



SOURCING & FABRIC

A CALIFORNIA APPAREL NEWS SPECIAL SECTION

FEBRUARY 2017

With **TECH & DENIM**

TEXTILE TRENDS

**Black and Brights • Burgundy Blend
• Seeing Green • Line Up • Variations on
Camouflage**

TECHNOLOGY

**C-Print's FabFad Wants to
Bring Tech to Print Buying**

SOURCING

**Viscose Fibers and Yarn
Get Tangled in EU-U.S.
Tariff Fight**

DENIM

**Coco Cooper: Taking a
New Look at Size and Fit in
Premium Denim**



Organic Cotton
Metallics Poorboys
Scuba
Linen Blends
Ribbs Sueding
Slub Blends
Ponti di Roma
Viscose Jersey

Capabilities that inspire



KNITTING



DESIGN



R&D



DYEING



PRINTING



FINISHING

For over 25 years, we have manufactured our collection of more than 4,000 European-quality fabrics in our Los Angeles-based facility. We offer faster deliveries, superior quality control, and vertically-integrated services for all major fashion categories.

texollini.com

texollini

MADE IN THE USA

Yarns and Viscose Rayon Fibers Get Tangled in EU-U.S. Tariff Fight

By Deborah Belgium Senior Editor

A trade war over Europe limiting U.S. beef imports led the Obama administration last year to propose a set of retaliatory tariffs on mostly food-related goods coming from Europe. But two items that fell under the retaliatory tariff proposal were textiles: viscose rayon staple fibers as well as **Modal** fibers, not carded or combed or otherwise processed for spinning, and single yarns containing 85 percent or more by weight of artificial staple fibers coming from Europe.

The proposed 100 percent retaliatory tariffs have left U.S. textile makers worried that new measures could increase their raw-material costs and push up the price of fabrics made from rayon and Modal. Lyocell fiber, also known as **Tencel**, is not included under the proposed tariffs.

The U.S. Trade Representative's office, which was taking comments on the tariffs until Jan. 30, is now holding a hearing on the issue in Washington, D.C., Feb. 15–16 and then will take post-hearing rebuttal comments until Feb. 22.

The tariffs have plenty of people worried because 41 percent of the viscose rayon fiber imported into the United States

in 2015 came from Europe, translating into \$72 million of fiber. Currently, the tariff on viscose rayon staple fiber is 4.3 percent and for yarn it is 9 percent.

"Imposition of an additional 100 percent tariff would be highly disruptive to the supply chain and harm U.S. competitiveness of rayon fiber-containing products," said Auggie Tantillo, president and chief executive of the **National Council of Textile Organizations**, which wrote a letter to the U.S. Trade Representative opposing the tariffs.

"Production of rayon fiber is nonexistent in the United States because it is very environmentally difficult to produce. It is still made in Europe and in Asia—mainly China. We are totally dependent on off-shore sources for rayon fiber, and therefore we deem any penalty tariff on that product to have adverse ramifications for



U.S. manufacturers," Tantillo added.

In his letter to the government, the head of NCTO pointed out that at least 10 U.S. companies belonging to his textile group import viscose rayon staple fiber from the European Union. They said that additional tariffs would place an undue burden on their businesses and potentially lead to lost sales and hurt employment.

One company that would be affected by the tariff is **Lenzing Fibers Inc.** in Mobile, Ala. The company already produces Tencel fibers, the brand name for lyocell, at its Alabama factory. But it has plans to invest \$293 million in a new fiber plant capable of producing 90,000 tons of Tencel fiber a year.

For that new fiber plant, the company was planning to import viscose rayon staple fibers from its plant in Austria to blend with its lyocell staple fibers made in the United States to make nonwoven products such as baby wipes. "An increase in duties on viscose would have a material negative effect on the business case for this new announced investment," wrote John Patterson, the chief financial officer for Lenzing Fibers Inc.

China is a major producer of viscose rayon staple fiber. In 2015, about 50 percent of the viscose rayon staple fiber imported into the United States came from China. "Should penalty tariffs be levied on imports from the EU, the clear winner would be China," the NCTO pointed out in its letter to the U.S. Trade Representative.

➔ **Viscose Rayon** page 15



DOMESTIC IMPACT: U.S. knitting mills, fiber makers and yarn spinners—such as Texollini in Long Beach, Calif.; Lenzing Fibers Inc. in Mobile, Ala.; and Buhler Quality Yarns in Jefferson, Ga. (pictured above, clockwise from top right)—could see the price of inputs rise for man-made cellulosic fibers such as Modal and rayon if the proposed tariffs go into effect.

l.a.textile
los angeles int'l textile show

THE WEST COAST'S PREMIER TRADE EVENT FOR TEXTILE, DESIGN & PRODUCTION RESOURCES

2017 DATES // FEB 27- MAR 01 // SEP 25-27

ALSO FEATURING:

sourcing
at los angeles int'l textile show

Our new SOURCING Pavilion features all exhibitors catering to design and product development needs. The SOURCING Pavilion's goal is to provide attendees with a one-stop trade event providing designers & manufacturers with the comprehensive range of services needed to manage the supply chain from concept & design to finished product.

TECH BY DESIGN

Debuting at the upcoming February 27 - March 01 edition of LA TEXTILE, TECH-BY-DESIGN is a new show Pavilion that will spotlight technology resources for the apparel and textile industry. TECH-BY-DESIGN exhibitors will encompass the range of software and technological solutions available for the entire fashion and textile supply-chain, from concept & design to production to consumer.

CMC // SHOWROOMS + EVENTS + CREATIVE SPACE. 9TH & MAIN. DTLA. | LATEXILETRADESHOW.COM

Black and Brights

Bright shades of pink, green, purple and orange are given an added visual pop when paired with black for bold stripes, oversized florals and abstract patterns.



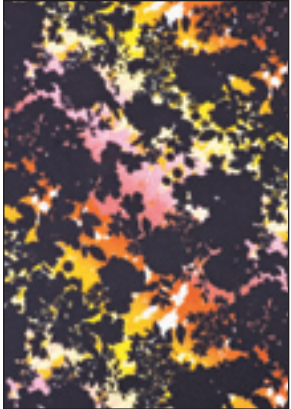
Triple Textile Inc. #L-623-U



Triple Textile Inc. #FH-16-S



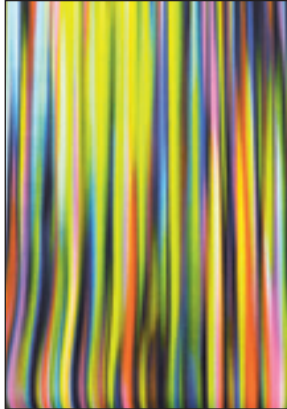
Alexander Henry Fabrics Inc. Print



Cinergy Textiles Inc. #DTY-AET1706-792



Texollini #8029SD5



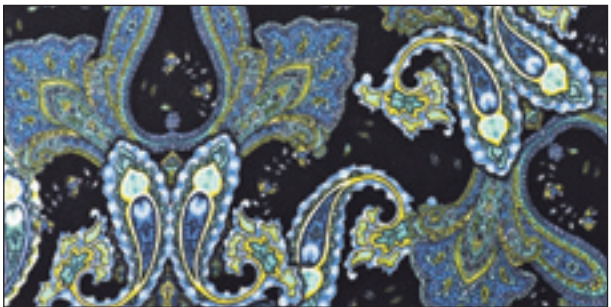
Taiana Blu #Maui-DTP-171-0007



Fabric Selection Inc. #CRP3324-SE90186



Taiana Blu #JAK10-55324



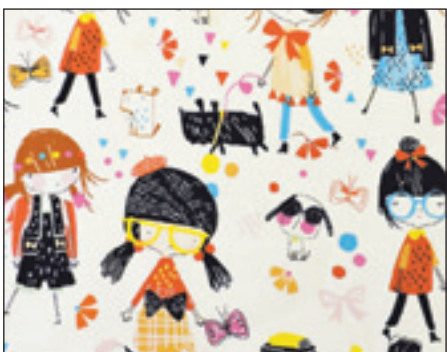
Cinergy Textiles Inc. #LVP-2039-1289



Triple Textile Inc. #L-622-K



Fabric Selection Inc. #KNT1387-S312121



Alexander Henry Fabrics Inc. Print



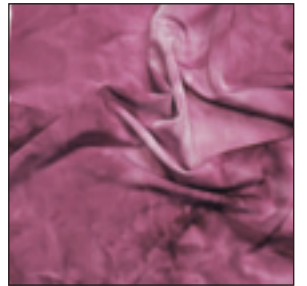
Solid Stone Fabrics Direct-to-Textile Acid Print

Burgundy Blend

Rich shades of burgundy lend a regal air to everything from traditional florals to abstract lace to printed velvets and fabrics with a metallic sheen.



Solid Stone Fabrics #HT-FD-49773



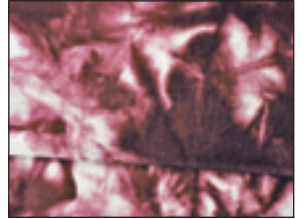
NK Textile "Tempest/SS"



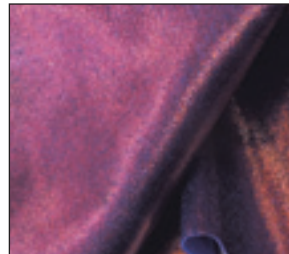
Malhia Kent #T94674 "Noleil"



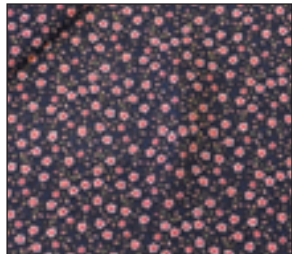
Malhia Kent #R94127 "Nolou"



NK Textile #WEGS953



NK Textile #NKS2507



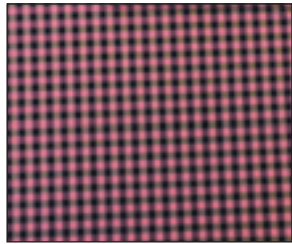
Fabric Selection Inc. #SE10228 Printed Wool Dobby



Fabric Selection Inc. #SE50161 Printed Rayon Crepon



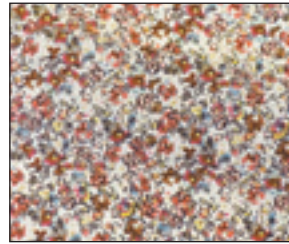
Bella Tela #33543



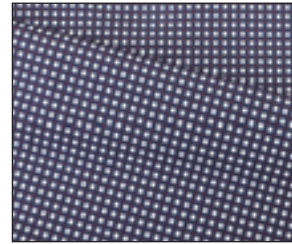
MG Creation/La Lame Inc. #14892/120



Cinergy Textiles Inc. #SK-16684 Hacci Print



Fabric Selection Inc. #POP3104-SE60510



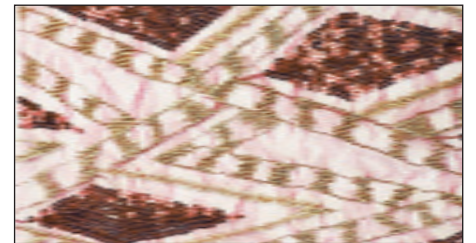
Eclat Textile Co. Ltd. #RT1605261 Pique Check



Triple Textile Inc. #N-219-A



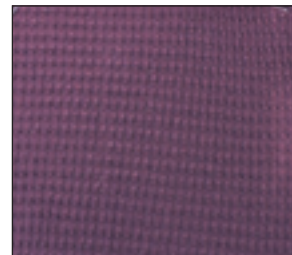
Fabric Selection Inc. #CRP3143-SE61068



Solid Stone Fabrics #K-11407



Jay Ann Fabrics Inc. #313/2



Asher Fabric Concepts #VQ284 Waffle Sweater Natural



Malhia Kent #T97764 "Oxyda"



Confetti Fabrics #K1858 "Lici"



Tricots Liesse Inc. #54982



Texollini #04245N

DESIGN KNIT

KNITTING MILL

TEXTILE INDUSTRY
LEADERS
IN CONTEMPORARY
ATHLEISURE
SPORTSWEAR
ACTIVEWEAR
& LOUNGEWEAR

32 YEARS
OF INNOVATIVE
DESIGN &
HIGH QUALITY
KNIT FABRICS
MADE IN LA

SUPIMA®

WORLD'S FINEST COTTONS, Inc. license

SILK BLENDS
MicroTENCEL®
SUPIMA COTTON
ORGANIC COTTON
MicroMODAL® BLENDS
LINEN BLENDS
MELANGE
RAYON
SWEATER KNITS
WOOL BLENDS
CASHMERE BLENDS
TRI-BLENDS

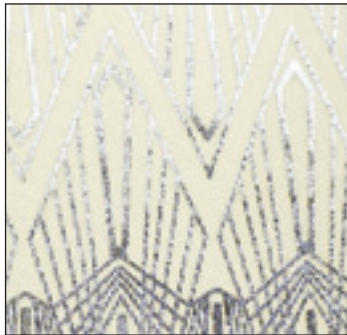
LA TEXTILE SHOW
FEB. 27TH - MARCH 1ST
CALIFORNIA MARKET
CENTER, 13TH FLOOR
PENTHOUSE #1

Line Up

Stripes go graphic and modern with designs ranging from fine-line patterns that mimic the look of architectural drawings to an abstract take on bold regatta stripes.



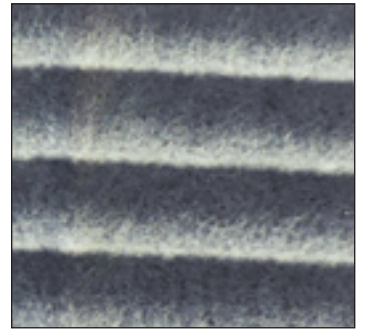
NK Textile #CSR017 "Microflex Reflective Foil"



NK Textile #NK51960



A Plus Fabrics Inc. #RB425



Asher Fabric Concepts #CPFD18B Brushed Double Face 3N Terry Stripe



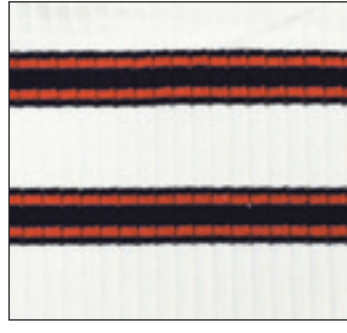
Texollini #78R4D2



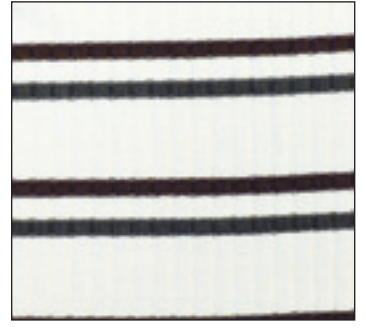
Triple Textile Inc. #N-217-G



Fabric Selection Inc. #GYB-02824



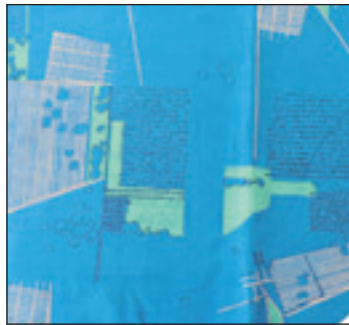
Asher Fabric Concepts #VXR58-ST Viscose/Cotton/Spandex 5x3 Rib Stripe



Asher Fabric Concepts #VXR50-ST Viscose/Spandex 5x3 Rib Stripe



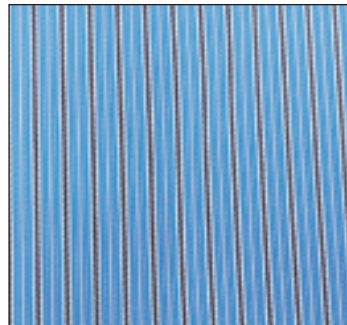
Robert Kaufman Fabrics #AFR-16613-336



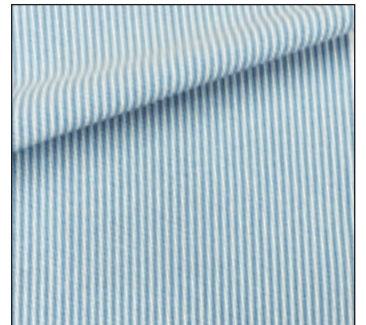
Robert Kaufman Fabrics #AFR-16611-4



Robert Kaufman Fabrics #SRK-16680-3



Taiana Blu #2018B "Kiriroa"



Taiana Blu #2018B "Olas"

A Local Pioneer in Fabrics with 26 Years Experience in Converting and Importing.

Knits:

PFPs
Melanges
Novelty Blends
Velour
Loop / French Terry
DTY Brushed
Poly Linen
Slubs
Sweater Knits
Rayon Spandex
Hacci/Brushed
Burn-Out
Ribs
Modal Poly
Siro Modal
Stripes
Jacquards
Cotton Spandex
ITY
And Much More ...

Wovens:

Rayon Challis
Wool Dobby/Peach
Crepon
Gauze
Chiffon
Yoryu
And Much More ...

Warps:

Fishnet
Mesh
Laces
Metallics
Folds
Crochets
And Much More ...

A Plus Fabrics, Inc.

WHOLESALE & IMPORT KNITS
A Tradition of Service and Quality
3040 E. 12th St., LA, CA 90023
Tel: (213) 746-1100
Fax: (213) 746-4400
info@aplusfabricsusa.com
aplusfabricsusa.com

You name it we do it.

Special orders
Drop shipments
Globally
Locally • Interstate
Call for appointment
Mention Code:
PFP+



swisstulle

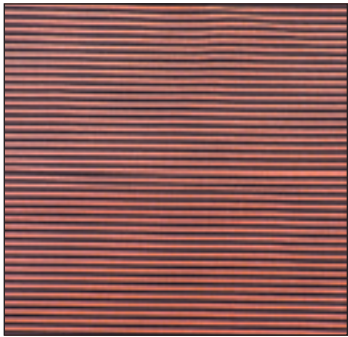
swisstulle

swisstulle Ltd. is a leading European bobbinet and warp knit manufacturer with headquarters in Switzerland, founded in 1912.

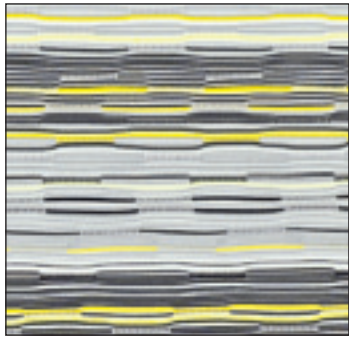
- Factories in Switzerland and UK
- Servicing Bridal, Haute Couture, Pret-a-Porter, Lingerie and Embroidery Market
- Experts in high quality Silk and Cotton Bobbinet, as well as, Rigid or Elastic Rachel Tulle
- Innovation
- Quality
- Unparalleled Customer Service
- Custom orders welcome

Contact: Martina Callegari will be pleased to show you our collection, m.callegari@swisstulle.ch or visit www.swisstulle.ch

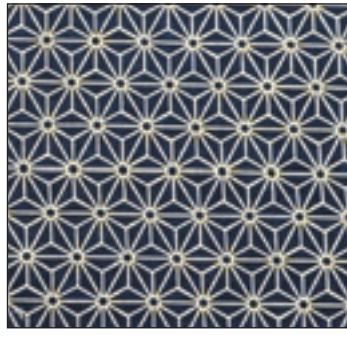
TEXTILE TRENDS



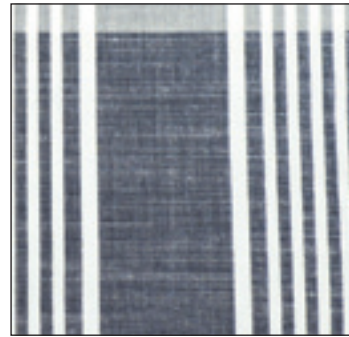
MG Creation/La Lame Inc. #15824



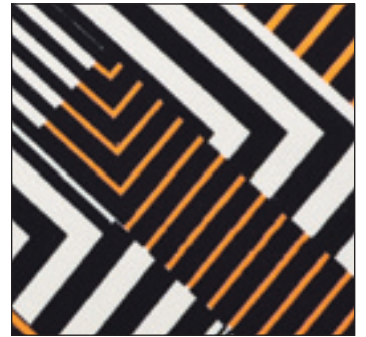
La Lame Inc. #SP-334P-1



Robert Kaufman Fabrics #SB-88222D2-4 "Sevenberry Kasuri"



Cinergy Textiles Inc. #POP-1872



Cinergy Textiles Inc. #LVP-1868A-1289



Confetti Fabrics #K1774 "Trento"



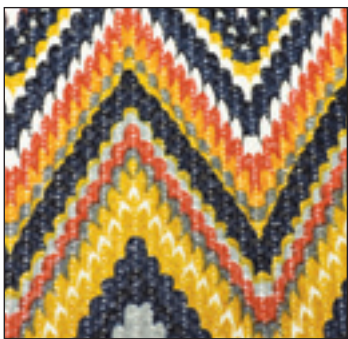
Eclat Textile Co. Ltd. #RT1604095 Interlock Embossed



A Plus Fabrics Inc. #RB3S



A Plus Fabrics Inc. #STR-F14



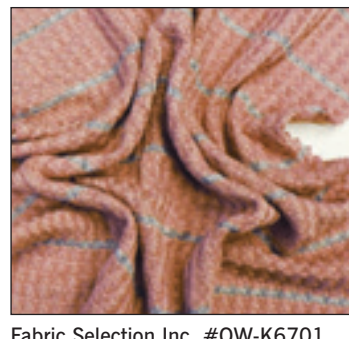
Triple Textile Inc. #SL-10-I



D&N Textiles Inc. #6280



Fabric Selection Inc. #CRP3324-SE60842



Fabric Selection Inc. #OW-K6701



Tricots Liesse Inc. #917037

➔ Line Up page 8



www.asherconcepts.com

Luxurious knitted fabrics
made with love in California

2017

950 S. Boyle Avenue

Los Angeles, CA 90023

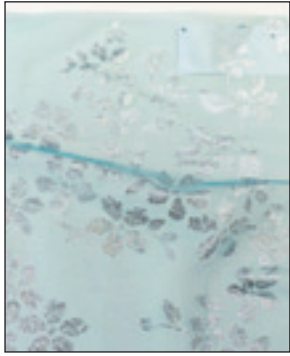
323-268-1218

Seeing Green

Textile designers are tapping into the moody side of green using shades of dark teal, wintergreen and sage for prints, lace, tweeds and novelty fabrics.



NK Textile #UHE160172



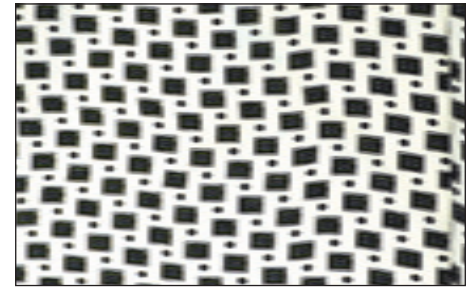
NK Textile #RB16892



Alexander Henry Fabrics Inc.
"Canabis Sativa"



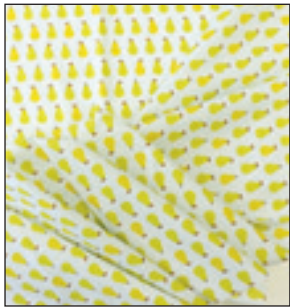
Triple Textile Inc. #N-208-M



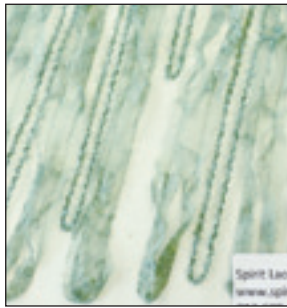
Confetti Fabrics #K1296 "Justige"



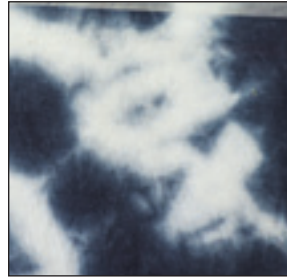
Tissage Des Chaumes
#C231T0S



Robert Kaufman Fabrics
#SRK-16886-63



Spirit Lace Enterprise
#15074W/OB



Cinergy Textiles Inc. #KNT-1840 Tie-Dye Jersey



TGM International #95164V3
"Fifi"



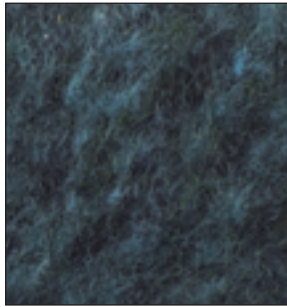
Tricots Liesse Inc. #54902



NK Textile #ZZ161988



NK Textile #EY15045



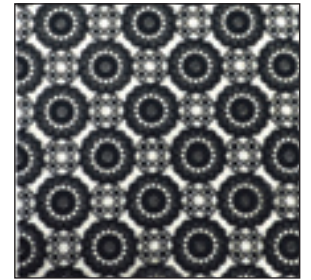
Tissage Des Chaumes
#C002T63



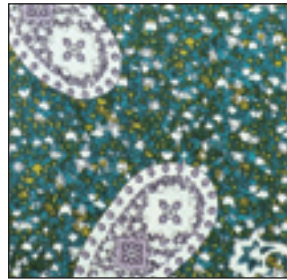
Confetti Fabrics #K1774
"Trento"



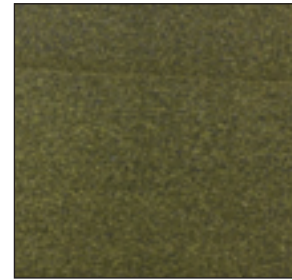
Malhia Kent #T97209
"Oxydee"



Solstiss Inc. #903924.01P



Jay Ann Fabrics Inc. #105014



Texollini #3336YD2

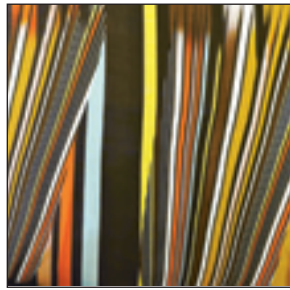


Asher Fabric Concepts
#NPX175 Nylon/Polyester/
Spandex Interlock

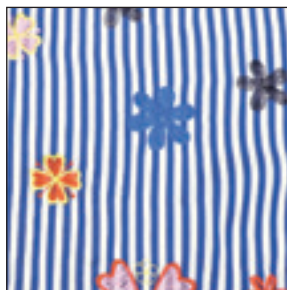
Line Up *Continued from page 7*



Robert Kaufman Fabrics
#SRK-16645



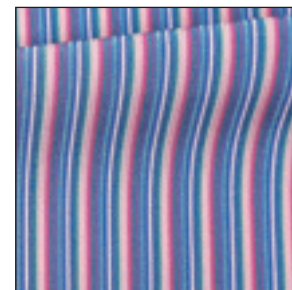
Confetti Fabrics #K1859
"Pyrus"



NK Textile #LL126



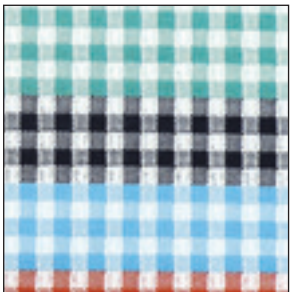
Taiana Blu #2018B "Domex"



Taiana Blu #2018B "Domex"



Jay Ann Fabrics Inc. #7706-1



Tricots Liesse Inc. #54930



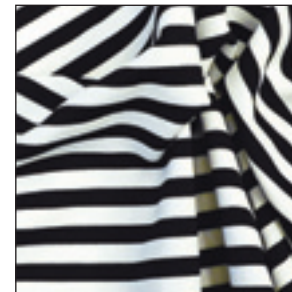
Tricots Liesse Inc. #54826



Tricots Liesse Inc. #917177



Solid Stone Fabrics #JKS-0337



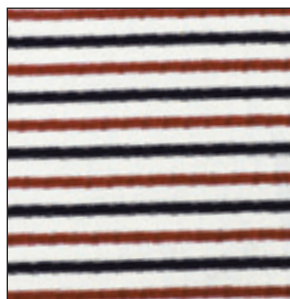
Texollini #3333SYD2



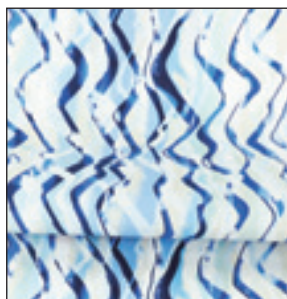
Texollini #3339SD2



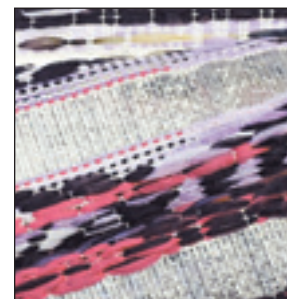
Asher Fabric Concepts #VP34
Viscose Ponti Stripe



Asher Fabric Concepts
#VXR330-ST Rayon/Spandex
5x3 Rib



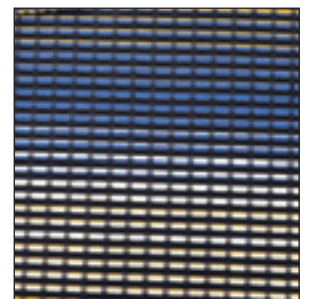
Taiana Blu #2018B "Clip10"



Malhia Kent #T96709
"Ostillo"



A Plus Fabrics Inc. #PF-X04



Tricots Liesse Inc. #54967

GTC: Your One-Stop Local Source for Quality & Variety in Korean Textiles



From 80 Mills in Gyeonggi Province, Korea

Gyeonggi Province represents over 85 percent of Korea's total export of knit products and nearly 40 percent of the global premium knit market.

Have you considered Korean Textiles?

Competitive prices for quality fabrics.
Quick delivery: 5–6 weeks to ship to your warehouse.
Low minimum orders.

Exhibiting over 30,000 textile collections

Including Brushed, Burnouts, Foil/Pearl, Functional, Jacquard, Lace, Leather, Melange, Mesh, Metallic/ Glitter, Prints, Ruffled/ Pleated, Solids, Spangles, Stripes, Swimwear, Velvet/Fur, Woven, Yarn-Dyed, Tricot for Leggings/Yoga, and more...

Visit us at
Sourcing at MAGIC
Booth #60812
Contact Gene Hwang
for an appointment
213-747-1435
info@gtc-world.com

Visit GTC-World.com

Our website features a library of 5,000 fabrics with magnification so you can see the detailed construction.

GTC-LA
1458 S. San Pedro St.
Face Mart, Suite 317
Los Angeles, CA 90015
213-747-1435
213-747-4435 (Fax)
GTC-World.com
info@gtc-world.com
Showroom Hours:
Monday–Friday
9:30 AM–5:00 PM
Appointment Only

GTC–Home Office
Pyunghwa-Ro 1215
Yangju-Si,
Gyeonggi-Do, Korea
82-31-850-3632
82-31-850-3610 (Fax)

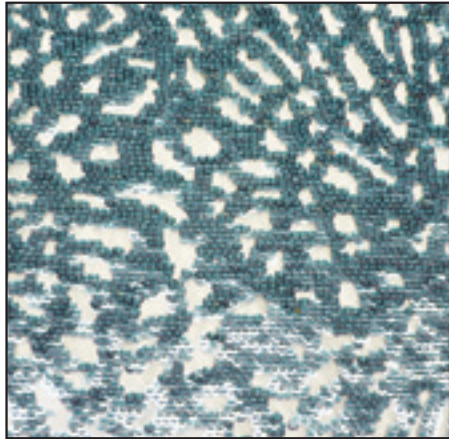
GTC–NY
1407 Broadway, Suite 910
New York, NY 10018
646-590-7384
646-590-7385 (Fax)

GTC–Shanghai
9C19, No. 2299 West
Yan'an Road,
Shanghai Mart
Changning District
Shanghai City, 200336,
China
86-21-6219-9972
86-21-6219-9973 (Fax)

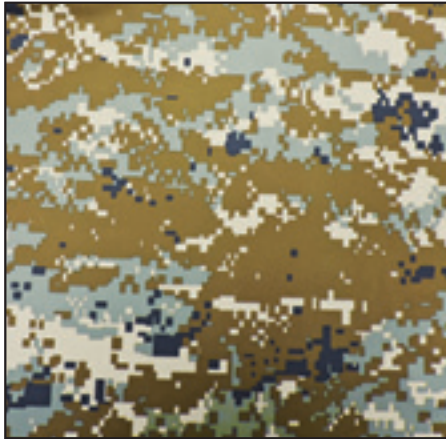
GTC–São Paulo
Rua General Florese,
290, 10 Andar Conj.
102 Bom Retiro
São Paulo, Brazil
55-11-3338-0207
55-11-3337-7964 (Fax)

Variations on Camouflage

Camouflage patterns are a perennial favorite for textile designers. New variations include adding a touch of shine, taking inspiration from the traditional color palette or rendering the camo pattern in piles of sequins.



NK Textile #Zs121956



Eclat Textile Co. Ltd. #R21108178 Printed Jersey



Solid Stone Fabrics #JKP-0248



Tricots Liesse Inc. #316437

DIRECTORY

A Plus Fabrics Inc., (213) 746-1100, www.aplusfabricsusa.com

Alexander Henry Fabrics Inc., (818) 562-8200, www.ahfabrics.com

Asher Fabric Concepts, (323) 268-1218, www.asherconcepts.com

Bella Tela, (323) 376-0625, www.jminternationalgroup.com

Cinergy Textiles Inc., (213) 748-4400, www.cinergytextiles.com

Confetti Fabrics, (323) 376-0625, www.jminternationalgroup.com

D&N Textiles Inc., (310) 503-6927, michael@dntextiles.com

Eclat Textile Co. Ltd., (213) 624-2633, www.eclatusa.com

Fabric Selection Inc., (213) 747-6297, www.fabricselection.com

Jay Ann Fabrics Inc., (213) 622-8272, www.jayannfabrics.com

La Lame Inc., (212) 921-9770, www.lalame.com

Malhia Kent, (323) 376-0625, www.jminternationalgroup.com

MG Creation, (212) 921-9770, www.lalame.com

NK Textile/Nipkow & Kobelt Inc., (949) 680-4743, www.nipkowkobelt.com

Robert Kaufman Fabrics, (800) 877-2066, www.robertkaufman.com

Solid Stone Fabrics, (276) 634-0115, www.solidstonefabrics.com

Solstiss Inc., (213) 688-9797, www.solstiss.com

Spirit Lace Enterprise, (213) 689-1999, www.spiritlace.com

Taiana Blu, 39 031994411, www.taiana.it

Texollini, (310) 537-3400, www.texollini.com

TGM International, (323) 376-0625, www.jminternationalgroup.com

Tissage Des Chaumes, (213) 688-9797, www.tissagedeschaumes.fr

Tricots Liesse Inc., (818) 789-0146, (213) 910-3896, www.tricots-liesse.com

Triple Textile Inc., (213) 629-4300, www.tripletextile.net



CALIFORNIA LABEL PRODUCTS

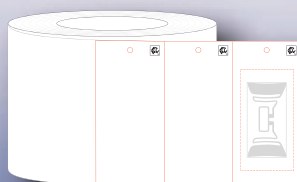
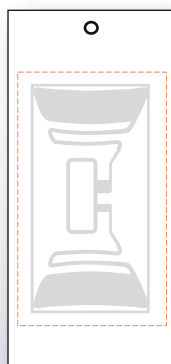
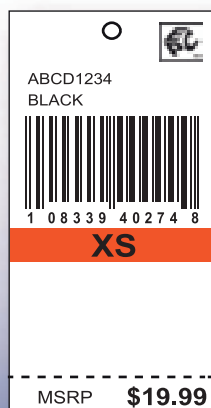
BRAND IDENTITY | LABEL SOLUTIONS

RFID TAGS

HANGTAGS & STICKERS



CLP is proud to provide EPC transparency with no charge for EPC Reports



Approved Inlays For Saks, Macys, Lord & Taylor, Kohl's, & Target

SAKS
FIFTH
AVENUE

★ macys

Lord & Taylor

KOHL'S



Production in both Los Angeles & China with 2-5 day lead time

We track your EPC serialization

Easy online order placement & tracking with Cal-Link.net™

WWW.CALIFORNIALABEL.COM | 310.523.5800

13255 S. Broadway, Los Angeles, CA 90061



Spirit Lace Enterprise

**Your best fabric resource
for Bridal Gowns and
Haute Couture**

Featured at the Oscar and
Emmy Awards red carpet
events, celebrity weddings and
performances

- **Lace**
- **Embroidery**
- **Appliqué and more**

Innovative designs
In-house customization

**Visit our showroom at:
110 E. 9th St. #A761-A763
Los Angeles, CA 90079
(213) 689-1999
www.spiritlace.com**

**View our latest
collection at
LA Textile Show
Feb. 27–Mar. 1, 2017
Booth #405-407**

Coco Cooper: Taking a New Look at Size and Fit in Premium Denim

By Alison A. Nieder *Executive Editor*

Jillian Nelson's career as a model and fit model—in Hong Kong, at the Columbus, Ohio-headquartered **Limited Inc.**, and in New York—has made her a fit expert.

Last year, Nelson combined her years of experience with a love of premium denim to launch **Coco Cooper**, a designer denim collection for women size 6 and up.

"I've worked for many of the large U.S. retail companies and I realized that premium designer denim companies were not catering to a curvier customer," Nelson said.

Coco Cooper launched in June 2016 in sizes 6 to 14, and for Spring 2017 she has expanded the size range up to size 20.

The Australian-born, now New York-based Nelson decided to focus on size 6 and higher because, as she says, most "premium denim brands have 0 to 6 covered."

Nelson also wanted to establish her fit based on curvier sizes.

"Most premium denim jeans are patterned for and fit on a straight shape, smaller-size fit model—usually 2 or 4," she said. "Even though they grade up, it doesn't grade the same way. We didn't go below size 6 because if you start with a size 8 or 10 pattern it grades very differently than if you start with a straight shape type. Size 0 will not grade with curves—it's just not in the pattern."

The Coco Cooper collection includes skinny, boot-cut, flare and straight-leg silhouettes. There are cropped styles and a high-rise. For Summer, Nelson is adding a short, and for Fall she hopes to introduce some wear-to-work pant styles.

"Because I'm the bottoms expert, customers have been asking us is for great-fitting pants," she said. "We'll become ultimately a bottoms destination."

Coco Cooper is produced and finished in Los Angeles using four-way-stretch denim. Nelson has included flattering fit details to the styles, which she says will consistently fit across all silhouettes and seasons.

The jeans have a "booty-boosting" design and a "no-gap



waistband." The four-way stretch fabric brings the comfort of a yoga pant in a jean style.

"You buy a pair of jeans one season you can come back the next season and they'll fit," Nelson said. "If she buys the flare, she knows she's going to get the same fit if she buys the skinny. She can have confidence to buy across all styles."

The average retail price point is \$189. Currently, Coco Cooper is sold on the company's website (www.cococooper.com), but Nelson is hoping to raise seed capital to take the collection to the Las Vegas trade shows in August to introduce the line to retailers.

"Customers are finding us and buying our jeans and then coming back and becoming a repeat customer. That was our goal in the beginning: to build a community of women that will trust us and stay with us and build that brand following through social media. Once she's tried Coco Cooper and she's bought the jeans, we're finding she's becoming a loyal customer. Our return rates are exceptionally low."

Nelson said Coco Cooper was created to serve a customer that had been ignored in the premium-denim market. To showcase the dedication to that audience, Nelson used size 10 and size 12 models in the current campaign. Future campaigns will use plus-size models as well.

"A great pair of jeans is such an important staple of any woman's wardrobe," she said. "Just because you're a size 16 doesn't mean you don't want a beautiful pair of jeans."

—Alison A. Nieder

QUALITY APPAREL MADE IN AMERICA

JP Sportswear has been producing high-quality active apparel in Los Angeles for more than 38 years!

- 41,000-square foot, state-of-the-art manufacturing facility with computerized pattern and marker making and Gerber automated cutting system.
- Modular sewing lines to quickly scale from one order to a continuous replenishment program.
- Product customization using the latest digital printing and transfer technologies available.
- Fulfillment services including warehousing, pick/pack and shipping.

JP Sportswear

www.jpssportswear.net

Tel: 323-235-5959 Email: info@jpssportswear.net
1820 E. 41st Street, Los Angeles, CA 90058



SHOW ^{OFF}
your
BRAND



PROGRESSIVE
LABEL INC

LABELS • HANG TAGS • LOOKBOOKS • HARDWARE • & MUCH MORE

WWW.PROGRESSIVELABEL.COM

{323} 415.9770

2545 YATES AVE • COMMERCE, CA 90040

C-Print's FabFad Wants to Bring Tech to Print Buying

By Alison A. Nieder *Executive Editor*

The discussion of technology and textiles tends to focus on new fiber developments or automation within a fabric mill. Los Angeles-based printer and full-package production house **C-Print** has introduced **FabFad**, a new way to bring tech into the textile-buying process.

C-Print owner Sean Sabari and FabFad Chief Technology Officer Ryan Berg created the FabFad software to serve as an online platform for designers and fabric buyers to sample and source printed textiles. Users can select from a library of designs, then choose a fabric from a wide range of in-stock textiles or request a specific fabric. The company uses digital sublimation print for polyester, nylon and man-made blends and direct-to-fabric printing for cotton, rayon and silk fabrics. The company offers full-package services as well, including cut and sew, laser cutting and screen-printing.

"We can do hats, wide format for home furnishings, anything with fabric," Sabari said. "We also supply fabrics."

FabFad sources its fabrics from the U.S., China, Vietnam, Brazil, Korea and Taiwan.

"You provide the masterpiece; we provide the canvas," Sabari said, describing FabFad as "the first affordable online printing solution."

Textiles meets tech

FabFad combines Sabari's background in printed textiles. He founded C-Print in 2010. Berg, who signed on in 2014, developed the software behind FabFad.

"We worked on it for two years," said Sabari, who released a beta version of FabFad last year. The latest version of the soft-

ware—FabFad 2.0—will be released at the end of the first quarter.

The site currently has 1,000 users. On FabFad, users can browse prints and view patterns in full repeat.

The minimum-order requirements are low—5 yards—and there are no setup charges for any quantity or sample orders. Typically, the cost for sample yardage is higher than production, Sabari explained.

"We've changed that," he said. "We level the playing field. It's the same price for big orders and small."

The company currently can print 10,000 yards per week. Delivery times range from seven days for expedited delivery of orders of less than 1,000 yards. Orders of 5,000 yards or more will be delivered in 21 days.

"Five thousand, 10,000, 15,000—it doesn't matter, it's 21

days," Sabari said.

Since launching, FabFad has filled more than 3,000 orders and printed nearly 200,000 yards of fabric.

"We're bridging the gap between industry practices and what we can do with today's technology," Berg said.

Print focused

Sabari and Berg plan to roll out additional functionality for FabFad, including allowing users to confine designs if the pattern goes into production. Once a user selects a pattern, the FabFad software will "lock" the design for a certain amount, Sabari said.

"No one else can sample it," he said.

After a period of time, users can choose if they want to



FabFad's Ryan Berg and Sean Sabari



In addition to printing solutions, C-Print offers full-package cut-and-sew services.



FABRIC SELECTION

Leading textile wholesale company with outstanding sales and service for more than 20 years



- In house design
- Basic
- Novelty
- Knit
- Woven
- Prints
- And more
- We copyright all of our print designs

VISIT US AT
BOOTH #60704
IN SOURCING@
MAGIC SHOW
NORTH HALL
CONVENTION
CENTER
FEB. 20-23



fabricselection.com
213-747-6297

The Best Quality Fabric
FABRIC SELECTION
rosie@fabricselection.com



PRODUCTS

Buttons
Zippers
Heat Transfers
Hang Tags
Trims

SERVICES

Cut & Sew
Development
Product Design
Branding
Fulfillment

endless
possibilities

tbacinc.com

Trims? Cut & Sew?
Private Label?

We got it all.

Contact us today to learn
more about our services.

sales@tbacinc.com ... 213-747-8442 ... 152 W Pico Blvd · Los Angeles, CA 90015

order sample yardage or release the design back into the public library.

FabFad recently partnered with **Splash Design Studio** to add the New York print studio's archive of designs to the site's library.

Sabari said the company is looking to work with other design studios as well.

FabFad keeps track of each client's order and which printers fulfilled each order. Production orders will be printed on the same machines as the printed strike-off to guarantee a color match.

Expanding to Vernon

C-Print and FabFad are currently in the process of moving its offices from a 15,000-square-foot space in downtown Los Angeles to a 30,000-square-foot space in Vernon, Calif. The new space will allow the company to expand its design and printing facilities as well as the cut-and-sew operations for its full-package production. There will be a 5,000-square-foot "clean room" for digital design and printing. The company has allotted 5,000 square feet for cutting and sewing in the Vernon facility. (The old space in downtown LA has just 1,000 square feet set aside for sewing.)

Sabari plans to begin offering in-house patternmaking as well as 3-D design and patternmaking in Vernon.

"Our goal is to change the way the industry works," Sabari said.

For more information, visit www.fabfad.com. ●



FabFad members have access to C-Print's large library of prints.



In the new location in Vernon, FabFad is building a 5,000-square-foot "clean room" for digital design and printing.

Viscose Rayon *Continued from page 3*

Another company that would be impacted is **Buhler Quality Yarns Corp.**, a Swiss company with U.S. headquarters in Georgia. In its U.S. factory, it manufactures yarns from **Supima** extra-long staple cotton, **MicroModal Edelweiss** and **MicroTencel**.

"We are going to have to look at other fibers we can sustain if this goes forward," said David Sasso, vice president of international sales at Buhler. "The biggest fiber we buy is Supima, and our second-largest fiber consumption is in

Modal. We need to provide yarns at a garment price point that people are looking for."

If the proposed tariffs go into effect, the price of Tencel yarns would become more attractive because its fiber content wouldn't be subject to added tariffs.

At **Texollini**, a knitting mill that makes stretch fabrics at its Long Beach, Calif., factory, there would be added costs that could not be avoided. "There are no rayon fiber factories or rayon yarn factories used in the textile industry in this country," said Dmitry Konstantinovskiy, the chief information officer and purchasing manager at Texollini. "So we are ba-

sically forced to use imported products. All these tariffs just increase the cost of our inputs and make our products more expensive and less competitive with our competitors in Europe and Asia."

This trade dispute started in 1998 when the EU lost a case at the **World Trade Organization** for banning American beef. In 2009, the U.S. negotiated an agreement to allow a small degree of market access for specially produced beef that meets the EU's standards, but that agreement did not work as intended, said the office of the U.S. Trade Representative, which resulted in this retaliatory proposal. ●

GET INTO THE NEXT TEXTILE ISSUE

Contact Terry Martinez for special rates
at terry@apparelnews.net or
call 213-627-3737 ext. 213

CALIFORNIA
ApparelNews



3A Products of America

A SYMBOL OF QUALITY SERVING YOU SINCE 1975

1006 S. San Pedro St. Los Angeles, CA 90015

Ph: (213) 749-0103 Fax: (213) 748-6447

www.us3a.com www.my3a.com 3a@us3a.com



Label, Thread, Elastic, Zipper & Accessories

Product Sourcing Service: direct from factory to meet your needs

- *Apparel & Accessories
- *Home Textiles & Fabrics
- *Leather Goods & Accessories
- *Shoes & Accessories
- *Medical Wear
- *Pet Wear & Accessories
- *Jewelry
- *Housewares & Accessories
- *Hardware & Electronics
- *Uphostery & Accessories
- *Other Products Available...
- *Promote Your Products to China Market Too

Send Us a Sample to Cut Your Cost! Custom Make Available!

Sourcing & Fabric with Tech & Denim Resource Guide



3A Products of America

1006 S. San Pedro St.

Los Angeles, CA 90015

(213) 749-0103

www.us3a.com

Contact: Wayne Jung

Products and Services: 3A Products of America is a symbol of quality, serving you since 1975. Send your samples to us. We will help you save money. Custom orders to meet your needs: snaps, knitted elastic, zippers, webbing, buckles, and buttons with your logo. We offer threads, labels, accessories, interlining, display equipment, fabric and product sourcing, website design, printing, and promotional items. Fast services are our first priority.



A Plus Fabrics Inc.

3040 E. 12th St.

Los Angeles, CA 90023

(213) 746-1100

Fax: (213) 746-4400

www.aplusfabricsusa.com

info@aplusfabricsusa.com

Products and Services: A pioneer in fabrics. Locally experienced for the past 26 years in converting and imports. Knits, wovens, lace mesh and fishnet, basics, Siro Modal, loop terry, rayon, cotton, Spandex, velour, crochet, PFP, bamboo, and much more. Visit our showroom with more than 100 different styles ready to be shipped locally and off-shore. We carry millions of yards of stock in Los Angeles. Huge volume drop shipment order base. We can do special developments as well. No minimum on local inventory. All designers are welcomed.



Active Apparel Group

2029 Century Park East, Suite 400

Los Angeles, CA 90067

(617) 763-6771

info@activeapparelgroup.com

www.activeapparelgroup.com

Products and Services: Active Apparel Group is a leading garment manufacturing group specializing in the manufacture of activewear, swimwear, leisurewear, and ready-to-wear garments for market-leading international brands. Through our world-class manufacturing facilities in China we offer fabric and accessory development and sourcing, digital printing, bulk production and embellishment. We proudly provide our customers with a strategic end-to-end solution from development, sourcing, manufacture to global delivery of high-quality garments. Bringing together over 35 years of expertise in performance textile development, an in-depth knowledge of garment engineering and manufacturing, and state-of-the-art textile printing and embellishment facilities.



Asher Fabric Concepts

950 S. Boyle Ave.

Los Angeles, CA 90023

(323) 268-1218

Fax: (323) 268-2737

www.asherconcepts.com

sales@asherconcepts.com

Products and Services: To address the need for innovative temperature-regulating knit fabrics in the activewear market, Asher is introducing Cool Sport, spun on Asher's new Santoni knitting machines, which create micro gauge knits for pure smoothness and compression. In 1991, Asher Fabric Concepts, based in Los Angeles, transformed the apparel industry by offering cutting-edge, high quality, "Made in U.S.A." knits for the contemporary fashion, athletic, and yoga markets. Since then, the company has become internationally

known for its premium quality, knitted constructions with and without spandex, along with its creative print design and application. Asher Fabric Concepts provides fabric development, knitting, dyeing, and finishing in addition to fabric print design and printing capabilities based on each customer's needs. The company differentiates itself from the competition by offering proprietary textiles and by continually updating and innovating every aspect of textile design and production. With an in-house design team, new prints are constantly added to its collection, and color stories are updated seasonally.



Azteca Dye and Laundry

2614 Geraldine St.

Los Angeles, CA 90011

(310) 884-9083

www.aztecadylaundry.com

Products and Services: Since 1999, Azteca Dye and Laundry has been committed to providing quality dye and wash services to the garment industry. We have a history of working, developing, and creating some of the biggest names in the garment industry. We have two locations in the Los Angeles area with a total of 96,000 square feet of space. At Azteca, we work 24 hours a day, seven days a week in order to provide you with the fastest turnaround time in our industry.



Basic Adhesives

60 Webro Road

Clifton, NJ 07012

(973) 614-9000 x225

Fax: (973) 614-9099

www.BasicAdhesives.com

Products and Services: Basic Adhesives is a premier manufacturer of eco-friendly adhesives and edge stains for the apparel and leather goods industry. Owned and operated in the USA, our extensive water-based adhesive line can be found in handbags, shoes, belts, wallets, garments, holsters and small leather goods around the world. We offer the most premium grade eco-friendly adhesives in the market - REACH and Proposition 65 compliant - with award-winning service.



Buhler Quality Yarns Corp.

1881 Athens Highway

Jefferson, GA 30549

(706) 367-9834

www.buhleryarns.com

sales@buhleryarns.com

Contact: David Sasso

Products and Services: Buhler Quality Yarns Corp.—We make MicroModal® work. The exceptional attributes and luxury of MicroModal are now more attainable. Supply chain optimizations and industry relationships allow manufacturers to benefit from our experience as the first successful MicroModal spinner in the US. Let us show you how affordable luxury can be. HYPERLINK "http://www.buhleryarns.com/"www.buhleryarns.com



The Button/Accessory Connection, Inc.

152 West Pico Blvd.

Los Angeles, CA 90015

(213) 747-8442

(877) 747-8442 (Outside California)

www.tbacinc.com

Products and Services: The Button / Accessory Connection (tb/ac) has been a trim supplier to some of fashion's household names for over 30 years. But in 2016, tb/ac has taken action on a plan to not only offer even more valuable services to customers but also strengthen the local community with jobs by starting a garment



The #1 Source for All Your Trimming Needs!

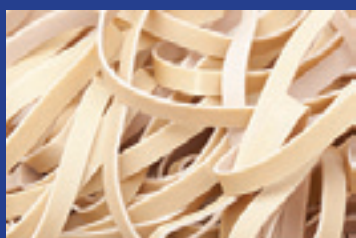
- 75 years of continuous service to the apparel industry
- Over 50,000 fashion trims in stock
- We welcome you to visit our customer-friendly showroom
- Highly qualified & experienced sales reps
- Easy to navigate website
- Discounted China drop-shipping all over the world



Appliqués * Belts * Braids * Buttons * Elastics * Embellishments * Fringes * Fusing * Laces * Metals * Necklines * Ribbons * Rhinestones * Sequins * Tapes * Webbing * Much, much more



Kagan Trim is proud to be the exclusive distributor for Fulflex high-quality, thin-gauge rubber and clear elastic products.



Kagan Trim Center

3957 S. Hill St. (2nd floor), Los Angeles, CA 90037

(323) 583-1400 • www.kagantrim.com

program at their downtown LA facility. tb/ac offers full-service development, cut and sew and private-label manufacturing—for brands who need flexible order quantities at honest costs, with guaranteed quality. The factory is equipped with a wide range of sewing machines. Along with a dedicated finishing department with boilers, trim machines, heat press, packing space and distribution warehouse. tb/ac production and QC managers facilitate additional screen printing, embroidery, fabric dying, and all operations with necessary outside contractors. From development to delivery, plus trim supply, tb/ac is prepared to be the reliable supply chain resource for your brand's garment production.



California Label Products

13255 S. Broadway
Los Angeles, CA 90061
(310) 523-5800
Fax: (310) 523-5858
Contact: Tasha
www.californialabelproducts.com
info@californialabel.com

Products and Services: California Label Products (CLP) is a West Coast leader in apparel and footwear labeling solutions, brand development and protection, and printing systems for logistics operations. With operations in both the U.S. and Asia, CLP provides its customers with a complete array of apparel tag and label products such as UPC/RFID/price tickets, woven and printed main labels, heat transfer labels, and care/content labels. CLP prides itself on helping both brand owners and logistics companies to comply with retailer standards and to eliminate chargebacks. The company's factory-trained technicians have expertise in multiple hardware and software platforms, allowing CLP to offer and support a diverse variety of in-plant printing solutions. Check our website for a full product list or call or email us.



California Market Center

110 E. Ninth St.
Los Angeles, CA 90079
(213) 630-3600
www.cmcdtla.com
Products and Services: Five seasons a year, buyers from around the globe flock to the CMC (California Market Center) for Los Angeles Fashion Market, the West Coast's premier destination for thousands of apparel and lifestyle collections displayed in hundreds of the CMC's showrooms and temporary exhibitor showcases. Featured trade shows include ALT Activewear & Lifestyle Tradeshow, Select Contemporary Tradeshow, Transit LA Shoe Show, and the LA Kids Market. LA Fashion Market at the CMC now offers visiting retailers and brands more opportunities and resources than ever before to exhibit in and shop from.



Charming Trim

5889 Rickenbacker Road
Commerce, CA 90040
(310) 989-6624
www.charmingtrim.com
Contact: Michelle C. Fouty | Global Sales Representative
michelle@charmingtrim.com

Products and Services: Charming Trim was founded on the principle that developing, ordering, and tracking your trim and packaging items should be easy, efficient, and cost-effective. We are proud to provide the highest-quality products including printed and woven labels, hangtags, packaging, and specialty heat transfers. We also offer an elevated approach to your RFID needs, a way to transform your standard RFID ticketing into a high-end product. We pride ourselves in providing a complete sustainable and eco-friendly product line such as bluesign® and FSC certified goods. We have worldwide offices for customer support and product distribution. Charming is equipped to exceed your trim and packaging needs. Contact us for more information!



Design Knit Inc.

1636 Staunton Ave.
Los Angeles, CA 90021
(213) 742-1234
Fax: (213) 748-7110
www.designknit.com
shalat@designknit.com
Contact: Shala Tabassi

Products and Services: Design Knit, Inc. is a knit-to-order mill based in Los Angeles specializing in the development and production of high-quality, sheer to heavyweight knits for the designer and contemporary markets. They will be featuring new innovations including, but not limited to: cashmere, cotton, linen, silk, wool, rayon and Modal blends. ProModal , Tencel , MircoTencel , Supima blends including our luxe collection. Denim-inspired knits. Cut-and-sew sweater knits. Fashion-forward activewear/athleisure collection.



DG Expo Fabric & Trim Show

www.dgexpo.net
Products and Services: DG Expo Fabric & Trim Show is a two-day show featuring U.S. and Canadian companies with low minimums and many with in-stock programs. DG Expo focuses on the needs of designers, manufacturers (producing apparel, accessories, home furnishings, and other sewn products), plus private-label retailers, fabric stores, and event/party planners. In addition to the two-day show, there is a three-day seminar program. Upcoming shows are in Miami (March 29–30), Dallas (April 26–27), and New York (July 19–20). Visit our website for details and to register.



Fabric Selection Inc.

800 E. 14th St.
Los Angeles, CA 90021
Ph: (213) 747-6297
Fax: (213) 747-7006
www.fabricselection.com
rosie@fabricselection.com
Products and Services: Fabric Selection Inc. is a premier wholesale retailer, supplying the best-quality fabrics and in-house designs to designers and manufacturers in the Los Angeles area and beyond. Whether you need the common fabrics that you rely on, such as wholesale polyester/spandex, rayon/spandex, novelty, solid, print, knit, woven or more unique fabrics to inspire your next great fashion creation, we can work with you to get a price that will fit with your bottom line. All of our print designs are copyrighted. Visit us at Sourcing at MAGIC, North Hall, Las Vegas Convention Center, Booth #60704.



GTC-LA

1458 S. San Pedro St., Face Mart Suite 317
Los Angeles, CA 90015
(213) 747-1435
Fax: (213) 747-4435
GTC-World.com
info@gtc-world.com

Products and Services: One-stop sourcing for all your textile needs. We represent 80 mills in Gyeonggi Province, Korea, which represents over 85 percent of Korea's total export of knit products and nearly 40 percent of the global premium knit market. Visit our showroom (by appointment only), five minutes away from CMC, and view our library of 5,000 fabrics organized by mill and category, including brushed, burn-outs, foil/pearl, functional, jacquard, lace, leather, melange, mesh, metallic/glitter, prints, ruffle/pleated, solids, spangle, stripes, swimwear, velvet fur, woven, yarn dyed, and tricot for leggings/yoga and many more.



JP Sportswear

1820 E. 41st St.
Los Angeles, CA 90058
(323) 235-5959
Contact: Paco Ballester
www.jpssportswear.net
info@jpssportswear.net

Products and Services: JP Sportswear has been manufacturing high-quality active apparel and technical sewn products in Los Angeles since 1979. With more than 250 commercial sewing machines in our spacious and modern 41,000-square-foot facility, JP can quickly scale to meet our customers' production needs by utilizing our modular manufacturing platform. Automated cutting and digital pattern and marker systems allow us to make seamless transitions from style to style. State of the art digital sublimation printing and transfer equipment give our customers the ability create customized products to stand out in the marketplace. Our fulfillment services include warehousing, pick and pack, and drop shipping to maximize your speed to market. Contact us to find out more about how JP Sportswear can help your company minimize inventory risk and maximize sales with our high-quality manufacturing platform.

➡ Resources page 18

CHARMING
trim & packaging

Woven/Printed Labels
Hangtags
Heat Transfers
RFID
Care/Content Labels
Sustainable Products
Patches
Hardware
Packaging

Contact:
Michelle Fouty
michelle@charmingtrim.com
Ph: 310.989.6624

Locations : USA, Europe, China, Hong Kong, Bangladesh, Pakistan, India, Cambodia, Vietnam

AZTECA DYE & LAUNDRY
3111 N. Alameda St. Compton CA 90222
310 884-9083
info@aztecadyelaundry.com

LEADING DYE & WASH HOUSE OF L.A.

■ GARMENT DYE EXPERTISE ■ LASER FINISHING / PRINTING
■ DENIM WASH DEVELOPMENT ■ NOVELTY TREATMENTS
■ OUTSTANDING SERVICE!

JP Sportswear

dgexpo FABRIC & TRIM SHOW

for Apparel, Accessories, Home Furnishings

March 29 & 30, 2017 / Miami

April 26 & 27, 2017 / Dallas

July 19 & 20, 2017 / New York City

To Be Announced, 2017 / San Francisco

Visit our website for show locations & info!

For more details go to: www.dgexpo.net

Email: info@dgexpo.net / Call: 212.804.8243



Basic Adhesives



Eco-Friendly

Adhesives & Edge Stains

Handbags | Belts | Footwear | Cases | Small Leather Goods



info@basicadhesives.com • 973-614-9000 ext. 225 • www.BasicAdhesives.com

Sourcing & Fabric with Tech & Denim Resource Guide

Continued from page 17



Kagan Trim Center

3957 S. Hill St (2nd Floor)
Los Angeles, CA 90037
(323) 583-1400
Fax: 323-583-1600
info@kagantrim.com
www.kagantrim.com

Products and Services: Kagan Trim Center, in business for over 70 years, is proud to be your primary wholesale lace and trims supplier. We offer a complete selection of apparel trim, from the most current designs of the season to all the basics. We have over 75,000 trimming items in stock, including elastic, ribbons, laces, and embellishments of every description. We're able to drop-ship our products from China to anywhere in the world, saving you time and money. Additionally, our team is comprised of experienced professionals in every aspect of the trimming industry, able to provide you with the answers you need, quickly and accurately, thus allowing you to get your finished product to market without delay! Please visit our easy-to-navigate website to see our products. All inquiries welcome.



Progressive Label

2545 Yates Ave.
Commerce, CA 90040
(323) 415-9770
Fax: (323) 415-9771
Info@progressivelabel.com
www.progressivelabel.com

Products and Services: Progressive Label is dedicated to helping companies develop and showcase their brand identity. From logo labels and hangtags to care/content labels and price tickets, we will develop, produce, and distribute your trim items worldwide. We specialize in producing custom products that will meet your design and merchandising needs. We successfully launched production of RFID price tickets last year. This demand is being greatly driven by the big retailers such as Macy's and Target. Our growth and market dynamics have resulted in opening up a production center in Tijuana, Mexico. We have also added advanced die cutter technology in our Los Angeles production center to streamline our production efforts and to strengthen our packaging capabilities. A very important part of our business is FLASHTRAK, our online ordering system for price tickets, custom products and care labels. Our mission is to deliver high-quality products at competitive prices, wherever they are needed for production. We understand the rush nature of this industry and strive to meet the tight deadlines facing our customers.

**Spirit Lace
Enterprise**

Spirit Lace Enterprise

110 E. Ninth St., Suite A761-A763
Los Angeles, CA 90079
(213) 689-1999
Email: info@spirittlace.com

www.spirittlace.com

Products and Services: Our fabrics and textiles are carefully chosen from around the world, mainly European and Oriental regions. We carry different types of laces and embroideries such as Chantilly lace, Alencon lace, Venice lace, all over embroideries with or without beads, embroidered fabric with 3-dimensional appliques, handmade appliques, tulles, trims, etc. We work with bridal designers and haute couture fashion brands across the country. Most of our articles are in stock at the California Market Center. In-stock items require no delivery turn time. We help customers to arrange either p/u or delivery; others might vary from three weeks to nine weeks (not including shipping time). Our collection is updated according to forecasting trends every season. More than 20 years of experience. Visit us and view our latest collection at the LA Textile Show at the CMC at Booth #405/407.



swisstulle

Contact: Martina Callegari, Sales Director
+41 (0) 71 969 32 32
Fax: +41 (0) 71 969 32 33
m.callegari@swisstulle.ch
<http://swisstulle.ch>

Products and Services: Founded in 1912. We are one of the leading European warp knit and Bobbinet and Tulle manufacturers, producing in Switzerland and England. Our expertise is rigid and elastic warp knits for fashion categories such as bridal, haute couture, and lingerie as well as the embroidery markets, including technical applications that excel in performance and quality. We have the latest machinery with a staff that guarantees quality standards. We cover the whole range of widths with special focus on large widths, resulting in exclusive wide seamless fabrics. Integrated dyeing and finishing is an essential part of our quality and service strategy.



Texollini

2575 El Presidio St.
Long Beach, CA 90810
(310) 537-3400
www.texollini.com

Products and Services: We at Texollini use state-of-the-art technology to supply the fashion and garment industries with innovative and trend-driven fabrics. Speed-to-market, trend insights, and quality control have been the cornerstones of our Los Angeles-based facility for over 25 years. Our in-house vertical capabilities include knitting, dyeing, finishing, and printing, and our development and design teams are unparalleled. Contact us to find out how our quality-driven products will enhance your brand.

This listing is provided as a free service to our advertisers. We regret that we cannot be responsible for any errors or omissions within the Sourcing & Fabric with Tech & Denim Resource Guide.

Apparel News Group



Seventy-two years of news,
fashion and information

CEO/PUBLISHER
TERRY MARTINEZ

EXECUTIVE EDITOR
ALISON A. NIEDER

SENIOR EDITOR
DEBORAH BELGUM

RETAIL EDITOR
ANDREW ASCH

EDITORIAL MANAGER
JOHN IRWIN

CONTRIBUTORS
ALYSON BENDER
VOLKER CORELL
JOHN ECKMIER
ESTEVAN RAMOS
TIM REGAS

FELIX SALZMAN
N. JAYNE SEWARD
SARAH WOLFSON

WEB PRODUCTION
MORGAN WESSLER
CREATIVE MARKETING DIRECTOR
LOUISE DAMBERG

DIRECTOR OF SALES
AND MARKETING
TERRY MARTINEZ

SENIOR ACCOUNT EXECUTIVE
AMY VALENCIA

ACCOUNT EXECUTIVE
LYNNE KASCH

BUSINESS DEVELOPMENT
DANIELLA PLATT
MOLLY RHODES

SALES ASSISTANT/RECEPTIONIST
ASHLEY KOHUT

ADMINISTRATIVE ASSISTANT
RACHEL MARTINEZ

SALES ASSISTANT
PENNY ROTHKE-SIMENSKY

CLASSIFIED
ACCOUNT EXECUTIVES
ZENNY R. KATIGBAK
JEFFERY YOUNGER

CLASSIFIED ACCOUNTING
MARILOU DELA CRUZ

SERVICE DIRECTORY
ACCOUNT EXECUTIVE
JUNE ESPINO

PRODUCTION MANAGER

KENDALL IN

EDITORIAL DESIGNERS
JOHN FREEMAN FISH
DOT WILTZER

PHOTO EDITOR
JOHN URQUIZA

CREDIT MANAGER
RITA O'CONNOR

PUBLISHED BY
TLM PUBLISHING INC.
APPAREL NEWS GROUP
Publishers of:
California Apparel News
Waterwear
Decorated

EXECUTIVE OFFICE
California Market Center
110 E. Ninth St., Suite A777
Los Angeles, CA 90079-1777
(213) 627-3737
Fax (213) 623-5707
Classified Advertising Fax
(213) 623-1515
www.apparelnews.net
webmaster@apparelnews.net

PRINTED IN THE U.S.A.





SPECIALIST MANUFACTURERS OF
**ACTIVEWEAR, SWIMWEAR
& LEISUREWEAR**



World Class company owned
WRAP certified manufacturing
facilities in China

OUR SERVICES

- fabric & accessory development & sourcing
- digital printing
- embellishment
- bulk production
- global logistics

USA OFFICE

Active Apparel Group (America) LLC
Suite 400, 2029 Century Park East
Los Angeles, CA 90067

Phone: (617) 763-6771

Email: info@activeapparelgroup.com
www.activeapparelgroup.com



KEEP YOUR EYES FORWARD

Think long-term. Make the shift to Supima cotton and revolutionize your brand. You'll never look back again.



+

SUPIMA®
WORLD'S FINEST COTTONS

We make Supima® work.

You want the best quality materials for your brand. We want that, too.

We can help you afford the world's finest cotton, all while optimizing your supply chain and increasing your margins.

See how sensible Supima can be at buhleryarns.com/Supima

AMERICAN
TEXTILES

WE MAKE AMAZING™