



# Textile Preview

with **Tech Focus** and **LA Resource Guide**

A CALIFORNIA APPAREL NEWS SPECIAL SECTION

SEPTEMBER 2014

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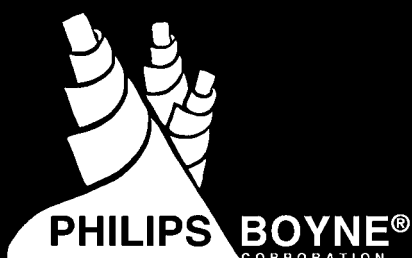


Photographer: Tadashi Tawarayama  
Store Name: CANVAS boutique & gallery  
Our names: Jacqueline "Jac" Forbes, Arlington Forbes  
Jac and Arlington shirts by CANVAS. MALIBU  
Left: Maggie Barela, Sales Agent  
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## TEXTILE TRENDS

### Garden Florals

Designers find inspiration in floral motifs, from the garden variety to the exotic for everything from printed georgettes, silky fabrications and mesh to cottons, fine-wale cords, laces and metallics.



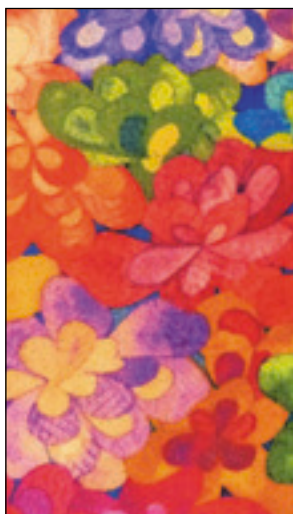
NK Textile "Printed Floral  
Chemical Lace"



G&G Multitex Inc./Geotex  
#96168/1012 "Andalucia"



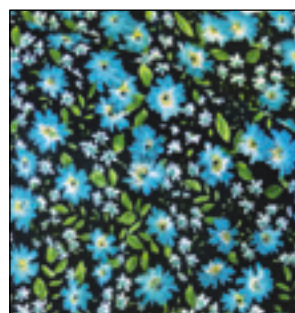
Pacific Coast Knitting Inc.  
#Q001 "Super Mesh"



Liberty Art Fabrics  
#03545252A "Emerald Bay"



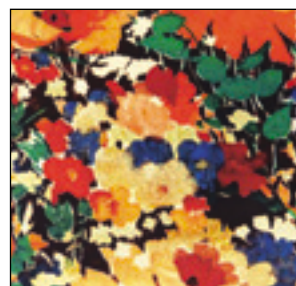
Robert Kaufman Fabrics  
#AAK-14795-20



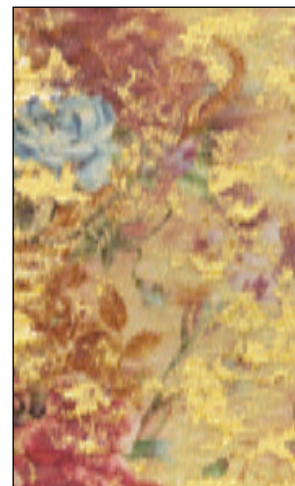
Cinergy Textiles Inc.  
#VOILE-11179



Jay Ann Fabrics Inc. #258/7



Liberty Art Fabrics  
#02325251A "Deborah"



NK Textile "Floral Metallic"



Confetti Fabrics #16614M



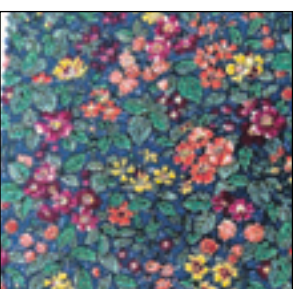
Cinergy Textiles Inc. #Heavy-  
GGT-0135



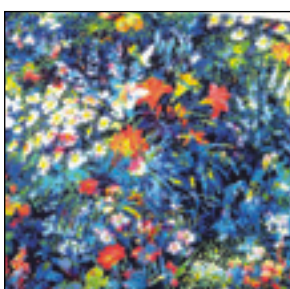
G&G Multitex Inc./Geotex  
#96335/1003 "Love Letters"



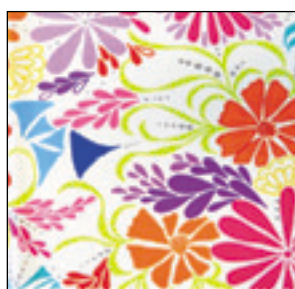
G&G Multitex Inc./Geotex  
#96378 "Pina Colada"



Liberty Art Fabrics  
#03295256A "Prince George"



G&G Multitex Inc./Geotex  
#96231/1005 "Summer"



Robert Kaufman Fabrics  
#AVW-14839-193



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**SEP 29-OCT 1**

**BOOTH # PH 8**



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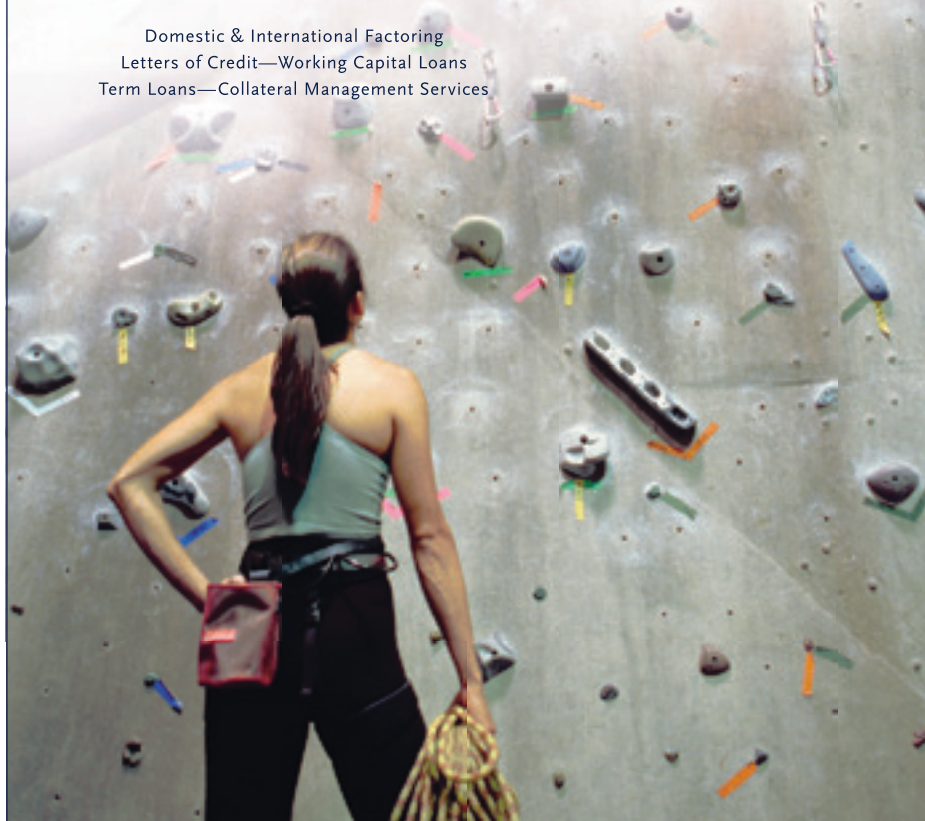


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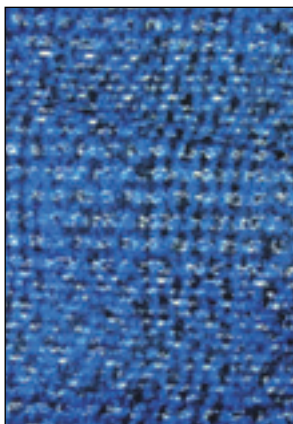
ROSENTHALINC.COM



## TEXTILE TRENDS

### Mélange

With mélange yarns, slub fabrications, tweed looks, bouclés and prints that add depth, textile mills are adding texture and surface interest to knits and wovens.



Tiss et Teint #72.4847



Fabritex Inc. #80015 Light Gray "Triblend Neps Jersey"



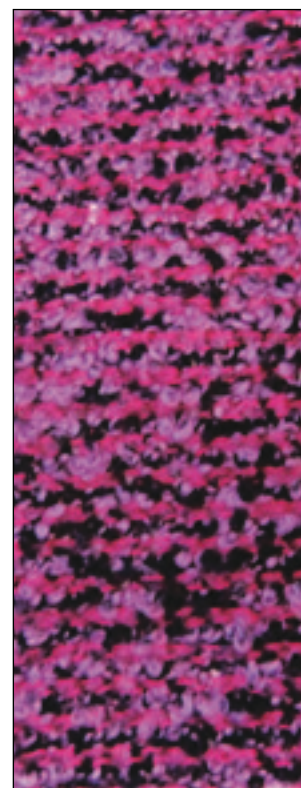
Fabritex Inc. #7748MVPR "3-End Fleece Diagonal Loop"



Asher Fabric Concepts/Shalom B LLC #CTF144 "3-End Fleece Bouclé"



Fabritex Inc. #90025D "Linen Look Jersey Stripe"



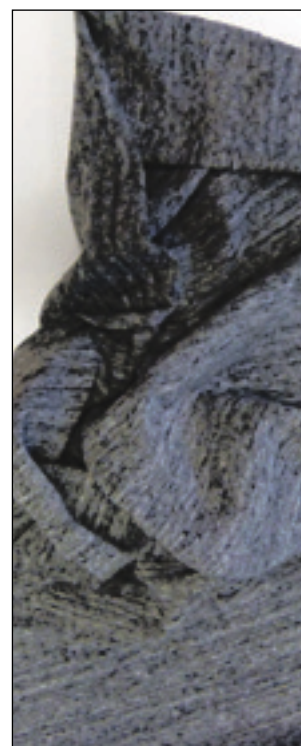
Bel Maille Creations #D829 "Jersey Fantaisie TF"



Fabritex Inc. #90025E "Linen Look Jersey Stripe"



Asher Fabric Concepts/Shalom B LLC #CPVF36 "3-End Terry Vintage Natural"



Fabritex Inc. #70872E "Linen Look Neps Jersey"



Confetti Fabrics #16579M



Solid Stone Fabrics #SE-2282

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MADE IN THE USA



# Tasha and Gary Garfield: California Label Products' Dream Team

When Tasha Garfield writes the story of California Label Products, the company she and husband Gary started 16 years ago, she uses a lot of exclamation points. And well she should—CLP, with the help of partner California Supply, has grown into a comprehensive and diversified label company with products both artistic and practical, every type of woven and printed label and hangtag, shipping labels, price tickets, care labels, plus printers, ribbons, and a service bureau and “an in-house art department!” proudly notes Tasha, the in-house art director. The duo’s blended family includes Gary’s son Justin, who has followed his father into the business, and Tasha’s daughter Ashley, who sells airtime for Fox television. It all began with a look across a crowded classroom. “The rest,” Tasha says, “is history!”

**You guys met in a fashion illustration class, right? There was something about your smile, Tasha?**

T.G.: There was definitely a smile involved. I thought Gary was checking me out.

G.G.: Basically, yeah. There was this cute girl in my class, and every time I looked at her she smiled at me. I went home and told my best friend that I had met a girl and I felt that something special was going to happen.

**Why the class?**

G.G.: At the time I was selling corrugated boxes. I was also a diehard skier. I had this hidden passion that I would design ski clothes. I needed to know how to express my ideas. I wanted to combine my practical side with my emotional side.

T.G.: I started a children’s clothing line Lambykins, when my daughter was a baby. The company began with handpainted garments. I needed to take this class to expand the business and sell to larger retailers. There we were at UCLA, Gary at one end of the room and me at the other.

**And you smiled.**

T.G.: I was in my own world when I looked at him and I got a very warm feeling! Then I smiled and that smile changed my whole life. Little did I know what would happen next....

**How did you end up working together?**

G.G.: While I was selling boxes, working with my ex-father-in-law, the computerized care-label industry started to happen. Using a Pellon-type perforated material and dot-matrix printers, manufacturers could print their own care labels in-house on demand. It changed the whole production process. I was asked by my box accounts if I could provide them with this product, which I was able to do. This was around the late ’70s, early ’80s. Then Tasha and I met in 1983.

T.G.: He was a little overwhelmed doing his boxes and labels. We were dating, and Gary asked if I would help him out. I said I would think about it. There was nothing really creative in there for me. But it was perfect timing. My clothing company had hit its peak and we were having some trouble. I began working on the computer, doing invoicing, which was the wrong side of my brain. Finally, we had a client who needed a new label designed. They loved my artwork, and I was hooked. I immediately took classes to learn how to do computer graphics and went to UCLA to get my degree in Graphic Design & Visual Communications.

**Kudos on this exceptional dating move, Gary.**

T.G.: You think? But it wasn’t a good relationship at the beginning. He was used to being the boss, but I was also my own boss.

G.G.: I was a one-man band. I wasn’t used to having someone there to share responsibilities.

T.G.: He’d call and start telling me things I needed to do. I’d say, what’s the matter, you can’t say hi? No time to be courting any more.



Tasha and Gary Garfield keep smiling

**So it was a rocky road working together at first. How’s it going now?**

G.G.: I try to stay out of Tasha’s world. Tasha pretty much handles the woven labels and hangtags, and I handle the industrial side, shipping labels, thermal printers, ribbons, price tickets.

T.G.: And I don’t get involved in his world. Since the beginning, Gary’s passion has been about the business; my passion is about the art. If it has a picture on it, it’s part of the art department. My only negotiation with Gary at first was that I had to have an art department, and I had to be the art director.

G.G.: It turns out, our art department is one of our best revenue-generating assets.

**Sounds like you two have some good advice to impart to working couples.**

T.G.: The advice is to find your niche and become independent in it, and appreciate the other person as much as you can.

G.G.: Try not to invade the other person’s world as much as possible. We had to learn to listen to one another. When we take the time to bounce ideas off each other, it generally works out.

T.G.: When I stopped spending so much time telling him what I thought and listened to what he had to say, it was amazing how much I could appreciate who he is.

**What surprises you most about the business you two have created?**

T.G.: That we are both good at what we do.

G.G.: It has enabled us both to be who we are and provide us with a very good, comfortable lifestyle.

**And all this from a smile.**

T.G.: Still smiling.

G.G.: Still looking at her. She still has a pretty smile.

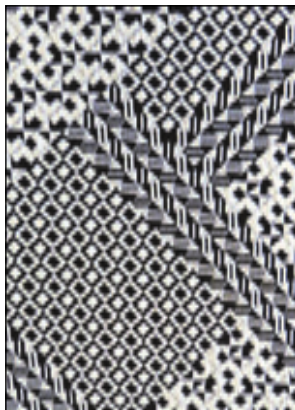


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## TEXTILE TRENDS

### Pop Optics

Kaleidoscopic designs, neon landscapes and optical-illusion geometrics give textile patterns an equal dose of art and whimsy.



Fabritex Inc. #SH-672 “Pucker Geo Jacquard”



G&G Multitex Inc./Geotex #96181/1012 “Spin-Art”



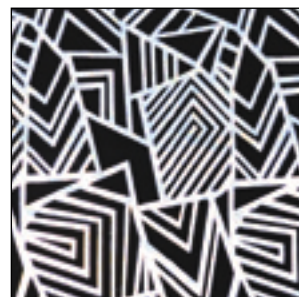
G&G Multitex Inc./Geotex #96152/1026 “Crystalize”



Textile Secrets International Inc. “Retro Geo”



Solid Stone Fabrics #GS-13757



Solid Stone Fabrics #GS13661 “Holo”



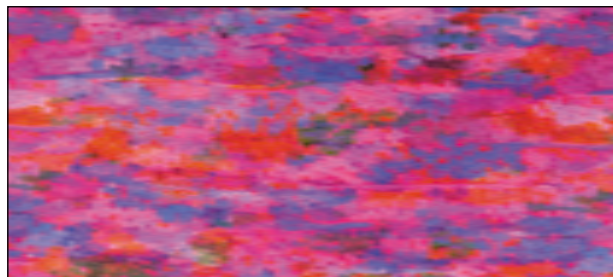
G&G Multitex Inc./Geotex #96435/1018 “Mara Mara”



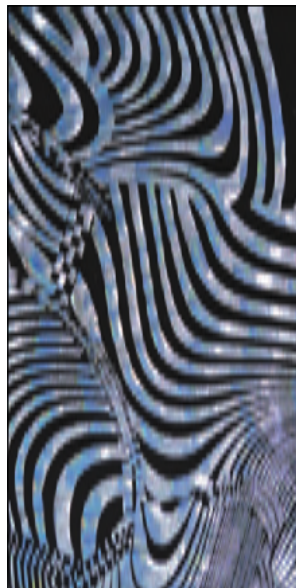
G&G Multitex Inc./Geotex #94630/1020 “Cabo”



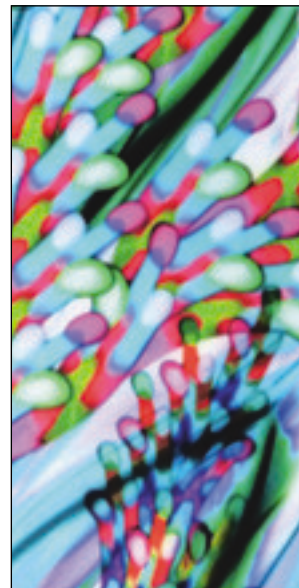
G&G Multitex Inc./Geotex #96180/1002 “Go Cam”



Liberty Art Fabrics #05715255A “Polly Genevieve”



Solid Stone Fabrics #GS13646



Solid Stone Fabrics #GS13753



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## TEXTILE TRENDS

### Checks

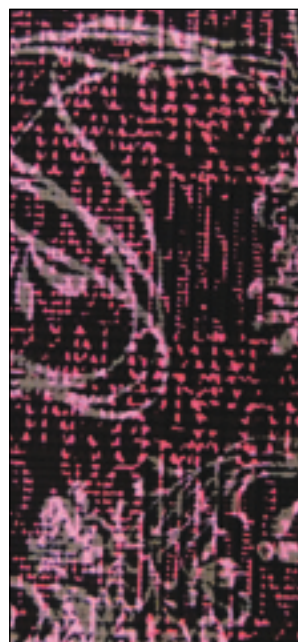
Plaids, argyles and other geometric patterns go from traditional to off-the-wall as designers find inspiration in checks.



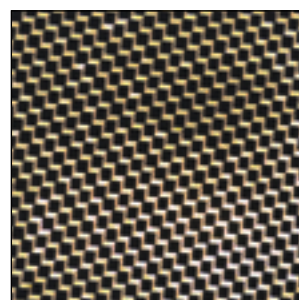
Philips-Boyne Corp. #FLN-4155TGC



Philips-Boyne Corp. #FLN5000G/R



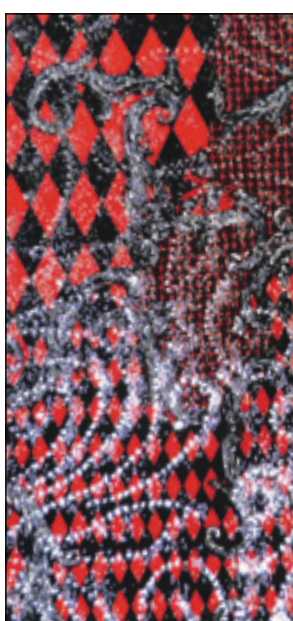
Solid Stone Fabrics #SSF-53491



Solid Stone Fabrics #01HQJ0SAA



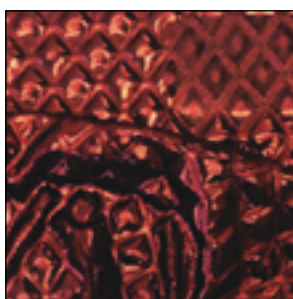
Fabritex Inc. #77359A "Yarddy Micro Viscose Box Thermal"



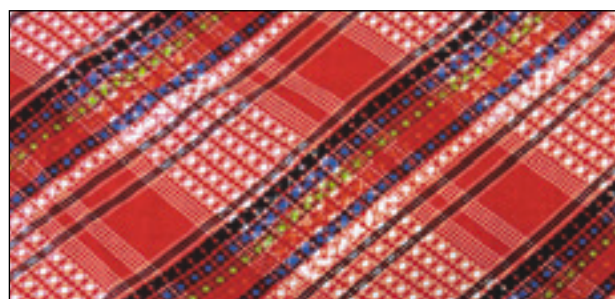
Solid Stone Fabrics #SE-2129



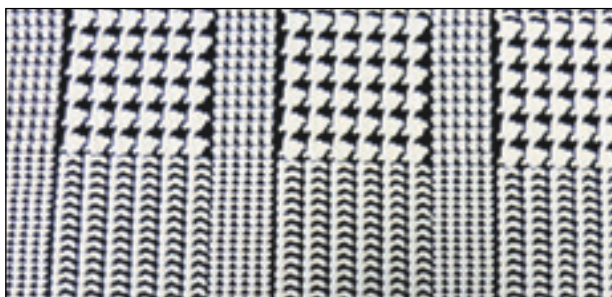
Robert Kaufman Fabrics #AVW-14841-184



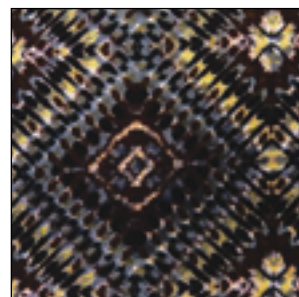
Solid Stone Fabrics #SE-2280



Jay Ann Fabrics Inc. #R8195/5



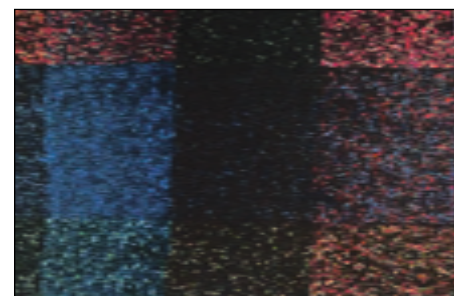
Fabritex Inc. #SH-696 "Pucker Houndstooth Jacquard"



Cinergy Textiles Inc. #Jersey-MX2146E



Philips-Boyne Corp. #FLN00C7B/WS



Liberty Art Fabrics #02225256C





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## McCord Joins Buhler Sales Team

PJ McCord, former global sales manager for **Coats PLC**, has joined the team at **Buhler Quality Yarns** in Jefferson, Ga., as sales executive.

"We are very excited to have someone with PJ's background and experience join the Buhler team," said David Sasso, Buhler's vice president of sales. "His contacts within the garment-manufacturing business are a strong addition and complement to the total supply-chain knowledge Buhler Quality Yarns has established. We look forward to introducing PJ to our loyal partners throughout the industry."

At Coats, McCord's responsibilities included sales to U.S. brands that source, manufacture and contract business across the globe, according to a Buhler statement. His work also helped grow textile business between the U.S. and Latin American countries and built partnerships with garment producers across international borders.—*Alison A. Nieder*



## Lenzing Begins Tencel Production at New Facility With 'Jumbo' Line

**Lenzing**, the Austrian maker of **Tencel** fibers, is on track to meet its planned production target of 30,000 tons of Tencel fiber at its new production facility at the Lenzing headquarters in Austria.

The company has been ramping up production at the new facility, which will be the largest Tencel production plant in the world.

"We are more than satisfied with the progression of the start-up curve. Based on the production process in the past days and weeks, we have reasonable grounds to believe that this latest generation of Tencel technology will completely fulfill our expectations," said

Lenzing Chief Executive Officer Peter Untersperger in a statement.

The new facility will join Lenzing's three existing plants in Austria, Great Britain and in the U.S. in Mobile, Ala. The new plant will include a "jumbo" production line with an annual nominal capacity of 67,000 tons.

Once fully operational, the new facility will increase total Tencel production capacity for the Lenzing Group from 155,000 tons annually to about 220,000 tons.

"The successful start-up of production operations is a technological milestone for Tencel and for the entire Lenzing Group," said Lenzing Chief Operating Officer Friedrich Weninger. "This new Tencel facility is decisive to ensure the long-term viability of fiber production at the Lenzing site and the basis for future investments in all markets."—*A.A.N.*

## LENZING INNOVATION



At Los Angeles International Textile Show, September 29<sup>th</sup> – October 1<sup>st</sup> leading innovative mills are showing creative fabrics and garments containing Lenzing Fibers.



### Company

American Fabrics International, Inc.

Asher Fabric Concepts

Britannia Mills Ltd

Buhler Quality Yarns

Design Knit, Inc.

Enviro Fabrics

Epic Textiles

Fabritex, Inc.

G & G Multitex, Inc.

Impex Textile

Laguna Fabrics

Lenzing Fibers

### Company

Mansfield

Miroglio

Pacific Coast Knitting

Studio Bert Forma

Sextet Fabrics, Inc.

Shara-Tex, Inc.

Silver Textiles

The Knit House

Texollini

Tuscarora Yarns

Unitex International

Zentex

## Yunique Solutions Now Integrated With Pointcarré Textile Design Software

**Yunique Solutions**, an apparel solutions unit of **Gerber Technology**, has integrated its **Yunique-PLM** (product lifecycle management) solution with **Pointcarré** textile-design software to better assist clients with reducing sampling costs, speed-to-market and enhancing merchandising presentations.

Steve Greenberg, president of **Pointcarré North America**, said the integration of the two productions will change "the way designers work" by allowing a CAD system to communicate with a PLM system.

"What used to take hours can now be accomplished in only a few minutes," he said. "The addition of Pointcarré integration is a tremendous aid for the creative teams and ultimately offers an improved way of working."

Bill Brewster, vice president and general manager at Yunique Solutions, said his company and Pointcarré have a "shared goal of engaging designers in the management of the product lifecycle."

In YuniquePLM, artwork is centralized in a single location, allowing users to share designs and styles throughout the design and production process.

"By engaging creative teams early in the development cycle through seamless integration with products like **Adobe Illustrator** and Pointcarré, businesses are able to create higher-quality products in less time and with fewer clicks than ever before," he said.—*A.A.N.*



# Infor to Host 'Meet-n-Learn' at the CMC

Apparel technology solutions provider **Infor** will host "Infor Fashion Meet-n-Learn" on Oct. 15 at the **California Market Center** in Los Angeles.

The event will include cocktails and hors d'oeuvres and a

## Apple, Macy's Debut Digital Wallets

To great fanfare, **Apple** introduced its digital wallet, **Apple Pay**, on Sept. 9. However, more retailers are getting into the mobile payments market.

Last month **Macy's Inc.** introduced **My Wallet**, an app that will allow Macy's customers to organize their payment options when shopping at Macy's. It also will offer easy access to Macy's promotions and deals.

Digital-wallet technology took its first major public bow in 2011 when the **Google Wallet**, which was developed by **Google**, was introduced. It provided an online place for its users to store debit cards, credit cards, loyalty cards and gift cards as well as a place to redeem sales promotions on mobile phones.

It gained a lot of press attention, but the public did not embrace it, according to Greg Sterling, a frequent pundit on media and personal technology and vice president of strategy and insights for **Local Search Association**, a marketing trade association in the San Francisco Bay Area. However, there is a good chance that Apple Pay will succeed, Sterling wrote in a *Marketing Land* blog on Sept. 9.

People using Apple products and apps are already in heavy use among a wide array of consumers who navigate their day's tasks with their **iPhones** and **iPads**, so it wouldn't be a far leap for this big group of consumers to start using Apple Pay, Sterling contended. These consumers already pay for Apple goods with credit cards on **iTunes**. Also, Apple partnered with popular brands to accept Apple Pay. They include **Bloomingdale's**, **Macy's**, **Disney Store**, **McDonald's**, **Nike** and **Whole Foods**.

Recently introduced digital wallets also may have the benefit of riding on a cresting wave. More consumers are shopping through m-commerce on their smartphones and tablets. On May 13, **comScore Inc.**, which analyzes the e-commerce business, said that American consumers spent \$7.3 billion through m-commerce in the first quarter of 2014. It was a 23 percent increase compared with the same time in the previous year.

comScore also found that desktop e-commerce spending in the first quarter of 2014 increased 12 percent to \$56.1 billion in a year-over-year comparison.

—Andrew Asch

discussion of "social business" and how brands can leverage social media such as **Facebook**, **Twitter**, **Instagram** and blogs to connect with their customers like never before to supply the products they really want.

Speakers include Rachael Dickhute, principal with **Everything Hauler**, and Don Stephens, vice president of information technology at **Big Strike Inc.**

The event will be held from 5 to 7 p.m. To RSVP, visit [www.infor.com](http://www.infor.com).—Alison A. Nieder

# Lectra Names New Managing Director for Germany, Eastern Europe

French technology solutions and equipment supplier **Lectra** has named Chris Nicolaes managing director for **Lectra Germany** in Ismaning, Germany.

Nicolaes will oversee Lectra's activities in Central and Eastern Europe, including Russia and the other members of the Commonwealth of Independent States, which includes Armenia, Azerbaijan, Belarus, Kazakhstan, Kyrgyzstan, Moldova, Tajikistan, Uzbekistan and Turkmenistan.

"Our customers in these markets are undergoing far-reaching structural changes," said Lectra Chief Executive Officer Daniel Harari. "Thanks to its worldwide network, Lectra understands the mecha-



Chris Nicolaes

nisms of these changes and goes far beyond providing just a technology. We can help our customers to enhance their entire business processes, especially in fashion. Chris' experience as a managing director of software and PLM [product lifecycle management] companies in different sectors and countries will help us to further extend our market position."

A Netherlands native, Nicolaes is the founder of several information technology companies, including **JJM Germany**, a distributor of enterprise resource planning (ERP) software, which Nicolaes sold to **Marcam**. He also served as director for Central and Eastern Europe at PLM developer **Dassault Systèmes**.—A.A.N.



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# Stripe It

Textile designers are seeing stripes from traditional yarndye patterns to rib knits and sheer stripes, as well as printed variations.



Jay Ann Fabrics Inc. #R8098/5



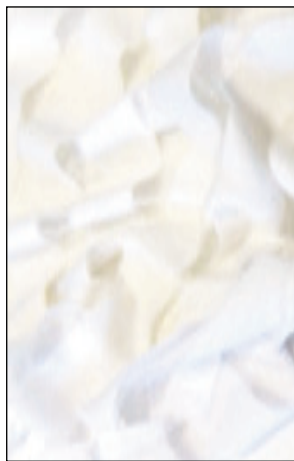
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Pacific Coast Knitting Inc. #R904 "4x4 Rib Slub"



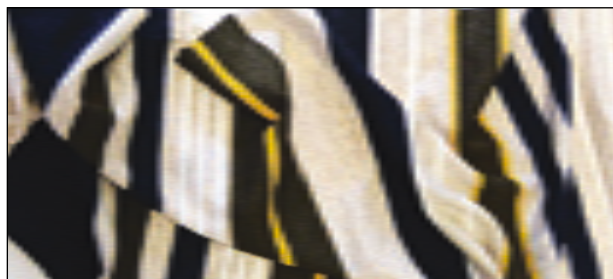
Pacific Coast Knitting Inc. #JST056 "Jersey Stripes"



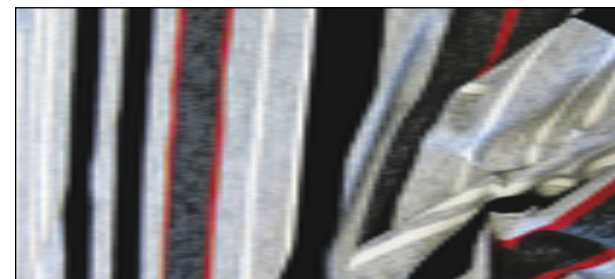
Asher Fabric Concepts #VXJM28 "Shadow Stripe Jersey Viscose"



Pacific Coast Knitting Inc. #RSTL1621904 "Sheer Stripe Narrow"



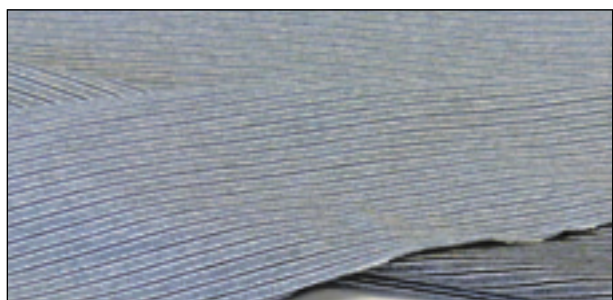
Fabritex Inc. #IM90036MF "Jenny Stripe"



Fabritex Inc. #IM90036AA "Jenny Stripe"



Fabritex Inc. #77474POST1 "Ponti Micro Viscose Modal Spandex"



Fabritex Inc. #77474POST2 "Ponti Micro Viscose Modal Rayon Nylon Spandex"



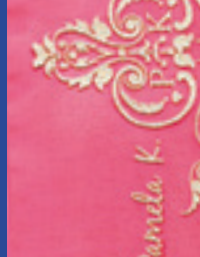
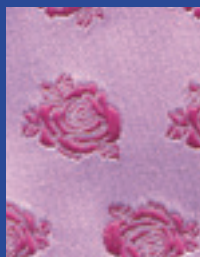
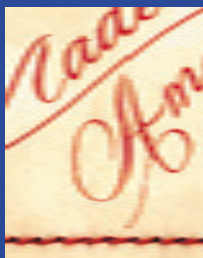
Fabritex Inc. #IM90031MA "Lucinda Stripe"



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Fabritex Inc. #773711TBHG "Heather Gray Thermal 2x1 Triblend"



Pacific Coast Knitting #F143-1 French Terry



Pacific Coast Knitting #F116 French Terry



Fabritex Inc. #77492 "Black & White 3-End Slub Twist"



Fabritex Inc. #77467CP5 "3-End Linen Look Neps Fleece"



Fabritex Inc. #77365PCH "Heather Gray Thermal"



Pacific Coast Knitting #SH100 Sherpa (Loop Terry)



Fabritex Inc. #DJK-07588 "Jacquard Ikat HG French Terry"



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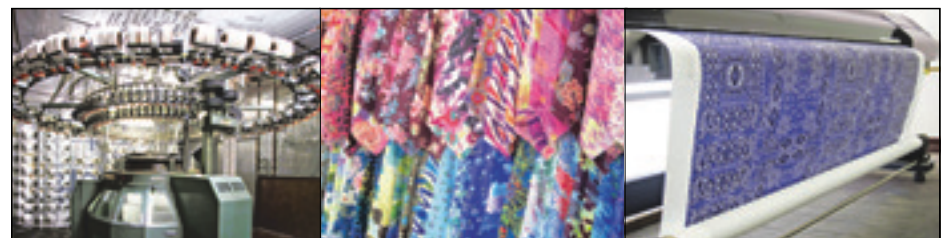
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4. Emsig Manufacturing Corp. #A3510
5. Emsig Manufacturing Corp. #BW084891
6. 3A Products of America "Plastic Sliders and O Rings"
7. Cuteque International Inc. "Lime Peony"
8. California Label Products "Metal Label"
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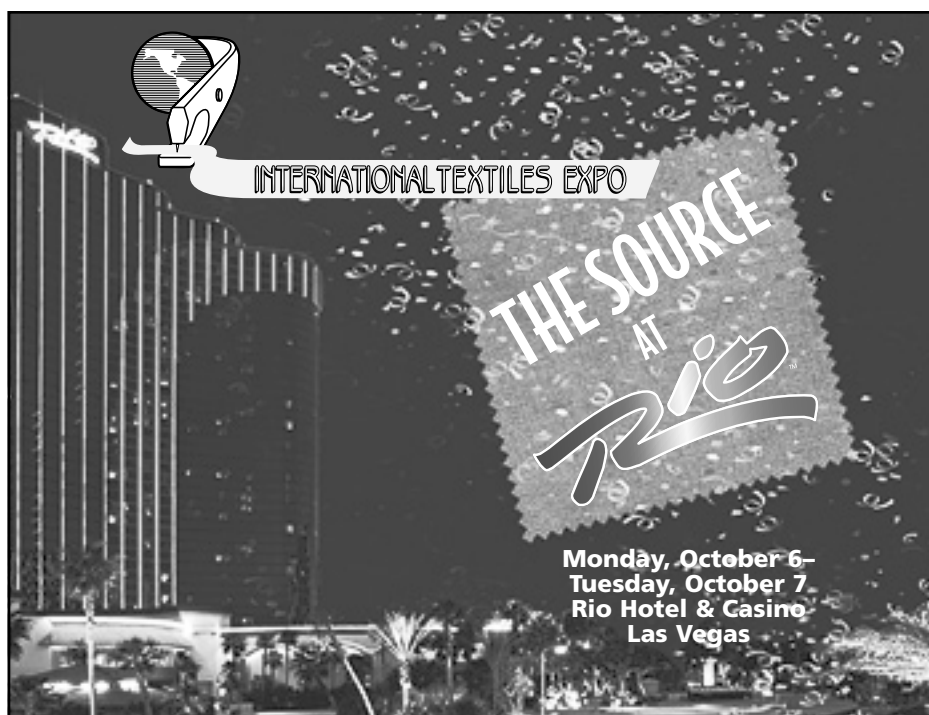
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1. J.N. Zippers & Supplies Corp. #15 "Shiny Gold Closed End"
2. 3A Products of America "Magnetic Buttons"
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5. Emsig Manufacturing Corp. #ELY209
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8. Cuteque International Inc. "Yellow Peony"
9. Cuteque International Inc. "Daisy With Rhinestone and Beads Stitched in Center"
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**Products and Services:** Avery Dennison RBIS is a global leader in apparel and footwear industry solutions, providing intelligent, creative, and sustainable solutions that elevate brands and accelerate performance throughout the global retail supply chain. We elevate brands through graphic tickets, tags and labels, embellishments, and packaging solutions that enhance consumer appeal. Based in Westborough, Massachusetts, Avery Dennison RBIS responsibly serves the global marketplace with operations in 115 locations, 50 countries, across six continents. To serve the local design community with creative insights, trends, intelligent design, custom embellishments and sustainable materials and design, Avery Dennison RBIS will be opening its fourth Customer Design and Innovation Center in Downtown Los Angeles on September 25, 2014. This state-of-the-art center brings together art and science, coupling creative insight with technological innovation that will help partners elevate their branding vision.



## Brittania Mills Ltd.

110 E. Ninth St., Suite B763  
Los Angeles, CA 90079  
(213) 327-0045  
Fax: (858) 736-2745  
[info@britknit.us](mailto:info@britknit.us)  
[www.britknit.us](http://www.britknit.us)

**Products and Services:** Combining European background, New York taste, and Los Angeles ease, we only use the highest comfort fibers, superior spinning, and exceptional color matching to create the best knit fabrics. Since 1985, Britannia Mills LTD produces beautiful fine knit fabrics in the U.S.A. Knitting range from 14 to 28 cut single and double knit, including jersey, ponte de roma, interlock, rib and much more in solids, stripes, and jacquards. Specializing in only fibers that breathe: cotton, micro-modal, rayon, and extra-soft fine micron wools. Sample yardage always in stock and backed up with greige goods. Flexible minimums.



## Buhler Quality Yarns Corp.

1881 Athens Highway  
Jefferson, GA 30549  
(706) 367-9834  
[www.buhlerlyarns.com](http://www.buhlerlyarns.com)  
[sales@buhlerlyarns.com](mailto:sales@buhlerlyarns.com)  
Contact: David Sasso

**Products and Services:** Get more than just yarn. In addition to the industry's best yarn, Buhler provides unsurpassed technical support, transparency, and 20+ years of supply chain partnerships. Our US-based facilities allow for quicker delivery and agile responsiveness to market trends. Known throughout the industry for consistency, our products are certified safe by Oeko-Tex® Standard100, which include Supima Cotton, MicroModal® Edelweiss, Micro TENCEL®, and various blends. Visit our new website at [www.buhlerlyarn.com](http://www.buhlerlyarn.com).



## California Label Products

13255 S. Broadway  
Los Angeles, CA 90061  
(310) 523-5800  
Fax: (310) 523-5858  
Contact: Tasha  
[www.californialabel.com](http://www.californialabel.com)  
[info@californialabel.com](mailto:info@californialabel.com)

**Products and Services:** California Label Products will be exhibiting at the LA Textile show on Sept 29th-Oct 1st, and we look forward to seeing you there! Visit our booth # 5015/6012 for the latest look in labels and tags to get inspired! We have a full-service In-House Art Department and can create your branding identity from design to delivery. Call us for a quote or email us. Our product list consists of woven labels, printed labels, care labels, size tabs, custom hangtags, integrated hangtags, and novelty items, as well as buttons and snaps. We have been servicing the apparel industry for 15 years and are always concerned about quality, price, and creativity. Think of California Label Products for all your label needs in 2014!



## Cuteque International

5069 Walnut Grove Ave.  
San Gabriel, CA 91776  
(626) 287-1705  
Fax: 626-287-1701  
[cuteque@yahoo.com](mailto:cuteque@yahoo.com)  
[www.cuteque.com](http://www.cuteque.com)

**Products and Services:** Cuteque International has been a well-known trimming company in the apparel industry for many years. We offer many varieties of trimming products suitable for hair accessories, bags, shoes, costume making, craft, bridal, or packaging. As one of the biggest wholesalers, we carry most of our products in stock for immediate delivery. Our products will help to increase your volume of sales. You'll be amazed after browsing through our products, and we hope to look forward on your future needs in trimming products. Please visit us at the Los Angeles International Textile Show.



## Design Knit Inc.

1636 Staunton Ave.  
Los Angeles, CA 90021  
(213) 742-1234  
Fax: (213) 748-7110  
[www.designknit.com](http://www.designknit.com)  
[shalat@designknit.com](mailto:shalat@designknit.com)  
Contact: Shala Tabassi

**Products and Services:** Design Knit, Inc. is a knit-to-order mill based in Los Angeles specializing in the development and production of high-quality, sheer to heavyweight knits for the designer and contemporary markets. They will be featuring new innovations including, but not limited to: Cashmere, cotton, linen, silk, wool, rayon and Modal® blends. ProModal®, Tencel®, MicroTencel®, Supima blends including our luxe collection. Denim inspired knits. Cut-and-sew sweater knits. Introducing a new fashion-forward activewear collection.





## DG Expo Fabric & Trim Show

[www.dgexpo.net](http://www.dgexpo.net)  
(212) 804.8243

**Products and Services:** DG Expo Fabric & Trim Show is a two-day show featuring U.S. and Canadian companies with low minimums and many with in-stock programs. DG Expo focuses on the needs of designers, small manufacturers (producing apparel, accessories, home furnishings, and other sew products), plus private-label retailers, fabric stores, event/party planners. In addition to the two-day show, there is a three-day seminar program focused on business growth and profitability, plus textile classes. The first DG Expo in Miami is on September 15 & 16, and our next West Coast show is in San Francisco—November 23 & 24. Our New York City show is January 12–14. Visit our website for details and to register.



## Emsig Manufacturing Corporation

263 W. 38th St., 5th Floor  
New York, NY 10001  
(800) 364-8003, Ext. 309  
[sales@emsig.com](mailto:sales@emsig.com)  
[www.emsig.com](http://www.emsig.com)

**Products and Services:** We have been doing this for the past 86 years. Our new 2015 button and trim line is ready to be shown, featuring the newest and most creative innovative button styles. We see color and metal combinations, tortoise-shell looks, rubber touch effects, as well as Western concho looks and magnetic closures. Also, military styles. All making your apparel more eye catching. Our line will add to your garment sales appeal. Shop our line. We do make a difference.



## Epson

3840 Kilroy Airport Way  
Long Beach, CA 90806  
(800) 873-7766

[www.proimaging.epson.com](http://www.proimaging.epson.com)

**Products and Services:** Epson® quality and reliability. Now in a dye-sublimation printer. The Epson name has long stood for the very highest standards of print performance, quality, and reliability. Now, we're putting our expertise into an exciting new suite of purpose-built garment printers. Designed exclusively for dye-sublimation transfer printing with specially-formulated Epson inks, the all-new SureColor® F6070-44 and F7070-64 deliver superior print quality along with the world-class service you've come to expect from Epson. How do you reinvent the dye-sublimation transfer printer? You start by designing, from the ground up, every component to work together as one system — from the print head and ink technology to the printer engine and software. The result? A high-performance dye-sublimation transfer printer designed with extreme reliability for true industrial-level production.



G&G MULTITEX, INC.

## G+G Multitex/ GEOTEX

2445 S. Santa Fe Avenue  
Los Angeles, CA 90058  
(323) 588-3100  
Fax: (323) 588-1499  
[info@multitex.us](mailto:info@multitex.us)  
[www.multitex.us](http://www.multitex.us)

**Products and Services:** G&G Multitex, Inc. is a leading supplier of high-quality knit fabrics to the Los Angeles apparel industry with over 25 years of experience. By knitting yarn into American-made fabrics and with the help of in-house printing capabilities, we have proven to be versatile and resourceful in our ability to supply our customers with

the most unique and fashion forward fabrics. With access to our circular knitting mill, Santa Fe Knitting and Geotex, our Roll to Roll sublimation printing plant with digital printing capabilities, we are more than capable of developing and producing new and innovative fabrics. Our portfolio of fabrics consists of natural and synthetic blend knits, with or without spandex. We produce solid or printed constructions ranging from basic jerseys to double knits, jacquards, sweater knits as well as 3 ends French terry and fleece knits. We invite you to learn more about our company, its different divisions, and our many different products and services.



## Gerber Technology

24 Industrial Park Road West  
Tolland, CT 06084  
(800) 826-3243  
(860) 871-8082 (outside USA)  
[www.gerberetechnology.com](http://www.gerberetechnology.com)  
Contact: Jill Powers;  
[jill.powers@gerbertechnology.com](mailto:jill.powers@gerbertechnology.com)  
(760) 473-4593  
Candace Dozer;  
[candace.dozer@gerbertechnology.com](mailto:candace.dozer@gerbertechnology.com)  
(949) 307-4870

**Products and Services:** Gerber Technology offers a complete suite of computer-aided design and manufacturing systems for the apparel and sewn-goods industries. These include the industry-leading AccuMark® pattern design, grading, and marker-making software, Vstitcher™ 3D pattern draping software, automated nesting, and textile spreading systems, as well as single- and multi-ply GERBERcutters. Gerber also offers YuniquePLM™ product lifecycle management software, which helps retailers, brand owners, and manufacturers manage all of the details associated with their products from concept to consumer and enables them to communicate and collaborate more effectively with their global partners. Gerber Technology supports 25,000 customers, including more than 100 Fortune 500 companies, in 130 countries around the world.



## International Textiles Expo

(516) 596-3937  
[www.textileshows.com](http://www.textileshows.com)

**Products and Services:** The International Textiles Expo is your source for fabrics, notions, trimmings, patterns, and supplies in the apparel/accessories, home décor, quilting, and gift industries. Serving the needs of independent manufacturer and retail fabric stores, the show is held twice a year in Las Vegas. Our next shows will be Oct. 6–7, 2014, at the Rio All-Suite Hotel & Casino in Las Vegas; March 23–25, 2015, at the Rio; April 20–21, 2015, at the Cobb Galleria Convention Center in Atlanta; and Sept. 28–30, 2015 at Bally's in Las Vegas. Visit our website for updated information on future shows.



## JN Zippers & Supplies Corp.

380 Swift Ave.—Unit #5 and 6  
South San Francisco, CA 94080  
Contact: Judy Elfving  
(480) 529-6331  
[judy@zprz.com](mailto:judy@zprz.com)

**Products and Services:** Founded in America in 1990, J.N. Zippers & Supplies Corporation serves the industry with a California-based corporate office and warehouse with China factory customization for garment, bag, and accessory manufacturers worldwide. Quick sampling from our warehouse stock of high-quality zippers, pulls and hardware that are ITS, SGS, Oeko-Tex, ISO9001:2000 safety-tested and standards-compliant. Our zipper specialists are ready to assist you with choosing the best zipper configuration suited to your product. We offer private branding on pulls, hardware, and labels. Our warehouse also stocks elastics, tapes, cords, labels, and

workroom supplies for spot delivery. Turn to the experts at J.N. Zippers & Supplies Corp. and the in-stock division of ZPRZ Company to provide you with the best combination of quality, price, and service. Visit us at the LA International Textile Show, Booth #5014–5016.



## Keylin Inc.

312 E. Jefferson Blvd.  
Los Angeles, CA 90011  
(323) 232-6700  
Fax: (323) 232-6858  
[Support@KeylinInc.com](mailto:Support@KeylinInc.com)  
[www.KeylinInc.com](http://www.KeylinInc.com)

**Products and Services:** Keylin, Inc. is a company organized to design, manufacture, and market fasteners for the aviation, construction, garment, leather, medical, and oceanic industries. This Los Angeles-based company serves as a distribution center that provides immediate delivery of goods to customers. Keylin offers a vast variety of hardware to the global market. The company specializes in custom-built, made-to-order product lines that satisfy the customers' needs. Keylin is proud to become the Mid- and Western Regional Distributor of the world's leading premium fashion zipper manufacturer, Riri Zippers of Switzerland. To date, Keylin has a stock collection of #4, #6, and #8 metal zippers available in 5-metal teeth colors and 7 tape colors. This provides a vast array of 105 different combinations of items to satisfy the customer's creative demand. To enhance Keylin's operation as Riri's Regional Distribution Center, Keylin has an on-site Riri machine from Switzerland to allow on-site custom jobs enabling zipper customization that closely matches the original factory specification. Keylin may also accept orders for production from Riri's Swiss plant that can be shipped anywhere in the world where customers may desire. The success of Keylin, Inc. as a leader in its line of trade is indicative of the effectiveness of the company's philosophy and goal.



## Lectra

## Lectra

5000 Highland Parkway  
Suite 250  
Smyrna, GA 30082  
(770) 422 8050  
Fax: (770) 422 1503  
[www.lectra.com](http://www.lectra.com)

**Products and Services:** For nearly 40 years, Lectra has delivered innovative technology solutions to fashion companies around the world, enabling them to improve their edge and better respond to today's most pressing challenges. Lectra's network of experts, specializing across a range of areas—including research and development, solution implementation, and change management—are dedicated to serving businesses as diverse as fast fashion, luxury, and ready-to-wear. Lectra offers an unrivaled suite of hardware, software, and associated services to optimize the entire value chain, from line planning and scheduling through design, development, and sourcing, all the way to manufacturing to deliver a sustainable competitive advantage.



## Lenzing Fibers Inc.

530 Seventh Ave., Suite 808  
New York, NY 10018  
(212) 944-7400  
Fax: (212) 9447406  
[newyork@lenzing.com](mailto:newyork@lenzing.com)  
[www.lenzing.com/textile](http://www.lenzing.com/textile)

**Products and Services:** The Lenzing Group is a world leader in marketing and manufacturing man-made cellulose fibers. The portfolio of Lenzing Fibers includes TENCEL®, Lenzing Modal®, MicroModal®, ProModal®, and MicroTencel®. Supply-chain support through resource lists, technical support, and hangtag program. These ecologically responsible fibers with performance benefits are comfortable, sustainable, biodegradable, and derived from a renewable raw material, wood pulp. For more information, please visit our website.

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CUTEQUE INTERNATIONAL, INC.

See us at the L.A. International Textile Show Booth #7004



# Cuteque International Inc.

**Cuteque International** has been a well-known trimming company in apparel industry for many years. We offer **many varieties of trimming** products suitable for hair accessories, bags, shoes, costume making, craft, bridal or packaging. As one of the biggest wholesaler we carry most of our products in stock for immediate delivery. Our products will help to increase your volume of sales. You'll be amazed after browsing through our products and we hope to look forward on your future needs in trimming products.

CUTEQUE INTERNATIONAL, INC.

5069 Walnut Grove Ave, San Gabriel, CA 91776

626-287-1705 • Fax 626-287-1701 • cuteque@yahoo.com

# TEXTILE RESOURCES

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## NGC

6 Centerpointe Drive, Suite 700  
La Palma, CA 90623

[www.ngcsoftware.com](http://www.ngcsoftware.com)

Contact: Mark Goldberg, Director — Western Region  
(800) 690-0642

[mgoldberg@ngcsoftware.com](mailto:mgoldberg@ngcsoftware.com)

**Products and Services:** NGC is the most experienced provider of fashion PLM, Supply Chain Management, Global Sourcing and ERP software and services, with an unmatched record of innovation and technology leadership in the fashion, apparel, footwear, accessories, consumer goods, and retail industries. NGC's executives, product development teams, and implementation experts all have extensive experience in the fashion industry—something that separates NGC from the competition. NGC complements its best-of-breed enterprise solutions with a full range of consulting services, enabling NGC to consistently deliver successful implementations for leading brands and retailers in Los Angeles and around the world.



## Pacific Coast Knitting Inc.

6051 Maywood Ave.  
Huntington Park, CA 90255  
(323) 584-6888

Fax: (323) 582-8880

Contact: Mike Tolouee

[www.pacificknitting.com](http://www.pacificknitting.com)

[info@pacificknitting.com](mailto:info@pacificknitting.com)

**Products and Services:** We are an American mill, located in Huntington Park, California. Our passion and creativity produce high-quality fabric for the fashion industry with low minimums, fast delivery, and over 2,400 styles of knits.

**What's New:** We have developed over 3,000 new styles of novelty knits, including high twist, recycled cotton, recycled poly, 100 percent linen, MicroTencel, Supima, and many other novelty yarns. We also have added to our eco-friendly collections.

**Competitive Edge:** We are always investing in new products to be on the competitive edge with European mills. We produce high-quality fabrics for women's, contemporary, men's, and children's with competitive pricing.



## Philips-Boyne Corp.

135 Rome St.  
Farmingdale, NY 11735  
(631) 755-1230

Fax: (631) 755-1259

[www.philipsboyne.com](http://www.philipsboyne.com)

[sales@philipsboyne.com](mailto:sales@philipsboyne.com)

**Products and Services:** Philips-Boyne Corp. offers high-quality shirtings and fabric. The majority of the line consists of long-staple Egyptian cotton that is woven and finished in Japan. Styles range from classic stripes, checks, and solids to novelties, Oxfords, dobies, voiles, Swiss dots, seersuckers, gingham, flannels, and more. Exclusive broadcloth qualities: Ultimo®, Corona®, and Superba®. Knowledgeable customer-service team, immediate shipping, and highest-quality textiles. Philips-Boyne serves everyone from at-home sewers and custom shirt-makers to couture designers and branded corporations.



## Progressive Label

2545 Yates Ave.  
Commerce, CA 90040

(323) 415-9770

Fax: (323) 415-9771

[Info@progressivelabel.com](mailto:Info@progressivelabel.com)

[www.progressivelabel.com](http://www.progressivelabel.com)

**Products and Services:** Progressive Label is dedicated to helping companies develop and showcase their brand identity. From logo labels and hangtags to care/content labels and price tickets, we will develop, produce, and distribute your trim items worldwide. We specialize in producing custom products that will meet your design and merchandising needs. Our mission is to deliver high-quality products at competitive prices, wherever they are needed for production. We understand the rush nature of this industry and strive to meet the tight deadlines facing our customers. Another important part of our business is FLASHTRAK, our online ordering system for price tickets. It's a great tool for placing and tracking price ticket orders and will soon be expanded to include custom products and care labels.



## Rosenthal & Rosenthal

1370 Broadway,  
New York, NY 10018  
(212) 356-1400

Fax: (212) 356-0910

West Coast: 21700 Oxnard St., Suite 1880,

Woodland Hills, CA 91367

(818) 914-5904

Fax: (818) 710-7868

[www.rosenthalinc.com](http://www.rosenthalinc.com)

[sbreuer@rosenthalinc.com](mailto:sbreuer@rosenthalinc.com)

Contact: Sydnee Breuer

**Products and Services:** Celebrating our 75th year as an independent, family-owned factoring company with a large focus on the apparel industry, Rosenthal & Rosenthal understands our clients' business and is able to cater to the needs of our clients, including prompt turnaround on requests, flexibility in structure, and a user-friendly state-of-the-art on-line client system. Services include factoring, credit protection, collection, cash application, lending services, and letters of credit. We were established in 1938, and 75 percent of our clients are apparel-related.



## S & J USA, Inc.

843 E. 31st St.  
Los Angeles, CA 90011  
(323) 231-0811

Fax: (323) 231-3820

[snjusa@snjusa.com](mailto:snjusa@snjusa.com)

**Products and Services:** S & J USA, Inc. has been a major, authorized distributor of YKK zippers for over 25 years. We carry a vast array of zippers, and we have an in-house factory that allows us to complete orders quicker than our competitors. S & J USA, Inc. also specializes in snaps, tack buttons, eyelets, and elastics, among other trims. Our customers range from the U.S. to Asia, and we hope to expand even further in the future. We are known for great customer service and quality materials.



## Texollini

2575 El Presidio St.  
Long Beach, CA 90810  
(310) 537-3400

[www.texollini.com](http://www.texollini.com)

[sales@texollini.com](mailto:sales@texollini.com)

**Products and Services:** We at Texollini use state-of-the-art technology to supply the fashion and garment industries with innovative and trend-driven fabrics. Speed-to-market, trend insights, and quality control have been the cornerstones of our Los Angeles-based facility for over 20 years. Our in-house vertical capabilities include knitting, dyeing, finishing, and printing, and our development and design teams are unparalleled. Contact us to find out how our quality-driven products will enhance your brand.



## Trim Networks Inc.

910 S. Los Angeles St., Suite 405  
Los Angeles, CA 90015

(213) 688-8550

Fax: (213) 688-8551

[info@trimnetworks.com](mailto:info@trimnetworks.com)

[www.trimnetworks.com](http://www.trimnetworks.com)

[ae@trimnetworks.com](mailto:ae@trimnetworks.com)

**Products and Services:** TNI is not just a button company; it's an arbiter of taste and fashion. We give designers the freedom to create freely and not have to worry about the little parts and trims. Connecting our clients with reliable and trustworthy garment factories in Asia has been the foundation of our system and our networks. We are in touch with over 2,000 garment and denim factories in southern China. The good water quality of Canton has also enabled us to create some of the most exciting colors in electro plating. Over 300 wash-houses are scattered in this rich province, which in return can provide some of the newest colors in fashion today. In addition, our strategic location south of the Delta River gives us plenty of resources to all types of raw-material suppliers. By joining our network, you no longer need to search for garment manufacturers. We have done the research for you.

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