

A CALIFORNIA APPAREL NEWS SPECIAL SECTION

Textile Preview

with **Tech Focus** and **LA Textile Resource Guide**

October 2012

TECH NOTES

Harnessing Business Intelligence, Preparing for Online Traffic Jams

TEXTILE TRENDS

Mod Squad • Layered Looks • Texture • Sweater Set • Ethnic Mix

Lenzing Innovation Exhibitors at LA Int'l Textile Show

COUNTRY	COMPANY		SHOWROOM	BOOTH
	Lenzing Fibers, Inc.		Suite PH13	
USA	American Fabrics International	Knits		307
USA	Asher Fabric Concepts	Knits	Suite PH6	
USA	Britannia Mills Ltd	Knits		309
USA	Buhler Quality Yarns	Yarn Spinner	Suite PH8	
Portugal	Crispim Abreu LDA	Knits	Suite PH10	
USA	Design Knit, Inc.	Knits	Suite PH1	
USA	Ecotex	Knits	Suite PH9	
USA	Enviro Fabrics	Knits	Suite PH7	
USA	Epic Textiles	Knits		2005-2007
USA	Impex Textiles	Knits		500-503
USA	Laguna Fabrics	Knits	Suite PH7	
USA	Pacific Coast Knitting	Knits		205-209
USA	Sextet Fabrics, Inc	Knits		305
USA	Shara-Tex, Inc.	Knits	Suite PH5	
USA	Texollini	Knits	Suite PH3	
USA	Tuscarora Yarns	Yarn Spinner	Suite PH11	
USA	Unitex International	Knits	Suite PH2	
USA	Zentex	Wovens	Suite PH4	

Lenzing Modal® Edelweiss

Like no other fiber, Lenzing Modal® stands for pure luxury and absolute softness next to the skin. Now Lenzing Modal® is even purer and more natural. By means of a new production technology, it becomes even more environmentally-friendly. The new Lenzing Modal® fiber from Austria is pure like the edelweiss.

Isko Launches New Campaign

Turkish denim mill **Isko** has released a new ad campaign created to communicate the versatility of jeans—from selvedge to skinny, jeggings to “jeather.”

Dubbed the “new face of Isko,” the campaign features the work of photographer, model and artist Giada Paolini, who also appears in the campaign. The intent is to convey both the fashion and the function of Isko fabrics.

“This new campaign proves that Isko can progress in a very dynamic manner, always with a view to meeting customer requirements in the best possible way,” said Marco Lucietti, marketing director of **Sanko Group’s** Isko division, in a statement. “These photo shoots bring product performances to life, making the benefits of all our patented technologies immediately apparent to brands in the fashion sector, as well as to their consumers.”

For more information, visit www.isko.com.tr.

—Alison A. Nieder



A&E Launches Sustainability Study

Over the last six years, sewing-thread maker **American & Efrid** saved more than 557 million gallons of water, reduced its greenhouse-gas emissions by more than 9 percent and saved more than 85 million kilowatt hours of electricity.

At the Mount Holly, N.C.-based company’s recent Global Sustainability Managers Conference, A&E released its 2011–2012 Sustainability Report.

“We’re proud that our latest sustainability report shows greater cumulative results from the impact of our efforts and investments,” said John Eapen, A&E’s vice president environmental, health and safety/sustainability. “We’re particularly proud of our zero liquid-discharge

plant in Perundari, India, and our 50 percent recycle/reuse facility in Dongguan, China. The water conserved by A&E’s global operations during a year could supply 15.5 million people in India with fresh water for a day.”

The study tracked the company’s carbon footprint, water conservation, energy consumption, recycling efforts and waste reduction at its global yarn spinning, dyeing and finishing facilities.

The company has also nearly reached its goal to send “zero waste to landfill” in the United States.

Founded in 1891, A&E has manufacturing centers and distribution points in 41 countries.—A.A.N.

LA Textile Show to Feature Korean Pavilion

Thirteen Korean textile mills are exhibiting at the Oct. 22–24 run of the **Los Angeles International Textile Show** at the **California Market Center**.

Global Korea Textile Week 2012 is being held in the CMC Fashion Theater and features a mix of exhibitors showcasing everything from digital prints, jacquards and wool to faux fur, velvet, knits and trim.

Organized by **Kotra LA**, the Los Angeles branch of the Korean Trade-Investment Promotion Agency, the exhibition features a mix of new and returning exhibitors, includ-

ing **PremyTex, Silveray Co., Chung Woo Textile Co., Youngdo TrimArt Co., Korea Textile Center, Daedo Trd. Co., Rohan Fabric, Leesmoolsan** and **JH Textile Inc.**

The Kotra LA website (www.kotralla.com/global-korea-textile-week-2012) also includes detailed descriptions of each mill’s offerings, contact numbers and email addresses, and links to company websites.

The exhibition runs from 10 a.m. to 5 p.m. on Monday and Tuesday and from 10 a.m. to 4 p.m. on Wednesday.

—A.A.N.

LOS ANGELES TEXTILE SEMINARS

Visitors to the Oct. 22–24 run of the **Los Angeles International Textile Show** will have the opportunity to attend several free seminars organized by the **California Market Center**.

Held in penthouse 19 on the 13th floor of the CMC, the seminars range from trend forecasts for the Fall/Winter ’12/’13 season to business insight for apparel manufacturers and designers.

Oct. 22

“Fall/Winter ’13/’14 Inspirations With an Early View of S/S ’14,” presented by **Peclers Paris’ Jennifer Karuletwa** 10:30–11:45 a.m.

“Fall/Winter ’13 Megatrends & Womenswear Lookbooks,” presented by **Stylesight** 12:30–1:45 p.m.

“Fall/Winter ’13: Stepping Out of the Box to Success,” presented by **Design Options’ Fran Sude** 2–3:15 p.m.

Oct. 23

Autumn/Winter ’13/’14 Trend Directions, presented by **WGSN’s**

Andrea Bell

10:30–11:45 a.m.

“Domestic Manufacturing vs. Off-Shore,” a panel discussion moderated by **Frances Harder, founder of Fashion Business Inc.** 12:30–1:45 p.m.

“Fabric Sourcing: Today’s Innovation & Developments,” a panel discussion moderated by **Lenzing AG’s Susan J. Mocarski** and featuring **American Fabrics International’s Ned Pilchman, Buhler Quality Yarns’ David Sasso** and **Tuscarora’s David Roberts** 2–3:15 p.m.

“Licensing: A Growth Pattern for the Future,” a panel discussion moderated by **California Fashion**

Association President Ilse

Metchek

3:30–4:45 p.m.

Oct. 24

“Inspiration for Cotton Fabric Developments,” presented by **Amy Gillett, executive account manager for global supply-chain marketing for Cotton Inc.** 10:30–11:45 p.m.

“Themes & Key Shapes for Winter ’13/’14,” presented by **Promostyl** 12:30–1:45 p.m.

“Ladies’ & Junior Trend Direction for Fall/Winter ’13/’14,” presented by **Fashion Snoops Trend Director Melissa Moylan** 2–3:15 p.m.

THE NEXT GENERATION OF SYNTHETIC LEATHER





Water based, 100% DMF free synthetic leather.

Limitless color and texture combinations.

Extremely breathable and light weight.

Excellent hand.

Call or visit Interpolymer today
888.467.5504
www.interpolymersolutions.com





Pacific Coast Knitting

Our passion and creativity produces high quality fabrics for the fashion industry
Over 2400 knit styles...

- Sweater Knit
- Bamboo Blends
- Cashmere
- Silk, Linen
- Burn Outs
- Micro Modal
- Angora
- Organic, Supima Cotton
- Micro Tencel
- Recycled Cotton, Poly

Visit us at:
L.A. Intl. Textile Show
Booth # 205,207,209
Tel: 323.584.6888
E-mail: info@pacificknitting.com

Retailers Turn to 'CloudTesting' to Avoid an E-commerce Crash

By Yo Noguchi *Contributing Writer*

In September 2011, the launch of a highly anticipated collection by Italian brand **Missoni** for big-box retailer **Target** drew so much Web traffic, the retail giant's website crashed and remained down for three hours.

Fast-fashion retailer **H&M** saw the same thing happen last November when it launched a capsule collection with **Ver-sace**.

In both instances, limited quantities, plenty of pre-sale marketing and the chance to buy designer goods at fast-fashion prices fueled the frenzy. But with more consumers shopping online, even seasonal demand can threaten a retailer's website.

Last year, retail sales over Thanksgiving weekend set a new record with sales up from \$45 billion to \$52 billion, according to the **National Retail Federation**.

ShopperTrak, a data firm that makes sales projections based on foot traffic, expects holiday retail sales to be on par with last year, when e-commerce sales rose 15 percent, according to **comScore**.

Retailers **Amazon.com** and **Wal-Mart** were prepared for last year's e-commerce crush after having their Web performance tested in advance by e-commerce software provider **Soasta Inc.**

Soasta tested the website performance of six of the top 10 U.S. retailers, including Amazon and Wal-Mart, two of the

four highest-traffic sites, according to **comScore**.

Facebook, **Pinterest** and e-commerce stores of all stripes made sure their online presence could handle the millions of people who visit their sites on Black Friday, Cyber Monday and every day in between.

Called "CloudTesting," Soasta's platform has been used by NASA for the Mars Curiosity mission, as well as at the most recent **Olympics** in London.

Before contracting with Soasta, department-store retailer **Dillard's** had previously conducted all load and performance testing in its test environment and had experienced performance issues during critical retail events.

Last year, Dillard's sought out the root cause of the performance issues. Soasta conducted low-volume tests and generated a relatively low number of orders.

Once these low-volume tests proved successful, larger tests were conducted to reach the page-view-per-hour benchmarks Dillard's had set as targets. In the end, Dillard's experienced its best online retail event ever.

"Soasta CloudTest is ideally suited to test consumer-facing websites" said Tom Lounibos, Soasta chief executive officer. "Many of our customers have leveraged the best practices to prepare their production sites for the holiday traffic while protecting the experience of current online users." ●

With myDIALS Acquisition, Adaptive Planning Hopes to Harness Glut of Business Information

By Deirdre Newman *Contributing Writer*

TMI—or "too much information"—is a modern-day nuisance and one that **Adaptive Planning** hopes to alleviate for its customers through the recent acquisition of **myDIALS**, the leading provider of cloud-based, data-discovery solutions. The acquisition comes on the heels of this summer's launch of the Adaptive Discovery application, which integrates myDIALS technology, enabling employees across any-sized company to analyze, query and explore data in more visual and intuitive ways.

Without the integration of myDIALS technology, employees could be overwhelmed with too much data from too many systems, which could mask both significant trends within the company and the real story behind the numbers, according to Greg Schneider, vice president of marketing for Adaptive Planning.

Adaptive Planning had been working with myDIALS for a little more than a year before the acquisition was announced in September. The terms of the deal have not been disclosed, according to Schneider. The relationship between the two companies started as an original equipment-manufacturer partnership.

The acquisition enables Adaptive Planning's clients to utilize self-service business intelligence (BI) with minimal training and at an affordable cost, according to Schneider.

"We are replacing traditional, tedious, siloed data analysis with comprehensive, on-demand dashboards and scorecards to improve decision making," Schneider wrote via email. "Managers will now have unique visual data at their disposal,

gathered from disparate sources for greater business impact."

Business-intelligence solutions represent a large and fast-growing market, as companies and organizations look to leverage data and analytics to drive increased competitiveness. BI, analytics and performance-management software represent the second fastest-growing sector in the overall enterprise software market, while BI was the top technology priority for chief information officers so far this year, according to Gartner. The data visualization and discovery segment, which is characterized by highly visual, rapidly deployable solutions designed for business users, is growing particularly quickly, at three times the rate of the overall BI market.

"Data visualization is the fastest-growing segment in business intelligence today," said John Herr, chief executive officer of Adaptive Planning. "At the same time, cloud computing is the most important trend in enterprise software. By acquiring myDIALS, the leading cloud data visualization solution, we are harnessing two incredibly powerful forces that strengthen our cloud CPM leadership and allow us to move rapidly in the broader BI market."

Adaptive Planning is the worldwide leader in cloud-based, CPM solutions for companies and nonprofits of all sizes. Clients include **The Container Store** and **Konica Minolta**. The acquisition of myDIALS will expand the value that Adaptive Planning and its global partners provide to their base of more than 1,300 existing customers, as well as new clients, according to Herr. ●

Equal Housing Lender BCCN is a SBA Preferred Lender.

BCCNbank.com

WELCOME RATE

Good News from Your Neighborhood Bank.

BBCN Bank
1%
APY for 1 yr CD (BankRate.com as of 10/01/12)

12-MONTH CD
Minimum Deposit \$1,000

Visit our website at www.BCCNbank.com for additional product information and branch locations.

BCCN Bank has a 5 star rating.
BauerFinancial is a highly recognized independent financial rating company and has given BCCN bank its highest accolade, a Five Star Rating for financial strength and stability.

*The promotional rate of 1.00% Annual Percentage Yield (APY) is as of 10/01/2012 and is offered for regular certificate of deposits (CD) accounts with a term of 12-months opened during the promotion period. Account must be opened with new funds from other financial institutions. Minimum deposit balance to open and earn interest is \$1,000. Maximum balance allowed is \$240,000. Interest will not be compounded and will be paid at maturity. A penalty may be imposed for early withdrawal. Fees could reduce earnings. Terms and conditions are subject to change without notice. Promotion starts from 10/1/2012 and ends on 12/31/2012 or when the aggregate deposit balance from the promotion reaches \$100 million, whichever comes first. Contact your branch for additional information.

MASTERPIECE

[mas-ter-pees] an outstanding work,
achievement, or performance

The blade's stress level is indicated by the intensity of the LEDs circling the cutting head.

New Vector[®] — World launch 2012

At Lectra, we pay infinite attention to detail.

We believe excellence is nothing but perfection embodied in a sum of individual details, resulting in sustainable quality, reliability, and precision.



CALIFORNIA LABEL PRODUCTS

www.californialabel.com



visit us at the

LA Textile Show

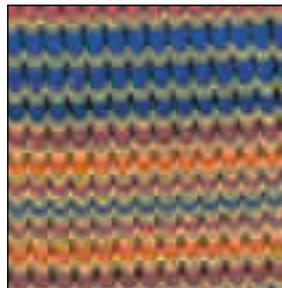
Oct 22 - 24, 2012

California Market Center Booth #5015/6012

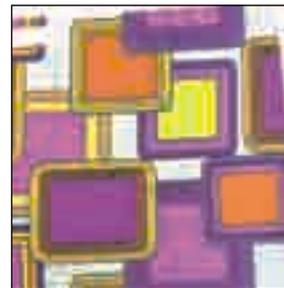
From Design to Delivery! 310.523.5800 info@californialabel.com

13255 S. Broadway, Los Angeles CA 90061

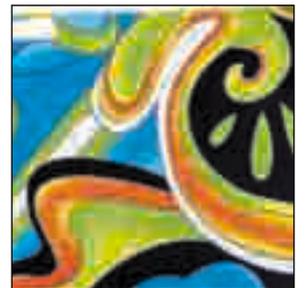
TEXTILE TRENDS



Mahlia Kent #T59622
"Ferroquet"



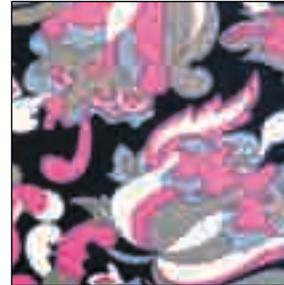
Triple Textile Inc. #L-597-D



Triple Textile Inc #L-597-C



Triple Textile Inc. #RSP-1-N



Triple Textile Inc. #RSP-4-A



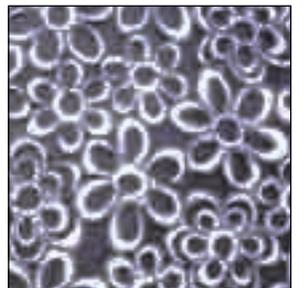
Bel Maille Creations #D471
DAQ88



Textile Secrets International
Inc. "Le Rosse"



Solid Stone Fabrics
"Adventures"



Bella Tela #32627



City Textile Inc.
#Crochet-1108



Holt #24649B.012

Mod Squad

Pop art-inspired designs and a palette that ranged from Technicolor to Day-Glo set a mod mood for textiles prints.

CHECK THE WEB
ApparelNews.net



CALIFORNIA LABEL PRODUCTS

www.californialabel.com

SPECIAL OFFER!

NUMBERED
SIZE TABS

\$4.00
per
thousand

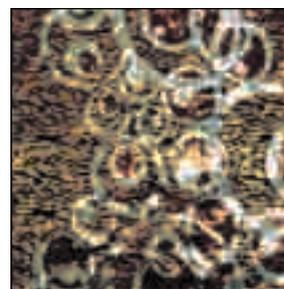
ONLY WHILE SUPPLIES LAST

BLACK & WHITE AVAILABLE • 5,000 PC. MINIMUM

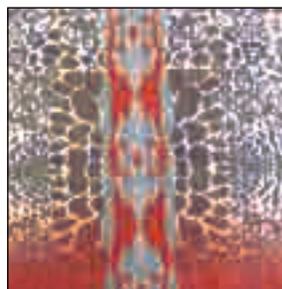
310.523.5800 info@californialabel.com



MJ Textile #F019006



Triple Textile Inc. #SQN-7-D



Avid Ink #A162786 "Zebra
Consistency"



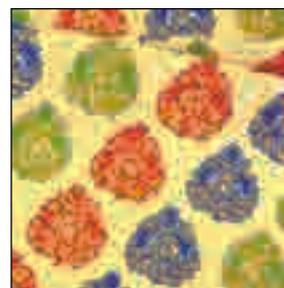
Triple Textile Inc. #L-594-F



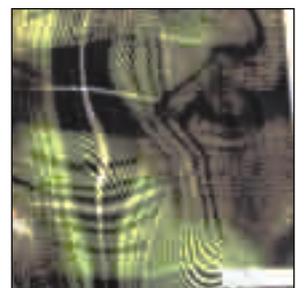
Solid Stone Fabrics "La Bamba
Lite"



Cinergy Textiles Inc. #STW-
0413-A6900 "Camouflage
Stretch Twill"



Pasari Textiles #R-24342



Triple Textile Inc. #L-596-L

For more Textile Trends

Layered Looks

Textile designers are layering pattern and surface design and are combining different motifs to create layered looks with a modern twist.

PHILIPS-BOYNE CORPORATION

Est. 1949



OVER
SIXTY
YEARS
SERVING
THE
DESIGN
COMMUNITY

Photographer: Tadashi Tawarayama
Store Name: CANVAS boutique & gallery
Right and top: Jacqueline 'Jac' Forbes,
Arlington Forbes, Owners
Jac and Arlington shirts by CANVAS . MALIBU
Left: Maggie Barela, Sales Agent
Make-up by Kristy Goslin

Over 3 million yards of shirting weight cotton wovens stocked
in the New York area—Making designers dreams come true!

Philips-Boyne Corporation
135 Rome Street
Farmingdale, NY 11735

P(631) 755-1230 F(631) 755-1259
www.philipsboyne.com

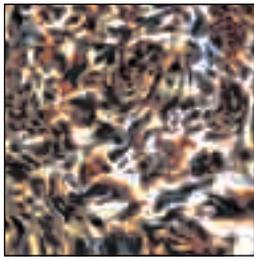


Texture

Textiles go 3-D with embellished designs that pile on the texture.



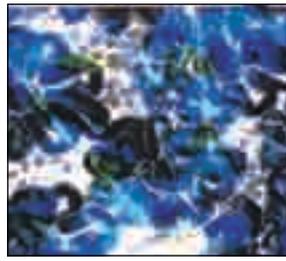
Ulisse #SCOLSD03566UA



Triple Textile Inc. #L-591-B



Solid Stone Fabrics "Paranormal"



Solid Stone Fabrics #8790 "Tie Dye on Floral Dori"



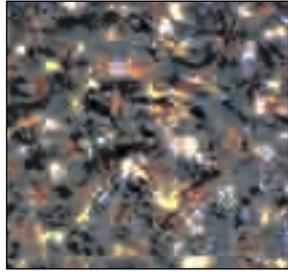
Denis & Fils #00651ARP307AA



Ulisse #SCOLR12-142UA



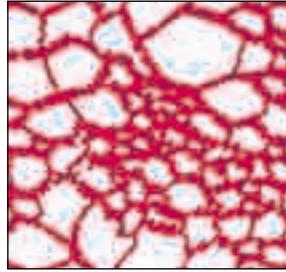
Pasari Textiles #R-24238



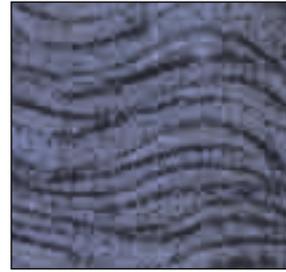
Triple Textile Inc. #L-589-J



Darquer Dentelles de Calais #D642160



Vema Ricamificio #12919.1



Malhia Kent #T60189 "Faves"



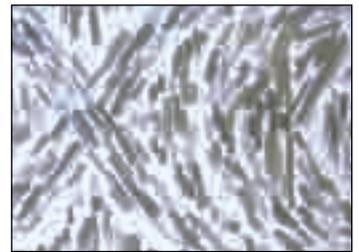
HOH #35340A.LILIR



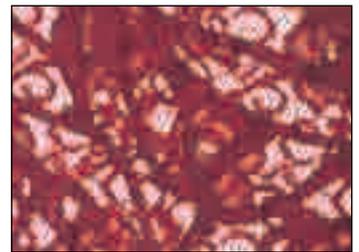
Triple Textile Inc. #SQN-7-3



Ulisse #PAR12-131 UA



Vema Ricamificio #13058



HOH #34877TC.TILHA



EcoPure #CF-4257



Ulisse #APR12-123UA

A CALIFORNIA APPAREL NEWS SPECIAL SECTION

Textile Preview

with Tech Focus and LA Textile Resource Guide

October 2012

TECH NOTES
Harnessing Business Intelligence, Preparing for Online Traffic Jams

TEXTILE TRENDS
Mod Squad • Layered Looks • Texture • Sweater Set • Ethnic Mix

Don't miss the next issue

Call Terry Martinez at (213) 627-3737, Ext. 213 or email Terry@apparelnews.net

CALIFORNIA ApparelNews

A leading manufacturer of high quality knit fabrics in Los Angeles

design knit inc.

supima cotton licensee

linen blends

silk blends

wool blends

cashmere blends

micro tencel/tencel

micro modal blends

supima cotton

combed cotton

melange

rayon

streaky

tri-blends

sweater knits

LA textile show
October 22-24
California Market
Center, 13th floor
Room #1

1636 staunton ave. la ca 90021 phone : (213)-742-1234

MANUFACTURED
FOR COMFORT

A COMFORT TO
MANUFACTURE

Supima[®]
WORLD'S FINEST COTTONS

www.supima.com



In an ever-changing global climate, quality and consistency are valuable commodities. Supima cotton is a remarkably dependable fiber — combining unmatched standards, strength, and softness year after year. J.G. Boswell Company utilizes the best farming practices and technologies available, just one of the many reasons why Buhler Quality Yarns relies on them for 100% of their Supima raw material. The consistency of Boswell's cotton in Buhler's yarns eliminates inefficiencies and waste throughout the supply chain. Less problems *and* better quality products? Now that's a comforting thought.



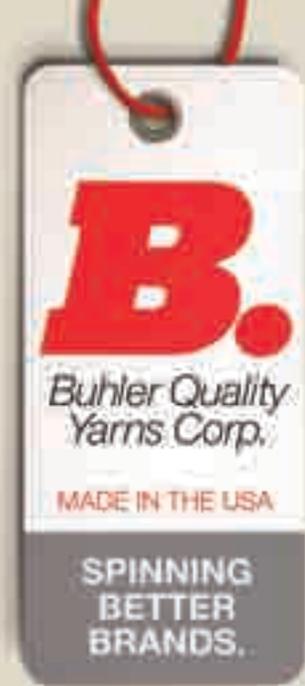
Find out more about J.G. Boswell's anticipated 2012 Supima harvest:

akier@jgboswell.com
626.583.3000

APPAREL BY THREE DOTS
FALL 2012 COLLECTION
THREEDOTS.COM



MADE IN USA



US Supima Cotton is superior in length, strength and fineness — forever achieving a high-quality product. Dedicated to conservation and carbon neutrality, it is preferred by luxury brands for its comfort and durability.



Lenzing Micro TENCEL® offers strength, softness and comfort. Made from FSC-certified pulp on a closed loop processor and certified by the Oeko-Tex® Standard 100, Micro TENCEL® moves moisture and reduces bacterial growth.



Lenzing MicroModal® with Edelweiss technology is the ideal fiber for flexible, graceful clothing. Thanks to Edelweiss technology, it's now more sustainable, biodegradable, and renewable, while retaining its soft and brilliant properties.



1881 Athens Highway
Jefferson, GA 30549

706.367.9834
sales@buhleryarns.com

www.buhleryarns.com

Foto: PROEXPORT COLOMBIA - Fotógrafo: Esteban Escobar

Fashion
IS IN THE DETAILS.
COLOMBIA
HAS THEM ALL.

All you need is in one place, **Colombia**.
Flexible production, quickturns and 0% duty
on products imported from Colombia,
thanks to the Free Trade Agreement.

Join us for two days of one-on-one meetings
with over 450 Colombian suppliers.
Business Matchmaking Forum in LA
November 8-9, 2012

Register Today

www.bizmatchmakingproexport.com.co
businessla@proexport.com.co

www.proexport.com.co



Ministry of Trade,
Industry and Tourism
Republic of Colombia

Libertad y Orden



TOURISM, FOREIGN INVESTMENT AND EXPORTS PROMOTION

BUY COLOMBIA

Sweater Set

Sweater patterns get the modern update in new colorways, a hint of metallic or printed given a soft fleece finish.



City Textile Inc. #PR-1828



Malhia Kent #T60311 "Flotka"



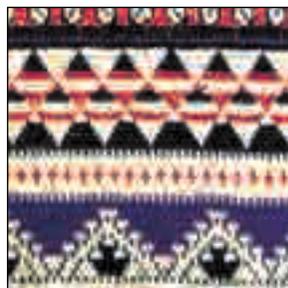
Bel Maille Creations #D290AN59



Asher Fabric Concepts #VPS57 "Sweater Look"



Malhia Kent #T0728 "Fegus"



Bel Maille Creations #D509 DAR39



Cinergy Textiles Inc. #HACCI-11012



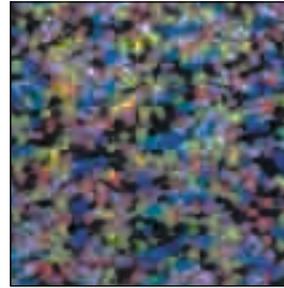
Bel Maille Creations #D483 DAQ95



Malhia Kent #T58990 "Favoris"



City Textile Inc. #PR-1828



Malhia Kent #T60757 "Fiolita"

Ethnic Mix

Textile designers are blending traditional ethnic patterns, prints and motifs to create new designs in a modern mix.



Triple Textile Inc. #L-596-J



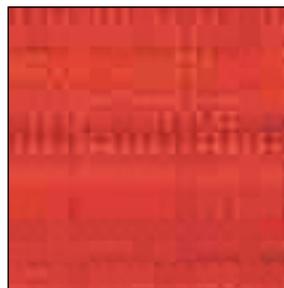
Triple Textile Inc. #RSP-I-U



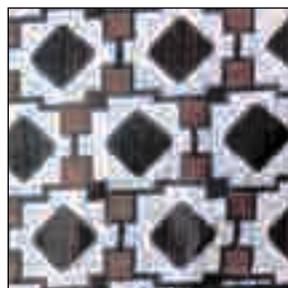
Textile Secrets International Inc. "Herm"



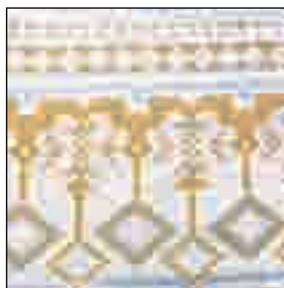
Jay Ann Fabrics #5578/5



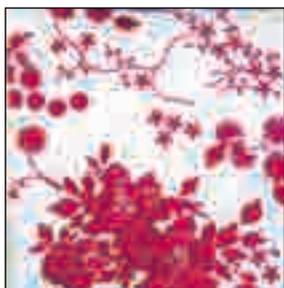
Malhia Kent #T60725 "Flamus"



Malhia Kent #60693 'Fabine'



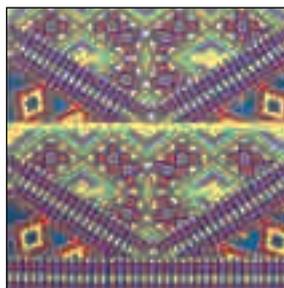
Malhia Kent #T-61053 "Falora"



Pasari Textiles #R-23869



Triple Textile Inc. #RSP-6-L



Asher Fabric Concepts #ASH120716X1



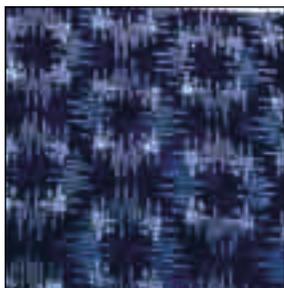
Avid Ink #A161832 "ZigZag Colors"



Darquer Dentelles de Calais #DLV418/706508



Malhia Kent #T57724



Robert Kaufman Fabrics #AMD-13108-3

DIRECTORY

Avid Ink
(877) AVID-INK
www.avidink.com

Bel Maille Creations
(213) 627-1185
<http://jminternationalgroup.com>

Bella Tela
(213) 627-1135
<http://jminternationalgroup.com>

Cinergy Textiles Inc.
(213) 748-4400
www.cinergytextiles.com

City Textile Inc.
(213) 744-0476
www.mycitytextile.com

Darquer Dentelles de Calais
(213) 627-1185
<http://jminternationalgroup.com>

Denis & Fis
(213) 688-9797
www.solstiss.com

Interpolymer Solutions/EcoPure
(941) 468-4891
www.interpolymersolutions.com

Jay Ann Fabrics Inc.
(213) 622-8272

Malhia Kent
(213) 627-1185
<http://jminternationalgroup.com>

MJ Textile Inc.
(213) 627-0034
www.msptex.com

Pasari Textiles
(213) 627-1185
<http://jminternationalgroup.com>

Robert Kaufman Fabrics
(800) 877-2066
www.robertkaufman.com

Solid Stone Fabrics
(276) 634-0115
www.solidstonefabrics.com

Solstiss
(213) 688-9797
www.solstiss.com

Textile Secrets International Inc.
(213) 623-4393
www.tsitextile.com

Triple Textile Inc.
(213) 629-4300
www.tripletextile.net

Ulisse
(310) 428-8138
www.ulissefashion.com

Vema Ricamificio
(213) 627-1135
<http://jminternationalgroup.com>



ON THE COVER:
Pasari Textiles
#R-24238

JM INTERNATIONAL GROUP



A TEXTILE AGENCY



SHOWCASING FINE EUROPEAN *fabrics*

BEL MAILLE/BEL TECH | BELLA TELA | BENNETT SILKS | DARQUER ESENTEKS | HOH | JUAN BOLUDA | MALHIA KENT | PASARI | VEMA

LOS ANGELES INT'L TEXTILE SHOW, BOOTH #101-103

T/F +1 213 627 1185
M +1 323 376 0625

117 WEST NINTH STREET, SUITE #525-526
LOS ANGELES, CALIFORNIA 90015 USA
JOHN@JMINTERNATIONALGROUP.COM
JMINTERNATIONALGROUP.COM



TAILORED
TO FIT
YOUR BUSINESS

FACTORING
TRADE FINANCING
PO FINANCING

LA
888 S. FIGUEROA ST., #1100

LOS ANGELES, CA 90017

TAE CHUNG
(213) 534-2908

NY
450 7TH AVE., SUITE 1006

NEW YORK, NY 10123

AUSTIN SOHN
(212) 629-8688

Visit us @ www.finone.com



Los Angeles International Textile Show Resource Guide



AIMS360

110 E. 9th St., Suite A1169
Los Angeles, CA 90079
(310) 243-6652
www.aims360.com
info@aims360.com
Contact: Henry Cherner

Products and Services: AIMS 360 offers a fully integrated software solution for importers, distributors, and manufacturers of apparel, footwear, handbags, accessories, jewelry, home furnishings, and other fashion goods. The AIMS 360 product suite is comprehensive, feature-rich, user-friendly, easy to implement, and is compatible on a laptop, PC, Mac, or iPadR. Solutions are available on-site applications or in the cloud. A Gold Level Microsoft ISV Partner and Gold Level QuickBooks developer, AIMS 360 provides the most professional, up-to-date program possible, including AIMS GL Integration/T/POS Integration with QuickBooks, AIMS EasyShopT online retail shopping cart, AIMS WebLinkT online wholesale shopping cart, UPS/FedEx/USPS shipping integration, AIMS RemoteLinkT order taking on the go for iPad and Windows, Business Analytics reporting for iPad, and simple EDI integration. AIMS 360 delivers all of this at affordable prices. Visit us at Booth 7001-A and attend our free seminars during the LA Textile Show! For more information, please visit our website.



ApparelWorks International, LLC

707 Skokie Blvd., Suite 100
Northbrook, IL 60062
sales@apparelworkslc.com
gregg@apparelworkslc.com
www.apparelworkslc.com
(847) 778-9559

Products and Services: Apparel Works (AWI) is a U.S. company specializing in Western Hemisphere-based private-label sourcing, manufacturing, and design. Key items include premium-denim, shorts, jackets, skirts, industrial workwear and uniforms (pants, shirts, coveralls), embellished knit tops, T-shirts, and sleepwear. Production is currently being sewn in Guatemala, Haiti, and the Dominican Republic. Gregg Pavalon, president of AWI, has 23 years of experience manufacturing apparel in the region. Average lead times are 6-8 weeks max. Prices are drastically lower than what it costs to produce domestically, and with Asian prices on increase, the region is experiencing a lot of new activity. Delivery averages three days by boat to ports in Miami, Los Angeles, or Houston. AWI offers its customers several manufacturing options, including Full Package, CMT, or their signature service, called CMT Plus. CMT Plus is when AWI picks up the customer's fabric at a U.S. mill; sends it to the factory; supplies all trim, assembles, and finishes product as specified; and then delivers back to the customer's U.S. warehouse.



BBCN Bank

3731 Wilshire Blvd. Suite 1000
Los Angeles, CA 90010
(888) 811-6272
www.bbcnbank.com

Products and Services: Headquartered in Los Angeles, for more than 26 years BBCN Bank has been serving the largest Korean community outside of Korea, as well as a diverse mix of customers in more than 40 full-service branches throughout California, New York, New Jersey, Washington, and Illinois, along with loan production offices in Seattle, Denver, Atlanta, and Dallas. In celebration of its anniversary, BBCN Bank is now offering a promotional CD account to help you achieve your financial goals. For more information, please visit http://www.bbcnbank.com/pdf/1stYRCD_Flyer_Eng.pdf



Buhler Quality Yarns Corp.

1881 Athens Highway
Jefferson, GA 30549
(706) 367-9834
www.buhlerqualityyarns.com
sales@buhlerqualityyarns.com
Contact: Werner Bieri

Products and Services: Buhler Quality Yarns Corp.: From harvest to hanger, we ensure your supply chain is supported and your final product is of the utmost quality. Introducing MicroModal® Edelweiss—the

same comfort and luxury with a greener footprint—to our portfolio, which includes Supima, Micro TENCEL®, Supima Outlast, and blends, certified by Oeko-Tex 100—ensuring safety for all applications. Bring your product to market backed by experience, relationships, and unsurpassed technical support.



California Label Products

13255 S. Broadway
Los Angeles, CA 90061
(310) 523-5800
Fax: (310) 523-5858

Contact: Tasha
www.californialabelproducts.com
info@californialabel.com

Products and Services: California Label Products has been servicing the apparel industry for 20 years. With our full-service in-house Art Department, we can create your branding identity from design to delivery. Our product list consists of woven labels, printed labels, care labels, size tags, custom hangtags, integrated hangtags, and novelty items, as well as buttons and snaps. We have price tickets, self-adhesive labels, thermal-transfer labels, printers, and ribbons. Our service bureau for care labels, price tickets, and bar-coding can give you product in 48 to 72 hours. We are always concerned about quality, service, price, and creativity. And we are here to serve all your label needs!



Colormax

1627 Paloma St.
Los Angeles, CA 90021
(213) 746-6060
Fax: (213) 746-6111
info@colormax.us
www.colormax.us.com

Products and Services: Established in 1980, we are Southern California fashion industry specialists in laundry, fabric framing, enzyme washing, soft hand, over-dyed to black, and any other specialized needs. We dye knits and woven fabric. Call Goody or Rea for services.



Cotton Generation, Inc.

6051 Maywood Ave.
Huntington Park, CA 90255
(323) 581-8555; Fax (323) 582-8880
www.cottongeneration.com
info@cottongeneration.com

Contact: Mike Tolouee
Services: Made in America; complete package with fabric development to your specification—cutting, sewing, packing, pattern, fitting, embroidery, printing, garment dyeing

What's New: High-end, top-of-the-line latest styles of eco-friendly fabrics

Competitive Edge: High-quality flexibility on quantities; fast turnaround; we can also do Mexico production with U.S. fabrics; competitive pricing



Design Knit, Inc.

1636 Staunton Ave.
Los Angeles, CA 90021
(213) 742-1234
Fax: (213) 748-7110
www.designknit.com

Contact: Shala Tabassi
Products: Designer and better contemporary knit fabrics from sheer to heavyweight.

What's New: New items include lightweight sweater knits, novelty and basic fabrics with cashmere, silk, wool, rayon, Modal blends, organic cotton, organic Supima cotton, organic Supima/micro-Modal, Supima blends, tencel, microtencel, proModal, rayon hemp, recycled poly, linen blends, rayon bamboo/cotton, garment dyeable stripes, as well as yarn-dye solids and stripes.

Custom Work: Yes

Inventory: Knit to order

Minimum: Varies by fabric

Price Points: Moderate to high

Competitive Edge: We offer new and innovative fabrics every season. Custom developments also available.

➔ Resource Guide page 16

ApparelWorks International LLC



Attention Retailers & Branded Manufacturers

Guatemala, Haiti,
Dominican Republic—
Duty-free private label
production available
6-week average turn.
We make it really easy
for your business to go
“near” shore!

Jeans, Pants, Knits
20+ years experience in
CAFTA region
Full package or CMT
Gregg Pavalon
847-778-9559
gregg@apparelworkslc.com

FABRIC AVENUE



has over a million yards of fabric stocked locally. We carry yarn dyes, prints, denim, chambray, oxford, shirting, corduroy, twill-stretch and rigid, sateen, linen, wool, canvass and other woven fabrics. We can do special fabric treatment as well, to add to your needs.

Full Package Clothing

We can help you source and make full packages with our factories in China and Vietnam.



Trims Avenue

Lots of specialty trims and laces located in our new factory. We can help you with your trim needs.

Tel: 213-622-2199

We are located at:

2445 E 12th Street Unit B
Los Angeles CA 90021
Tel: 213-488-9999
Fax: 213-489-9899
Email: sales@fabricave.com
Website: www.fabricave.com



AIMS Free Seminar Series

During L.A. Textile Week

All seminars will be held in Suite A1169 at the California Market Center, 110 E. 9th St., Los Angeles, CA 90079

Refreshments will be served.

Visit www.aims360.com for full seminar details

See us at Booth 7001-A, 13th Floor

MONDAY, OCTOBER 22nd

Understanding Costing & Gross Margins 10:00 am – 11:00 am

Presented by Henry Cherner

Gain an understanding of the mark up principles applied as a retailer or manufacturer and how these principles are critical to profitability. This seminar will explain the best options for implementing costing formulas/principles to realize gross margin profitability.

EDI Made Simple

11:00 am - 12:30 pm

Presented by eC Systems Service

Solutions, Inc., AIMS 360, Progressive Label & Innovative Systems

If you plan to do business with major department stores, join us and learn from the EDI experts. They will discuss topics such as the GS1 ID number, UPC numbers, UPC catalogs, basic EDI transactions such as the purchase order (850), advance ship notice (856), and the invoice (810), mapping and translating, service bureaus, VANs and other key components of EDI.



Visit us online at www.aims360.com, email us at info@aims360.com or call us at 310-361-5710.

AIMS® and AIMS360™ is a registered trademark of AF Technology LLC. All other logos are properties or registered trademarks of their respective companies.

TUESDAY, OCTOBER 23rd

Retailing and eCommerce Online 10:00 am – 11:00 am

Presented by Dac Cherner

Learn about online selling and retailing from the industry's best. Seminar topics include: importance of web retailing, responsibilities of opening a web store, search engine optimization (SEO) and advertising, marketing your site, web merchandising options and services available, and the best options for you.

Learn how to gain a competitive edge by selling retail online.

Order Entry With iPad

11:00 am - 12:00 pm

Presented by Chris Shepherd

This presentation will show the benefits of using iPad order entry compared to manual order entry. Learn how it can help your company minimize order taking time, reduce chances of potential orders to "walk away" from your booth at a show, generate order confirmations immediately from your booth or showroom, eliminate clerical errors, and reduce lead time from order processing to production.

Los Angeles International Textile Show Resource Guide

Continued from page 14



Fabric Avenue

2445 E. 12th St. Unit B
Los Angeles, CA 90021
(213) 488-9999

www.fabricave.com
sales@fabricave.com
sean@fabricave.com

Products and Services: Fabric Avenue and Trims Avenue are located in the heart of the fashion district. We have over a million yards of high-quality fabric in stock. Our fabrics include denim, yarn dyes, shirting, flannels, and other woven fabric. Our showroom is always available to source your fabric needs. Now at a 45,000-square-foot location.



Finance One

Los Angeles Office:
888 S. Figueroa St., Suite 1100
Los Angeles, CA 90017
(213) 430-4888 Fax: (213) 430-4877
Contact: Tae Chung at (213) 534-2908
www.finone.com

Products and Services: Finance One, Inc. is a privately held factoring company now celebrating its 15th year. Located in the heart of downtown Los Angeles, they provide factoring, trade financing, and purchase-order financing to small- to medium-sized businesses. As the company's motto, "Win/Win Factoring," displays, Finance One places a top priority on its clients' growth and success. Finance One provides factoring service at the most competitive rates, with exceptional customer service and personalized financial solutions for unique business needs.



Geltman Industries

1914 Bay St.
Los Angeles, CA 90021
(213) 622-2015
Fax: (213) 622-4572
www.geltman.com
geltmanind@aol.com

Contact: Shari Rezai, President; Ron Cueto, Operations Manager

Products and Services: Since 1931, Geltman has provided a full range of services to textile mills, apparel manufacturers, and the home-furnishing industry. With our highly skilled personnel and efficient production methods, we guarantee the finest-quality work and the most reputable service. In continuing to keep abreast of the latest technological developments, Geltman has been able to cultivate exclusive processes to meet the specific needs of the textile industry. Our years of renowned experience and customer relationships have been the product of our honorable policy—to provide clients with the highest-quality service.



Interpolymer Solutions Inc.

1195 Larchmont Drive
Englewood, FL 34223
(888) 467-5504
Fax: (941) 475-5349
www.interpolymersolutions.com
Contact: Jesse Pasternak
sales@interpolyinc.com

Product Line: Ecopure water-based synthetic leather
What's New: Ecopure's proprietary chemistry means we can provide customers with a truly ecologically friendly alternative to traditional, solvent-based synthetic leathers. Our products are water based and 100% DMF free. We offer limitless colors and textures while maintaining the subtle feeling and hand that today's fashion brands demand. Ecopure also weighs much less than real leather and is extremely breathable while maintaining water resistance.

Services: Manufacturing, logistics, and sales support

Custom Orders: Yes

Inventory: U.S. Warehouse

Minimum: 500 yards

Price Points: USD \$4-15/per yard ex factory

Turnaround Time: 3 weeks plus shipping

Competitive Edge: In short, our edge is technology—in both chemical development and manufacturing techniques. We are well positioned to work with customers to develop new products. Ecopure offers customers unsurpassed cosmetic flexibility in an eco-friendly synthetic leather.



JM International Group

117 W. Ninth St. #525-#526
Los Angeles, CA 90015
(213) 627-1185

Info@jminternationalgroup.com
www.jminternationalgroup.com

Products and Services: JM International Group is the premier West Coast distributor of luxury apparel textiles catering to the bridal, children's, contemporary, couture, evening, technical, and swim markets. We work with the finest mills worldwide to offer the best Spanish and French laces in all-overs and/or trims, a knit collection consisting of eco-friendly cottons, Micro-Modals, stripes, piece dyed as well as yarns in natural, cellulosic, synthetic fibers as well as technologically advanced yarns. Our other luxe collections consist of an array of embroideries, cottons, silks, linens, jacquards, sequins, and prints. Please download our free app available in the Apple store. Call for an appointment or visit our website.



Keylin Inc.

312 E. Jefferson Blvd.
Los Angeles, CA 90011
(323) 232-6700
Fax: (323) 232-6858
Support@KeylinInc.com
www.KeylinInc.com

Products and Services: Keylin, Inc. is a company organized to design, manufacture, and market fasteners for the aviation, construction, garment, leather, medi-

YOUR ONE-STOP APPAREL SOURCE

- FABRIC DEVELOPMENT TO YOUR SPECIFICATIONS
- CUTTING, SEWING, PACKING ALL UNDER ONE ROOF
- QUICK TURNAROUND AND LOW MINIMUMS
- PROUDLY MADE IN THE U.S.A.

COTTON GENERATION

TEL 323.584.8555
info@cottongeneration.com

blog » Talk of the Trade

The editors and writers of *California Apparel News* are blogging at **ApparelNews.net**

cal, and oceanic industries. This Los Angeles-based company serves as a distribution center that provides immediate delivery of goods to customers. Keylin offers a vast variety of hardware to the global market. The company specializes in custom-built, made-to-order product lines that satisfy the customers' needs. Keylin is proud to become the Mid- and Western Regional Distributor of the world's leading premium fashion zipper manufacturer, Riri Zippers of Switzerland. To date, Keylin has a stock collection of #4, #6, and #8 metal zippers available in 5-metal teeth colors and 7 tape colors. This provides a vast array of 105 different combinations of items to satisfy the customer's creative demand. To enhance Keylin's operation as Riri's Regional Distribution Center, Keylin has an on-site Riri machine from Switzerland to allow on-site custom jobs enabling zipper customization that closely matches the original factory specification. Keylin may also accept orders for production from Riri's Swiss plant that can be shipped anywhere in the world where customers may desire. The success of Keylin, Inc. as a leader in its line of trade is indicative of the effectiveness of the company's philosophy and goal.



Lectra

Lectra
889 Franklin Road SE
Suite 100
Marietta, GA 30067
(770) 422 8050
Fax: (770) 422 1503
www.lectra.com

Products and Services: For nearly 40 years, Lectra has delivered innovative technology solutions to more than 23,000 customers around the world, enabling companies to improve their edge and better respond to today's most pressing challenges. Lectra's network of experts, specializing across a range of areas—including research and development, solution implementation, and change management—are dedicated to serving businesses as diverse as fast fashion, luxury, and ready-to-wear. Lectra offers an unrivalled suite of hardware, software, and associated services to optimize the entire value chain, from line planning and scheduling through design, development, and sourcing, all the way to manufacturing to deliver sustainable competitive advantage.



Lenzing Fibers Inc.

530 Seventh Ave., Suite 808
New York, NY 10018
(212) 944-7400
Fax: (212) 944-7406
newyork@lenzing.com
www.lenzing.com/textile

Products and Services: The Lenzing Group is a world leader in marketing and manufacturing man-made cellulose fibers. The portfolio of Lenzing Fibers includes TENCEL®, Lenzing Modal®, MicroModal®, ProModal®, and MicroTencel®. Supply-chain support through resource lists, technical support, and hangtag program. These ecologically responsible fibers with performance benefits are comfortable, sustainable, biodegradable, and derived from a renewable raw material, wood pulp. For more information, please visit our website.



Pacific Coast Knitting Inc.

6051 Maywood Ave.
Huntington Park, CA 90255
(323) 584-6888
Fax: (323) 582-8880
Contact: Mike Tolouee
www.pacificknitting.com
info@pacificknitting.com

Products and Services: We are an American mill, located in Huntington Park, California. Our passion and creativity produce high-quality fabric for the fashion industry with low minimums, fast delivery, and over 2,400 styles of knits.

What's New: We have developed over 400 new styles of novelty knits, including high twist, recycled cotton, recycled poly, 100 percent linen, MicroTencel, Supima, and many other novelty yarns. We also have added to our eco-friendly collections.

Competitive Edge: We are always investing in new products to be on the competitive edge with European mills. We produce high-quality fabrics for women's, contemporary, men's, and children's with competitive pricing.



Philips-Boyne Corp.

135 Rome St.
Farmingdale, NY 11735
(631) 755-1230
Fax: (631) 755-1259
www.philipsboyne.com
sales@philipsboyne.com

Products and Services: Philips-Boyne Corp. offers high-quality shirtings and fabric. The majority of the line consists of long staple Egyptian cotton that is woven and finished in Japan. Styles range from classic stripes, checks, and solids to novelties, Oxfords, dobblies, voiles, Swiss dots, seersuckers, gingham, flannels, and more. Exclusive broadcloth qualities: Ultimo®, Corona®, and Superba®. Knowledgeable customer-service team, immediate shipping, and highest-quality textiles. Philips-Boyne serves everyone from at-home sewers and custom shirt-makers to couture designers and branded corporations.



Proexport Colombia

Contact: Sylvia Reyes, Apparel and Textiles Sourcing Director
(212) 922-9114
sreyes@proexport.com.co

Services: Proexport Colombia provides you with reliable information about the industry and facilitates your business transactions with Colombian sourcing companies. We can help prepare information tailored to your needs, organize personalized agendas with potential suppliers in Colombia, and walk you through the entire process of connecting you with the country. We invite you to learn more about the Colombian textile and garment companies that showcase new trends. Learn more about trade opportunities featuring competitive advantages and benefit from the Free Trade Agreement: 0% duty on products imported from Colombia.

➔ Resource Guide page 18

OPEN UP ALL YOUR POSSIBILITIES

KEYLIN INC.
312 E. Jefferson Blvd.
Los Angeles, CA 90011
Tel (323) 232-6700
Fax (323) 232-6858
www.keylininc.com
support@keylininc.com

riri
zippers
Swiss Made
Mid and West Region
Distribution Center

Fabric Solutions

WE DO IT FASTER AND LESS COST TO YOU

FINISHING

- Framing/ Re-Rolling
- Heat Setting & Curing
- Anti-Curling
- Odor & Smoke Elimination
- Soft & Firm Hand
- Gum & Trim
- Resin Finish
- Center Creast Elimination

- Anti-Static
- Brushing
- Crushing
- Pleating
- Crocking Improvement

LAUNDRY

- Wash-Down
- Pre Shrinking
- Scouring
- Bleaching
- Enzyme Wash
- PFD

DYE AND OVERDYE

- Overdye to Black
- Overdye Unused Fabric to Your Colors
- Lace
- Nylon
- Twill
- Poly Cotton
- Cotton Rayon
- And all others



1627 Paloma St. Los Angeles, CA 90021
(213) 746-6060 • Fax (213) 746-6111
www.goodmanind.com

• FINISHING

• LAUNDRY

• OVERDYE

(213) 746-6060

Apparel News Group



1944-2012
Sixty-eight years of news,
fashion and information

EXECUTIVE EDITOR

ALISON A. NIEDER

FASHION EDITOR

N. JAYNE SEWARD

SENIOR EDITOR

DEBORAH BELGUM

RETAIL EDITOR

ANDREW ASCH

EDITORIAL MANAGER

JOHN IRWIN

WEBMASTERS

TOM GAPEN
GREG WILKER

WEB PRODUCTION

IAN BRAMLETT
ZUKE OSHIRO
MACHIKO YASUDA

SOCIAL MEDIA COORDINATOR

JENN KOLU

CREATIVE MARKETING DIRECTOR

LOUISE DAMBERG

DIRECTOR OF SALES AND MARKETING

TERRY MARTINEZ

ACCOUNT EXECUTIVES

DANIELLA PLATT
AMY VALENCIA

ACCOUNT MANAGERS

LYNNE KASCH
MARION METCALF

SALES & MARKETING COORDINATOR

BIANCA WESTCOTT

SALES ASSISTANT

ALLY NOEL

CLASSIFIED SENIOR ACCOUNT EXECUTIVE

JENN KOLU

CLASSIFIED

ACCOUNT EXECUTIVES

ZENNY R. KATIGBAK
JEFFERY YOUNGER

CLASSIFIED ACCOUNTING

MARILOU DELA CRUZ

SERVICE DIRECTORY

ACCOUNT EXECUTIVE

JUNE ESPINO

PRODUCTION MANAGER

KENDALL IN

ART DIRECTOR

DOT WILTZER

PRODUCTION ARTIST

JOHN FREEMAN FISH

PHOTO EDITOR

JOHN URQUIZA

CONTROLLER

JIM PATEL

CREDIT MANAGER

RITA O'CONNOR

PUBLISHER/GENERAL MANAGER

MOLLY RHODES

MNM PUBLISHING CORP. CO-CEOS

TERI FELLMAN
CARL WERNICKE

PUBLISHER/CHAIRMAN/CEO

MARTIN WERNICKE

1922-2000

PUBLISHED BY

MNM PUBLISHING CORP.

APPAREL NEWS GROUP

Publishers of:

CALIFORNIA APPAREL NEWS / textile

preview

Waterwear

Jr.

EXECUTIVE OFFICE

California Market Center

110 E. Ninth St., Suite A777

Los Angeles, CA 90079-1777

(213) 627-3737

Fax (213) 623-5707

Classified Advertising Fax

(213) 623-1515

www.apparelnews.net

webmaster@apparelnews.net

PRINTED IN THE U.S.A.



S & J USA, Inc.



YKK Authorized Distributor

843 E. 31st St.
Los Angeles, CA 90011

Tel: (323) 231-0811
Fax: (323) 231-3820
Email: snjusa@snjusa.com

Operating Hours
8:00 am – 5:00 pm (PST)
Monday – Friday

ALL TYPES ZIPPERS
JEAN RIVETS
TACK BUTTONS
SNAP BUTTONS
PLUS MORE
TRIMS AVAILABLE

Los Angeles International Textile Show Resource Guide

Continued from page 17



S & J USA Inc.

843 E. 31st St.
Los Angeles, CA 90011
(323) 231-0811
Fax: (323) 231-3820
snjusa@snjusa.com

Products and Services: S & J USA, Inc. has been a major, authorized distributor of YKK zippers for over 25 years. We carry a vast array of zippers, and we have an in-house factory that allows us to complete orders quicker than our competitors. S & J USA, Inc. also specializes in snaps, tack buttons, eyelets, and elastics, among other trims. Our customers range from the U.S. to Asia, and we hope to expand even further in the future. We are known for great customer service and quality materials.



SHOL Textiles

234 Eucalyptus Drive
El Segundo, CA 90245
(310) 766-5074
Fax: (213) 482-4858
www.sholtextiles.com
Contact: Shane Rabineau or Oleg Zatsepin
shane@sholtextiles.com
oleg@sholtextiles.com

Products and Services: SHOL Textiles' premium soft and stable interlinings can go through aggressive washes and still give you the look and feel on the inside to make you look good on the outside. Services include full-service testing of fabrics with SHOL Textiles' premium fusibles for any apparel needs. We offer excellent quality, service, and price! We will visit you or send samples or receive your fabric to make fuse tests to recommend the proper fusible for your fabric.



Tradegood

254 W. 54th St.
New York, NY 10019
(212) 803-5303
www.itradegood.com

Products and Services: Tradegood, the new online community, is a dynamic platform designed to not just introduce buyers to an enormous range of suppliers—some 20,000 in more than 100 countries—but also to make solid matches based on multiple points of compatibility. Suppliers are authenticated and verified by an army of more than 1,000 inspectors and auditors, who are on the ground inspecting more than 800 facilities a day, sometimes five or six times in a month. These extraordinary resources are made possible by Tradegood's renowned parent company, Intertek. With 127 years of history and a worldwide network of laboratories, Intertek is a premier testing, inspection, and certification facility for a slew of products, ranging from textiles to toys, petroleum to chemicals. This experienced company saw the need for organizations across industries, including the apparel industry.

This listing is provided as a free service to our advertisers. We regret that we cannot be responsible for any errors or omissions within the Los Angeles International Textile Resource Guide.

SHOL
textiles
supplier of fusibles and interlinings

“WHAT’S IN
YOUR PANTS?”

SHOL textiles
234 Eucalyptus Drive
El Segundo, CA 90245
O: 323.786.0334
F: 213.482.4858
Shane Rabineau: 310.766.5074
shane@sholtextiles.com
Oleg Zatsepin: 323.804.6383
oleg@sholtextiles.com
info@sholtextiles.com
www.sholtextiles.com



**Print + Online +
Archives = Total Access**

Get Yours Today and Save 75%!

Visit www.apparelnews.net/subscribe/total
Or call (866) 207-1448

GELTMAN

FINISHING

Framing
Heat-Setting & Curing
Anti-Curling
Process to Improve Crocking
Natural Crinkling
Odor & Smoke Elimination
Tight or Loose Selvage
Sponging & Decating
Soft or Firm Hand
Gum & Trim Selvage
Resin Finish
Center Crease Elimination
Anti Static
Brushing
Water Repellent
Anti-Needle Cutting

LAUNDRY

Wash-Down
Pre-Shrink
Scouring
Softwash
Bleaching

BONDING

Knit Backing
Non-Woven Backing
Double-fuse Backing
Knit Back Express - Next Day Service

G GELTMAN INDUSTRIES

1914 Bay Street
Los Angeles, CA 90021

Tel: 213-622-2015

Fax: 213-622-4572

info@geltman.com

www.geltman.com

1.800.451.8772

*A Textile
Finishing Company
Serving the
Specialized Needs
of the
Textile, Apparel &
Home-Furnishing
Industry Since*

1931

please contact us for your repair work



WHERE **LA** MADE STARTS

Tradegood is a B2B sourcing community that connects responsible buyers with trusted suppliers.

Let us help you find your perfect match today

Tradegood

Where fashion and production meet

www.iTradegood.com