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AUGUST 2010



## TEXTILE TRENDS

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**Textile Groups Ask for Korean Free-Trade Agreement Revisions**

**Guatemala Reacts  
to Allegations of Labor Violations**

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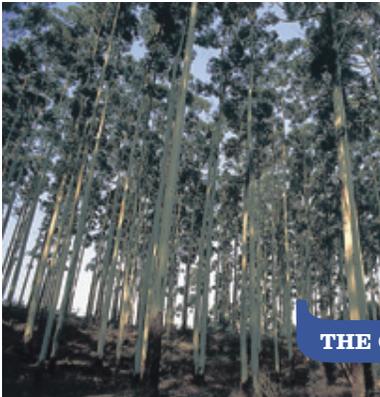
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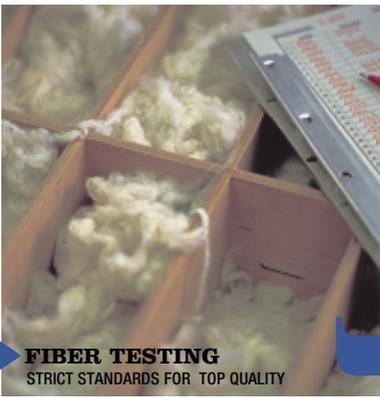
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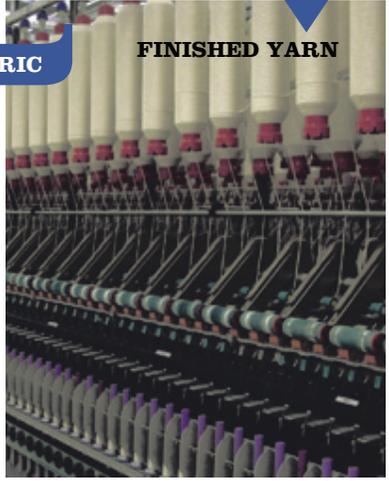
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# U.S. Textile Groups Ask for Revisions in Korean Free-Trade Agreement

By Deborah Belgum Senior Editor

The free-trade agreement between South Korea and the United States still isn't a done deal, but already the textile provisions are mired in controversy.

Various U.S. textile and apparel manufacturing groups fear Korean yarns and fabrics will flood the American market when tariffs immediately disappear for 60 percent of sensitive textile and apparel products.

In an Aug. 4 letter addressed to U.S. Trade Representative Ron Kirk, six trade groups noted that over the last 40 years, South Korea has developed a sophisticated industrial and apparel industry and is a major textile exporter to the United States.

By volume, South Korea is the second-largest textile supplier to the United States and is the No. 1 provider of combed-cotton yarn, polyester flat yarn and polyester filament fabric, the letter said.

Signatories of the letter—which include the **American Manufacturing Trade Action Coalition**, the **National Textile Association** and the **National Council of Textile Organizations**—are asking that sensitive textile products often produced in the United States should receive the longest tariff phase-outs and that the phase-outs should be reciprocal. They also are asking for strict rules of origin and enhanced customs enforcement to prevent transshipment of goods from countries such as China.

But Julie Hughes, president of the **United States Association of Importers of Textiles and Apparel (USA-ITA)** in Washington, D.C., is wondering why the textile industry is complaining and why it is bringing up its concerns now.

"We were a bit surprised to see such a nega-

tive response to the terms in the Korea free-trade agreement," she said. "From our perspective, the textile groups have gotten almost everything they wanted in the deal."

She noted the accord has a yarn-forward provision, put forth by the textile industry, mandating that all yarns used in tariff-free items come from either South Korea or the United States. They cannot come from outside countries, such as China.

Auggie Tantillo, executive director of the **American Manufacturing Trade Action Coalition** in Washington, D.C., said the textile and apparel industries are addressing their issues now because President Obama attended the meeting of world leaders at the Group of 20 in Toronto and announced in late June he wanted to resolve the United States-Korea (KORUS) Free-Trade Agreement by early November and have the pact passed soon after. The free-trade agreement still must be approved by the U.S. Congress and the Korean National

Assembly even though President George W. Bush signed it on June 30, 2007.

"We raised these same concerns during the Bush administration," Tantillo said. "The agreement lay dormant for this two-to-three-year period and wasn't moving at all until Obama attended the G-20 summit in June."

Carol Guthrie of the U.S. Trade Representative's office said the government is consulting with the textile industry "to understand their concerns."

Textiles aren't the only thing holding up the free-trade agreement. Autos and beef have been the major sticking points slowing the negotiated deal. Many Koreans don't want to see a flood of U.S. autos and beef entering their market.

## Beyond textiles

Under the free-trade agreement's provisions, South Korea wouldn't phase out completely its 40 percent tariff on U.S. beef for 15 years.

And the Korean market would still remain challenging for the U.S. auto industry after years of protective tariffs.

The **United Automobile, Aerospace and Agricultural Implement Workers of America (UAW)** believes the auto provisions in the free-trade agreement must be renegotiated, considering that Korea sells about 790,000 autos in the United States every year compared with a mere 7,000 U.S. cars shipped to South Korea.

For its part, the textile industry is opposed to the quick tariff phaseout on sensitive goods while U.S. products entering South Korea will still be subject to a 10 percent value-added tax. Textile officials point out that polyester fiberfill coming from South Korea has been subject to an anti-dumping tax for the past 14 years. But under the free-trade agreement, polyester fiberfill entering the United States would not be subject to any tariffs.

"If you have a dumping duty in place, that indicates there has been unfair and illegal trading activity taking place," said Tantillo, a former deputy assistant secretary of commerce for textiles, apparel and consumer goods under the Bush administration. "Why would you then come in and subsidize and condone that activity to make it even cheaper to ship that product through elimination of the duty? In other free-trade agreements where dumping duties were in place, those products were placed in the most sensitive tariff phase-out schedules, such as 10 to 15 years. That is a blatant illustration of our own government ignoring the reality of what is going on with U.S. manufacturers who are trying to compete with often highly unfair production and export practices." ●

## Free-Trade Facts

- The United States-Korea Free Trade Agreement is one of the most significant free-trade agreements signed in the last 16 years because the South Korean economy is so large. Its gross domestic product in 2009 was \$1.356 trillion, making it the 14th-largest economy in the world.

- The Obama administration estimates the free-trade agreement would boost the United States' gross domestic product by \$10 billion to \$12 billion a year through increased export of U.S. goods and services. In 2009, the U.S. gross domestic product was \$14.3 trillion.

- Some 96 percent of trade in consumer and industrial products would become duty-free within three years of the free-trade agreement taking effect. Most remaining tariffs would be eliminated within 10 years. However, goods shipped from the United States to Korea would be subject to a value-added tax.

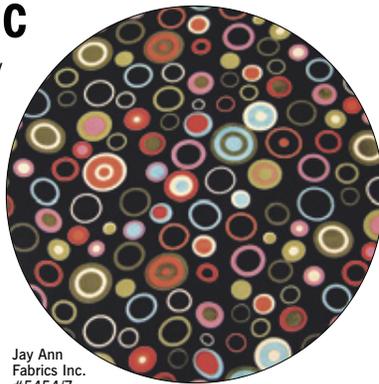
## TEXTILE TRENDS

### Circular Logic

Polka dots and circle prints look flirty and sweet on cotton voile or bright and bold on swimwear fabrications.



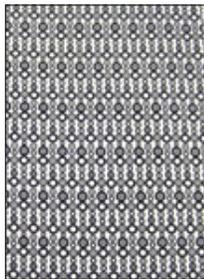
Fabien Doligez/AB Creations #Thelma 40682 cotton voile



Jay Ann Fabrics Inc. #5454/7



Triple Textile #L-S75-S



Taiana Blu #Z010951 "Man"



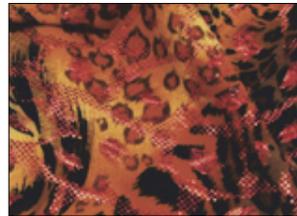
Triple Textile #L-S35-R

ON THE COVER: Nipkow & Kobelt Inc. #RB8355

**DIRECTORY:** D&N Textiles Inc. (310) 278-4613; Fabien Doligez/AB Creations (323) 376 0625, [jminternationalgroup.com](http://jminternationalgroup.com); Jay Ann Fabrics Inc. (213) 622-8272; Nipkow & Kobelt Inc. (714) 375-6473, [www.nipkowkobelt.com](http://www.nipkowkobelt.com); Solid Stone Fabrics (276) 634-0115, [www.solidstonefabrics.com](http://www.solidstonefabrics.com); Taiana Blu 39 031994411, [www.taiana.it](http://www.taiana.it); Triple Textiles (213) 629-4300, [www.tripletextile.net](http://www.tripletextile.net)

### Shine, Shine, Shine

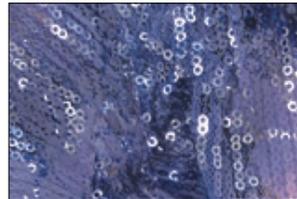
Sequins and foil prints add a touch of sparkle and shine.



Solid Stone Fabrics "Wild Kingdom"



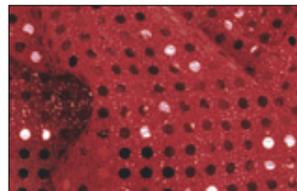
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# MyBestFit's Tech Flies From Airport to Dressing Room

The same technology used in airport-security screening is being used to help consumers find the perfect-fitting pair of jeans.

Unique Solutions Inc., based in Nova Scotia, Canada, will debut a body-scanning kiosk called MyBestFit in early September at the King of Prussia Mall, located northwest of Philadelphia. The kiosk uses millimeter-wave technology, one of the most precise systems to determine a person's measurements, according to the company.

Millimeter-wave detects moisture around the body. The kiosk scans a person's body through his or her clothing to gather 200,000 points of measurement, according to Trent MacLean, a Los Angeles-based consultant for Unique Solutions and a former president of Paige Premium Denim and 7 For All Mankind.

After taking the measurements, the kiosk then will recommend sizes and brands for the best fit. The kiosks also will list which retailers stock those jeans. The

service will be free for consumers, but retailers and brands would be charged a participation fee. In addition, companies pay a fee for every time the kiosk recommends their brand.

MacLean said Unique Solutions hopes to roll out more than 50 MyBestFit kiosks by the end of the year. The kiosk also will help with marketing research and e-commerce. With its collected data, the company will be able to tell brands more about their customers and their body types.

For e-commerce, consumers can take their information from the MyBestFit kiosk and enter it on the MyBestFit.com website, which will go live Sept. 2. MyBestFit.com will direct consumers to the best brands for their body type and where to buy them.—Andrew Asch



SCAN ZONE: A rendering of a MyBestFit kiosk, which can scan for 200,000 points of measurement and recommend denim brands and sizes.

## Levi's Gets Fit

Body-scanning technology inspires Levi's to find the perfect curve.

Levi's is embracing the technology of fit with a new line of custom-fit jeans designed to hug the curves of a woman's body.

Rather than focus on size, Levi's Curve ID's fit system focuses on shape. The company developed the new fit system after studying more than 60,000 body scans and listening to the needs of women from around the world. The new system is a revolutionary concept for the company, according to You Nguyen, Levi's senior vice president of women's merchandising and design. "Since we created our first women's jeans 75 years ago, no one has changed the formula for finding the perfect fit," Nguyen said in a statement. "Our revolutionary approach looks beyond waist size to address the true curves of a woman's entire body. We've created three custom fits that address a range of body shapes, allowing women to find their perfect fit and, ultimately, helping them feel confident and sexy in their jeans," she explained.

Curve ID includes three curve sizes: the "slight" curve, the "demi" curve and the "bold" curve. Jeans are available in a range of finishes and styles, including straight-leg and boot-leg. According to the company, the fit system will be incorporated into the majority of Levi's women's denim collection. The collection will be available in select Levi's stores, where trained fit experts will be available to measure and fit women in the jeans. Levi's has also launched a global digital fitting room at [www.levi.com](http://www.levi.com), where women can view product demos and find their Levi's Curve ID.

—N. Jayne Seward



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# Guatemala Reacts to Allegations of Labor Violations

Confusion but not cancellations so far as Guatemala leaders make plans to meet with U.S. labor officials

By Deborah Belgum Senior Editor

After the Obama administration notified authorities it would file a complaint alleging labor violations in Guatemala, that country's government has been doing damage control to alleviate concern among apparel-sourcing customers.

Guatemalan officials said they are taking the situation seriously and will be sitting down with U.S. officials next month to discuss the situation.

The July 30 notification, citing labor regulations under the **Central American Free-Trade Agreement**, is the first in free-trade history. The United States has never pursued a labor complaint against a free-trade partner. But action has been building.

In April 2008, the **AFL-CIO**, which opposed the free-trade agreement, and six Guatemalan labor groups accused Guatemala of violating labor standards in the accord. They cited the killings of two union leaders, the firing of workers involved in union activity and the failure to enforce collective bargaining rights.

The complaint has led to confusion among U.S. customers who produce apparel in Guatemala. **Vestex**, the apparel and textile trade group in Guatemala, is assuring sourcing partners that production timetables haven't been altered.

Carlos Arias, president of Vestex as well as president of the **Denimatrix** blue-jeans factory in Guatemala City, sent a letter to various contacts noting that local apparel executives have met with Guatemalan authorities to discuss this matter.

"First, the textile and apparel producers in Guatemala take very seriously our commitment to corporate social responsibility and to maintain the highest levels of compliance in all production facilities," Arias wrote in the letter. "Second, the CAFTA labor case does not jeopardize the CAFTA duty-free benefits for Guatemalan production. ... In the worst case that a dispute goes forward, the penalty that would be assessed against the Guatemalan government is a monetary one. It will not affect trade."

Liggia Barrios, the marketing director for Vestex, said no fac-

tory orders have been canceled, but there was confusion among clients.

Guatemala is a major producer of T-shirts and knitwear to the U.S. market. **Wal-Mart**, **Target** and **Kohl's** are frequent users of the Central American country's apparel factories. Many U.S. apparel makers produce in Guatemala because of its proximity to the United States and duty-free status on garments. In 2009, Guatemala exported \$11 billion in apparel to the United States, down from \$13.9 billion in 2008.

## Solving the problem

Guatemalan officials said they would be meeting with U.S. Secretary of Labor Hilda Solis and U.S. Secretary of Commerce Gary Locke on Sept. 15 to discuss the matter, which could eventually result in a fine of up to \$15 million if it were determined that Guatemala had violated CAFTA labor regulations.

In a communiqué, the Guatemalan Ministry of Foreign Affairs said that the government reiterated its firm commitment to protecting labor rights in Guatemala while recognizing the legal and institutional difficulties that still exist for ensuring a system of full protection of these rights.

"Guatemala proposed a broad examination of the enforcement of the treaty several months ago but has not received a response from the Office of the United States Trade Representative. For this reason, the receipt of this communication and, in particular, the way in which it was made public are cause for concern," the communiqué said.

The office of U.S. Trade Representative Ron Kirk said the U.S. Labor Department in early January issued a report that substantiated many of the labor complaints. The report cited efforts by Guatemalan President Álvaro Colom to address the problem. But Kirk's office said that negotiations since then have had limited results.

AFL-CIO President Richard Trumka applauded the Obama administration's actions to improve labor relations in Guatemala. "Over two years ago, the AFL-CIO and six Guatemalan unions filed a submission with the U.S. Department of Labor depicting the systemic failure of the government of Guatemala to enforce its own labor laws or to take reasonable action to prevent violence against trade unionists," Trumka said in a statement. "Guatemalan workers have paid a high price for their government's negligence—numerous workers have been denied their right to unionize or bargain collectively, while others have unfairly lost their jobs and their income. Still, others have tragically lost their lives in their quest to exercise their human rights as workers, while their government refused to act.

"We sincerely hope that these consultations will signal meaningful and lasting change for Guatemalan workers. If consultations fail, however, we call upon our government to prosecute this case vigorously through the dispute-settlement process."

The Obama administration takes labor violations among free-trade partners seriously. Alleged labor violations in Colombia, where several labor-union leaders have been killed, have held up ratification of the U.S.-Colombian free-trade agreement. ●



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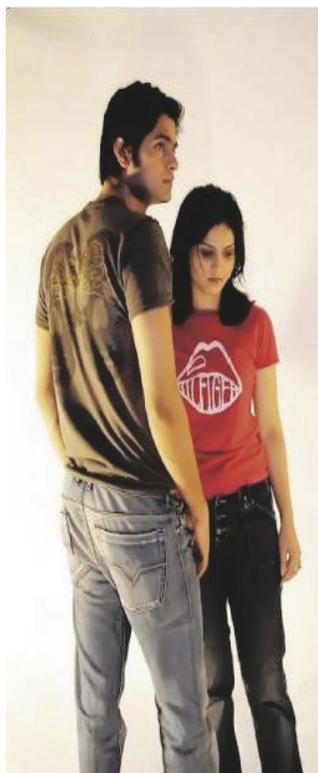
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# SOURCING & FABRIC RESOURCE GUIDE

August's apparel trade week in Las Vegas offers comprehensive sourcing for manufacturers as well as retailers. At the Las Vegas Convention Center, Sourcing at MAGIC represents hundreds of companies from more than 40 countries and connects branded-apparel companies with fabric wholesalers, designers, and product-development teams. Sourcing at MAGIC runs Aug. 16-19 and features unique matchmaking services and educational seminars. In conjunction, this guide profiles key providers in the textile and trim categories, technology solutions, sourcing trade events, and more.



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**Contact:** David Sasso, Werner Bieri, Victor Almeida, Linda Newton

**Product Line:** Ring-spun yarn with 100% Supima, 100% Micro Modal, 50/50 Supima Micro Modal, and 50/50 Supima Outlast. Yarn count ranges from 12/1 Ne to 90/1 Ne.

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**What's New:** Flame-resistant PyroSafe by Antex®; Greenline by Antex™, which includes organic cotton, recycled poly, and soy and bamboo blends; and Dry Inside Performance Cotton

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**Minimum:** 500 yds. per color

**Turnaround Time:** 3-4 weeks

**Competitive Edge:** We are a local vertical mill in operation for more than 30 years, produce approximately 1.5 million yards per week, have an extensive knit and print line, and continually create new, exciting fabrics.



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[asher@asherconcepts.com](mailto:asher@asherconcepts.com)

**Contact:** Asher Shalom  
**Product Line:** Fabrics made in California from luxurious fibers

**What's New:** Sophisticated fabrics for the contemporary market

**Services:** We accommodate both small- and big-lot orders.

**Custom Work:** Yes

**Inventory:** Samples or small lots

**Price Points:** \$2.10-\$12 per yard

**Turnaround Time:** 3-4 weeks

**Competitive Edge:** We offer the most fashion-forward fabrics, PFGD solid colors, and prints made in the USA.

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### Franco American Textiles

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[diana@franco-american.com](mailto:diana@franco-american.com)  
**Contact:** Diana Jones

**Product Line:** Specializing in sewing threads and custom dye-to-match cotton and polyester thread. We also carry related garment supplies such as plastic and wire hangers, clear poly bags, cut work bags and packaging supplies such as boxes and tissue.

**What's New:** Expanded the line to include industrial sewing-machine parts, customized cut work bags, and hangers of various colors and shapes.

**Services:** An in-house dye-to-match facility makes it easy to match your swatch to any color thread, giving you the quick turnaround time. We also customize packaging supplies, poly bags, and individual cut work bags.

**Custom Work:** Yes

**Inventory:** We carry many items in stock and over 470 colors of sewing thread at our warehouse.

**Turnaround Time:** 24 hours for custom dye-to-match thread. For all others, please inquire within.

**Competitive Edge:** Supplier of cotton and polyester thread for over 25 years with four retail locations conveniently located throughout California. Free local delivery for orders in Downtown and Orange County area. We are flexible, reliable, and efficient.



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Contact: Mike Tolouee

**Product Line:** Fabric development and knitting to your specifications: novelty knits, burnouts 50/1, 60/1, slubs, Micro-Modal, silk, MicroModal/cashmere, and Supima cotton  
**What's New:** Stub linen ProModal, MVS Modal, and linen blend  
**Services:** Garment package: knitting, cutting, and sewing  
**Custom Work:** Yes  
**Inventory:** Sampling only  
**Minimum:** 1/3 sample rolls, 1/2 yd lot, full dye lot  
**Price Points:** \$2 and up  
**Turnaround Time:** 2-4 weeks  
**Competitive Edge:** First-class quality fabric and on-time delivery



### Parcheh Inc.

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Los Angeles, CA 90037  
(323) 544-0171; Fax (323) 544-0174  
moeg12@gmail.com

**Contact:** Moe Ghobadpour  
**Product Line:** This Los Angeles-based manufacturer and importer offers a wide range of designer and fine knits, from sheer to heavy, from basic to novelty.  
**What's New:** New line of certified organic fabrics includes: 100% organic cotton and bamboo/cotton, single and double knits, ribs, pique, terry, fleece, and pointelle, and 100% organic cotton woven popline, canvas, and voile.  
**Services:** Our partner company, Nature's Laboratory, will dye all kinds of natural fibers with natural plant and eco dyes.  
**Custom Work:** We handle private labels in the U.S.A., China, India, Vietnam, and Central America.  
**Inventory:** Yes  
**Minimum:** None for stock  
**Price Points:** Very reasonable and competitive  
**Turnaround Time:** 2-3 weeks, confirmed before placing order  
**Competitive Edge:** Our selection of organic fabric, organic t-shirts, and our eco and natural dyes



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**Contact:** David Haber  
**Product Line:** High-quality shirtings and fabric. The majority of the line consists of long staple Egyptian cotton that is woven and finished in Japan. Styles range from classic stripes, checks, and solids to novelties, oxfords, dobblies, voiles, Swiss dots, seersuckers, gingham, flannels, and more. Exclusive broadcloth qualities: Ultimo®, Corona®, and Superba®.  
**What's New:** New patterns added regularly: woven, end on end, yarn-dyed plaids; flannels, large houndstooth; yarn-dyed stripes and checks.  
**Custom Work:** Yes; minimums apply; 90 ex-mill Japan  
**Inventory:** More than 3.5 million yards of stock also includes blends, linens, and silks.  
**Minimum:** 3 yards  
**Price Points:** Moderate to better to designer  
**Turnaround Time:** Immediate shipping to stock  
**Competitive Edge:** Fully stocked distributor. Inventory available on website. Knowledgeable customer-service team, immediate shipping, and highest-quality textiles. Philips-Boyne serves everyone from at-home sewers and custom shirt-makers to couture designers and branded corporations. Call or e-mail for samples.

## FREIGHT & LOGISTICS



### Crowley Maritime

(800) CROWLEY  
www.crowley.com  
**Services:** Crowley Maritime Corporation provides diversified transportation services in domestic and international markets by means of six operating lines of business: Puerto Rico/Caribbean Liner Services, Latin America Liner Services, Logistics, Marine Services, Petroleum Services, and Technical Services.  
**Competitive Edge:** Crowley is the leading ocean cargo carrier between the United States and Puerto Rico, the Caribbean, Bahamas, Central America, Dominican Republic, Haiti, and Cuba. The company employs approximately 4,300 people and provides its services using a fleet of more than 210 vessels, consisting of RO/RO (roll on roll off) vessels, LO/LO (lift on lift off) vessels, tankers, tugs, and barges. Crowley's land-based facilities and equipment include terminals, warehouses, tank farms, office buildings, trucks, trailers, containers, chassis, cranes, and other specialized vehicles.

## TECHNOLOGY



### AIMS Technology Solutions, Inc.

110 E. Ninth St., Suites A1169 & A1173  
Los Angeles, CA 90079  
(310) 361-5710  
www.AIMStsi.com  
sales@AIMStsi.com  
**Contact:** Henry Cherner  
**Products:** Apparel Information Management System (AIMS) is a complete order- and production-processing system for every sector of the industry, offering integrated EDI, AIMS GL Accounting Integration, UPS WorldShip & FedEx Ship Manager Integration, Web-based order processing, factor integration, online retail sales integration, and more.  
**What's New:** AIMS Remote Order Entry allows sales reps to enter orders into AIMS while at trade shows without needing to access the Internet. AIMS Scan & Pack scans garments as they are received into final inventory. AIMS Weblink automates the process of creating online catalogs and allows wholesale customers and sales reps to access styles, orders, inventory, and account activity. With Apparel Easy Shop, retail customers can purchase inventory directly from our website.

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## TEXTILE SERVICES



### Geltman Industries

1914 Bay St.  
Los Angeles, CA 90021  
(213) 622-2015; Fax (213) 622-4572  
www.geltman.com  
geltmanind@aol.com  
**Contact:** Shari Rezaei, President; Ron Cueto, Operations

Sourcing & Fabric page 10

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**NETWORKING:** Industry Mixer on Monday Evening. Complimentary Buffet Luncheon on Monday and Tuesday

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E-MAIL: [textileshow@earthlink.net](mailto:textileshow@earthlink.net)

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## SOURCING & FABRIC RESOURCE GUIDE

Continued from page 9

**Manager**  
**Services:** Textile finishing, laundry, bonding, and fabric repair  
**What's New:** Brushing and water-repellent process  
**Special Services:** Next-day service on bonding  
**Turnaround Time:** 3-5 days  
**Catalog:** Yes  
**Competitive Edge:** We serve the specialized needs of the textile, apparel, and home-furnishing industries.

& Sourcing Fair is a full-scale production and design trade show in the United States presenting the complete supply chain for apparel design and production. GlobalTex is endorsed by the Textile Association of Los Angeles (TALA) and the California Fashion Association (CFA). The show attracts leading designers, product developers, retailers, and wholesalers. GlobalTex features the latest fabrics, trims, yarn, textile design, garment manufacturing including private label, and manufacturing technology. For 2010, no show on the West Coast offers more European resources and more new resources that have not shown in Los Angeles. GlobalTex's website is available at [www.globaltex.com](http://www.globaltex.com).

### TRADE SHOWS

california | market center



#### The California Market Center

110 E. Ninth St., Suite A727  
Los Angeles, CA 90079  
(213) 360-3600  
[www.californiamarketcenter.com](http://www.californiamarketcenter.com)  
**Show Dates:** LA Fashion Market Spring '11, Oct. 15-19.

**Description:** The California Market Center (CMC) is the hub for the style industries in Los Angeles. More than 1,000 showrooms and nearly 10,000 product lines are housed in three 13-story wings. The CMC is open daily and hosts five major fashion markets, two textile markets, and four gift and home markets each year in addition to a range of market days, fashion weeks, educational events, and seminars throughout the year.

#### The Source/International Textiles Expo

80 Melrose Ave.  
Lynbrook, NY 11563  
(516) 596-3937  
Fax (516) 596-3941

[www.textileshows.com](http://www.textileshows.com)  
[textileshow@earthlink.net](mailto:textileshow@earthlink.net)  
**Contact:** Pat Kobishyn  
**Show Dates:** Sept. 13-15 at the Bally's Hotel & Casino in Las Vegas.

**Description:** The International Textiles Expo is the source for fabrics, notions, trimmings, patterns, and supplies in the apparel/accessories, home décor, quilting, and gift industries. Serving the needs of independent retail fabric stores and manufacturers, the show is held twice a year in Las Vegas, in the fall and spring.



#### Consulate General of Pakistan Trade Division

10850 Wilshire Blvd., Ste. 1250  
Los Angeles, CA 90024  
(310) 474-6861; Fax (310) 474-4871  
**Contact:** Mr. Eazaz Dar, Commercial Counselor  
[pakcom.la@tdap.gov.pk](mailto:pakcom.la@tdap.gov.pk)  
[www.pakconsulatela.org](http://www.pakconsulatela.org)  
**Show Dates:** Aug. 16-19, 2010

**Description:** A complete range of apparel items including cotton knit polos and T-shirts, flannel, denim, sports gear, jackets, and other leather products. Outstanding product quality, highly competitive prices, reliable delivery schedules, and capability to fill small to very large orders, customer-service orientation, all supported by the government of Pakistan.



#### SOURCING at MAGIC

6200 Canoga Avenue, 2nd Floor  
Woodland Hills, CA 91367  
(818) 593-5000  
[www.sourcingatmagic.com](http://www.sourcingatmagic.com)

**Contact:** Ana Uribe, [auribe@magiconline.com](mailto:auribe@magiconline.com)  
**Show Dates:** Aug. 16-19  
**Description:** Sourcing at MAGIC is the pre-eminent international business platform offering one-stop shopping for the entire fashion supply chain. Timed to coincide with MAGIC, manufacturers and component suppliers have the unique opportunity to connect with thousands of sourcing executives, designers, wholesalers, private-label buyers, and the top U.S. multi-unit retailers. With 700 exhibitors from 40 countries, Sourcing at MAGIC is North America's ultimate resource for everything from fiber to finish, offering the total supply chain to our attendees.



#### GlobalTex: International Textile Fair

Market Center Management Company  
2100 Stemmons Freeway  
Dallas, TX 75207  
(800) DAL-MKTS; Fax: (214) 749-5458  
[www.marketcentermanagement.com](http://www.marketcentermanagement.com)  
[info@mcmcm.com](mailto:info@mcmcm.com)  
**Contact:** Meredith Hite  
**Show Dates:** Sept. 28-30  
**Description:** GlobalTex: LA International Textile

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## Franco American Textiles

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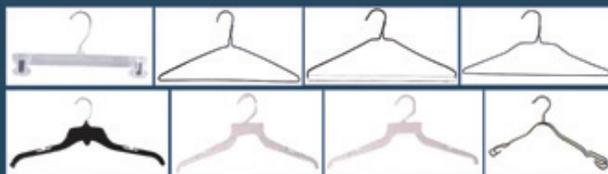


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