

SOURCING & FABRIC

A CALIFORNIA APPAREL NEWS SPECIAL SECTION

AUGUST 2011

TEXTILE TRENDS

Gray + Gardens

Black Watch

Animal Bites

Got the Blues

Multi-Ethnic

Gold Bug

Primary Season

Unifi and Polartec Take Recycling From Company to Consumer

San Francisco Port Chief to Take U.S. Customs' Textile Top Spot

Textile Enforcement and Security Act Proposed

Central American Imports Under Scrutiny

ISKO, Hudson Partner for Exclusive Fabric Launch

**California Label's
Water-Soluble Solution**

TECHNOLOGY

Centric PLM Goes Mobile

Younique PLM's New Man

GRUPO
INDUSTRIAL | MIRO

Latin America's #1 TEXTILE MILL

BEST QUALITY GUARANTEED | DELIVERIES WITHIN TWO WEEKS

WE EXPORT FABRICS AND T-SHIRTS



www.grupomiro.com

exports@grupomiro.com

COME VISIT US AT SOURCING AT MAGIC, "THE AMERICAS PAVILION" BOOTH #67006.

Recycled-Fiber Program Encompasses Manufacturers and Consumers

Unifi and Polartec want their textiles back. And your manufacturing scraps, too.

The two companies are partnering to launch the **Repreve Textile Takeback Program** to collect polyester fabric scraps and post-consumer-waste polyester textiles, which will be recycled into Unifi's new **Repreve Takeback** fiber.

"The industry continues to focus on ways to reduce textile-fabric waste throughout the supply chain. However, as a byproduct of manufacturing, waste is still created," said Roger Berrier, Unifi president and chief operating officer. "The Textile Takeback Program provides the industry with a responsible and sustainable outlet for this waste while expanding the growth and reach of the Repreve brand."

Unifi and Polartec partnered with Lansing, Mich.-based **Peckham Inc.** to develop the process for recycling Polartec polyester cut waste into the new yarn. Dubbed **Polartec Repreve 100**, the new yarn is a blend of recycled bottles and recycled fabrics. Polartec Repreve 100 will be used to make Polartec performance fabrics for the outdoor-apparel market.

"In typical garment manufacturing, 10 to 20 percent of all fabric produced becomes cut waste left over after panels are cut," said Andy Vecchione, Polartec president and chief executive officer. "This fabric has historically been down cycled into batting or simply sent to the landfill. We can now use this waste stream to create new, first-quality performance Polartec fabrics."

This year, 40 percent of Polartec's total production will include Repreve 100 recycled yarns. The company expects that number to grow next year, according to Vecchione.

Going forward, Unifi plans to expand its Repreve Textile Takeback Program to include other partners.

Greensboro, N.C.-based Unifi produces multi-filament polyester and nylon textured yarns and related raw materials for the apparel, legwear and home-furnishings markets, as well as medical, industrial and military applications. Lawrence, Mass.-based Polartec produces performance fabrics for base layers, insulation and extreme-weather protection.

For more information, visit www.unifi.com, www.repreve.com or www.polartec.com.

—Alison A. Nieder

Hudson Teams With ISKO for Denim 'Knit'

Los Angeles-based premium-denim brand **Hudson** has a new woven denim fabric that looks like denim and feels like knit.

Created in an exclusive collaboration with Turkish denim mill **ISKO**, **F&F Future Face of Indigo** is a patented woven technology that creates a fabric that has the fit and lightness of a knit but the shape retention of a woven.

Hudson will exclusively launch F&F Future Face of Indigo in the United States under the name Hudson x ISKO Freedom of Movement



WOVEN VS. KNIT: The Hudson x ISKO Freedom of Movement collection features ISKO's patented woven technology, which combines the shape retention of a woven with the fit and feel of a knit.

collection. The fabric will be used for four Hudson styles: the "Nico" five-pocket mid-rise super-skinny, the "Christa" signature flap-pocket mid-rise flare, the "Collin" signature flap-back-

pocket skinny and the "Mia" five-pocket flare.

ISKO is a division of **Sanko Tekstil**. For more information, visit www.hudsonjeans.com and www.isko.com.tr.—A.A.N.

La textile los angeles int'l textile show



october 10-12, 2011

at the california | market center

FASHION'S WEST COAST SHOWCASE FOR
CREATIVE TEXTILES & DESIGN RESOURCES

- Presenting hundreds of premium fabric collections, design and production resources from around the globe.
- Featuring the exclusive European Showcase, highlighting top mills from France, Italy, Spain, Germany and more.
- Free, daily Trend Forecasting & essential business seminars presented by renowned industry experts.
- And more...

californiamarketcenter.com/latexile

california | market center on 9th & main, downtown LA | 213.630.3600

DOMINICAN REPUBLIC CUT & SEW OPERATION

MIAMI PICK & PACK FULL SERVICE

- Department Store Quality
- Priced for Discounters
 - Shipped to all
- Turnkey Operation
- Outstanding Service



You provide the RM and Trims—we provide the rest. Our expertise and products range from constructed women's department store swimwear to woven and knit cover-ups, T-shirts and an array of other products.

Enjoy the benefits of the 807 CAFTA tax and duty savings.

Store your raw material and cut what you need. We have generous minimums reducing your risk.

What goes on in the DR stays in your pocket.

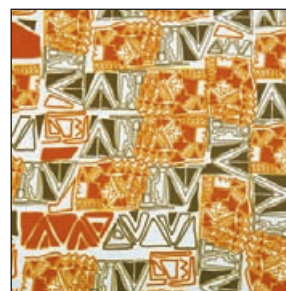
DR STAR & FTDI

For more information email
drstar912@gmail.com
Or Call Awilda at
809-602-3253

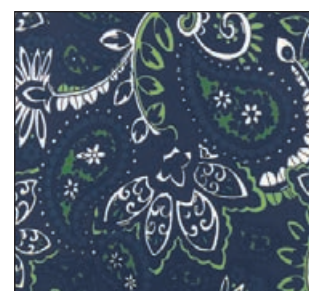
SOURCING & FABRIC

Multi-Ethnic

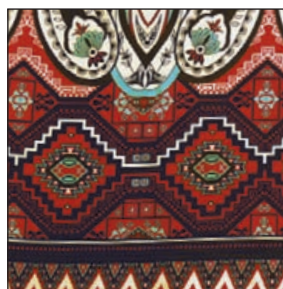
Traditional ethnic patterns such as paisley, madras and block-print geometrics are updated in modern colorways.



American Design Innovations #ADI21513 "Strange Tribals"



Cinergy Textiles Inc. #ITY-6609



Textile Secrets International Inc. #KAY/002-C "Classy Ethnic"



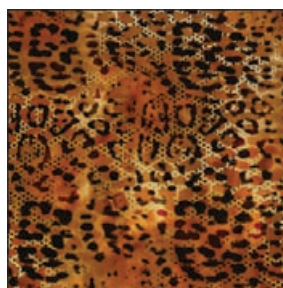
Robert Kaufman Fabrics #AAM-11484-239



Robert Kaufman Fabrics #CPC-11530-238

Animal Bites

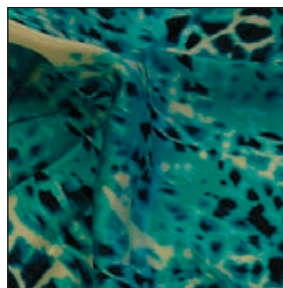
Animal motifs continue to roar, ranging from traditional patterns to recolored and reworked prints.



American Design Innovations #21498 "Only Skins"



Asher Fabric Concepts #11091 "Fuzzy Leopard"



Textile Secrets International Inc. #KAM/004-C "Skin Up"



NK Textile #SL11256



Triple Textile Inc. #L-148-G

Gold Bug

Textile designers have the gold bug, deploying muted mustard shades in prints and knit stripes.



NK Textile #WEG3562



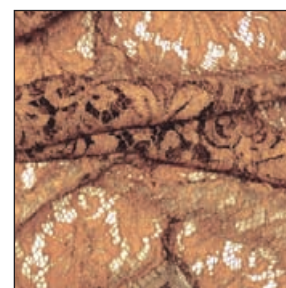
Textile Secrets International Inc. #KAY/005-C "Chic Floral"



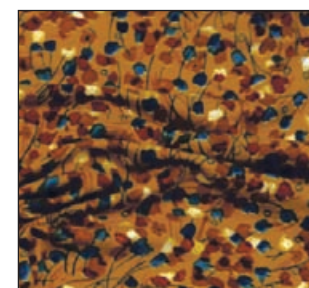
Avid Ink #A139936 "Draw Close"



Juan Boluda S.A. #30.007823



Darquer #D5300500



Bel Maille Creations #N099D9145



BOUCLES
CHIFFON
CORDUOYS
COTTONS
CREPES
DENIMS
EMBROIDERIES
EYELETS
FLEECE
FRENCH TERRY
GAUZES
GEORGETTES
HERRINGBONES
JACQUARDS
JERSEYS
LACES
LAVINS
LINENS
LININGS
LUREZ
MESH
METALLICS
PIQUES
PLAIDS
POLYESTERS
POPLINS
PRINTS
RAYONS
SATINS
SEERSUCKERS
SHEERS
SHIRTINGS
STIPES
SUEDES
SWEATER KNITS
TWEEDS
TILLS
VELOURS
VOILES



Specializing in a variety of stocked and order-based textiles, in wovens & knit solids, textured, yarn dyes, and more!

ONE ROLL MINIMUM FOR STOCKED ITEMS

Cinergy Textiles Inc.

cinergytextiles.com

Tel. 213-748.4400 Fax. 213.748.3400 Email: cinergytextiles@aol.com
1422 Griffith Ave., Los Angeles, CA 90021

GELTMAN

FINISHING

Framing
Heat-Setting & Curing
Anti-Curling
Process to Improve Crocking
Natural Crinkling
Odor & Smoke Elimination
Tight or Loose Selvage
Sponging & Decating
Soft or Firm Hand
Gum & Trim Selvage
Resin Finish
Center Crease Elimination
Anti Static
Brushing
Water Repellent
Anti-Needle Cutting

LAUNDRY

Wash-Down
Pre-Shrink
Scouring
Softwash
Bleaching

BONDING

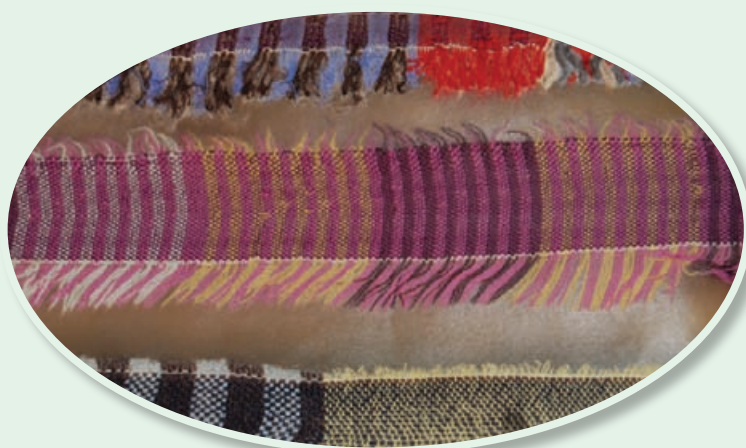
Knit Backing
Non-Woven Backing
Double-fuse Backing
Knit Back Express

GELTMAN INDUSTRIES

1914 Bay Street
Los Angeles, CA 90021
Tel: 213-622-2015
Fax: 213-622-4572
info@geltman.com
www.geltman.com

1 . 800 . 451 . 8772

*Contact us for your repair work
Please refer to code "Apparel News"
to get \$100 off your first order.*



*A Textile Finishing
Company Serving the
Specialized Needs of
the Textile, Apparel
& Home-Furnishing
Industry Since
1931*

Customs Officials Scrutinizing Apparel From Central America

By Deborah Belgium Senior Editor

In recent months, U.S. customs officials have mounted a campaign to make sure apparel coming in from Central America really does qualify for duty-free status.

Import specialists with U.S. Customs and Border Protection are asking for extensive documentation to verify that goods aren't fashioned out of fabric from China or other Asian countries but instead adhere to free-trade-agreement regulations stipulating that apparel be made from regional fibers, yarns and fabric coming from the United States or Central America.

"We noticed the change a few months ago," said John Salvo, president of **Carmichael International Service**, a Los Angeles customs broker and freight forwarder with a number of apparel clients.

Los Angeles customs attorney Richard Wortman of **Grunfeld, Desiderio, Lebowitz, Silverman & Klestadt** has had several clients who have had to roll out reams of documents explaining the origins of fabric, pocket linings and thread. "They have been looking at many of the free-trade agreements lately. But the biggest focus at the moment is on CAFTA along with NAFTA," Wortman said, referring to the Dominican Republic-Central American Free Trade Agreement—a free-trade pact among the United States, Guatemala, Honduras, Costa Rica, Nicaragua, El Salvador and the Dominican Republic—and the North American Free Trade Agreement, among Canada, the United States and Mexico.

DR-CAFTA has been in effect for five years, and NAFTA has been around since 1994. But in the past, customs officials concentrated more on making sure apparel from China didn't go over stringent quotas set to protect U.S. apparel manufacturers.

But when quotas on Chinese-made goods expired on Dec. 31, 2008, customs turned its attention to its next target—apprehending scofflaws who liberally interpret free-trade agreements.

"Now, customs is looking at free-trade agreements, but for textiles and apparel, CAFTA is getting the most focus right now," said Elise Shibles, a former U.S. customs apparel and textiles policy expert who is now an attorney in the San Francisco office of **Sandler, Travis & Rosenberg**.

Customs and Border Protection officials deny they are

taking extra steps to look at Central American apparel imports. In an email from CBP spokesperson Erlinda Byrd, she said there has been "no increased focus on the CAFTA verifications or increased 'scrutiny.'"

Yet, the CAFTA region, she noted, is considered a high-risk region, so duty-free claims under CAFTA would be considered high-risk.

She noted that 44 percent of all targeted inspections on CAFTA goods seeking duty-free entrance are found not to be eligible. "Some of the fabric producers are purchasing yarn from third countries, which would not be eligible for CAFTA treatment," Byrd wrote in her email. "Importers are making CAFTA claims without confirming CAFTA requirements, and then when a verification is done, they scramble to determine if they qualify."

By the numbers

Customs' concerns on what kind of yarns and fabrics are going into apparel coming from Central America surfaced in 2009 when U.S. yarn makers reported that Central American factories were able to buy U.S. combed cotton yarn for only \$3 per kilo (2.2 pounds) instead of the prevailing \$4 per kilo.

The industry suspected illegal trafficking of yarn in the CAFTA region when the government reported that more combed cotton yarn was exported from the United States to Central America than was actually produced.

That pattern held true in 2010. According to the **National Council of Textile Organizations**, the United States exported 86 million kilos of combed cotton yarn to the world while the U.S. government reported we produced 58.6 million kilos.

According to the Central American free-trade agreement, U.S. or regional yarns must be used in apparel and woven fabric made in Central America, and U.S. or regional fibers must be used in knit fabric to qualify for duty-free status into the United States.

Fabric or inputs not made in the United States or Central America can be placed on a short-supply list that allows tex-

➔ Customs page 7

Bill Introduced to Better Police Textile Imports

Some members of Congress would like to see more textile-import specialists on the borders and the names of companies that violate the rules and regulations set down in free-trade agreements published.

On Aug. 1, U.S. Representatives Larry Kissell (D-N.C.) and Walter Jones (R-N.C.), along with a host of other congressional representatives, mostly from North Carolina, introduced the Textile Enforcement and Security Act of 2011, which would give customs officials more enforcement tools to apprehend and punish textile and apparel importers who violate the various free-trade agreements giving duty-free status to certain goods. A companion bill is expected for consideration in the Senate before the end of the year.

Introduction of the bill was praised by the **National Council of Textile Organizations**, which is concerned about non-regional yarns and fabric making their way into goods produced in countries that have free-trade agreements with the United States. Some manufacturers are listing non-regional inputs as regional to gain duty-free status into the United States.

Cass Johnson, NCTO's president, said customs officials need to enforce U.S. trade laws to keep jobs in the small towns and communities where U.S. textile mills and plants operate.

The bill, which must be passed by both the House and the Senate, would:

- Increase the number of trained import specialists in textile and apparel verifications at the 15 largest U.S. ports.
- Mandate the government publish names of companies that intentionally violate the rules of trade agreements.
- Allow the Department of Homeland Security and the Department of the Treasury to use amounts from the fines and penalties collected to pay for expenses directly related to investigations and/or training.
- Instruct the U.S. government to establish an electronic verification program that tracks yarn and fabric inputs in free-trade-agreement countries.
- Establish a Textile and Apparel New-Importer Program and a Nonresident-Importer Program
- Establish a Textile and Apparel Manufacturing and Supplier Registry.
- Require the president to publish the names of high-risk countries in which illegal activities designed to evade duties or violate trade-preference programs are occurring.—D.B.



NOW IN STOCK!



Mid and West Region Distribution Center
312 E. Jefferson Blvd.
Los Angeles, CA 90011
Tel (323) 232-6700
Fax (323) 232-6858
www.keylininc.com
support@keylininc.com

OUR SERVICE MEETS YOUR NEEDS

Quality / Price / Delivery





Buckles



Jeans Accessories



Zippers



Stoppers

PRODUCT LINES

- Metal / Plastic Cord Lock
- Metal / Plastic Buckles
- Trouser Hooks & Eyes
- Velcro Hook & Loop
- Jean Buttons / Rivets
- Foot & Hand Press
- D-Rings / O-Rings
- Eyelets / Gromets
- Suspender Clip
- Cotton Cord
- Elastic

 **YKK SNAP FASTENERS AMERICA**

Y.K.K. Zipper Distributor



S & J, Inc.

843 E. 31st Street,
 Los Angeles, CA 90011
 SNJUSA@SNJUSA.COM
 www.SNJUSA.com

T : 323.231.0811
F : 323.231.3820

California Label Introduces Water-Soluble Tag

You can print it, emboss it, calendar it, fold it, write on it, tear it, photocopy it and hang it on a garment.

And when you're done with it, you can toss it in a glass of water and watch it dissolve.

California Label Products has introduced a 100 percent biodegradable label made from cellulosic fibers. The label is a new compostable and non-toxic label and comes in a range of weights and thicknesses.

Made in the United States, the label has the look of and feel of typical paper.

The water-soluble tag joins California Label Products' growing catalog of eco-friendly tags, including recycled paper and recycled polyester, hemp and canvas tags, seed paper and chipboard, cotton twill, and cotton-blend tags with damask, satin or taffeta.

"You can't coat it, but you can print on it," said Gary Garfield, president of California Label. The biodegradable tags are printed with water-soluble inks, giving the final product a matte look.

The paper mill is in New Jersey, and the tags are made in Los Angeles, although for high-volume orders, there is an offshore factory available to manufacture the tags, Garfield said.

For more information, visit www.californialabelproducts.com.—Alison A. Nieder



DISSOLVE INTO GREEN: California Label Products' 100 percent biodegradable hangtags made from cellulosic fibers will dissolve in water.

U.S. Customs Taps Californian for New Textile and Apparel Chief

After more than six months without a permanent director, U.S. Customs and Border Protection has named John P. Leonard of San Francisco to become the next director of textile enforcement in Washington, D.C.

Leonard replaces Janet Labuda, who retired at the end of 2010 as the director of the textile enforcement and operations division after 30 years with U.S. Customs and Border Protection. Labuda was a fierce champion for textile enforcement and against illegal textile fraud.

Leonard, who currently is the San Francisco-area port director for U.S. Customs and Border Protection, will take over the job on Oct. 3, confirmed Erlinda Byrd, a spokesperson for U.S. Customs and Border Protection. Currently, Leonard and his 900 staff members oversee CBP port operations for the San Francisco Bay Area and Northern California, as well as activities in Nevada and Utah.

A 22-year veteran of U.S. Customs and Border Protection, Leonard has served with the agency in a variety of assignments in Boston, Washington, D.C., and Alexandria, Va.

He has a bachelor's degree in English from the **University of Massachusetts** and a graduate degree in international commerce and policy from **George Mason University** in Fairfax, Va.

CBP has not issued a formal announcement yet about the new appointment, and Leonard was unavailable for comment because he is on paternity leave until Aug. 15.

The job that Leonard will assume in six weeks is one of the most important positions customs has governing textiles and apparel. Responsibilities include enforcement of textile and apparel quotas, stopping illegal textile transshipment activities, forging trade agreements for textiles, and designing operational policy development and implementation.—Deborah Belgum

Customs *Continued from page 6*

tiles from China, South Korea or other areas to be used and still receive duty-free classification. The savings can be huge because duties reach as high as 32 percent on some manmade fabrics. The average duty rate for apparel is 16 percent.

With apparel and textiles accounting for 42 percent of all the U.S. duties paid by importers, customs officials feel it is important to make sure apparel imports adhere to all the rules.


So importers should make sure their paperwork is in order. "If you are missing one piece of paper, customs can fail you. It is a precise thing," Wortman said. "In a CAFTA verification, you have to show where the yarns, fabrics and trims are coming from and have bills of lading."

Often, customs officials don't take an extensive look at the documents until after the shipment has cleared customs and gained duty-free status. They have the right to go back weeks later, examine the documents and then send you a bill for the unpaid duties if they say the apparel didn't qualify for duty-free status.

"Under CAFTA, we haven't seen a lot of delays in getting goods," Wortman said. "We are seeing a lot of post-entry reviews."

Shibles recommends her clients keep their records for five years in case any reviews or questions pop up later. She also warns to watch out for subcontracting. If that occurs, there should be documentation to trace who did the subcontracted production, when it went out, when it went in and proof of payment.

"My advice to clients is to make sure their i's are dotted and their t's are crossed and that all their materials are traceable throughout the documentation," Shibles said. "And that they can identify all the parties that provided the materials and a timeline for everything." ●




Ecoflax Inc: The Bridge Between China & America

BRINGING THE BEAUTY OF CHINESE TEXTILES TO AMERICA.

Ecoflaxinc.com is an extension of one of the world's oldest art and industry—the fabric industry.

For more information, contact us at info@ecoflaxinc.com (714) 668-9985 ecoflaxinc.com



Specialist
in
linen
fabrics

"MANY FAMOUS DESIGNERS WORLDWIDE SHOP WITH US"
The 1-stop shop for all your trim needs



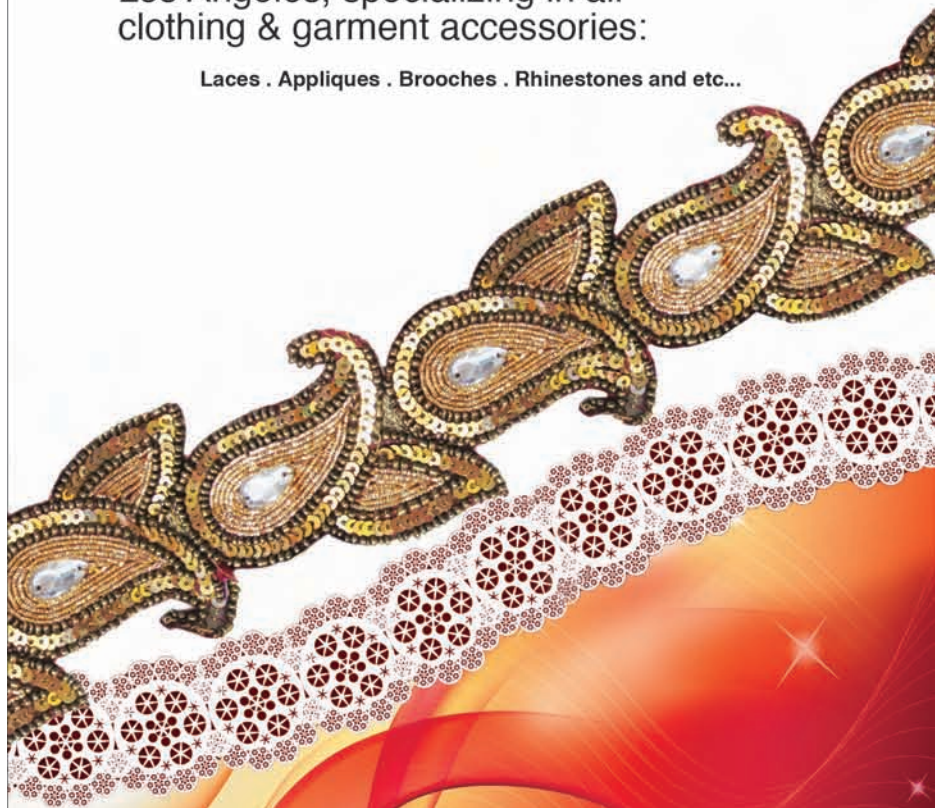
TARGET TRIM CORP.

Toll Free **(888) 904-1206**



The **biggest inventory** in
Los Angeles, specializing in all
clothing & garment accessories:

Laces . Appliques . Brooches . Rhinestones and etc...



629 E. 9th Street, Los Angeles, CA 90015
T: 213.688.8830 | F: 213.489.4499
E-mail: targettrim@yahoo.com

WWW.TARGETTRIM.COM



SOURCING & FABRIC



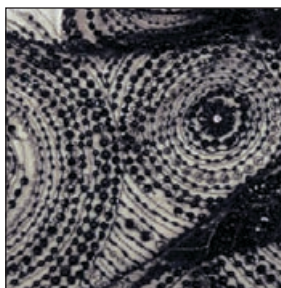
Textile Secrets International
Inc. #IFAS-048-DC "Crying
Lace"



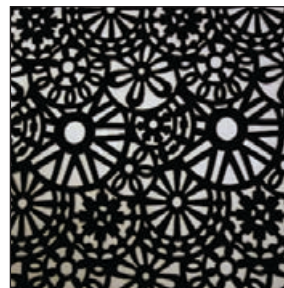
Robert Kaufman Fabrics
#AIT-11328-190



American Design
Innovations #ADI21480
"Afrika"



Monterossi Fabrics
#1447/2655



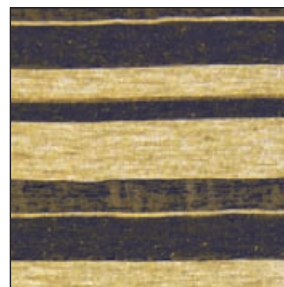
Monterossi Fabrics
#1482/0001

Black Watch

Black is paired with neutral
creams, tans and browns
for a sophisticated take on
prints.



Cinergy Textiles Inc.
#SCHM-16661



Cinergy Textiles Inc.
#JSYSH-6947



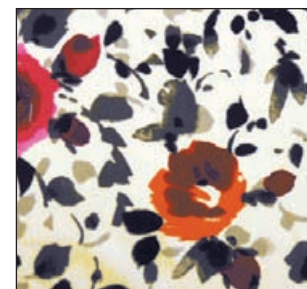
Textile Secrets International Inc.
#DGI/001-C "Moonpop"



Textile Secrets International
Inc. #KAY/003-FC "Love
Lacy"



Avid Ink #A141626
"Captivating Essence"



Asher Fabric Concepts
#HJR108 "Water Flowers"



Avid Ink #A143459 "Yellow
Existence"



Bel Maille Creations
#N045DA170

Gray + Gardens

Bright florals pop against
moody gray backgrounds.

Primary Season

Primary colors get a modern makeover in color-
drenched versions for bold prints and yarn-dye plaids.



Juan Boluda S.A. #39.007823



Textile Secrets International
Inc. #IFAS/049-C "Nostris"



Asher Fabric Concepts
#R-10916



Taiana Blu "Alinghi"

RESOURCES.
MATERIALS.
INSPIRATION.

SOURCING

WHERE FASHION STARTS

at MAGIC

NORTH AMERICA'S LARGEST SOURCING
EVENT FEATURING 700+ MANUFACTURERS,
FABRIC & DESIGN RESOURCES FROM
40+ COUNTRIES, TREND FORECASTING
AND INDUSTRY SEMINARS.

THE AMERICAS – AUGUST 2011 FOCUS REGION:
A SPECIAL SHOWCASE OF 70+ EXHIBITORS
FROM NORTH, CENTRAL AND SOUTH AMERICA.

AUGUST 21–24, 2011
MAGIC OPENS ON THE 22ND

LAS VEGAS CONVENTION CENTER – SOUTH HALL

MAGICONLINE.COM
(877) 554 4834

MAGIC

WWD
MAGIC
POOLTRADESHOW

STREET
VENDORS
slate.

PROJECT
SOURCING
#MAGIC

MENS/WEAR
PLATFORM



BUILDING BETTER BRANDS

VISIT US AT MAGIC

THE AMERICAS PAVILION

BOOTH #66802



TWO GREAT PRODUCTS, ONE GREAT COMPANY: BUHLER QUALITY YARNS



Inherently moves moisture

Naturally inhibits the growth of bacteria

The ultimate in strength, softness
and comfort

FSC-certified pulp

Closed loop processing

Certified by the Oeko-Tex® Standard 100



Cotton fibers that are superior in
length, strength and fineness

Preferred by luxury brands around the
globe for its brilliance and comfort

Highest level of technology
available to American farmers

A philosophy of water/energy
conservation and carbon neutrality

Werner Bieri, President & CEO
wbieri@buhleryarns.com

David Sasso, International Sales
dsasso@buhleryarns.com

Victor Almeida, Tech. Service & Sales
valmeida@buhleryarns.com

Kelly Ouellette, Customer Service
kouellette@buhleryarns.com

www.buhleryarns.com

Buhler Quality Yarns Corporation 1881 Athens Highway, Jefferson, GA 30549

office: 706.367.9834 | fax: 425.944.2675 | e-mail: sales@buhleryarns.com

Celebrating 25 years of excellence

supima cotton licensee
linen blends micro modal blends
silk blends supima cotton
wool blends combed cotton
cashmere blends melange
micro tencel/tencel rayon
sweater knits streaky
tri-blends

To see our latest collection of
novelty knit fabrics, visit us at
Sourcing at Magic
Booth # FTP 66921
at the Americas Pavilion
August 21-24

dk design knit inc.

1636 staunton ave. l.a. ca. 90021 ph: (213) 742-1234 fax: (213) 748-7110



Crowley's *Speed to Market* can improve your apparel supply chain from top to bottom.



Speed to Market

Source in the nearby Caribbean Basin and let us save you time and money.

Crowley's ocean, air and inland transportation, warehousing and distribution services throughout the U.S., Central America and the Caribbean can help make your entire operation run more effectively and cost-efficiently. Our shipping and logistics services shorten the supply chain, helping you to keep inventories low and turning and replenishing fashions faster than ever. If you're doing business in the region, or even beyond, you owe it to yourself to see what Crowley can do for you. Call 1-800-CROWLEY today, or visit us at www.crowley.com.

www.crowley.com

CROWLEY[®]
People Who Know[®]

Liner Shipping • Worldwide Logistics • Petroleum & Chemical Transportation • Alaska Fuel Sales & Distribution • Energy Support • Project Management • Ship Assist & Escort • Ship Management • Ocean Towing & Transportation • Salvage & Emergency Response

Got the Blues

Textile makers are in a blue mood, offering shades from Mediterranean to midnight for prints, novelty knits and foil-printed stretch fabrics.



Textile Secrets International Inc.
#IFAS/046-C "Big Flutter"



Triple Textile Inc. #FH-3-A



NK Textile #WJ102887



NK Textile #NK26816



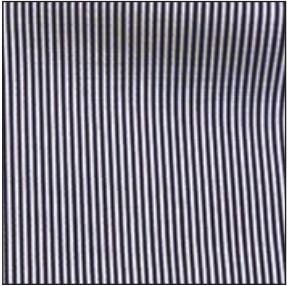
Solstiss #442800.DM



Triple Textile Inc. #NP-16-E



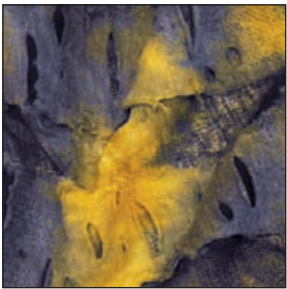
Juan Boluda S.A.
#39.008041



Juan Boluda S.A.
#39.007823.0203



Juan Boluda S.A.
#39.007884



NK Textile #NK9300



Cinergy Textiles Inc.
#FDY-0197



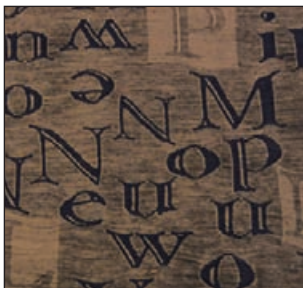
Monterossi Fabrics
#1566/3106



Taiana Blu "Dagon"



Asher Fabric Concepts
#QJR101 "Elektrik Blue"



Bel Maille Creations
#C966DAJ69

ON THE COVER:
Monterossi Fabrics
#1542/3199



CHECK THE WEB
ApparelNews.net

For more Textile Trends

DIRECTORY

American Design Innovations
(626) 442-2887
www.americandesigninnovations.com
Asher Fabric Concepts
(323) 268-1218
asherconcepts.com
Avid Ink, (877) AVID-INK
www.avidink.com
Bel Maille Creations
(213) 627-1186
www.jminternationalgroup.com
Cinergy Textiles Inc.
(213) 748-7762
www.cinergytextiles.com
Darquer
(213) 627-1186
www.jminternationalgroup.com
Juan Boluda S.A.
(213) 627-1186
www.jminternationalgroup.com

Monterossi Fabrics
(213) 627-1186
www.jminternationalgroup.com
NK Textile/Nipkow & Kobelt Inc.
(714) 375-6473
www.nipkowkobel.com
Robert Kaufman Fabrics
(800) 877-2066
www.robertkaufman.com
Solstiss
(213) 688-9797
www.solstiss.com
Taiana Blu
39 031994411
www.taiana.it
Textile Secrets International Inc.
(213) 623-4393
www.tsitextile.com
Triple Textile Inc.
(213) 629-4300
www.tripletextile.net



3A Products of America

A SYMBOL OF QUALITY SERVING YOU SINCE 1975

1006 S. San Pedro St. Los Angeles, CA 90015

Ph: (213) 749-0103 Fax: (213) 748-6447

www.us3a.com www.my3a.com 3a@us3a.com



Label, Thread, Elastic, Zipper & Accessories

Product Sourcing Service: direct from factory to meet your needs

- *Apparel & Accessories
- *Home Textiles & Fabrics
- *Leather Goods & Accessories
- *Shoes & Accessories
- *Medical Wear
- *Pet Wear & Accessories
- *Jewelry
- *Housewares & Accessories
- *Hardware & Electronics
- *Uphostery & Accessories
- *Other Products Available...
- *Promote Your Products to China Market Too**

Send Us a Sample to Cut Your Cost! Custom Make Available!



CALIFORNIA LABEL PRODUCTS

www.californialabel.com



2011 Serving all your label needs!

ph: 310.523.5800

info@californialabel.com



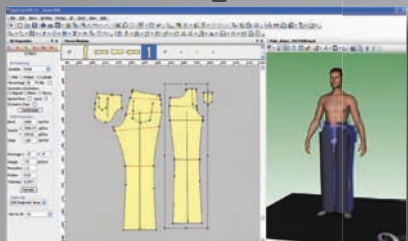
RECYCLED MATERIALS AVAILABLE

OptiTex

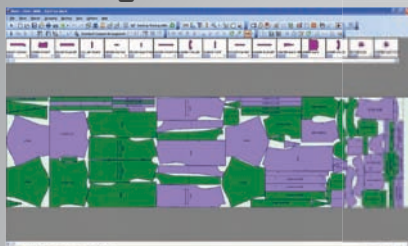
Think in style

For 20 years bringing you the most advanced CAD technology including the only fully integrated 2D/3D solution and most sophisticated automatic nesting.

Pattern Design + 3D



Marking + Automatic Nesting



optitex.usa@optitex.com
www.optitex.com



SOURCING & FABRIC

Lycra Legwear Forum Set for Sophomore Run

Nearly 250 textile-industry professionals are expected for the second run of the **Lycra Fiber Moves 2011** forum, to be held Sept. 29–30 in Barcelona, Spain.

With a speaker lineup that includes Lycra executives, international legwear manufacturers and designers, and other industry experts, Lycra Fiber Moves will be held at the **World Trade Center** in Barcelona, immediately following the Sept. 22–29 run of the **ITMA** textile- and garment-technology trade show at the **Fira de Barcelona**. This is the first year **Invista**, maker of Lycra fibers, will be participating at ITMA.

Invista launched its invitation-only event in 2009 in Verona, Italy. “After two years of extensive investigation and exploring the upcoming trends of our sector, we are now ready to share our findings with all our customers along the value chain in an event that is going to be an inspiration for everyone,” said Pierluigi Berardi, Invista’s global-segment director for legwear.

Topics at the upcoming event include new Lycra fiber developments, presented by top Invista executives, including Dave Trerotola, president of Invista Apparel; Serge Vigouroux, executive vice president of marketing business

for Invista Apparel; and Geoffrey D. Hietpas, Invista global marketing technology director.

Global legwear trends over the next five years will be the subject of a panel discussion between Nerino Grassi, founder and president of **Golden Lady**, based in Italy; Yu Ze, general manager of **Rime**, based in China; Seiya Saito, legwear designer and creative director of **Atsugi**, based in Japan; and industry consultant Shirley Anne Sherriff from **Opus Business Consulting**, based in Great Britain. Other speakers include Ken Morse, entrepreneur and visiting professor at **ESADE Business School** in Barcelona, who is also founding managing director of the **MIT Entrepreneurship Center** at the **Massachusetts Institute of Technology** and a member of the United States of America National Advisory Council on Innovation & Entrepreneurship. Morse will discuss the challenges of innovating in the midst of global competition. Also speaking will be Charles Hayes, practice lead in consumer-experience design for Asia for design-consulting firm **IDEO**, who will discuss design innovation.

For more information about the Lycra Fiber Moves 2011 event, visit www.invista.com.—Alison A. Nieder

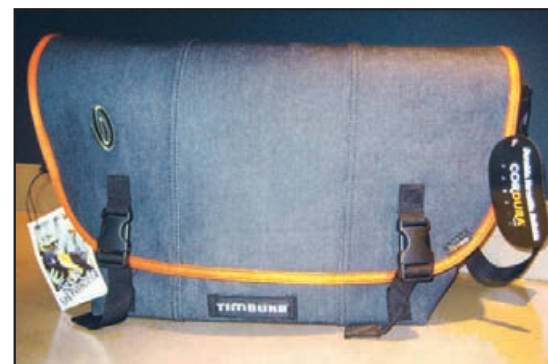
Invista Goes After the Action-Sports Market

Skaters should toughen up. And get comfortable. That’s the thinking behind the latest product launch by fiber giant **Invista**.

The company has a long history of putting the stretch in swimwear, yoga and activewear with its Lycra fibers. To go after the skate and active-sports market, the company looked to its ultra-durable **Cordura** fiber and developed **Cordura Denim** and **Cordura Duck** fabrics, which combine the look and feel of denim and canvas fabrics with the abrasion resistance and tensile and tear strength of Cordura.

Invista’s T420 nylon 6.6 fiber was developed to blend with cotton and other cellulosic fibers to create Cordura Denim and Cordura Duck. According to the company, both fabrics have four times the abrasion resistance of traditional denim, and duck fabrics in comparable weights and jeans made from Cordura Denim last 50 percent to 60 percent longer when industrially laundered.

“We’ve always been in outdoor [apparel]



TOUGH MESSENGER: Timbuk2’s “Custom Messenger Bag” is made with Cordura Denim.

and travel,” said Cindy McNaul, global marketing director at Invista. “We have been in military. We’re now taking the Cordura brand and broadening the scope—but we want to stay close to our core durability.” Recent innovations have come out of military applications, where Cordura’s strength and durability are key.

Earlier this year, the company added the stretch of Lycra to its Cordura fabrics to create “the softer side of durability.” There’s also a Cordura base layer knit set to launch at the upcoming **Outdoor Retailer** trade show in Salt Lake City. And there are accessories and footwear opportunities for Cordura, as well. San Francisco-based accessories company **Timbuk2** recently introduced its “Custom Messenger Bag,” featuring Cordura Denim.

Invista is hoping to spread the word about Cordura in the skate and action-sports markets in much the same way it has overseas and in the premium-denim market.

Last year, Invista took its Cordura Denim to **Denim by Première Vision** in Paris and showed it to brands such as **Levi’s** and **Timberland**. Earlier this year, the company showcased Cordura Denim at the **Kingpins** trade shows in New York and Los Angeles. (Invista is a show sponsor.)

“We’re getting a lot of traction in Europe, where the Cordura brand has strong brand equity,” McNaul said. “People are attracted to the value and the durability.”



ACTION PLAN: Invista has its eye on the action-sports market with its Cordura Denim, which blends the strength of Cordura with the comfort of denim.

Get into the next



Feb. 10, 2012

Call Terry Martinez now to reserve your space. (213) 627-3737 Ext. 213

CALIFORNIA
ApparelNews

Centric PLM App Makes Way for Inspiration

Many fashion companies embraced product lifestyle management software because it offered an orderly, efficient way to track the progress of a fashion line from design to store delivery.

But the holy grail for PLM software designers is finding a way with the highly organized PLM program to increase opportunities for creativity and inspiration for wearing fashion, according to Chris Groves, president and chief executive for **Centric Software Inc.**, the PLM solutions provider based in the Northern California town of Campbell.

On Aug. 4, Centric announced its **Capture It for iPhone** app. The patent-pending app will allow users of the company's **Centric 8 PLM** to upload photos directly to the **Centric 8 PLM** system quickly and easily. Centric 8 users who opt to use the app can distribute the art around a PLM system for review and analysis, Groves said.

"The Capture It for iPhone App lets designers and their PLM software collaborate beyond the traditional boundaries of the office and move into the locations where inspiration and product innovation often happen," Groves said in a statement. One way the app could be used is for

trend scouting. Trend scouts and designers can take blog-style photos of fashion-forward people on the street or at fashion shows. After uploading, the photo is added to Centric 8's storyboard for a quick, inexpensive way to integrate sudden inspiration into a big, ordered system. After the inspiration picture is loaded into



TREND-BOARD PALETTE: With Centric's Capture It for iPhone, designers can upload iPhone photos to PLM trend boards.

the PLM program, everyone associated with that systems project can discuss and critique the new photos, just as they would talk about a trend on **Facebook** or **Twitter**. It speeds up a fashion line's development and customization process, Groves said. Fashion companies using Centric 8 include **Balenciaga**, **Silver Jeans** and the **Sundance Catalog**, according to the company.

—Andrew Asch

Gerber Adds to YuniquePLM Team

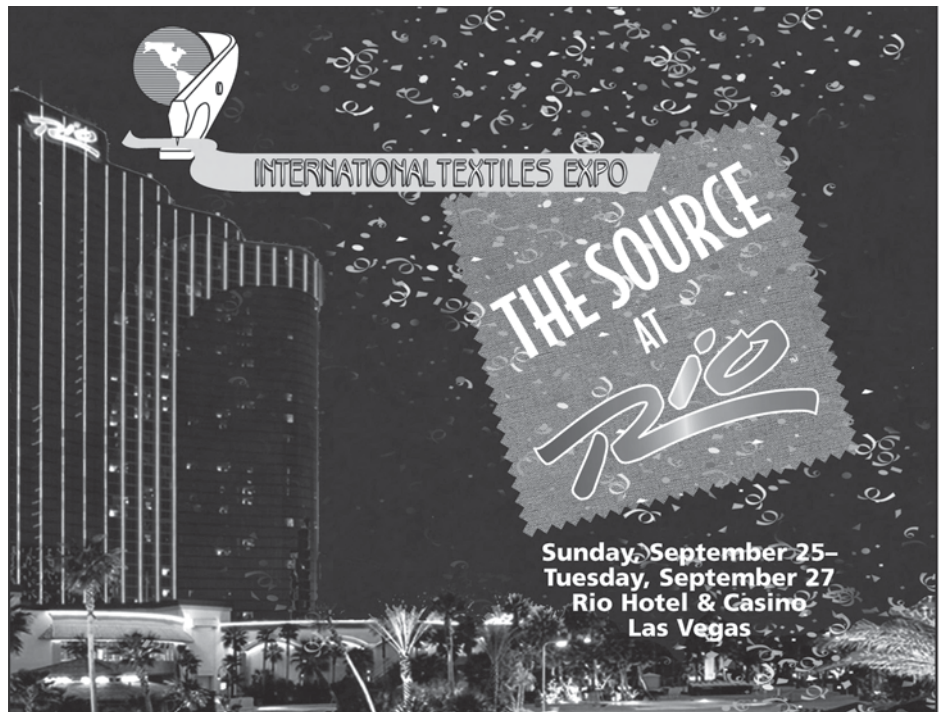
Tolland, Conn.-based **Gerber Technology** has hired Glenn Funk as PLM (product lifecycle management) solutions manager for Gerber's **YuniquePLM** team.

A two-decade industry veteran, Funk most recently worked as a new-solutions consultant with French PLM solutions provider **Dassault Systemes**. He has also worked with **Computer Generated Solutions**, **Optimize LLC**, **International Knitting Mills** and **Justwin Technologies**.

"We are pleased that Glenn is joining the YuniquePLM team," said Darioush Nikpour,

YuniquePLM director of business development, in a statement. "His extensive hands-on experience in the fashion industry—coupled with his true understanding of the people, processes and technologies within the industry—enable Glenn to address our clients' needs with a refreshingly unique and comprehensive perspective."

Gerber Technology is a division of Gerber Scientific Inc. Gerber acquired Yunique Solutions Inc. in 2009 in a bid to expand Gerber's CAD/CAM and PLM offerings to include Yunique's PLM software.



The Source
FOR ALL YOUR TEXTILE BUSINESS NEEDS

FOR SEWING PRODUCTS: Fabrics, Trimmings, Buttons, and Embellishments from More Than 200 Top Industry Resources

FOR FASHION: Spring Fashion Forecast on Sunday Morning

FOR BUSINESS: Lawsuit Protection & Tax Reduction Seminar on Monday Morning

FOR NETWORKING: Industry Mixer on Sunday Evening. Complimentary Buffet Luncheon on Sunday and Monday

FOR SAVINGS: Exhibitor Show Specials. Low Minimums Orders. Immediate Shipping

Visit www.textileshows.com for the latest exhibitor list, special hotel rates and discounted pre-registration.



For more information, contact Show Office
PHONE: 516-596-3937 • FAX: 516-596-3941
E-MAIL: textileshow@earthlink.net



FASHION COLORS EXCEPTIONAL HAND SUPERIOR DRAPE

Rayon
Micro-Modal
Wool
Matte Jersey



Jersey
Interlock
Ponte de
Roma

110 E. 9th St., L.A., CA 90079
Main Office: 213-327-0045 Dan Sassower: 818-717-1999
info@BritanniaMillsLTD.com

Apparel News Group



Sixty-seven years of news, fashion and information

EXECUTIVE EDITOR
ALISON A. NIEDER
FASHION EDITOR
N. JAYNE SEWARD
SENIOR EDITOR
DEBORAH BELGUM
RETAIL EDITOR
ANDREW ASCH
MANUFACTURING EDITOR
DEIDRE CRAWFORD
EDITORIAL MANAGER
JOHN IRWIN
WEBMASTER
GREG WILKER
CREATIVE MARKETING DIRECTOR
LOUISE DAMBERG

DIRECTOR OF SALES AND MARKETING

TERRY MARTINEZ
ACCOUNT EXECUTIVES
DANIELLA PLATT
AMY VALENCIA
ACCOUNT MANAGER
LYNNE KASCH-GORDON
SALES & MARKETING COORDINATORS
MICHELLE ANDRIZZI, BRANDI POLK
SALES ASSISTANT
CRYSTAL CONTI
CLASSIFIED ACCOUNT EXECUTIVES
ZENNY R. KATIGBAK, JEFFERY YOUNGER
CLASSIFIED ACCOUNTING
MARILOU DELA CRUZ
SERVICE DIRECTORY ACCOUNT EXECUTIVE
JUNE ESPINO
PRODUCTION MANAGER
KENDALL IN
ART DIRECTOR
DOT WILTZER
PRODUCTION ARTIST
JOHN FREEMAN FISH
PHOTO EDITOR
JOHN URQUIZA
CONTROLLER
JIM PATEL
CREDIT MANAGER
RITA O'CONNOR

PUBLISHER/GENERAL MANAGER

MOLLY RHODES
MNM PUBLISHING CORP. CO-CEOS
TERI FELLMAN
CARL WERNICKE
PUBLISHER/CHAIRMAN/CEO
MARTIN WERNICKE
1922-2000
PUBLISHED BY
MNM PUBLISHING CORP.
APPAREL NEWS GROUP
Publishers of:
California Apparel News
Waterwear
EXECUTIVE OFFICE
California Market Center
110 E. Ninth St., Suite A777
Los Angeles, CA 90079-1777
(213) 627-3737
Fax (213) 623-5707
Classified Advertising Fax
(213) 623-1515
www.apparelnews.net
webmaster@apparelnews.net
PRINTED IN THE U.S.A.



Azteca Dye & Laundry is committed to providing quality garment dye and denim wash services to our industry. With two locations totaling 96,000 sq. ft. of space, Azteca Dye & Laundry is your leading dye house in the Downtown area. We work a 24 hour day, 7 days a week to provide the fastest turnaround time for your needs.

Ph. 323 846.9156
Aztecadyelaundry.com

SOURCING & FABRIC RESOURCE GUIDE



3A Thread & Supply

1006 S. San Pedro St.
Los Angeles, CA 90015
(213) 749-0103

www.us3a.com

Contact: Wayne Jung

Description: 3A Products of America is a symbol of quality, serving you since 1975. Send your samples to us. We will help you save money. Custom orders to meet your needs: snaps, knitted elastic, zippers, webbing, buckles, and buttons with your logo. We offer threads, labels, accessories, interlining, display equipment, fabric and product sourcing, website design, printing, and promotional items. Fast services are our first priority.



Asher Fabric Concepts

2301 E. Seventh St., #F107
Los Angeles, CA 90023
(323) 268-1218

Fax: (323) 268-2737

www.asherconcepts.com

sales@asherconcepts.com

Product Line: High-end fashion-forward knits, swimwear, activewear, sportswear, bodywear, and intimate apparel
What's New: Yarn dye micro Modal cashmere stripe, big loop Italian couture, French terrys, yarn dye "Missoni" jerseys

Services: Fabric development, knitting, dyeing, finishing, wet printing, yarn dye, cross dye, and foiling

Custom Orders: We knit to order.

Inventory: We stock greige goods of our basic fabrics: Modal, Spandex, micro Modal, silk, 100 percent Modal

Price Points: \$3 to \$10

Turnaround Time: 3 to 4 weeks

Competitive Edge: Novelty, novelty, novelty!



Azteca Dye

2614 Geraldine St.
Los Angeles, CA 90011
(323) 846-9156

Fax: (323) 846-9130

www.aztecadylaundry.com

mariann@aztecadylaundry.com

Since 1999, Azteca Dye and Laundry has been committed to providing quality dye and wash services to the garment industry. We have a history of working, developing, and creating some of the biggest names in the garment industry. Specific services include stone wash, enzyme wash, resin, coatings (clear or color), hand sand, chevrons, grinding, destruction, and airbrush. We have two locations in the Los Angeles area with a total of 96,000 square feet of space. At Azteca, we work 24 hours a day, seven days a week in order to provide you with the fastest turnaround time in our industry.



Britannia Mills

110 E. Ninth St., Suite B-763
Los Angeles, CA 90079
(213) 327-0045

terrence@britanniamltd.com

www.britanniamltd.com

Contact: Terrence Chermak

Description: Britannia Mills Ltd. makes better fine knit plain goods and caters to bridge to designer womenswear markets. It specializes in a handful of fabrics and makes everything about them superior. Britannia selects the highest-grade yarns and adds manufacturing processes to make amazing fabrics. Britannia runs extra-fine washable Merino wool, viscose matte jersey, rayon/spandex jersey, and rayon "Ponte deLicious," along with other great knits. If you insist on goods that perform better, wear better, wash better, and feel best, demand Britannia. Britannia is excited to announce that Dan Sassower is now showing the line.



Buhler Quality Yarns Corp.

1881 Athens Highway
Jefferson, GA 30549
(706) 367-3931

Fax: (706) 367-9837

Contact: David Sasso
www.buhleryarns.com
dsasso@buhleryarns.com

Product line: Ringspun yarns utilizing Supima cotton, Lenzing MicroModal and Lenzing MicroTENCEL. Supima count range is 13/1 to 90/1 Ne. Other blends have a range of 20/1 to 50/1 Ne. We spin these fibers in 100% or blended with Supima. We also offer "fashion slubs" in Supima and MicroModal/Supima blends.

What's new: MicroTENCEL is our newest yarn product. We offer this in 100% or blended with Supima.

Services: To achieve best fabric results, we offer technical services in knit and wet processing.

Custom orders: Custom counts are available but with minimums of 5,000 pounds.

Inventory: We carry inventory on popular counts like 30/1, 40/1, and 50/1's Ne.

Minimum: No minimums on common counts, but they do carry a surcharge.

Price points: Not applicable. This is best determined at the fabric stage.

Turnaround time: 4–6 weeks depending on count and blend.

Competitive Edge: We are an industry leader in quality and service due to flexibility, technical support in subsequent processing, and knowledge/experience in the global marketplace.



California Label Products

13255 S. Broadway

Los Angeles, CA 90061

(310) 523.5800

Fax: (310) 532.5858

info@californialabel.com

Contact: Tasha Garfield

California Label Products has been servicing the apparel industry for 20 years. With our full-service in-house Art Department, we can create your branding identity from design to delivery. Our product list consists of woven labels, printed labels, care labels, size tabs, custom hangtags, integrated hangtags, and novelty items, as well as buttons and snaps. We have price tickets, self-adhesive labels, thermal transfer labels, printers, and ribbons. Our service bureau for care labels, price tickets, and bar-coding can give you product in 48 to 72 hours. We have factories in China and can customize a stock and ship program for your hangtags, novelty items, printed, and woven labels. This will ensure high-quality control from our facilities to yours. We are always concerned about excellent quality, delivery, and price. We are proud to say that now, more than ever, we are striving to serve all your label needs! Call us for a quote at (310) 523-5800 or email info@californialabel.com.



Cinergy Textiles Inc.

1422 Griffith Ave.
Los Angeles, CA 90021
(213) 748-4400

Fax: (213) 748-3400

www.cinergytextiles.com

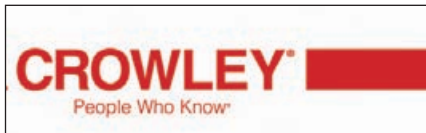
ramin@cinergytextiles.com

kam@cinergytextiles.com

Services: Specializes in stock and order-based programs on over 250 fabrics, consisting of knits, wovens, basics, and novelties. We have been servicing our clients throughout the United States and around the world for over 15 years. We cater to domestic manufacturers, as well as provide drop shipments for offshore production.

Products: Our product line provides piece goods for all markets, including childrenswear, women's, juniors, contemporary, misses, maternity, men's sportswear, uniforms, and special-occasion items. The majority of our product line is imported from Asia and stocked in Los Angeles [1 roll stock minimum].

Competitive Edge: Orders are generally processed on the same business day and ship out within one or two days after receipt depending on the size of the order and availability of the particular style ordered.



Crowley Logistics

9487 Regency Square Blvd.

Jacksonville, FL 32225

(904) 727-2200

craig.cox@crowley.com

Contact: Craig Cox, Director of Marketing

Description: You make others look good. Crowley's domestic and international shipping and logistics services make you look even better. We are, perhaps, the only shipping and logistics company that treats apparel like a perishable cargo. Our ocean, air and inland transportation; warehousing; and distribution services throughout the U.S., Central America, and the Caribbean Basin can help make your entire operation run more effectively and cost-efficiently. Not only do we ship more frequently than other ocean carriers in the region, but our logistics services provide signifi-

cant time- and money-saving benefits. For instance, we're able to store your apparel overages, allowing you to keep retail inventories low and replenish shelves in a hurry. If you're doing business in the region, or beyond, see what Crowley can do for you. Call 1-800-CROWLEY today or visit us at www.crowley.com.



Denim North America

One Marubeni Drive
Columbus, GA 31907

(706) 565-3348

Contact: Eric Kelto

Denim North America is a privately held denim company based in Columbus, Ga. The \$87 million facility, built by Marubeni Corp in 1998, was taken private in 2002 and is the most financially and functionally solid denim operation in the country. Denim North America focuses on product innovation, flexibility, and cost control and has built a solid business with mid- to upper-tier denim brands by bringing innovative fabrics to market in a timely matter, as well as working closely with strategic brands to build products best suited for their business model. This customer/brand intimacy is a critical part of its success. Denim North America's commitment to running a solid business using sound business practices, with a focus on innovation, has positioned it as the best denim resource in this hemisphere for discriminating denim brands.



Design Knit, Inc.

1636 Staunton Ave.
Los Angeles, CA 90021
(213) 742-1234

Fax: (213) 748-7110

www.designknit.com

shalat@designknit.com

Contact: Shala Tabassi

Products: Designer and better contemporary knit fabrics from sheer to heavyweight.

What's New: New items include lightweight sweater knits, novelty and basic fabrics with cashmere, silk, wool, rayon, Modal blends, organic cotton, organic Supima cotton, organic Supima/micro-Modal, Supima blends, tencel, micro-tencel, proModal, rayon hemp, recycled poly, linen blends, rayon bamboo/cotton, garment dyeable stripes, as well as yarn-dye solids and stripes.

Custom Work: Yes

Inventory: Knit to order

Minimum: Varies by fabric

Price Points: Moderate to high

Competitive Edge: We offer new and innovative fabrics every season. Custom developments also available.



DR STAR & FTDI

Dominican Republic

(809) 602-3253

drstar912@gmail.com

Contact: Awilda

Description: You provide the RM and trims—we provide the rest. We are a Dominican Republic cut-and-sew operation and pick and pack in Miami. Our expertise and products range from constructed women's department store swimwear to woven and knit coverups, T-shirts, and an array of other products. Enjoy the benefits of the 807 CAFTA tax and duty savings. Store your raw material and cut what you need. We have generous minimums, reducing your risk.



Ecoflax Inc.

2040 S. Yale St., Suite A

Santa Ana, CA 92704

(714) 668-9985

www.ecoflaxinc.com

info@ecoflaxinc.com

Contact: Lily Dai

Product Line: 100% Linen, linen blended fabric, novelty fabric, stretch linen, yarn dyed, piece dyed and custom print. Organic linen fabric.

Services: Package deal, made in China

Custom Orders: Yes

Inventory: Yes

Minimum: No

Competitive Edge: Beautiful line at a good price



Geltman Industries

1914 Bay St.
Los Angeles, CA 90021
(213) 622-2015

Fax (213) 622-4572

www.geltman.com

geltmanind@aol.com

Contact: Shari Rezaei, President; Ron Cueto, Operations Manager

Since 1931, Geltman has provided a full range of services to textile mills, apparel manufacturers, and the home-furnishing industry. With our highly skilled personnel and efficient production methods, we guarantee the finest-quality work and the most reputable service. In continuing to keep abreast of the latest technological developments, Geltman has been able to cultivate exclusive processes to meet the specific needs of the textile industry. Our years of renowned experience and customer relationships have been the product of our honorable policy—to provide clients with the highest-quality service.



Global Trim

22835 Savi Ranch Pkwy., Suite A
Yorba Linda, CA 92887
(714) 998-4400

Fax: (714) 998-4884

www.globaltrim.com

info@globaltrim.com

Contact: David Cherson

Product line: Full trim package manufacturer with products including woven labels, printed labels, basic hangtags, complex hangtags, leather patches, molded patches, fabric patches, heat transfers, stickers, metal products, plastic products, anti-counterfeit programs, and packaging products.

What's new: Launch of corporate rebranding and expansion of overseas facilities, offering new materials and techniques to the apparel industry

Services: Full trim package development, on-site art department, customer-service staff both domestic and overseas, worldwide contractor management program, make and hold programs, compliance with regulatory standards.

Competitive Edge: A variety of high-level quality trim products, competitive pricing, and unmatched customer service



Grupo Industrial Miro

Ave del Parque, #100
Parque Industrial Lerma
Lerma, Edo de Mexico, 52000
01 (728) 2827554

Fax: 01 (728) 2821285

www.grupomiro.com

exports@grupomiro.com

Contact: Angelica Castro

Product Line: Knit fabrics in open end, carded, or combed ringspun cotton. Constructions: jersey, rib, French terry, pique, interlocks

What's New: Natural fibers, Modal, Tencel, poly cotton, organic-cotton line

Services: Deliveries within two weeks, certified lab by Intertek, custom-made fabric developments in seven days, fast turn

Custom Orders: We offer our clients the ability of developing any fabrics in seven days.

Inventory: We work with greige goods in order to give fast turn.

Minimum: Dye lots from 1,000 to 5,000 yards

Turnaround time: Two weeks

Competitive Edge: Best quality, fast turn, versatility, technology, customer service, innovation, quick response, leadership in Mexico



Hong Kong Trade Development Council (HKTDC)

(213) 622-3194

Fax: (213) 613-1490

los.angeles.office@hktcdc.org

www.hktcdc.com

Come and visit the Hong Kong Pavilion at Sourcing at MAGIC Aug. 21–24 in Las Vegas. Unique value through quality, creativity, reliability, and sophistication. Stop by booth #66733 and #66734 for a free gift. A statutory body

More than
SIXTY YEARS
*of Superior
Products and Service
Est. 1949*

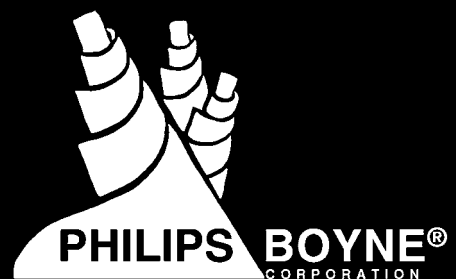
Shirting.
It's not just for shirts anymore.

OUTERWEAR
BEACHWEAR
LININGS
LOUNGEWEAR
RESORTWEAR
SHIRTS
BLOUSES

100% woven Egyptian cotton. Made in Japan. More than 3 million yards in stock. Ask for it by name: Superba,[®] Corona,[®] Ultimo.[®]
Low minimums. Special orders welcome.

Stocked in NYC for U.S.-based manufacturers

Tel. (631) 755-1230
Fax. (631) 755-1259
PHILIPSBOYNE.COM
SALES@PHILIPSBOYNE.COM





**everFLEX hugs curves
and always snaps back...
no baggy knees or saggy tush.**

STRENGTH

RECOVERY

COMFORT


dna
made in the usa



Knitted fabrics made of luxurious fibers
made, with love, in California.

Silk, Supima, Sorona, Cashmere, Hemp, Micro Modal, Modal Blends, Tri Blend, others

Click it. Search it. Browse it. Love it!
www.asherconcepts.com

blog » Talk of the Trade





The editors and writers of *California Apparel News*
are blogging at
ApparelNews.net

SOURCING & FABRIC RESOURCE GUIDE

Continued from page 16

established in 1966, the Hong Kong Trade Development Council (HKTC) is the international marketing arm for Hong Kong-based traders, manufacturers, and service providers. Our mission is to create opportunities for Hong Kong companies. With our network of more than 40 offices worldwide and the city's natural business advantages, we provide a range of services to help global trade and promote Hong Kong as a platform for doing business with China and throughout Asia.



Los Angeles International Textile Show

California Market Center
110 E. Ninth St.
Los Angeles, CA 90079
(213) 630-3600
www.californiamarketcenter.com/latextile
The Los Angeles International Textile Show (L.A. Textile) is the fashion industry's West Coast destination for premier textile, design and production resources. Offering hundreds of fabric collections and design services from around the globe, the caliber of resources and fashion direction is presented with our contemporary designer audience in mind. Our trend forum, curated by trend partner WGSN, and complimentary seminar program are designed to inform and inspire. Show dates are Oct. 10-12 at the California Market Center in Los Angeles.



OptiTex USA

325 W. 38th St., Suite 1107
New York, NY 10018
(212) 629-9053
Fax: (212) 629-9055
www.OptiTex.com
Contact: Sabrina Cove
Competitive Edge: OptiTex's apparel-specific software includes a suite of preproduction and production tools featuring 2D flat pattern design, 3D garment simulation, animated garment simulation, fabric texture, and colorway variation. Entire lines can be created virtually, eliminating wasted material and speeding products to market. OptiTex now offers 3D to 2D garment flattening, 3D digitizing, updated models, and the ability to create animated 3D cloth and virtual fitting simulations, as well as improved integration with PDM/ PLM systems via a newly developed API. Services include full production pattern design, grading, marker making, nesting, file-conversion services, 3D design, 3D flattening, animation services, and 24-hour online support. OptiTex is fully Windows-based, uses an open architecture, and integrates seamlessly with hardware and software already on the market. It offers a user-friendly nature, highly customizable on-screen environment, and environmentally friendly efficiency. All design modules exist within the same application; no conversion is needed between modules.



Philips-Boyne Corp.®

135 Rome St.
Farmingdale, NY 11735
(631) 755-1230
Fax: (631) 755-1259
www.philipsboyne.com
sales@philipsboyne.com
Contact: David Haber
Product Line: High-quality shirtings and fabric. The majority of the line consists of long staple Egyptian cotton that is woven and finished in Japan. Styles range from classic stripes, checks, and solids to novelties, oxfords, dobies, voiles, Swiss dots, seersuckers, gingham, flannels, and more. Exclusive broadcloth qualities: Ultimo®, Corona®, and Superba®.
What's New: New patterns added regularly: woven, end on end, yarn-dyed plaids; flannels, large houndstooth; yarn-dyed stripes and checks.
Custom Work: Yes; minimums apply; 90 ex-mill Japan
Inventory: More than 3.5 million yards of stock also includes blends, linens, and silks.
Minimum: 3 yards
Price Points: Moderate to better to designer
Turnaround Time: Immediate shipping for stock
Competitive Edge: Fully stocked distributor. Inventory available on website. Knowledgeable customer-service team, immediate shipping, and highest-quality textiles. Philips-Boyne serves everyone from at-home sewers and custom shirt-makers to couture designers and branded corporations. Call or e-mail for samples.



S & J USA Inc.

843 E. 31st St.
Los Angeles, CA 90011
(323) 231-0811
Fax: (323) 231-3820
snjusa@snjusa.com
Services: S & J USA, Inc has been a major, authorized distributor of YKK zippers for over 25 years. We carry a vast array of zippers, and we have an in-house factory that allows us to complete orders quicker than our competitors. S & J USA, Inc also specializes in snaps, tack buttons, eyelets, and elastics among other trims. Our customers range from the U.S. to Asia, and we hope to expand even further in the future. We are known for great customer service and quality materials.



Sourcing at MAGIC

2501 Colorado Ave, Suite 280
Santa Monica, CA 90404
(310) 857-7558
cs@MAGICOnline.com
www.magiconline.com
SOURCING at MAGIC is North America's largest sourcing event, reflecting the fashion supply chain at its most complete. Offering unmatched access to over 40 countries, SOURCING at MAGIC showcases more than 700 apparel, accessories, and footwear resources: contract and original design manufacturers; fabric, trim, and component suppliers; and service and technology providers. With a productive four-day format opening a day before MAGIC, SOURCING at MAGIC is proud to present The Americas, a region offering quality, speed-to-market and fast-fashion deliveries, as the August 2011 focus region with over 70 exhibitors from North, Central, and South America. Represented countries include the U.S., Mexico, Peru, El Salvador, Guatemala, Nicaragua, Colombia, El Salvador, Haiti, and many more. By bringing the world to the world of fashion, SOURCING at MAGIC provides resources and opportunities unparalleled in international scope—from fiber to finished product. Aug. 21-24, 2011, Las Vegas Convention Center/South Hall



Target Trim

629 E. Ninth St.
Los Angeles, CA 90015
(213) 688-8830
(888) 904-1206
www.targettrim.com
Contact: Lea Saghian and Joseph Sharooz
Many famous designers worldwide shop with Target Trim for their trim, fashion and accessories needs. If you have heard of us, great. If you haven't, please take the time to check us out first-hand, as we have a huge collection and assortment of merchandise. We can be reached by email, phone, and fax, and when you're in Downtown L.A., make sure to just stop by, say hello, and shop with us. Quality products, great customer service, and even better prices!



The Source/International Textiles Expo

80 Melrose Ave.
Lynbrook, NY 11563
(516) 596-3937
Fax: (516) 596-3941
www.textileshows.com
textileshow@earthlink.net
Contact: Pat Kobishyn
Description: The International Textiles Expo is your source for fabrics, notions, trimmings, patterns, and supplies in the apparel/accessories, home décor, quilting, and gift industries. Serving the needs of independent manufacturer and retail fabric stores, the show is held twice a year in Las Vegas. Our next show will be Sept. 25-27 at the Rio All-Suite Hotel & Casino, Amazon Ballroom, in Las Vegas. Visit our website at www.textileshows.com for updated information on future shows.

This listing is provided as a free service to our advertisers. We regret that we cannot be responsible for any errors or omissions within the Sourcing & Fabric Resource Guide.



Available on the
App Store

hktdc

www.hktdc.com/mobile



Your business · Our mission |



New look, SAME GREAT PRODUCTS & SERVICE

For more than sixteen years, Global Trim has been a trusted partner to the apparel industry, providing a one-stop, direct source for the trimming needs of many of the world's leading brands and retailers.

Today, clients both large and small look to us for high quality, innovative trim solutions, brand consistency, competitive pricing, and unmatched service. We've partnered with the industry's most sought after brands and have become a world leading full package trim company, leveraging both domestic and overseas production capabilities.

Constantly adapting to the changes and demands of the apparel industry, Global Trim remains committed to *building lasting relationships with quality products.*

Nineteen Factories Worldwide

Full Trim Packaging Company

Contractor Based Programs

Program Development Department

Worldwide Offices/Warehouses

Consistency of Product

On-Time Deliveries

Tracking System of Orders

Customer Service Department

woven labels . printed labels . basic hang tags . complex hang tags . leather patches . molded patches
fabric patches . heat transfers . stickers . metal products . plastic products
anti-counterfeit programs . packaging products



Corporate 22835 Savi Ranch Pkwy., Suite A, Yorba Linda, CA 92887 p:714.998.4400 f:714.998.4884 w:globaltrim.com

Hong Kong Room 601, 6/F, Join-In Hang Sing Centre, 71-75 Container Port Road, Kwai Chung, N.T., Hong Kong p:852.2419.0990 f:852.2419.6280