

Q&A Feature:

A Look at Trade **Shows Over** the Next Three Years

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Trade Show Calendar



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The Crystal Ball Outlook for Trade Shows

The trade-show world is always spinning at a fast pace as event organizers try to keep up with competition, technology and the latest demands for better shows. We caught up with the executives from several apparel and sourcing events to find out what is on the horizon over the next three years. Take a look at their plans for the future.













Mike Alic

Jennifer Bacon

Desiree Hanson

Stephen Krogulski

Gilles Lasbordes

Mike Alic Fashion Managing Director UBM Fashion www.ubmfashion.com

With a goal of driving connections among participants and increasing the level of service, UBM Fashion is ramping up its current offerings both at MAGIC and in its New York shows including Coterie and Project NY.

Examples include enhancing the existing services of retail concierge and matchmaking with state-of-the-art digital tools including recommendation engines driven by artificial intelligence, or AI. Incorporating this new digital layer will create a more efficient and effective program while cohesively adding to the physical experience.

UBM Fashion's online digital platform, ShopTheFloor, will also be revamping its services. Attendees will see an updated interface and navigation, making it easier to browse and discover brands. They will also be able to enjoy a curated shopping experience with personalized recommendations based on the retailer's preferences and suggested brands.

In an ever-changing market, the need for knowledge has become more important than ever. Having seen strong growth recently in retailer and brand attendance at educational seminars at MAGIC and webinars, UBM Fashion is focused on continuing to grow the quality and quantity of its educational offerings, which includes the launch of its

educational hub on UBMFashion.com.

The educational hub will provide resources on key topics for the industry—including fashion trends, omni-channel, merchandising, social-media techniques, e-commerce and other areas of interest for brands and retailers.

Lastly, increasing the trade show's role in brands' visibility and communication to consumers is an area UBM Fashion has seen success with and continues to look for ways to

Examples of opportunities would include letting consumers participate in the trade shows digitally, in a controlled way and based on the needs of the exhibitors. This will raise

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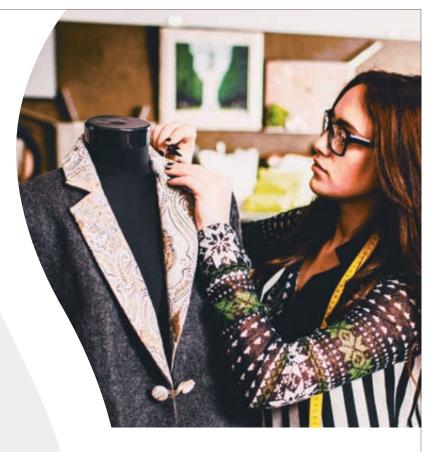
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brands' profiles and help them amplify their messages—whether it's working with influencers, media partners or using their own channels.

In addition, the upcoming new June [pre] Coterie market will expand the Vintage@Coterie section to include beauty and will be open to consumers.

Jennifer Bacon

Fashion & Apparel Show Director Texworld USA Apparel Sourcing USA www.texworldusa.com

www.apparelsourcingshow.com

In the coming years, traceability will be a must as consumers are more concerned now than ever about where their products are originating from.

Traceability is an integral part of the process contributing toward sustainability, and the textile sector has seen an unprecedented demand for sustainable products from consumers.

There is a strong movement and focus on corporate responsibility and for suppliers to provide socially acceptable and eco-friendly solutions. Traceability and sustainability both feed into this as companies look to fulfill this need. In this day and age, sustainability is not just an option but a growing necessity.

While technology is always evolving, trade shows themselves uphold a unique quality by enabling visitors to actually see and feel materials in person while building their business relationships at the same time.

Face-to-face interactions at our trade shows build trust, understanding and a real sense of a shared mission. It's so easy to misinterpret an email in this digital age, so personal connections can make all the difference in the world when dealing with your partners.

In-person interactions have a greater sense of accountability on both sides, trusting your counterparts and having an overall efficiency. An important aspect of our shows is









Cindy Morri

networking for both buyers and exhibitors, which cultivates both old and new connections.

Hillary France

Cofounder and Chief Executive Officer Brand Assembly www.brandassembly.com

Over the last five years, our team has worked to broaden exposure for emerging and established brands through our commitment to evolve ahead of the retail landscape.

In the last year, we've made priorities of expanding our category offerings, reaching emerging, local markets and exploring new avenues through our programming.

Through our expansion into two new markets (New York and Dallas), we've come to see the true value of these regional ecosystems. Our brands have benefited from direct contact with high-level buyers who prefer to buy close to home, and our buyers, in turn, have shown a keen interest in our elevated array of brands.

In the next three years, we hope to continue supporting these underserved regions as we continue to experiment with new categories such as lifestyle and beauty, which we are just beginning to deploy with the help of partners like Ban.do, Sugarfina, Casery and more.

We also hope to continue building upon the solid foundation of Brand Assembly's community through our programming in Los Angeles, New York and Dallas. As an industry leader in interactive, informative panel discussions and workshops, we are continuously working to provide our network with content of the highest caliber.

As always, Brand Assembly will maintain the mission to provide our brands, buyers and industry professionals with fresh, exciting trade shows that reflect our specific voice and vision.

Desiree Hanson

Vice President, Fashion Events Womenswear In Nevada (WWIN) Clarion UX | Urban Expositions

www.wwinshow.com

With the ever-changing business climate affecting most industries, the WWIN shows are evolving as well. We're launching a number of ongoing show enhancements, changes and new initiatives to continually strengthen exhibitor return on investment and the attendee experience at WWIN.

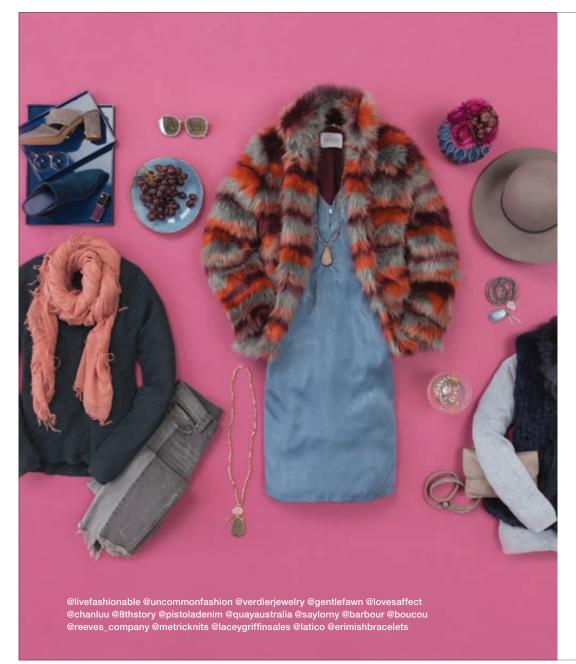
Over the next three years, these changes will be reflected in a number of areas, including:

Production Selection and Merchandising: Throughout its 20-plus-year history, WWIN has built a strong reputation as an order-writing womenswear show with heavy emphasis on the modern, updated (misses) sector. While we will never lose sight of this key-sector foundation, our sales team is working to bring in more new, different, better brands and fresh, contemporary lines along with expanded accessories offerings to meet the needs of the buyers.

We continue to refine booth placement to ensure the show floor is merchandised in a way that makes the most sense for our buyers and exhibitors. We redesigned our popular Fashion Showcase lobby displays earlier this year and will update and refresh these featured areas giving buyers a fun preview of what they'll find inside on the show floor.

The Experience—Matchmaking, Networking, Events:

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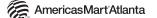
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We launched our WWIN Buyers Club this year to offer concierge-level service to the show's key accounts and some new buyer segments.

As we continue to listen to our customers, we understand the important need to make new introductions and connections between buyers and exhibitors. Enhanced matchmaking opportunities will be introduced to connect buyers with exhibitors who match their profile.

Buyers can also look forward to a more robust event roster at WWIN, with the addition of high-energy fashion shows, more educational WWIN workshops and retailer panel discussions. WWIN will also con-

tinue to enhance its popular complimentary breakfast and lunch feature with fresh, new themed menus and fun food offerings.

These changes and other show enhancements are all in direct response to feedback from our customers, and that's one thing that will never change at WWIN. Our show selection, services and features will continue to evolve to most effectively meet the business and professional development needs of our buyer and exhibitor audiences.

Stephen Krogulski

Chief Executive Officer Offprice Show www.offpriceshow.com

Our community is looking for more business opportunities year-round, not just at the Las Vegas and New York City retail trade shows that have been our roots.

People asked for more interaction online, and we responded by launching our online marketplace at *Offprice365.com* this February. Over the next few years, we're expecting the online extension of our trade show to grow and help offprice buyers and sellers connect in ways that may not have been previously possible.

Small boutique owners to national-level buyers—and







Lucia Palacios



Judy Steir

everyone in-between—will find value in incorporating an off-price strategy in the years ahead, whether it be through online or offline channels.

Our buyers are busy. Many own and operate their own retail stores and finding the time or money to travel to trade shows isn't always possible. So far, Offprice365 has been a great tool for buyers who can't attend every show. For others, it's been a valuable resource for sourcing quick fill-in products for their stores between shows.

Over the next three years, we'll focus on growing our Offprice community 365 days a year, no matter whether buyers and sellers are scrolling their feeds at home or shaking hands on the show floor.

The retail landscape is evolving. Major department stores are shuttering, but new stores and boutiques are opening new storefronts as well. Especially for new business owners, educational opportunities and networking are key to launching a successful store. In the next three years, we're hoping to offer more educational opportunities, both at the show and online.

Products in the off-price channel fall under many more categories than clothing, footwear and accessories. We're reaching out to our community to find out which products would boost their margins and satisfy their customers but also enhance our show. You can sign up for the Offprice

Show newsletter online for show updates as they happen.

Gilles Lashordes General Manager Première Vision www.premierevision.com

The question is more how we see the trade-show business evolving in the next three years because it's already changing quickly.

Actually, regarding Première Vision's specific sector—the one of selective, creative, international fashion trade shows—we see it going

to an articulation between complementary physical shows and digital events.

There still needs to be physical moments, which are the actual trade shows. They are to become more experiential events where brands and designers get inspired, learn, exchange and get information.

At specific dates, those trade fairs are times for the industry to meet, to feel the trends, to discover a selective and creative offer, to touch the material as well as meet providers and clients and do business.

But in addition to these physical appointments, we see digital tools and zones growing, allowing the industry to carry on making business all year long in response to the need of continuous sourcing for brands.

That's the actual direction Première Vision is taking in the next few years through its new Marketplace. This new digital platform will be launched officially in September and will present online booths and areas for every exhibitor. Through this new digital space, people can communicate and have a digital window all year long. It's a platform that is more business oriented, providing services, visibility and a rich offer throughout the seasons.

This is how we see our trade shows evolving in the next three years: digital continuous events complemented by more-experience-oriented punctual physical shows.



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Emilie Lewis

Director California Market Center www.californiamarketcenter.com

Moving into the second half of 2018, the California Market Center has gone through some highly anticipated changes and is expecting many more ahead in the coming months and years.

We are excited to announce that the CMC has undergone a complete change in building and show management. Now owned and operated by Brookfield Properties, one of LA's premier-real-estate-development firms, the CMC is in expert hands.

Over the next two years, Brookfield's mission is to completely renovate the building—inside and out—reinvest in our fashion trade events, expand our retail and brand partnerships, revive the CMC as the permanent home to hundreds of fashion show-

rooms, and, ultimately, breathe new life back into the Los Angeles fashion community.

Brookfield has also hired a brand-new show-management team to run the CMC and our trade shows: LA Textile and Select/Transit. We are excited to welcome six new team members from some of the leading fashion trade-show and events companies in the world.

Combined with our team of knowledgeable, longstanding CMC staff, we are thrilled to have a strong and dedicated team supporting our building and trade shows.

On our team, we have the prior events director of Saks, the senior marketing manager of UBM Fashion, the account executive of Project Womens, the buying manager of Kitson, the retail manager of G-Star RAW and myself, the former director of Coterie. Together we have produced more than 700 fashion trade shows and events and have more than 100 years of experience in the B2B fashion wholesale industry.

October 2018 will present one of our most anticipated changes to our show portfolio—the rebrand of our Select and Transit shows. They will be combined into a new curated show environment called Label Array.

Attendees can expect to start seeing improvements during the June edition of Select/Transit and a completely new experience in October for LA Textile and Label Array. We are excited to unveil a re-imagined and refreshed platform to shop, learn and network within the heart of the iconic LA Fashion District.

We've been listening to the feedback of our brands and buyers and are making every effort to quickly roll out bold changes to our shows by providing an elevated and improved aesthetic, on-site experience, brand portfolio and retail presence. These changes are only the start of what's to come for the CMC, and we look forward to working closely with the fashion community to elevate the CMC to heights it has never experienced before.

Ed Mandelbaum

Cofounder
Designers and Agents
www.designersandagents.com

Three years is a lifetime in

fashion years. We are thinking more about what is happening now and what is coming next to engage both our retail audience and our exhibitors on a regular basis.

D&A's strength is the ability to be responsive to the changing landscape in our segment of the market. With that in mind, D&A will launch independent goods (i.g.) at its upcoming Los Angeles show June 18–20.

I.g. will contain a selection of well-curated offerings—each with its own distinct identity. It will be a cross-category offering drawing from the areas of ready-to-wear, accessories, beauty, wellness and decorative objects.

Designers & Agents has had a broad focus on independent ready-to-wear and accessories and has also put a spotlight on sustainable design.

Independent goods will add another layer to the mix, which speaks to the show's pas-

sion for creative integrity and the necessity for retailers to have a broader range of great product.

Cindy Morris

President and Chief Executive Dallas Market Center

The most important word we are using when forecasting our business is engagement.

Three years from now the competitive pressures on retailers will only be greater, so our customers—both buyers and sellers—need more efficient and inspiring methods of engagement with people and products. That's why we are investing in new platforms, tools and an enhanced show experience that adds engagement value for our customers.

What does that mean? More space dedicated to emerging designers and smaller

companies to support their point of view and fresh designs, which retailers crave. That will also mean capitalizing upon our unmatched range of categories and even adding new categories of product to help retailers thrive.

And that means delivering information while at market that helps educate and inspire via digital and mobile tools. As stores compete for the attention of consumers who are spending more time and money on technology, services and events, those elements need to be integrated into our trade events.

So our technology, our services and our events need to be highly engaging and experiential. By working together, we are ensuring that three years down the road we are creating even better reasons to do business in Dallas

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PUBLISHED BY TLM PUBLISHING INC. APPAREL NEWS GROUP Publishers of: California Apparel News Waterwear Decorated

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Sharifa Murdock

Partner **Liberty Fairs** www.libertvfairs.com

Over the next three years we will continue to invigorate our three trade shows—Liberty, Capsule and Cabana—with more consumerfacing elements and enhanced brand activa-

We know that our brands want a platform where they can not only do business but also showcase the incredible things they are creating to innovate and stand out in the industry and to their customers.

We are going to continue with our programming, including Assembly and The Pillars, to give all of our attendees the chance to connect and discover. Assembly in Las Vegas was a big success that brought brands, buyers and the general public together to listen and learn from the thoughtful leaders in our industry.

The Pillars proved to be a really interesting feature on our floor that presented collections focusing on important topics, including collaboration, sustainability and

exclusivity. So we are going to continue with this and expand it with more categories and brands.

We also just acquired Capsule, which will be positioned as the women's answer to Liberty (which only showcases men's and dual-gender brands).

The next few years are going to be exciting for the Liberty community as we continue our growth and evolution to help bring the best in emerging and established fashion to the forefront of the industry.



Executive Director

Apparel Sourcing Show Guatemala Apparel & Textile Association www.apparelexpo.com

The Apparel Sourcing Show follows the market trends of the United States because those trends are the show's main market emphasis. The show exhibits an integrated supply chain to meet with those market demands and the newest trends.

I think the show will have a lot of technology and machinery, software, new fabric developments and other necessary inputs that make this industry more competitive, faster and flexible for our markets.

Judy Stein

Executive Director Swimwear Association of Florida/Miami SwimShow www.swimshow.com

SwimShow is the premier resource for buyers from all swimwear categories and caters to designer boutiques, resort shops, specialty stores, surf shops, department stores,

mass merchants and more. The four-day trade show is considered the

swimwear industry's biggest, best and most established annual exhibition. In keeping with that framework, we always challenge ourselves by adding or reinventing small elements that can make our show better.

The mission of our organization has always been about quality, quantity and convenience. We understand that the benchmarks of a successful show are measured by these standards, and we look forward to not just meeting but also surpassing these expectations year after year with the top brands and the most significant buyers all under one roof.

Caron Stover

Vice President of Apparel Trade Show Sales Atlanta Apparel www.AmericasMart.com

Atlanta Apparel is centered on creating an unparalleled market for our buyers and exhibitors. In the next three years, we will continue to focus on all aspects of that experience.

From educational seminars and cuttingedge fashion shows to influencer networking events, stunning photo shoots and physical expansions, attendees can expect major enhancements that will take the market to the next level.

Known for its rapidly growing and celebrated collections, Atlanta Apparel promises to deliver even more quality and variety in the future. Fashion-forward retailers can count on more emerging designers and new brands coming to Atlanta, augmenting the current lines of trend-driven contemporary apparel, shoes and accessories. As an example, the Resort collection will be enriched as Atlanta Apparel positions itself to become the top destination for that category.

As collections continue to evolve, Atlanta Apparel is positioned to move beyond re-



Caron Stover

Mary Taft

gional strength to offer a national experience to our buyers, built on burgeoning relationships and expanded exhibit space.

However, Southern hospitality will always be integral to our markets. Atlanta Apparel prides itself on its strong local ties and will continue to strengthen its relationships with the community. Market-goers can anticipate more collaborations with area businesses-breweries, wineries, chefs-for a glimpse of what Atlanta has to offer.

With strong leadership and strategic planning, Atlanta Apparel looks forward to the coming years and meeting challenges and opportunities with fresh ideas and new vision for the industry.

Mary Taft

Executive Director Fashion Market Northern California www.fashionmarketnorcal.com

FMNC will continue to offer a very cost-effective show for both the buyers and manufacturers who attend. The one-night free hotel room offered to new buyers upon their first visit to the show is a popular perk because once they see how convenient the show is, they usually return.

FMNC will still offer lunch, parking reimbursement, hotel shuttle, continental breakfast, afternoon treats and the Monday night "Sip & Shop" event.

The San Mateo County Event Center venue offers a great location, which is only 20 minutes from San Francisco, an easy drive from wine country, Marin County, the East Bay and the Central Valley.

The unique booth system gives a fresh backdrop for all merchandise categories, unlike any other shows.

FMNC offers a real sense of community-to exhibitors as well as buyers-and will continue to offer a friendly and fun shopping experience.

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Shop & Dine

By Andrew Asch and Dorothy Crouch

Keeping pace with a busy trade-show schedule is exciting but exhausting. At the end of a day spent running between appointments, making new connections, visiting with longtime partners and negotiating deals, enjoying a delicious meal or strolling around a unique shop is the perfect way to recharge.

Save energy by planning ahead by making reservations and thinking about how to spend limited—but precious—leisure time. The following restaurant and retail picks are some of the freshest and most buzzworthy spots in every major trade-show city right now.



Traffic (before remodel)

LOS ANGELES

Traffic Los Angeles The Beverly Center 8500 Beverly Blvd. (310) 659-3438 www.shoptrafficla.com

One of Los Angeles' longestrunning fashion boutiques at the Beverly Center is revamping its look and starting all over.

Soon, Traffic Los Angeles is scheduled to unveil a renovation that is so extensive that it will seem like a new store, said Michael Dovan, Traffic's owner.

"It was demolished. We started from scratch. We built it from there," he said of the new Traffic Los Angeles site. Located on the sixth floor of the shopping center, the 5,570-square-foot boutique was designed by Design Research Studio, headed by star interior designer Tom Dixon. His dramatic and occasionally avant-garde interiors and lighting designs gained a lot of headlines in 2016 when he opened a self-named Tom Dixon store at the Platform retail center in Culver City, Calif.

The new Traffic Los Angeles will include women's and men's clothing under the same roof, but they'll be divided by a barrier. Dovan said shoppers will be able to walk around the barrier to get to various points of the store. But they won't be able to see through the barrier, which will give the opposite sexes some privacy while shopping. Until recently, Traffic Los Angeles ran separate men's and women's stores at the Beverly Center.

The shop's commitment to highend and adventurous designers will continue. The merchandise mix will include Alexander McQueen, Balmain, Commes des Garçons, Dolce & Gabbana, Off-White, Thom Browne, Isabel Marant, Haider Ackerman and Ann Demeulemeester.

Since opening its first Los Angeles boutique in Hollywood in 1977, it has gained fame and in 1984 became one of the Beverly Center's first tenants. Traffic has been known to be a go-to place for designers. "Traffic played a major role for fashion in LA. They were the forerunners and the trailblazers in fashion," said veteran stylist Bernard G. Jacobs. "LA is basically a denim and T-shirt town. But Traffic carried Issey Miyake and all of these Japanese brands. They had all these things that no one else had. You couldn't be in LA without coming to Traffic."



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Following a redesign, the iconic Hotel Figueroa in downtown Los Angeles reopened in February with a slightly updated look. The former YWCA hotel for women first opened its doors in 1926. While the renovation provided a fresh look, some of the original Spanish Colonial-style elements remain.

The new restaurant's interior was designed by Adam Goldstein, Leslie Kale and Christian Schulz of the Santa Monica, Calif.-based Studio Collective. Inside the long space with high ceilings, green leather-upholstered tufted booths are set against one wall paneled in light wood. The other side features banquette-style seating while marble-top tables line the center of the space. Natural light illuminates the space from windows that look out onto a lobby waiting area while lamps affixed to the walls and chandeliers hang from above, providing comfortable lighting at night.

With this redesign, four-time James Beard award nominee Chef Casey Lane signed on to create dining experiences, teaming up with bartending expert Dushan Zaric for the hotel's restaurants and bars, including Breva, which is named for a Spanish fig and serves Basqueinspired fare.

A bar menu features light servings, including gazpacho, ham-andcheese croquettes, oysters and hummus with crudités and flatbread. Small plates include fried potatoes with romesco aioli, yams with serrano-chili yogurt and chives, a bone marrow-and-chimichurri celery salad, mushrooms roasted with Pedro Ximenez sherry and za'atar chicken wings complemented by a sherry glaze.

In addition to its beef offerings—which include a dry-aged burger, 40-day dry-aged top round, 40-day dry-aged short rib and 35-day dry-aged T-bone—Breva serves easy main dishes, including a roasted cauliflower chop with walnut-and-caper salsa and shellfish and chorizo served in sherry. Finish the meal with the mille feuille, a buttery pastry that features honey mascarpone cream and rose-

SAN FRANCISCO

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San Francisco gained an unfair reputation as being a town filled with hoodie-wearing tech nerds, said Pauline Montupet, the owner/ buyer for Le Point, located in the city's Mission District.

San Franciscans are becoming more interested in fashion, and they're ready for the independent and emerging fashion labels at Le Point, she said. "San Francisco is a really casual town," she said. "You could wear a crazy statement skirt, but you would have sneakers on. ... Our point of view is to make conceptual fashion accessible and fun." A typical look for Montupet would be black trousers, a white T-shirt, sneakers and mesh socks.

She started her fashion career as a stylist who worked on editorial shoots for some of the Bay Area's big brands, including Levi's and The Gap. Part of the fun of running a shop is developing an editorial vision, like a shoot, and building it into the shop. She described the shop's look as having airy ceilings with a minimalistic aesthetic.

Montupet does the buying for the shop. When she tells brands that her boutique is in California, they often assume that she is interested in selling tank tops and shorts. "I say, 'You have never been to San Francisco," she joked.

It's rarely warm, but it's rarely as cold as the North-

east. Light jackets and sweaters always sell well at Le Point, she said. The shop's customers include international tourists and locals.

Brands sold at the 850-square-foot shop, which caters to men and women, include Creatures of Comfort, Opening Ceremony, Mr. Larkin and Veda. A lot of Le Point's merchandise has a casual style mixed with an artsy style. Looks range from swimwear to raincoats with a focus on dresses and tees.

➡ Shop & Dine page 12





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Shop & Dine Continued from page 11

Birdsong 1085 Mission St. (415) 369-9161 www.birdsongsf.com

Formerly of Saison and Atelier Crenn, Chris Bleidorn elevates farm-fresh cuisine at Birdsong, located in that South of Market district

known as SoMA. Concentrating on sourcing ingredients from along the Pacific Northwest, Bleidorn's focus is on food preparation—such as in-house butchering, smoking and dry-aging meat in addition to cheese making-which lays the foundation for exquisite meals.

While the restaurant has been presenting its cuisine through a tasting menu since its May 1 opening, Birdsong will eventually offer items a la carte. The current preview menu includes

Pacific scallops with salted liver in an apricot vinegar and ice plant; fish and chips served as halibut and pommes halibut with pommes soufflé; and a wild boar that is accompanied by grilled brassicas, grains and dried fruit. One dish on the menu that exemplifies Bleidorn's dedication to his craft is the creek-sourced, cedar-warmed trout that has been cured and smoked and served with skin and roe, horseradish mayonnaise custard made with dried bones and scraped belly meat.

Sommelier Freddy Foot created a wine list comprising European selections and others from the Pacific Northwest, which complements the flavors of Bleidorn's food.

Working with the design firm Saint, Bleidorn and his business and life partner, Aarti Shetty, created a space that takes its cue from the coastal regions and uses materials including locally sourced wood, Douglas-fir flooring

> **LAS VEGAS Rockin Bettie** 1302 S. Third St. (707) 877-3000

Bettie Page.

Las Vegas events.

www.rockinbettie.com

Every April, people from across the globe travel to the annual Viva Las Vegas Rockabilly Weekend for car shows, dancing and concerts. The event is inspired by the 1950s sound and style of Elvis Presley, Buddy Holly, Marilyn Monroe and

Las Vegas' Rockin Bettie boutique has been at the center of this rockabilly Woodstock for seven years. It hosts parties for Viva Las Vegas. It sells clothes at the car-show grounds, and the store's owner, Amy Ortiz, can always be found on the dance floor at Viva

In March, Rockin Bettie relocated to a 1,800-square-foot shop on a spot that offers a backyard. It's perfect for hosting intimate shows for rockabilly bands coming through Las Vegas, Ortiz said. One space in her shop is reserved

for photo shoots, where rockabilly devotees can be photographed

in vintage-style sets such as a

1950s kitchen. Another space is devoted to brands specializing in

reproductions of rockabilly styles. Brands include American labels such as Bettie Page Clothing and

Voodoo Vixen as well as Canadian

brand Rebel Love Clothing and German label Atixo. The space offers clothes for men, women and

children. Retail price points range from \$30 to \$140. Sizes go up to

Rockin Bettie has the reputation of being the real deal for people

who live the rockabilly lifestyle, said Karen Mamont, a Viva Las Ve-

gas promoter and a former market-

and custom features including an oven suite and walk-in glass meat locker. Creating an inviting, homelike atmosphere, the team used custom Korean ceramic dishware in pastel colors from pottery specialists KwangJuYo to support the comfortable, light atmosphere.

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ing director for the California Market Center in Los Angeles. "We like to wear circle skirts, pencil skirts, clam diggers, straight-leg pants, peasant tops and Mexican-inspired outfits," Mamont said of the scene's

5X for women.

styles. "Rockin Bettie covers all of the silhouettes.'

Once

The Venetian Resort Hotel Casino 3355 Las Vegas Blvd. (702) 607-3797 www.oncelv.com

After launching Peruvian-influenced restaurants, including Mo-chica in Los Angeles and Marina del Rey, Calif.'s Paiche, chef Ricardo Zarate recently brought the flavors of his home country to The Palazzo. With the March launch of Once, which is the Spanish word for the number 11 and a nod to his birth order among 13 siblings, Zarate hoped to bring the flavors of his childhood in Peru to the Las Vegas strip while providing a moment to relax in a rustic, natural setting.

Accommodating 200 patrons, Once's décor was inspired by Peru and features live plants, which create floor-to-ceiling walls of greenery. The space is softly illuminated. For larger groups, there is patio seating featuring five communal tables.

In addition to creating dishes that showcase Peruvian flavors, Zarote's cuisine also pulls from Japanese culinary culture. This Peruvian-Nikkei blend can be found in specialties such as bigeye tuna sashimi ceviche with black truffle and kizami tiger's milk; arroz chaufa—or Peruvian fried rice—with snow crab, yuzu aioli and crispy calamari, and an ox-tail bibimbap with black mint stew, tacu tacu rice, fried egg and plantains.

For dessert, guests can indulge in a Pisco flan, passion fruit—and guava sorbet or churros that are filled with white or dark chocolate or caramel.

While Once offers beer and wine, its cocktails are the star libations, with specialties including the Inca Trailblazer, a silver rum, Inca soda slushy with chicha morada or Yuzu Me, which is made with gin, wasabi simple syrup, lime and yuzu.

DALLAS

Elizabeth W 4214 Oak Lawn Ave. (214) 616-9847 shopelizabethw.com

For those who know a little history about the Dallas Market, the name Robert Creel should ring a bell. He ran five fashion showrooms in Dallas under the aegis of Robert Creel & Associates.

He also worked as a sportswear buyer for Neiman Marcus. In January, he and his wife, Elizabeth Ward Creel, opened a boutique called Elizabeth W. It's located in the well-heeled Dallas enclave of Highland Park, where the 1980s TV soap opera "Dallas" was shot on location.

The Elizabeth W boutique is located in The Shops at Highland Park, a high-end retail center. The store's neighbors include complementary businesses such as a Drybar hair salon as well as tanning and nail salons.

With so many businesses vying for attention from Highland Park's fashionistas, it's crucial to create a point of difference. "It's all about customer service," said Ward Creel, who worked as a retail executive for more than a decade. "People are busier than ever and we want to create an experience for them. We provide personal styling, both in the store and in the comfort of their

own homes. We do special ordering if they are looking for something that is not in the store."

Wardrobe consultation is another one of the boutique's services. Ward Creel said the store helps Highland Park shoppers create looks for the area's busy social calendars, which include luncheons and charity events.

The store's selection of clothing includes contemporary designer labels with retail price points that range from \$40 to \$1,200. "We've focused on bringing on emerging designers. It adds an additional layer to what people can already find," Ward Creel said.

Emerging labels include Canadian brand Beaufille, Delfi Collective, A Peace Treaty and Dorothee Shumacher. Up next for Elizabeth W is starting an e-commerce site in order to become an omni-channel retailer. "This is the way you stay relevant in this market," the store owner said.

Sassetta

1617 Hi Line Drive, Suite 395 (214) 307-5690 www.sassetta-dallas.com

Opened one year ago, Sassetta offers Italian specialties and is famous for its handmade pasta and wood-fired pizza. Offering fine Italian dining, Sassetta is located in the city's Decorative Center, a 10,000-square-footspace. Under the direction of former CBD Provisions Executive Chef Michael Sidoni, Sassetta's team includes Chris Klimenko as executive chef and Richard Blankenship, who is the food and beverage director.

Diners who are interested in small plates for sharing should choose from dishes such as whipped ricotta with sourdough bread and extra virgin olive oil, fritto misto, yellowfin tuna crudo, steak tartare and dry-aged beef meatballs. While the pasta is well known around town, there is also pizza available to suit any palate. Recipes range from a simple—but satisfying—classic margherita to a gourmet taleggio, parmesan, black pepper and burnt honey pizza.

Those patrons who want to indulge in a hearty pasta dinner will find an array of different types including a gemelli arrabbiata, orechiette with fennel sausage and potato gnocchi with a green-kale pesto.

If there is room for dessert, finish the meal with a roasted banana budino, chocolate hazelnut torta with olive oil and cocoa crumble, lemon layered cake, or an assortment of gelato or buttermilk panna cotta with a pistachio crumble and hibiscus syrup. The full bar offers wine by the glass or bottle, beer and cocktails, such as the Sassetta Spritz made with aperol, prosecco and rosa vermouth or the Bicycle Thief, which includes rye, bonal, cynar and sweet vermouth.

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Next Century

Legacy Records

Chotto Matte

Shop & Dine Continued from page 13

NEW YORK

Next Century 21 Dey St. (212) 227-9092

locations.c21stores.com/en/next-century

One of New York City's most celebrated fashion retail stories of the past year had its start in a bargain basement.

Since the early 1960s, Century 21 has been a purveyor of off-price clothes and runs about 13 department stores, mostly in the New York City area.

At its location in Lower Manhattan, Century 21 unveiled Next Century. It's a high-end concept boutique inside one of New York's prominent discount stores. The 3,100-square-foot Next Century has a coffee and tea bar as well as a lounge stocked with vintage magazines waiting to be read.

The star attractions are the clothes, of course. It offers back stock from designer brands, such as Balenciaga, Gucci and Dior. Also offered are emerging labels such as Maison Mayle and other limited-edition items.

Century 21's location in Lower Manhattan draws a tourist crowd, but Next Century has a fashion-insider sensibility. The people who started the concept store were Century 21 co-owners Isaac Gindi and Chrissie Miller. Miller founded a fashion line called Sophomore, which had been sold in hip e-emporium Revolve and got ink from glossy magazines such as *Vogue*. She also produced a YouTube show called "Club Chrissie With Pharrell Williams."

Legacy Records 517 W 38th St.

www.legacyrecordsnyc.com

In the building that once housed the Legacy Recording Studio, Legacy Records restaurant opened in March as part of the new Ken Fulk-designed Henry Hall residential space. The green coffered ceiling inset with cane affords a retro atmosphere and is complemented by banquettes in a softly worn, caramel-color leather.

Antidote

The Hudson Yards—area restaurant celebrates the bodies of water surrounding New York City through coastal American cuisine with Mediterranean touches. An alumnus of San Francisco's Rubicon and a Rising Star James Beard nominee, Ryan Hardy serves as the executive chef while Henry Zamora, formerly of The French Laundry in Yountville, Calif., came on board as the chef de cuisine and Jeff Bell joined the team as Legacy Records' director of bars.

The crudo menu features dishes such as Montauk tuna belly and Japanese sea urchin with Dungeness crab and lime. Small plates include sprouted-seed bread with cultured butter and rosemary lardo; hand-pulled mozzarella with celery, apple and almonds; and wood-roasted octopus with mint salsa verde.

Pasta dishes include a ravioli served with spring peas and charred baby leek and spaghetti prepared with cuttlefish and a sauce made from its ink. Meant for sharing between two guests, the risotto is prepared with sweet peas, prosciutto and Parmesan cheese. Patrons who prefer roasted dishes will enjoy selections such as the Block Island black bass served with artichoke and squid, branzino with a salsa verde and Amalfi lemon, or

dry-aged beef rib eye with spigarello, chantarelles and garlic.

In addition to a gelato selection, the dessert menu offers strawberries with cherry blossoms and goat-milk fior di latte, rhubarb poached in elderflower accompanied by Greek yogurt and honey crunch, and a dark-chocolate meringata with Venezuelan rum cake and Indonesian long pepper.

MIAMI

Antidote

2613 NW 26th St. (786) 615-3395

www.antidotestore.us

The world needs more sustainable fashion, Sophie Zembra said. So she opened her sustainable fashion shop in Miami, which had few eco-fashion boutiques.

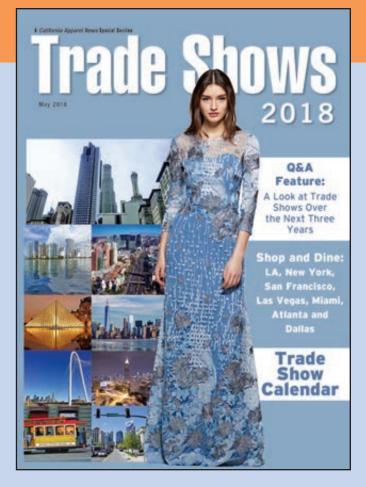
The sustainable clothing category is going through a change and beyond its roots of basics made with eco fabrics, Zembra said. It's clothing with a contemporary and design edge.

She believes that people will come to Antidote to shop for fashion they love first. "It was a challenge to give people a product they want and make it sustainable. Sustainability was the cherry on the cake," she said in her French-inflected English. If sustainable clothing is made with a stylish edge, sustainable fashion will become the norm, Zembra said.

The boutique's retail price points range from \$20 to \$2,000. Brands sold at the store include leading sustainable fashion brands including Stella McCartney and Edun. Also sold are

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Texworld USA and Apparel Sourcing USA bring the best in vendors and educational seminars to a growing list of attendees

Spanning five halls and 118,000 square feet of New York City's Javits Convention Center, Texworld USA is an annual juggernaut of a textile and sourcing trade show, encompassing both Apparel Sourcing USA and Home Textile Sourcing USA. Now in its 12th year under the umbrella of Messe Frankfurt North America, Texworld USA will take place July 23–25, 2018. The show draws an everexpanding crowd of attendees. Some 7,000 buyers are expected, and the event will feature 15 product categories and upward of 500 vendors at Texworld and 200 at Apparel Sourcing. While the show does attract major buyers, its "sweet spot" is mass market, for whom price point, in addition to quality, is key.

The goal, as always, according to Show Director Jennifer Bacon, is to be a "must-attend destination that offers a platform for networking, sourcing, and education." Texworld USA draws a wide variety of vendors from China, Hong Kong, South Korea, and Taiwan along with Turkey, Colombia, Peru, and Central America. Since Bacon took charge of the show, she has assiduously worked to upgrade and maintain the quality of the exhibitors. A selection committee vets all applicants to ensure the offerings are of high quality.

Beyond the buying and selling opportunities, however, Texworld USA is a highly informative event and is always elevating its offerings to help its attendees achieve success. "Texworld's big thing is education," Bacon points out. Topical seminars, panel discussions, roundtables, and how-to workshops punctuate the daily schedule and all are free of charge. That fact is a significant added-value component, particularly for startups and small companies,

whose interests are very much the focus of Texworld USA. "We have a lot of programs for startup businesses," Bacon says. "They may not have the time nor resources to pay for the education we offer."

The show gathering is exuberant and dynamic, the possibilities so numerous and varied, that it can be somewhat intimidating at first. Bacon and her staff understand that and work hard to provide various focal points highlighting the trends of the season for Autumn/Winter 2019-2020. There is the traditional Texworld Showcase Trend area, which features a curated selection of ontrend textiles offered by exhibitors at the show, along with an accompanying booth number where they can be found. A second trend area spotlights a particular fabric, such as last year's focus on denim. For Summer 2018, the trend is "Fabrics, Trims, and Accessories." Yet another focal point is Resource Row, "a value-added for attendees," Bacon says. These booths offer information on such topics as recycling solutions, trend forecasting, business development, and textile education.

The ample educational opportunities this year also include the Texworld USA Seminar Series, organized by Lenzing Fibers, who is a longtime staple of the show. These seminars will cover diverse industry-specific topics and be held multiple times throughout the day. Among the offerings include a talk on color trends by Vice President of the Pantone Color Institute Laurie Pressman.

Texworld also offers the more casual and interactive Textile Talks in conjunction with Lenzing and StartUp Fashion. There will be numerous sessions each day with

panel discussions among industry experts once again dealing with relevant topics to the trade. The more intimate Apparel Sourcing USA has a Spotlight area featuring "The Art of Customization—Findings, Trims, and Accessories." The show will also feature a trim activation curated by the Trim Queen, Jana Platina Phipps, a New York City—based embellishment expert known for her refined vision in the use of trimmings in fashion and home furnishings. Phipps will also be conducting a hands-on workshop on how to create trims. "This generation values individuality. Recent apparel has heavy trims—tassels, buttons, zippers, pom-poms, lace. It's taking a garment and making it unique and something of your own."

New for 2018 is a collaboration with Fashiondex called the Local Loft. This area will be a place for local and sustainable manufacturers and factories who have small minimum-order requirements to showcase their fabrics.

There's so much to see and do in a few short days that, in response, Bacon has expanded the relatively new Explore the Floor program, in which industry experts offer personal guided tours of the show floor to acquaint buyers on various topics such as sustainability. And that is the great advantage of Texworld USA—a quality that has garnered the trade show a fiercely loyal following—its desire to provide all the help its participants need to do business as efficiently and completely as possible and to learn something new in the process.

"There are actually a lot of treasures hidden in this show," Bacon says. "We encourage buyers to meet with their current suppliers and they will also find gems with new suppliers."







Shop & Dine Continued from page 16

emerging brands including Where Mountains Meet; brands focusing on recycled and repurposed clothes, including Re/ Done; and labels that vow to use no animal products, including Wylde. Many of Antidote's vendors manufacture their products domestically.

The 1,110-square-foot boutique put its credo in its physical design. It was constructed with eco cement, nontoxic paints and natural woods. Colors used in the boutique include pinks, greens, blues and yellows.

Chotto Matte 1664 Lenox Ave. (305) 690-0743

www.chotto-matte.com/miami

The London-based Chotto Matte opened its first location in the United States earlier this year by choosing a Miami Beach location

with a soaring ceiling that opens with a retractable roof. The brand fits nicely into its new home near Lincoln Road.

Known for its sushi and robata-grill dishes, Chotto Matte serves small plates intended for sharing. Led by chefs Jordan Sclare and Jimmy Gallagher, Chotto Matte brings the Nikkei-Peruvian dining experience to South Beach.

Starters include Nikkei gyoza, beef-fillet tataki served with aji panca and passion fruit salsa, and Chotto ceviche. Sushi and sashimi offerings include traditionally prepared dishes and Nikkei-dressed sushi such as tuna yuzu soy, branzino ceviche and eggplant miso.

On the tasting menu, four different sharing experiences are available, including Nikkei styles, a vegetarian selection and a chef's menu. For its anticuchería barbecue, the restaurant applies the traditional Peruvian flavors to different seafood and meats including gambas tigre a la parrilla, a tiger shrimp in aji lemon garlic and nashi pear salsa. There is also an oji de Costilla, or 28-day aged Angus rib-eye steak.

There is also a Nikkei robata menu with dishes including spicy teriyaki beef fillet with a pomegranate salsa, miso chicken served with a yellow chili salsa of carrot and daikon, and a maize huancaina, which is corn served with yellow chili and

queso fresco. Chotto Matte's anticuchería barbecue features dishes that are chargrilled over hot coals after soaking in a marinade that uses aji panca and amarillo chili.

If there is room for dessert, Chotto Matte has a dessert platter customized for each table.



Ponce Denim Company Bulla Gastropub

ATLANTA

Ponce Denim Company
Ponce City Market
675 Ponce De Leon Ave. NE
(404) 532-1055
Instagram.com/poncedenimco

High-end denim is an obsession in Los Angeles, but the denim game also is a big deal in Atlanta. The Georgia state capital is one of the leading cities for production of hip-hop music with recording artists and producers looking to outfit themselves in the best denim. Ponce Denim Company hopes to give Atlanta's stylish people a wide selection of fashionable jeans.

The shop offers brands that might be new to Americans, such as the Japanese label Edwin. Also offered are premium-denim brands from G-Star and Nudie to Levi's. Entrepreneurs Farshad Arshid, his wife, Sandy Arshid, and Ruel Chambers decided to open their jeans shop at the happening Ponce City Market. It's a mix of unique stores and restaurants, some located in a food hall that occupy a renovated building that was recently listed in the National Register of Historic Places. Ponce City Mar-

ket formerly served as a store and distribution center for Sears, Roebuck and Co. The Italian-renaissance revival building was once one of the largest structures in Atlanta.

While the jeans come with a high pedigree, Farshad Arshid said his store would serve as a place where people can hang out and listen to music. The store's interior includes a wood floor, marble shelving and a Louis XIV desk.

Bulla Gastrobar 60 11th St. NE (404) 900-6926 bullagastrobar.com/locations/at-

With its September opening, Bulla Gastrobar brought Spanish cuisine to the Midtown area of Atlanta under the management of the Centurion Restaurant Group, which is led by Carlos Centurion, founder and president. Pronounced "boo-ya," Bulla is a slang word in Spanish for "chatter."

Featuring communal seating that encourages guests to engage in socializing and chatter, the Bulla space was designed by Celano Design Studio. The outdoor patio offers an inviting, convivial atmosphere with long, cushioned wooden benches and tables in light wood accented by dark frames. A more intimate second-floor dining area features dim lighting from chandeliers with large tear drop—shaped glass accents and natural light that shines through expansive windows.

At Bulla, chef Gino Buchelli—whose experience includes China Grill and Gabriela's Restaurant and Tequila Bar—treats guests to an array of cured meats, cheeses or tapas including shoshito peppers stuffed with mahón cheese, grilled octopus with corn puree and mojo verde, ceviche that is prepared with jalapeño and orange, chicken croquettes complemented by a creamy kimchi, and a tuna tartar with a Sriracha aioli. Entrées include Valencia-style rice paella with red sofrito, braised short ribs prepared with tetilla cheese potato foam and cipollini onions in a red-wine sauce, and salmon served with baby spinach, chickpeas and lemon cream.

In addition to a beer menu that includes Spain's Estrella Damm and Georgia's Sweetwater, Bulla features a tempting wine menu.



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International Trade Show Calendar

Mercedes-Benz Fashion Weekend Australia

Sydney Through May 19 Modaprima

May 20

Surtex Las Vegas Through May 22

May 21

Coast
Delray Beach, Fla.
Through May 22
Apparel Textile Sourcing

Miami Through May 23

Spree RECon

Las Vegas Through May 23

May 22

Licensing Expo

Las Vegas Through May 24

Techtextil North America

Atlanta Through May 24

Texprocess Americas

Atlanta Through May 24

May 23

Denim Première Vision

Paris Through May 24

Make It British (Meet the

Manufacturer)

London Through May 24

May 25

Mercedes-Benz Fashion Weekend Ibiza

Ibiza, Spain Through May 26

May 27

Poznan Fit Expo Poznan, Poland Through May 29

May 29

Milan Through June 1

May 30

Shoes & Leather Guangzhou

Guangzhou, China Through June 1

May 31

Couture Las Vegas Through June 4

June 2

Norton's Apparel, Jewelry & Gift

Gatlinburg, Tenn. Through June 4

June 3

Denver Apparel & Accessories Market

Michigan Women's Wear Market

rough June 4 ITMA Showtime

High Point, N.C. Through June 6

June 5

New York Shoe Expo, FFANY Market Week

New York Through June 7



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CMC

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Internet Retailer Conference and

Chicago Through June 8

MosShoes

Moscow Through June 8

June 6

Dallas Apparel & Accessories Market

Dallas Through June 9 Connections

Kingpins

New York Through June 7

Supreme Celebration

Fashion Industry Gallery (FIG)

Dallas Through June 8

June 7 Fukuoka International Gift Show

Fukuoka City, Japan Through June 9

June 8

IFJAG

New York Through June 11

June 9

London Fashion Week Men's

London Through June 11

June 10

Accessories The Show

New York Through June 12

Moda New York Through June 12

New York Women's

[Pre] Coterie

Through June 12

Northstar Fashion Exhibitors

St. Paul, Minn. Through June 11

June 11

OffPrice

SMOTA Miami

Fort Lauderdale, Through June 12

June 12

Pitti Immagine Uomo

Florence, Italy Through June 15

June 13

Atlanta Apparel Atlanta Through June 16

June 15

The NBM Show

Cleveland Through June 16

June 16

White Show-Men and Women

Milan Through June 18

June 17 New England Apparel Club

LA Kids' Market

Los Angeles Through June 20

June 18 LA Fashion Market

Los Angeles Through June 20

Select, Transit

ugh June 20 Designers and Agents

Los Angeles Through June 20

June 19

WWSRA Northwest Summer

Preview Portland, Ore. Through June 21

WWSRA Rocky Mountain Outdoor

Paris Fashion Week Men

Paris Through June 24

June 20

China Bags Show

Dallas Total Home & Gift Market

Dallas Through June 26 **Kidsworld** Dallas Through June 26

June 21

Pitti Immagine Bimbo

Florence, Italy Through June 23

Santa Fe Fashion Week Santa Fe, N.M. Through June 23

Hong Kong Jewellery & Gem Fair

Through June 24
Tranoï Week

Paris Through June 26

June 22 GTS Florida Jewelry and Apparel

Kissimmee, Fla.
Through June 24

Man-Woman Paris, Man Paris

Paris Through June 24

June 24 **Fashion Market Northern**

California
San Mateo, Calif.
Through June 26

The Deerfield Show

Deerfield, III. Through June 25

June 25 CALA

Denver Through June 26

June 26

Fashion London SVP

Metropolitan New York Shoe,

Footwear & Accessories

Marketplace

WWSRA Intermountain Summer

Preview Huntsville, Utah Through June 28 WWSRA Montana Summer

Preview Bozeman, Mont. Through June 28

June 27

Ambiente India New Delhi

New Delhi Through June 29 **Heimtextil India**

New Delhi Through June 29

TEXW@RLD

We invite you to join us for **Texworld** We invite you to join us for **Texworld USA**, the largest sourcing event on the East Coast for apparel fabric buyers, product R&D specialists, designers, merchandisers, and sourcing professionals. This international business platform offers a wide product range covering the entire fabric spectrum—season-to-season attendees discover textiles of innovative structures material mixes and attendees discover textiles of innovative structures, material mixes, and surprising color palettes. Also visit us for Apparel Sourcing USA, providing apparel brands, retailers, wholesalers and independent design firms a dedicated sourcing marketplace for finding the best international apparel manufacturers. Make plans now to join us July 23–25 for three days of sourcing, seminars, and networking at New York City's Jacob Javits Center, located at 655 West 34th St. www. texworldusa.com

texworldusa.com



Merchant Factors Corp., located near the garment center in downtown LA, offers non-recourse factoring, assetoners non-recourse factoring, asset-based loans, inventory financing, pur-chase order financing, letters of credit, and revolving lines of credit against other tangible assets, such as commer-cial real estate, trademarks, and royalty income. Our local management team income. Our local management team offers quick responses, hands-on personalized service, and flexibility to meet all our clients' needs. Established in 1985, Merchant has become a leader in the industry, satisfying the needs of growing businesses. Merchant services the entire United States, with offices locally in Los Angeles, Fort Lauderdale, and New York. www.merchantfacters.

Pitti Immagine Filati

Florence, Italy Through June 29

June 28

Agenda Long Beach, Calif. Through June 29

June 30

Playtime Paris Through July 2

Agenda Festival Long Beach, Calif. June TBA

Capsule (TBA)
Paris

Coast (TBA) July 1

Paris Fashion Week Haute Couture

Paris Through July 5 July 2

Spinexpo Paris Through July 4

July 3 Greenshowroom Ethical Fashion

Berlin Through July 5

Berlin Through July 5

Premium Berlin, Bright

Berlin Through July 5 Seek

Berlin Through July 5

July 4

Through July 5

FashionTechBerlin Blossom Première Vision

Paris Through July 5

July 5 Connections
Berlin
Shenzhen International Trade

Fair for Apparel Fabrics and Accessories Shenzhen, China Through July 7

ispo Shanghai Through July 8

July 6 Mercedes-Benz Fashion Week Madrid

Madrid Through July 11 July 7

Interfilière Paris Through July 9

Mode City Paris Through July 9

Sportiv

Paris Through July 9 TrendSet

Munich Through July 9 Unique by Mode City Paris Through July 9

July 8 Modefabriek Amsterdam Through July 9



Hong Kong Fashion Week Hong Kong Through July 12

July 10

Lineapelle London Milano Unica

Milan Through July 12 Shirt Avenue

Through July 12 Atlanta International Gift & Home Furnishing Market

July 13 Supreme Kids Munich Through July 15

July 14

SwimShow Miami Beach, Fla. Through July 17 Cabana

Miami Through July 16 Hammock South Beach, Fla. Through July 16

Swim Miami South Beach, Fla Through July 16

July 15 Bubble

JA New York

New York Through July 17 July 16

Francal São Paulo Through July 19

July 16 India International Garment Fair New Delhi Through July 18

July 17

International Footwear Leather Show (IFLS+EICI) Bogotá, Colombia Through July 19 Spinexpo

New York Through July 19 July 17

DG Expo Fabric & Trim Show

New York Through July 18 **Lineapelle**

New York Through July 18 **Première Vision** New York Through July 18

View Premium Selection Munich Through July 18

Intermoda Guadalajara, Mexico Through July 20

July 18

London Textile Fair London Through July 19

Jewelry, Fashion & Accessories Show Rosemont, III. Through July 22 Gift & Home Summer Market LA

July 19

Los Angeles Through July 23

California Marketplace Los Angeles Through July 23

July 21 Designer Forum New York Through July 23

July 20

CURVE

America solely dedicated to intimate apparel, swimwear, and men's underwear. The CURVE shows will underwear. The CURVE shows will be presenting the collections of over 350 brands July 29–31 in New York and Aug. 13–15 in Las Vegas. The CURVE shows are produced by EUROVET AMERICAS, a EUROVET



Dallas Apparel & Accessories Markets

are held five times each year at the Dallas Market Center. Located in one of the country's fastest-growing re-gions, the Dallas Market Center brings together thousands of manufactur-ers and key retailers in an elevated ers and key retailers in an elevated trade-show environment. Featuring 500 permanent showrooms and over 1,000 temporary booths, including expanded contemporary lines and resources, the Dallas Market Center is where style starts. For the latest news and uncoming market dates visit and upcoming market dates, visit
Dallas Market Center's website. www.
dallasmarketcenter.com

Gallery International Fashion Trade Show Düsseldorf, Germany Through July 23 Midwest Gift & Lifestyle Show

Des Plaines, III. Through July 23 Supreme Women & Men

Düsseldorf, Germany Through July 24 July 22

Accessories The Show New York Through July 24

Fame New York Through July 24

Moda New York Through July 24

MRket

New York
Through July 24
New York Men's & Women's

Newe York Through July 24 **Project and Project Womens**

New York Through July 24 **Cobb Trade Show**

Atlanta Through July 23 Pure London

London Through July 24 Scoop International Fashion

Supreme Body & Beach

Philadelphia Gift Show Philadelphia Through July 25

July 23

New York
Through July 25
Apparel Sourcing USA Summer

New York Through July 25 **Home Textiles Sourcing**

Liberty Fairs New York Through July 25 Man New York Through July 25 Through July 25

Outdoor Retailer

Denver Through July 26 July 24 The ASI Show Chicago Through July 26

July 25 Colombiamoda

Medellín, Colombia Through July 26 **Jacket Required** London Through July 26 July 28

Dallas Men's Show

Dallas Through July 30 Innatex Frankfurt, Germany Through July 30 Westcoast Trend Show

Los Angeles Through July 30 July 29

CurveNewYork New York Through July 31 Kentucky Bluegrass Buyer's

Lexington, Ky. Through July 30

Stylemax

Chicago Through July 31 Continued on page 22

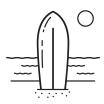




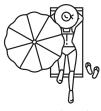
The Global Watersports and Beach Lifestyle Tradeshow.







Board Sports



Coastal Life

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A Trade Only Event.

Continued from page 20

ASD Market Week Las Vegas Through Aug. 1

July 30 LA Fashion Market Los Angeles

LA Kids' Market Los Angeles Through Aug. 1

Aug. 1 Swim Collective and Active Collective West Anaheim, Calif. Through Aug. 2

Aug. 2 The NBM Show Long Beach, Calit Through Aug. 4

Aug. 3 GTS Jewelry & Accessories Expo Greensboro, N.C.

Through Aug. 5 India International Footwear Fair New Delhi Through Aug. 5

Aug. 4 Wäsche Und Mehr Dortmund, Germany Through Aug. 6



Sterling National Bank offers cli-ents a full range of depository and cash-management services plus a broad portfolio of financing solutions—including working capital lines, accounts receivable and inventory financing, factoring, trade financ-ing, payroll funding and processing, equipment leasing and financing, commercial and residential mortgages, and mortgage warehouse lines of credit. Sterling is well-known for its high-touch, hands-on approach to customer service and a special focus on serving the business community www.snb.com/factoring-trade-finance



DG Expo Fabric & Trim Show is a two-day show featuring American and European companies with low minimums and many with in-stock programs. DG Expo focuses on the needs of designers, manufacturers (producing apparel, accessories, home furnishings and ethors commended the commended by the co home furnishings, and other sewn home furnishings, and other sewn products), plus private-label retailers, fabric stores, and event/party planners. In conjunction with our trade shows, we also offer a series of seminars focused on business growth. Upcoming shows are July 17–18 in New York, Aug. 28–29 in Chicago and Nov. 27–28 in San Francisco. Visit our website for details and to register. www.dgexpo.net

Supreme Women & Men AGHA Melbourne Gift Fair Through Aug. 8

Aug. 5 **Playtime** ough Aug. **Chicago Collective** Through Aug. 7 Children's Club New York Through Aug. 7 Moda London Birmingham, U.K Through Aug. 7

Aug. 6 New York Shoe Expo New York Through Aug. 10

Aug. 7 Atlanta Apparel Atlanta gh Aug 11 World of Prom Printsource Through Aug. 8

Aug. 8 Travelers Show Pittsburgh

Moon Township, Penn Through Aug. 9 Copenhagen International Fashion Fair (CIFF) shows-

Raven, Runway, Kids, Shoes Copenhagen, Denmark Through Aug. 10

Aug. 10 Mid-South Jewelry and

Accessories Fair Southhaven, Miss Through Aug. 12

Aug. 11 OffPrice Las Vegas Through Aug. 14

Aug. 12 Footwear Sourcing at MAGIC Las Vegas Through Aug. 15

Sourcing at MAGIC Las Vegas Through Aug. 15

Travelers Show Philadelphia Plymouth Meeting, Pa.

Toronto Gift Fair Toronto Through Aug. 15

NY Now New York Through Aug. 16

The Deerfield Show is a wholesale trade show that takes place four times annually at the Embassy Suites in Deerfield, III., a suburb located about 20 called a contract to the Chicago Line. 30 miles northwest of Chicago. Hundreds of specialty-boutique buyers from the Midwest attend this regional show for its convenience and affordability. The Deerfield Show features approximately 250 brands of contemporary apparel, swimwear, footwear, and accessories. The Deerfield Show is an excellent wholesale recovers for is an excellent wholesale resource for is all excellent wholesale resource to the industry's top brands and regiona retailers. Show dates are June 24–25 and Sept. 16–17. www.midwestap-pareltradeshows.com

Aug. 13

The Collective Las Vegas Through Aug. 15 Children's Club

CurveLasVegas Las Vegas Through Aug. 15 **FN Platform**

Las Vegas Through Aug. 15 The Tents
Las Vegas
Through Aug. 15

Pooltradeshow Las Vegas Through Aug. 15 Project, Project Womens, Stitch

© Project Womens Las Vegas Through Aug. 15

WWDMAGIC

Las Vegas Through Aug. 15

WWIN Las Vegas Through Aug. 16

Agenda

Las Vegas Through Aug. 15

Capsule Las Vegas Men's and

Women's Las Vegas Through Aug. 1 Liberty Fairs

Las Vegas Through Aug. 15

Aug. 14 Londonedge Las Vegas Through Aug. 15

Aug. 15 NW Materials Show

Portland, Ore. Through Aug. 16

Aug. 17 Northwest Shoe Travelers Market St. Paul, Minn.

Through Aug. 19 Seattle Gift Show

Through Aug. 20 Aug. 18

STYL/KABO Brno, Czech Republic Through Aug. 20 UBM

Uniting the most influential fashion retail decision-makers and the world's top fashion brands, **UBM Fashion** serves the \$1 trillion-plus worldwide fashion industry through its comprehensive marketplaces in Las Vegas. New York, and Japan, including: MAGIC, COTERIE, PROJECT, FN PLATFORM, and more. UBM Fash-ion serves the industry by bringing together great brands and retailers together great brailes and retailers in superbly merchandised shows while providing superior customer service and ultimately presenting end consumers with the best apparel, footwear, accessories, and fashion products. www.ubmfashion.com

Aug. 19 Fashion Market Northern **California** San Mateo, Calif. Through Aug. 21

Atlanta Fashion Shoe Market

Through Aug. 21 Toronto Shoe Show

Toronto Through Aug. 21 **New Orleans Gift and Jewelry Show** New Orleans Through Aug. 22

Aug. 20 Apparel Textile Sourcing Canada Through Aug. 22

Aug. 21 Playtime

Tokyo Through Aug. 23

Aug. 22 **Dallas Apparel & Accessories** Market Dallas Through Aug. 25

Active Collective East New York Through Aug. 23

NE Materials Show Wilmington, Mass. Through Aug. 23 **Fashion Industry Gallery (FIG)**

Dallas Western Market

Dallas Through Aug. 25 Kidsworld Dallas Through Aug. 25

Aug. 23 The NBM Show New Jersey Secaucus, N.J. Through Aug. 24

Aug. 24

Denver Apparel & Accessories Market

Denver Through Aug. 27 **Rocky Mountain Gift Show**

Aug. 25 Trendz

Palm Beach, Fla. Through Aug. 27

Aug. 26 Michigan Shoe Market Livonia, Mich. Through Aug. 27 Travelers Show

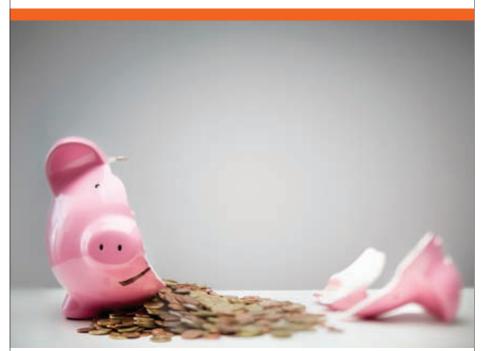
Baltimore Through Aug. 27



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Continued on page 24





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Continued from page 22



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Bodyfashion Tradefair

Boston Collective Boxboro, Mass.

Through Aug. 28

New England Apparel Club
Marlboro. Mass

Northstar Fashion Exhibitors

rough Aug. 28 Alberta Gift Fair

Through Aug. 29 Aug. 27

Poznan Fashion Fair, BTS, Fast Fashion, Next Season Poznan, Poland Through Aug. 29

Aug. 28

DG Expo Fabric & Trim Show

mougn Aug. 29 **Brazil International Yarn & Fabric Show**São Paulo
Through Aug. 30

Dye + Chem São Paulo Through Aug. 30

Japan Jewellry Fair

Through Aug. 30

SAPICA León, Mexico Through Aug. 31

Aug. 29

All China Leather Exhibition

Shanghai Through Aug. 31 International Premium Incentive

Tokyo International Gift Show Tokyo Through Sept. 1

August TBA

Los Angeles Swim Week (TBA)

Moda 360 (TBA)

TRU Show (TBA)

Sept. 1

I.L.M. International Leather Goods

Offenbach, Germany Through Sept. 3

Sept. 2

Gallery Shoes

Düsseldorf, Germany Through Sept. 4



Surf Expo is the largest and longest-Surf Expo is the largest and longest-running watersports and beach/resort/ lifestyle trade show in the world. Produced annually in January and September, the show draws buyers from specialty stores, major chains, resorts, cruise lines, and beach rental companies across the U.S., the Carib-bean, Central and South America, and around the world. The show and around the world. The show features more than 2,500 booths of hard goods, apparel, and accessories and a full lineup of special events including fashion shows, annual awards ceremonies, and demos. More infor-mation about Surf Expo can be found



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Credit/Capital Factors, is a global
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Sept. 4

Munich Fabric Start Munich Through Sept. 6

Spinexpo

CPM Collection Première Moscow

Mode Lingerie and Swim Moscow

Through Sept. 7 Tokyo International Gift Show

Tokyo Through Sept. 7

Tokyo International Incentive

Tokyo Through Sept. 7

Sept. 5

Kingpins Guangzhou, China

Indiana Women's Apparel Club

Westfield, Ind. Through Sept. 6 rooms experience

Tokyo Through Sept. 7

CentreStage

Hong Kong Through Sept. 8

The One

Through Sept. 8

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Dallas Total Home & Gift Market Dallas Through Sept. 8

Imprinted Sportswear Show

Surf Expo

Style Fashion Week

Trends The Apparel Show

New York Fashion Week New York Through Sept. 14

Sept. 7

Kingpins Hangzhou, China Through Sept. 8

Western Imprint Canada Show Calgary, Alberta Through Sept. 8

Denver International Western/ English Apparel and Equipment

Denver Through Sept. 9

Momad Metropolis, Momad Shoes

Madrid Through Sept. 9 Bijorhca

Paris Through Sept. 10

Première Classe

Paris Through Sept. 10 **Who's Next**

Paris Through Sept. 10

Sept. 8

Norton's Apparel, Jewelry & Gift Market

Gatlinburg, Tenn. Through Sept. 10

Toronto Through Sept. 11

Sept. 10 MosShoes

ough Sept. 13 MQ Vienna Fashion Week

Through Sept. 16

AmericasMart'Atlanta

Atlanta Apparel is the largest apparel market on the East Coast, offering market on the East Coast, offering thousands of contemporary and ready-to-wear women's, children's, and accessories lines all together in one location at one time. As the apparel and accessories collection of AmericasMart® Atlanta, it features

on an expansive—and growing—prod-uct mix, including contemporary, ready-to-wear, young contemporary, social occasion, bridal, activewar, resortwear, swim, lingerie, fashion jewelry, fine jewelry, shoes, handbags and more showcased in permanent showrooms and temporary exhibi-tion booths.Trend-driven, juried temporary collections include Premiere (women's premium high-end/ contemporary apparel, denim, and accessories), and Premiere LUXE (high-quality luxury apparel and accessories). Atlanta Apparel presents five apparel markets and three five apparel markets and three specialty markets: WORLD OF PROM (prom, pageant, quinceañera, social occasion) each year and VOW I New World of Bridal twice each year. www.AmericasMart.com/apparel

Sept. 11

Midwest Gift & Lifestyle Show

Des Plaines, III. Through Sept. 13

Sept. 12

Metropolitan New York Shoe, Footwear & Accessories Marketplace

REV Chicago Boutique Show

Asia's Fashion, Jewellery and Accessories Fair

Hong Kong Through Sept. 15

Curate International Collections

Through Sept. 15 Dhaka International Yarn & Fabric

Show Dhaka, Bangladesh Through Sept. 15

Dye + Chem
Dhaka, Banglades
Through Sept. 15

Textech International Expo

Bisutex, Intergift, Madridjoya

Hong Kong Jewellery and Gem

Hong Kong Through Sept. 16

Sept. 13

Designers and Agents New York Through Sept. 15

Edge Designers

The NBM Show

Through Sept. 15

IFJAG Orlando, Fla. Through Sept. 16

Sent. 14

Billings Market Association

Hawaii Market Merchandise Expo Honolulu Through Sept. 16

Trendz West
Palmetto, Fla.
Through Sept. 16

London Fashion Week

London Through Sept. 18

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show experience at the semiannual Womenswear In Nevada (WWIN) show at the Rio Hotel & Convention Center. In addition to showcasing 1.500-plus womenswear lines under 1,500-pus womenswear lines under one roof—including top brands and newcomers in modern updated (misses), traditional, contemporary, petite, plus, tall, and accessories—WWIN is adding many new features and enhancements. Among them, and the property of the and enflancements. Annoing them, a new fashion show joins opening day's extended hours and wine/ cheese reception; the popular daily complimentary breakfast and lunch offerings will have fresh, fun new one-rings win have riesh, full flew themed menus; big savings at more hotels; new WWIN workshops; LYFT ride discounts; free parking; show specials and giveaways, and more. August 13–16, 2018, and February 4–7, 2019. www.winshow.com

Sept. 15 Capsule New York Women's

New York Through Sept. 17

Coterie

New York Through Sept. 17

Fame
New York
Through Sept. 17
Moda
New York
Through Sept. 17
Moda
New York
Through Sept. 17

NY Women's

New York Through Sept. 17

Sole Commerce

New York Through Sept. 17

Sourcing @ Coterie New York Through Sept. 17

Stitch @ Coterie

ew York rough Sept. 17

National Bridal Market

Chicago Through Sept. 17

Sept. 16

The Deerfield Show

ugh Sept. 17 Micam Milano

ough Sept. 19 Mipel

Milan Through Sept. 19

Sept. 17

Apparel Sourcing Through Sent 20

Shawls & Scarves

Paris Through Sept. 20 **Texworld, Avantex**

Paris Through Sept. 20

Sept. 18 Heimtextil Russia

Through Sept. 20

Sept. 19

Jumble

Tokyo Through Sept. 21 **Première Vision**

Through Sept. 21

The Sourcing Connection

Paris Through Sept. 21

Milan Fashion Week

Through Sept. 25

Sept. 20

Osaka International Gift Show

Osaka, Japan Through Sept. 21

Sept. 21 GTS Florida Jewelry and Apparel Expo

Kissimmee, Fla.
Through Sept. 23
The One Milano—Mifur, Mipap

White Show-Women's Collection

Through Sept. 24

Sept. 22

Milan Through Sept. 24

Michigan Women's Wear Market Livonia, Mich. Through Sent. 24

Gift & Home Fall Market LA Mart

Los Angeles Through Sept. 25

Sept. 24

International Lingerie Show

Las Vegas Through Sept. 26

Paris Fashion Week Women

Paris Through Oct. 2

Sept. 25 Kansas City Apparel & Accessory

North Kansas City, Mo. Through Sept. 26

Lineapelle

ough Sept. 27 VOW/New World of Bridal

Atlanta Through Sept. 27

Sept. 26 Filo

Interfilière

Shanghai Through Sept. 27

Sept. 27 Imprinted Sportswear Show Fort Worth, Tex. Through Sept. 29



Hana Financial

Established in 1994, Hana Financial Established in 1994, Palar Inflation is a specialized norbank financial institution that offers factoring, SBA lending, and insurance services. Hana Financial evolved from a local startup serving a niche market of Southern California to a top-10 factor in the U.S. and a member of Factors. Obein leterational with offices in Chain International, with offices in Los Angeles and New York. www. hanafinancial.com

International Yarn & Fabric Show

Intertextile Shanghai Apparel

Shanghai Through Sept. 29 **Milano Unica**

Shanghai Through Sept. 29

Yarn Expo

Through Sept. 29

Sept. 28 Paris Sur Mode Tuileries

ugh Oct. 1

Première Classe Tuileries

Paris Through Oct. 1

September TBA

Bread and Butter (TBA)
Berlin

Edit (TBA)

New York
Indianapolis Children's Show

Lakme Fashion Week (TBA)

Luggage, Leathergoods, Handbags & Accessories Show (TBA)

Mercedes-Benz Fashion Week Istanbul (TBA)

Stitch (TBA)

Stock Xchange by Off-Price (TBA)

Syracuse Super Show (TBA)

TMRW (TBA)

Tranoï (TBA)

Western Canada Fashion Week (TBA) Fdmonton, Alberta

Oct. 1 LA Majors Market Los Angeles Through Oct. 3

Coast

Miami Through Oct. 2

Luxe Pack Monaco

Through Oct. 3

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Africa Sourcing and Fashion Week Adis Ababa, Ethiopia Through Oct. 4

Oct. 3

LA Textile, Sourcing at LA Textile

Los Angeles Through Oct. 5 **FashioNXT**

Portland, Ore. Through Oct. 6 0ct. 5

GTS Jewelry & Accessories Expo Greensboro, N.O Through Oct. 7

Oct. 7

Travelers Show

Philadelphia Through Oct. 8

The Knot Couture New York Through Oct. 9

Oct. 8

Label Array Los Angeles Through Oct. 10

LA Fashion Market

Los Angeles Through Oct. 11 **LA Kids' Market**

Los Angeles Through Oct. 11

Contemporary Curves Los Angeles Through Oct. 10

Designers and Agents LA os Angeles hrough Oct. 10

Oct. 9

IWAC Michigan Clare Apparel Group Clare, Mich. Through Oct. 10

LA Men's Market Los Angeles Through Oct. 10

Oct. 10 Exponoivos Premium

Textile Forum London Through Oct. 11

Première Vision

Through Oct. 12 Portland Fashion Week
Portland, Ore.
Through Oct. 14

Style Fashion Week Los Angeles Through Oct. 14

Oct. 12

Fashion Week San Diego

San Diego Through Oct. 14 Poznan Sport Expo Poznan, Poland Through Oct. 14

Oct. 14

Travelers Show

Pittsburgh Through Oct. 15

Arizona Apparel, Accessories, Shoes & Gift Show

Mesa, Ariz. Through Oct. 16 Denver Apparel & Accessories Market

Denver Through Oct. 16 **New England Apparel Club** Marlboro, Mass. Through Oct. 17

Oct. 16

Atlanta Apparel ia igh Oct. 20

JiTAC European Textile Fair Tokyo Through Oct. 18

Continued on page 26

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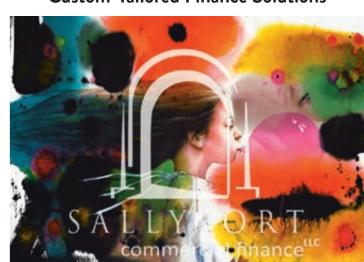
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APPAREL

ACCESSORIES

FOOTWEAR



TRADE SHOW CALENDAR

Nov. 1

Showcase

Islands of the World Fashion

Michigan Women's Wear Market Livonia. Mich.

Atlanta Fall Immediate Delivery

Hawaii Market Merchandise Expo

JERIAN SHOP

Jerian Plastics Inc. is a global hanger

Jerian Prastics Inc. Is a global nanger manufacturer and a premium store fixture distributor where you can source all your hanger store fixtures and garment packaging needs through our worldwide network facilities. At Jerian, we always have a mind to provide our clients with

facilities. At Jerian, we always nave in mind to provide our clients with cost-effective plastic hangers and top-quality personalized custom-made wooden hangers specially designed to enhance the highest standards of the fashion industry and to fit the latest trends in the store interior-design

market. www.jerianhangers.com

New England Apparel Club

Mid-South Jewelry and

Accessories Fair

Southaven, Miss Through Nov. 4

Nov. 2 The NBM Show Charlotte, N.C. Through Nov. 3

Nov. 4

Through Nov. 5

Atlanta Through Nov. 8

Hyannis, Mass. Through Nov. 7

Coast Delray Beach, Fla. Through Nov. 9

Nov. 8

Nov. 6

Show

Continued from page 25

Goodman Factors

As the oldest privately held factoring company in the Southwest, **Goodman Factors** provides recourse and non-recourse invoice factoring for businesses with monthly sales volumes of \$10,000 to \$4 million. Services include invoice and cash posting, credit and collection service, and cash advances on invoices upon shipment. Due to Goodman's relatively small size and centralizedrelatively small size and centralized-management philosophy, its clients often deal directly with company management/ownership. Its size also enables it to provide flexible arrange-ments and quick decisions. Goodman Factors now operates as a divi man ractors now operates as a tori-sion of Independent Bank (Memphis, Tenn.), which has routinely been recognized as one of the Southeast's highest-rated independent banks in terms of customer approval ratings and capital soundness. www.good-manfactors com

Oct. 17

Interfilière New York Through Oct. 18

Oct. 18 Creators Tokyo Men

Tokyo Through Oct. 19

Man-Woman Tokyo

Tokyo Through Oct. 19

SGIA Expo

Las Vegas Through Oct. 20



Sallyport Commercial Finance, LLC is Saliyurt colimited in Hilance, Ltc is an independently owned and operated, specialty finance company focused on providing entrepreneurs with working capital solutions to help drive growth and achieve business hopes and dreams. Our mission is to deliver a compelling tailored cash flower and dreams. Our mission is to deliver a compelling tailored cash flow solution to drive growth and value into our entrepreneurs with a full suite of factoring and asset-based products including accounts receivable finance, purchase order finance, equipment and inventory finance, cash flow loaps, and export www. cash flow loans, and export. www. sallyportcf.com

Manila F.A.M.E. International Manila, Philippines Through Oct. 21

Nashville Jewelry and Merchandise Show

Nashville, Tenn. Through Oct. 21

Oct. 21

Fashion Market Northern California

Through Oct. 23

Travelers ShowBaltimore-Hunt Valley, Md.
Through Oct. 22

Oct. 22

Fashion World Tokyo

Tokyo Through Oct. 24 **Textile Tokyo**

Tokyo Through Oct. 24

Oct. 23

New England Apparel Club Portland Maine Portland, Maine Through Oct. 24



domestic and international selection of today's best children's brands in a ative and warm work environment. creative and warm work environment.
"Playtime New York has become
a hub for the very best children's
brands."—Babyology. "After 30 years
in the baby business and attending
many disappointing shows, I found Playtime to be fabulous! As a buyer Playtime to be fabulous! As a buyer I am always looking for new and creative lines. At Playtime I found them!"— Denny's/J&S. Boy+girl, Caramel, Go Gently Baby, Everbloom, Tane organics, Omanimini, Rylee & Cru, Misha & Puff, Mini Rodni, Molo, Lapacch, Ourf, Velysteon, Tuebind. Cru, Misha & Puff, Mini Rodini, Molo, Lanoosh, Oeuf, Velveteen, Tuchinda and Tia Cibani kids already confirmed their participation in the next edition, which will take place June 30–July 2 in Paris. Other show dates are July 4–5 in Berlin, Aug. 5–7 in New York and Aug. 21–23 in Tokyo. Check out details and pre-register for free. www. iloveplaytime.com

Riyadh Arab Fashion Week Riyadh, Saudi Ar Through Oct. 27

Oct. 24 Dallas Apparel & Accessories Market

Dallas Through Oct. 27

Travelers Show Ocean City, Md. Through Oct. 25

Fashion Industry Gallery (FIG)

Dallas Through Oct. 26

Kidsworld

Dallas Through Oct. 27



Republic Business Credit is an Republic Business Credit is an independently owned commercial finance company, headquartered in New Orleans, with regional offices in Los Angeles, Chicago, and Houston. Offering factoring and ABL, with seasonal over-advances, we focus on tailoring finance solutions to fit our clients' needs. At Republic, we are proud of our can-do flexible attitude. proud of our can-do, flexible attitude and our emphasis on responsiveness. www.republicbc.com

Oct. 25

Jewelry, Fashion & Accessories Show

Through Oct. 28

Oct. 26

ITMA Asia + CITME

Shanghai Through Oct. 30

Oct. 28

Northstar Fashion Exhibitors St. Paul, Minn. Through Oct. 30

NW Trend Show

Through Oct. 30

Oct. 31

London Print Design Fair

London Through Nov. 1 Texfusion

London Through Nov. 1

October TBA

Amazon Fashion Week (TBA)

Tokyo Modama (TBA) Tex-Styles India (TBA)



ON THE COVER: Fashion: David Meister Photography: Courtesy JS Group

All show dates are verified prior to publication but are subject to change. Highlights are provided as a free service to our advertisers. We regret that we cannot be responsible for any errors or omissions within the International Trade Show Calendar.

THE VELD GROUP Are you considering selling or expanding your business? Contact the apparel industry's premier source for mergers and acquisitions. **Veld** Mergers and Acquisitions strives to help clients realize their unique definition clients realize their unique definition of success. We have an inventory of apparel-related opportunities available as our team provides a comprehensive service offering aimed at supporting business owners at nearly all stages of their company's lifecycle. Our team has supported thousands of clients and completed more than 1,000 transactions since 2002. In apparel, we have sold manufacturing, distribution, and retail. This experience, coupled with our history as founders, owners, and operators ourelice, coupled with our flistory as founders, owners, and operators ourselves, provides us an unparalleled practical knowledge base and real-world perspective. When we provide mergers and acquisitions advisory services, explore capital sourcing and deployment options evaluate value. deployment options, evaluate valu deployment options, evaluate valuation drivers, or structure a realistic exit plan, we do so knowing that our clients rely on us to help manage what may be their largest asset and the culmination of years of extraordinary efforts. contact@theveldgroup. com, www.veldma.com, www.the-



We have an inventory of apparel-related opportunities available.

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Manufacturing

- ✓ Advantage Bridal
- ✓ Children's Eco Clothes
- ✓ Cover Charge Contemporary Miss
- ✓ Custom T-Shirt Design—Mexico
- ✓ DIY Toys
- ✓ Gypsy Jeans
- ✓ Harper Ave. Backpacks
- ✓ IM Sports Wear
- ✓ L&M Apparel
- ✓ Live Well 360 Yoga Wear
- ✓ Lulu Lu Petit Lingerie

✓ LVR Athletic Leisure

- ✓ Nelson Compression Wear
- ✓ Malini Lingerie
- ✓ My Tikker Watches
- ✓ Nomad Designs
- ✓ Premium Clutch Designs
- ✓ R Heroes Work Wear
- ✓ Submission Jui Jitsu Gi's
- ✓ Tat2x Shapewear
- ✓ Uncle Mikes Surf Wear
- ✓ Yoga Mat Organics

Distribution

- ✓ BMI Eyewear
- ✓ Girl Extraordinaire Bridal
- ✓ Fashionable Socks
- ✓ J. Johnson & Company
- ✓ International Swimwear
- ✓ Silk Designs

Retail

- ✓ Avumi Clothing
- ✓ Balboa Beachwear
- ✓ Darlings Clothing
- ✓ Kids Only Clothing
- ✓ La Jolla Fashion
- ✓ Lingerie of Brentwood
- ✓ Madison Blue (chain)
- ✓ Off Melrose Clothing
- ✓ Sasha of Laguna✓ Trio Clothing
- ✓ Vegan Chic.com

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