

Fall 2016

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WLEOX

Paul C. Witt of famed menswear retailer Wittmore shares his favorite haunts in Downtown Los Angeles.

> Story by Rebecca Cringean Photo by Gabe Ayala



aul C. Witt has been evolving his menswear business for 23 years. A retail journey that started simply as online sales in New York brought Witt to own his first bricks-andmortar in Los Angeles on trendy West 3rd Street. A man who has impressed the City of Angels with his fresh take on menswear, Witt says the area, namely Downtown Los Angeles, has, conversely, made a distinct impression right back

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RARE **REVIVAL VINTAGE**

Head West to West Adams

Just minutes from the beach, downtown, and Hollywood, West Adams is L.A.'s new hot spot.

By Rebecca Cringean

ay what you want about L.A. traffic-intolerable, nightmarish, predictably sluggish, maddening-but there's an interesting byproduct of this sprawled-out city and its fed-up occupants. To avoid a commute and high property prices, we end up creating little pockets, residential and retail areas that have everything you could ever desire in one small, hip location.

Because, when it takes over an hour to drive a mere ten miles and prices for hip neighborhoods go through the roof, Angelenos would rather work and live in one, temporarily more affordable spot. Soon, enclaves are formed with unique personality and perspective. To this end, we've seen the rejuvenation of everything from Echo Park and Los Feliz to parts of Hollywood to the fast-growing and fun West Adams, a stretch from Culver City to Jefferson Park just south of the 10 Freeway.

Marina del Rey but moved her offices to West Adams because, as she says, "It reminded me of what Venice was like in the '90s. West Adams is your quintessential neighborhood. Then again, I'm biased because I think West Adams is *the* hottest neighborhood. We even won the Curbed Cup Neighborhood of the Year this year, beating out a lot of tough competition. We're definitely on the map."

AI got Lissone's take on the growing West Adams retail scene.

What changes have occurred lately that are making West Adams a hot retail neighborhood?

are taking a chance on the neighborhoodand Eagle Rock. Now, we turn our attention good, creative people who aren't necessarily trying to change everything but have new ideas and want to help grow what already exists here. Once those things started to flourish, it's only natural that the area started to attract more kindred spirits, restaurateurs, gallery owners, and boutiques.



CLAIRE LISSONE

What are the highlights of the area, retail-wise?

The Shops at Adams Gateway (a shopping mall created from colorful shipping containers) is a perfect example of the eclecticism. It's no secret that Delicious Pizza has become the hub for a lot of local activity. We have some great vintage stores like Rare Revival Vintage and Zoe's Vintique. Tokidoki has its headquarters here.

Lot XI are tastemakers putting together both mens- and womenswear. There's even talk of a small shopping complex in the coming year. This is definitely an area to watch.

How are the rents/prices to buy for com-We're becoming a buzzword because people mercial real estate and how have they changed?

lywood, and DTLA, this is where people want to be.

What are the people like who are moving into the area?

It's a diverse, eclectic, and hip mix of young and old. It's a very cool, all-inclusive vibe happening here. What I personally love about West Adams, most especially the clients who I've had the good fortune to become friends with, is that no matter what their background, age, or interests are, they are all very genuine people. The folks making a difference in West Adams have a sincere interest in building an all-inclusive community.

What is the food scene like in the area?

The best barbecue is right next door to my office, JnJ BBQ. I could eat there daily! Delicious Pizza opened last year, bringing hiphop and pizza to the boulevard. We eat at Los Anayas weekly. There's Vee's for coffee and sandwiches and Honey Bee's for amazing breakfasts. Being on the inside track, I also know there are a few more amazing flavors opening just around the bend.

Claire Lissone is a broker at the Real Estate Collective who began her career working in

Both rents and sales prices have been moving upward for the last couple of years. While other areas have become too expensive to sustain a business, it was very slow and steady growth on West Adams. Now that everyone has discovered West Adams is virtually 20 minutes from the beach, Hol-

Get in to West Adams while the getting is good. And let L.A. sprawl continue!





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C t's like I have rainbows running through my blood," says Paige Mycoskie. "When I see something with a rainbow on it, I always have to have it." A born fashion frontrunner, Mycoskie's rainbows and laid-back '70s beachy style make her line, Aviator Nation, a fashion "musthave" from four retail locations as well as through wholesale outlets and countless collaborations.

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Aviator Nation gained popularity as Mycoskie played pied piper to an ever-growing group of fans infatuated with her lifestyle clean, classic look I can't believe I didn't do it before now. The colors really pop on the white, and it looks great on both guys and girls. I'm also super excited about the swimwear and boardshorts we are launching for Summer. I've wanted to do swimwear for a long time. The Aviator Nation suits [arriving in July] are made of the highest-quality fabrics, and the fit, design, and functional elements are going to push the boundaries of what's in the market today."

Like any good fashion pied piper, Mycoskie plays a nice tune to go along with her designs. "I feel passionate about supporting the music industry and the artists themselves," she says. "When I opened my first retail store in Venice, Calif., part of my inspiration for opening the store was to be able to create a stage where neighborhood artists and friends could come and play." With stages in the yards of all her flagship stores, a collab in the works with Lollapalooza, and aspirations to one day host her own music festival, it's no wonder that Mycoskie's fave alliances have been Austin City Limits and the Global Citizen Festival.

"Each year when I design the merchandise for ACL, I want to pinch myself because I feel like I'm dreaming," Mycoskie enthuses. "I get super excited because I simply love being a part of something that truly is about the music itself. We not only get to do the merchandise for ACL but we also build a Tee Pee experience backstage to host the artists in between their sets. to make the merchandise for it. When I design merchandise for this festival, I really think about what people are going to want to wear around town for months after the festival is over. It's important to me to not just make rad gear but to make gear that will truly raise awareness of the festival itself. I keep the designs simple and wearable for this reason."

With loyal customers, plans for more store openings, a passion for domestic manufacturing, and one hell of an inspiring aura, Mycoskie "feels like the luckiest girl in the world because I get to live my passion. Not only do I get to make rad clothes that I love wearing but I get to constantly develop products that I want to have. It's really cool to be out on the street and see people wearing it. If I am wearing it too I usually get a smile from them and it's like, for a moment, we are on the same wavelength."

and carefree style. From hoodies, tees, and trucker caps—mostly unisex versions—to gear for beach kids and even a namesake line of surfboards, people are purchasing a part of Mycoskie's world.

"I love our new five-stripe hoodie in the vintage white color," she says. "It's such a

"I love working with the Global Citizen Festival purely because of what the festival stands for. It's a free concert to those who make moves to help end global poverty. The concept is beautiful, and I feel honored



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Max Jacket Musk

Alexa Moto Black



Tracy High Waist Ultra Skinny Scarlet



Amber Slouchy Skinny Point Dume



Claire Denim Snap Dress Lake Shore

www.Level99.com

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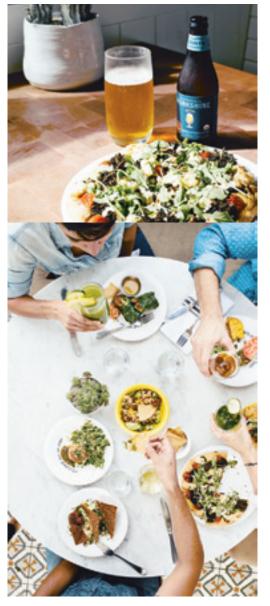


AS OF NOW

Witt Continued from Page 1

"Four years ago, I came out when Wittmore was only online. Back then, I didn't think Downtown L.A. would grow so quickly. When we looked to do the second Wittmore space, we wanted to be part of a collective. We were deciding between the beach and downtown. And then we had to decide between the Arts District in downtown or over by the Ace Hotel. Spaces were so large, but we found a store in the Arts District where we could devote about 35 percent to gallery space. So I went with my gut. The area felt right, and in the year and three months that we've been open in the Arts District downtown, traffic has doubled and sales are up 30 percent."

CAFÉ GRATITUDE



Café Gratitude 300 S. Santa Fe Ave. (213) 929-5580 cafegratitude.com

For a business dinner

"I go to Terroni's Italian. It's a bigger place in an old bank building. It's understated and not as loud as some places. It's good for food and conversation."

Terroni Downtown 802 S. Spring St. (213) 221-7234 terroni.com



HAMMER AND SPEAR

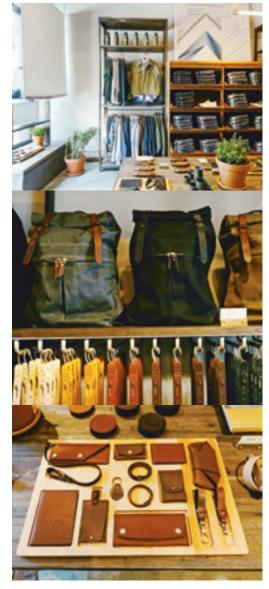
For home goods

"Try Hammer and Spear in the Arts District. Plus, they provide interior design services. Then there's As of Now. They were previously in retail, switched to wholesale, and went back to retail again. They have eclectic furniture and design."

Hammer and Spear 255 S. Santa Fe Ave. (213) 928-0997 hammerandspear.com

As of Now 900 E. 4th St. (213) 628-3700

TANNER GOODS



hennesseyingalls.com

For art

"For architecture and design, you can't beat The Broad. And there was Milo Gallery, which presented upcoming, newly established art."

The Broad 221 S. Grand Ave. (213) 232-6200 thebroad.org

Milo Gallery Quietly, unfortunately, now defunct

Witt's two L.A. stores have differing atmospheres-only the carefully curated selections and attentive staff tie the two together. His Arts District location embraces the area's project-based vibe of limited showcases, trunk shows, and artistic collaboration. "The consumer who comes to shop in the Arts District wants to know the product story and make a whole new discovery in the environment," says Witt. "People stereotype and say it's so young downtown, but I get all ages in my store from college kids in their 20s to well-established men in their 50s and 60s. Plus, a third of my customers are now women, so I have a men's core element and then a unisex aspect."

In a little over a year of running the Wittmore Arts District location, Witt himself has characteristically grown with the area. The spirit of neighborhood collaboration draws out the inhabitants, shoppers, and shopkeepers alike. To that end, since we trust Witt's implicit taste in apparel, we decided to take his further advice on watering holes, other shopping destinations, and chill environs in his downtown retail home.

For a quick afternoon coffee and a pastry

"Go to Blacktop Coffee. They have ice-cold nitro brew on tap. I also like to order their bran muffins or their avocado toast with an egg on top, always with an egg. They use Sightglass coffee beans from San Francisco."

Blacktop Coffee 826 E. 3rd St. (213) 599-8496 blacktop.la

For a light lunch

"Go to Café Gratitude. They have a glorious wrap. It's like a Caesar-salad wrap with tempura and greens. At first, the chef just recommended it to me and now it's actually on the menu."

For menswear outside of Wittmore

"I like Apolis in the Arts District. They have a great menswear selection and they understand how the people who make their clothing are treated. I also really like Tanner Goods for accessories."

Apolis: Common Gallery 806 E. 3rd St. (855) 894-1559 apolisglobal.com

Tanner Goods Flagship Store 860 S. Broadway (213) 265-7480 tannergoods.com

asofnowstore.com

For gifts

"Alchemy Works has hard-to-find items and great gifts. Then there's Hennessey + Ingalls bookstore. They used to be based in Santa Monica and just moved to downtown. They even have a room dedicated solely to outof-print books."

Alchemy Works 826 E. 3rd St. (323) 487-1497 alchemyworks.us

Hennessey + Ingalls 300 S. Santa Fe Ave. (213) 437-2130

Nice places to spend some time

"I like Zinc Café. They have two outdoor areas, a spot with olive trees and then this great patio. And, if you have a sweet tooth, there's Van Leeuwen Ice Cream. They have the best nondairy, vegan ice cream ever made."

Zinc Café & Market and Bar 580 Mateo St. (323) 825-5381 zinccafe.com

Van Leeuwen Ice Cream 300 S. Santa Fe Ave. (213) 625-0705 vanleeuwenicecream.com



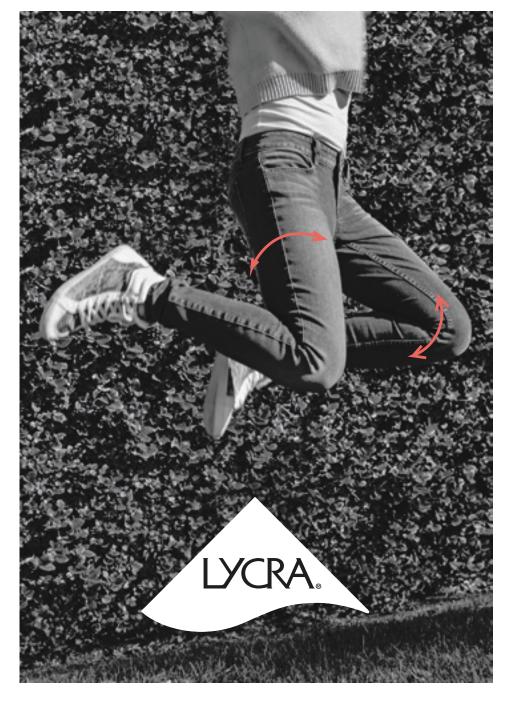
TERRONI RESTAURANT

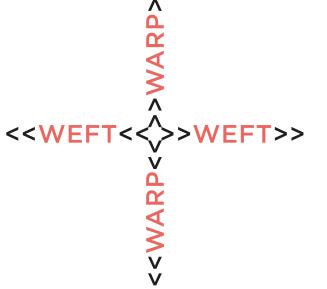


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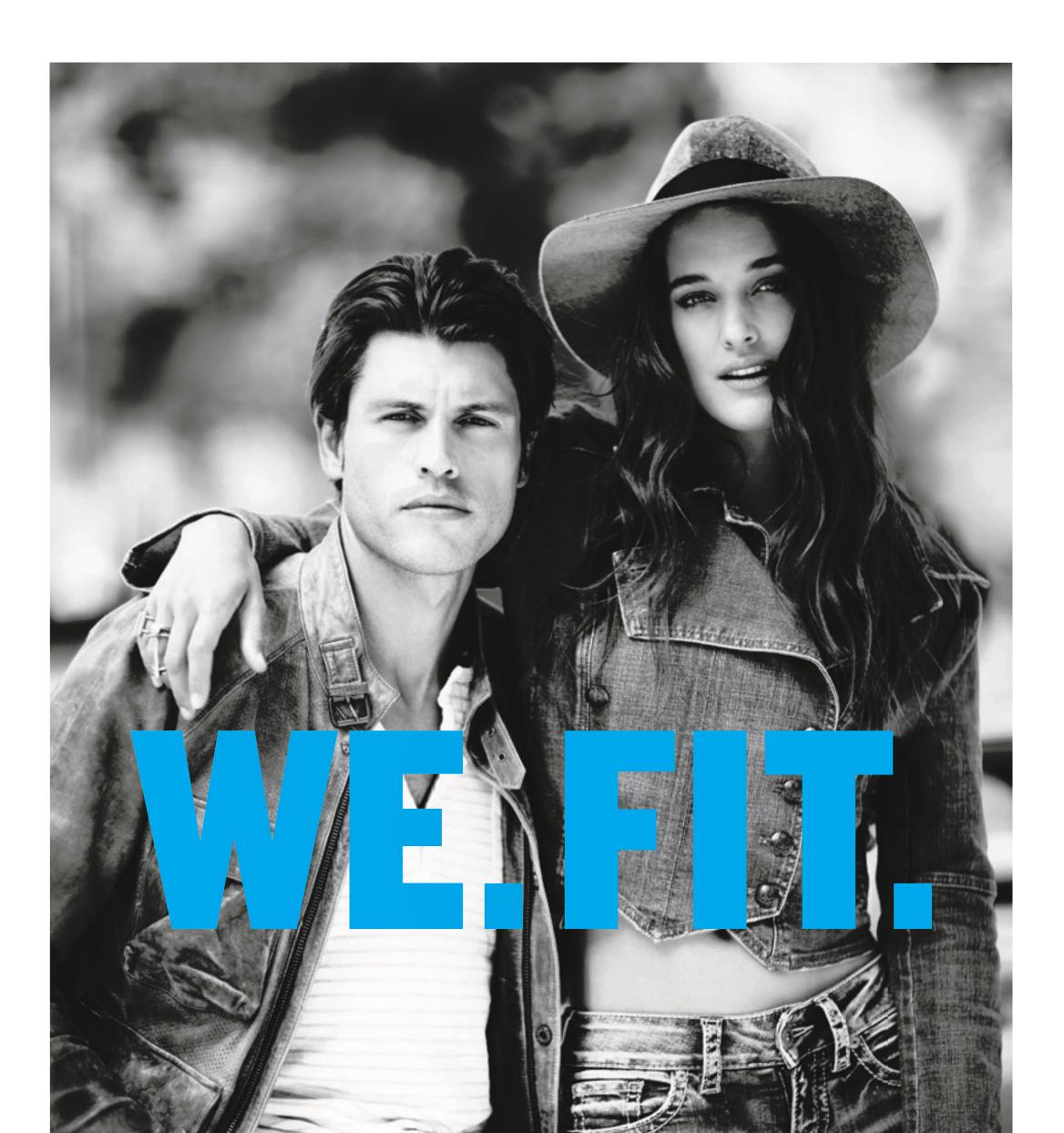
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