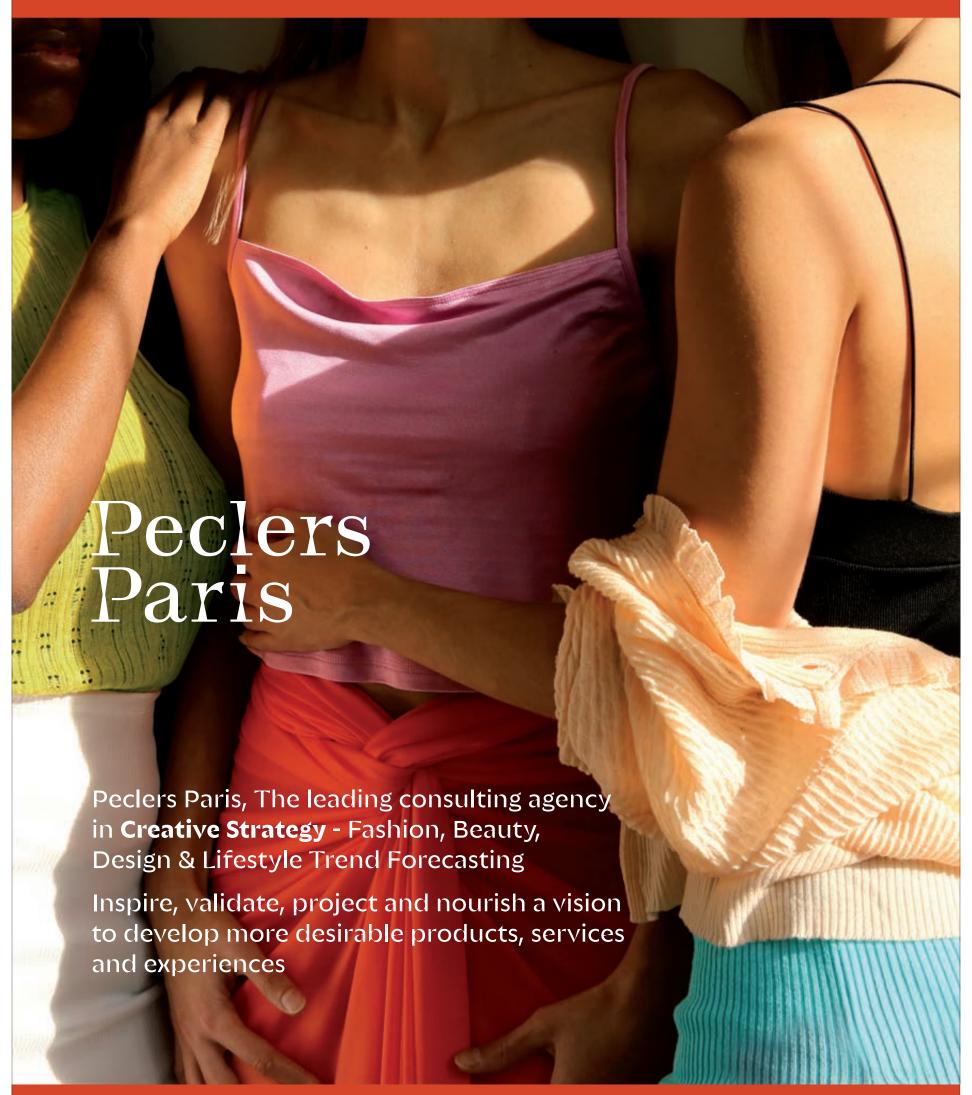


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Contact: Jennifer Karuletwa Jennifer.Karuletwa@peclersparis.com Tel: 310-890-6210 www.peclersparis.com













Fashionable Years

California Apparel News has proudly reported on our industry for 75 years, but never have we seen times like these.

Our industry has been hit hard, to say the least, by a three-fold worldwide crisis—health, economic, and societal—but, as we come together to reimagine our industry, we will emerge better and more successful on the other side.

This tumultuous time gives us an opportunity—forces us, really—to do the hard work of changing our thinking and business models in order to succeed in this new world of challenges.

As *California Apparel News* marks its 75th year, we share a brief reflection on the history of our industry. We've come out of crises and upheavals before with great successes to show for it, and I have every confidence we will do so again.

As our industry moves forward, *California Apparel News* will proudly continue to record its accomplishments.

Thank you for 75 remarkable years.

Apparel News

Formation of the second of the













First Issue of *California Apparel News* July 6, 1945

California Apparel News

A National Weekly Newspaper Devoted to the California Apparel Industry

VOL. 1 - NO. 27

. . . LOS ANGELES, CALIFORNIA, FRIDAY, JULY 6, 1945

10c Payable in Advan

Millinery Showings Start Sunday

Start Sunday

Millinery showings by 14 members of the Los Augeles Millinery Gulid and seven members of the San Francisco Millinery Gulid begin here Sunday for one week, to be followed by similar displays in San Francisco beginning July 22.

Los Angeles firms showing in their own showrooms are: Caspar-Davis, Cathay-Hats, Cine-Vogue, Grand Carlton, Grace Nugent, Lesie-James, Leo-Joseph, Monica, Begal, Rochelle of Hollywood, Ruby Ross, Sury Lee, Weyman Brothers, Yvonne Millinery.

Bay City bouses showing at the Billmore Hotel are: Ideal Hats, Charles Landsburg, Dan Levia, Walter Muller, Pennington Millinery, Simon Millinery, Louis Skopp.

Tala Expects 250 to Attend Play Day on 'Friday the 13th'

The TALA (Textile Association of Los Angeles) Play Day of the Oakmont Country Club text "Friday the 13th," will provide a full day of fun for a casualty of 250 textile men and teacht, according to Tilton Powell TALA president A few reservations were still available years announced.

With roll starting at 9 a.m.

With golf starting at 9 a, m ith coal-fe-sulter Jack Kopp starter, awimming and cards ill be among the order of pastires for the affernoon Dinner.

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divid selectainment as well as
tone cards are scheduled for the
rening. War bonds will be givtires at the dinner.

ATCL DI

the time with TALA's unfailing to men in the armed celebrities Attend us been invited to send out five War Bond Fashio





WIN COSTUMES AT G.I. DINNER

F. W. Woolworth Co. Acquires Long Lease on Bay City Building

CHAMBER URGES ABROGATION OF M-388 AND MAP

ADVERTISING FUND RISING IN CAMPAIGN

\$100,000 Subscribed in First Week of Drive

One week after the industry-wide meeting at which the California Year Round Fiesta of Fashions was formally presented by its sponors (the California Apparel Creators) more than half of the \$200,000 goal had been subscribed to by manufacturers in support of the advertising and promotion program. Contributions to date have come from 106 firms, according to a report from executive director Lyman Thompson late yesterday afternoon.

It is expected that within a One week after the indus-

rector Lyman Thompson late yesterday afternoon.

It is expected that within a month the full amount will be raised and that virtually all manufacturers will be participants, it was said. In the meantime, the area-wide program became effective the first of this week, although two important phases are pending further study. In order to provate an equitable month-to-month mlendar of fashion events, by manufacturing categories, the advertising agency of Foote, Cone & Belding is conducting a canvas of the market before launching the calendared advertising program, conducted by the William Stensgaard Store Promotion Council, is not expected to get under way until full as investigations among the nation's retailers as to what would hest serve them was commenced only this week.

In addition to the monies al-ready valued and the belows

In addition to the monies already raised and the balance to be gotten to reach the \$200,000 goal, the California Apparel Creators has on hand a reserve fund of \$62,000, Thompson raid.





Post-War Expansion Plans for Publisher

In 1946, the first full post-war year, spirits are high, and there are "scores of expansion plans." In February, *California Apparel News* founder and editor Joe Osherenko is preparing to launch *The Californian* magazine. The national newsstand publication is marketed as a source for "inspirational fashions born of the California way of life."

Servicemen Return to Apparel Industry

California Apparel News editor Osherenko writes about the apparel industry in the new Atomic Age. "We can help to render [the atom bomb] impotent by contributing to a way of life so pleasant for all that none will be seized with the fiendish desire to use it toward our destruction." As apparel-industry servicemen return from war, they are recognized and saluted. Now in its third year, the Textile Association of Los Angeles has grown to 270 members, and the University of California, Los Angeles, launches design classes in continuing education. By April, the Chamber of Commerce reports that more than 10 percent of the consumer's 1945 dollars spent in California retail stores are dedicated to the purchase of apparel.

California Apparel Companies Set Up Sourcing From Australia

In March of 1946, five California apparel companies, including Cole of California, agree to set up production in Australia, sharing space in a converted former smallarms factory in the prime minister's hometown. The umbrella company, California Productions, Ltd., is controlled by Australian business interests, but the California companies retain their identities as subsidiaries. The popularity of California apparel is evident, yet, during April's market, London-based visitors are said to be "just looking" because of the British government's ban on imports of U.S. merchandise. The British buyers say they plan to import California fashion as soon as the restrictions are lifted.

More-Feminine Styles Emphasized After War

Post-war women's fashions lead to more-feminine styles, as waists are defined and busts accentuated in tasteful silhouettes. This move away from the styles worn during the war when rationing was emphasized and women were encouraged to conserve fabric or update existing garments, aligns with the culture shift of women abandoning their roles in factories and returning to life as homemakers. Prepared to fulfill their domestic duties, women begin to wear gentler, feminine styles, epitomized in the first collection by a designer from Paris named Christian Dior—whose garments accentuate a woman's shape and curves-when they are unveiled in the French capital early in 1947.

First Costume Design Oscars Handed Out

During the 20th anniversary of the **Academy Awards** ceremony, a new category is introduced to acknowledge the work of the dedicated artists who create costuming in film. With the introduction of the Oscar for costume design in 1949, the academy chose to highlight the work of costumers in two different categories—color and black and white. The first recipients are "Hamlet" and "Joan of Arc."



Downtown L.A. in Metamorphosis

Downtown Los Angeles is slowly undergoing some very extensive alterations. By Aug. 18, at least eight major reconstruction jobs have been completed. Some buildings have been refaced; others have been torn down to give way to new buildings or parking lots. In mid-August, the city Parks and Recreation Commission signs a contract for the construction of a subterranean garage under **Pershing Square**—a project that has been sought for the past 25 years.

S.F. Valley Sears Opens

California's growing economic strength is reflected in new retail projects such as one of the largest Sears stores in America being opened around the corner from Laurel Canyon and Victory boulevards in Los Angeles' San Fernando Valley. "The two-story, 180,000-square-foot building will be run by a staff of 1,700 employees. It is estimated that the latest Sears retailing plant cost \$400,000 to construct." The emporium features a sprawling womenswear section "equipped with 21 dressing rooms, a large cafeteria, a roof garden and a conveyor-equipped receiving and marking room where merchandise is moved from deep inside delivery trucks on overhead tracks down into the hands of stock people.

New Stores Enjoy Big Volume

Business volume exceeding all expectations marks the area's two big new stores—Robinson's Beverly and May Co. Lakewood. Sales figures are not available, but overtaxed parking facilities and jam-packed mobs in the stores have made it impossible for store executives to deny that traffic has exceeded their highest hopes. Opening stock in the new May Co. operation is quoted at \$5 million, while Robinson's Beverly has a startling inventory believed to be at about \$3 million.

Ann Lowe Designs for Affluent Clientele

An accomplished dressmaker for the wealthy in United States society, Ann Lowe designs bridal-party dresses and a portraitcollar bridal gown comprising 50 yards of ivory silk taffeta for the anticipated nuptials of Jacqueline Bouvier and U.S. Senator John F. Kennedy. According to the National Museum of African American History & Culture, Lowe's work was worn by clients including the Auchinclosses (Bouvier's stepfamily), the DuPonts, the Rockefellers and the Roosevelts. As a pioneer in fashion history, Lowe is considered by many to have been the first African American designer to publicly gain a successful following.

Editors Endorse California's 'Cultured Sportswear'

California's "cultured look in sportswear" is unanimously cited by the nation's creative editors reviewing the market's Cruise and Resort collections as guests of California Fashion Creators during press week. Esther Hotten, director of women's activities for radio station WTMJ Milwaukee, is enthusiastic about the market on her first official press-week visit. "The market is more 'self-confident,' and there is 'less bizarre and wiser use of color," she said.



Retailing's Most Talked About Block

Taking its place among such celebrated "avenues of fashion" as Fifth Ave., the Rue de la Paix and Bond St. is a strip of Wilshire Boulevard in Beverly Hills spanned on the east by the Beverly Wilshire hotel and on the west by the new J.W. Robinson's department store-a milestone in decentralized store planning—and the forthcoming Beverly Hilton hotel. One small block in particular can be said to epitomize the high-fashion gamut of the area, for on the stretch from Bedford to Roxbury can be found Jax, active "avant-garde" sportswear; Hansi, a casual-sportswear boutique; Mathews, sophisticated sportswear combined with simplicity in "after-five"; and Amelia Gray, the area's better-dress salon.

Ike in a Robe From M. Jackman

California Apparel News publisher J.R. Osherenko covers a big coup for California designers. U.S. President Dwight Eisenhower wore outerwear made by California manufacturer M. Jackman. Osherenko wrote about how the 34th president of the United States got the Jackman piece. "It seems one of the President's golfing companions in Atlanta has been a Jackman customer for years. When Eisenhower admired his Jackman clothes, his friend ordered some special golfing outfits made up for the President. After Jackman had delivered the golfing clothes, he felt it would be a nice gesture to present the President with one of his firm's luxurious robes.

Gov. Knight Urges Support for 'Made-in-California' Week

Plans for the observance of Made-in-California Week April 15-21 move into their final stages with the signing by Gov. Goodwin J. Knight of his official recognition of the event. "California has gained international renown for the gracious, comfortable, convenient standard of living which we enjoy here," Gov. Knight said. Gov. Knight further pointed out that the popularity of Californiamade goods in the trade marts of the world has been translated into "vitally important contributions to our economy."

Catalina Reveals Out-of-This-World Collection

An infinite variety of fabrics, silhouettes and colors are represented in the new Catalina collection previewed by members of the brand's sales organization at the 50th anniversary sales meeting at the Ambassador Hotel. Soft drapery often replaced the perennially popular shirred sheath, and many styles boasted a decidedly sarong effect. This flattering new sculpturing plus glimmering, glamorous fabrics are calculated to put a woman in a fashion world of her own, said Dick Figueroa, vice president and merchandise manager of Catalina.

Galanos Winner of Coty Fashion Critics Hall of Fame Award

Los Angeles designer James Galanos gains acclaim for designing gowns for Nancy Reagan, Jackie Kennedy and Grace Kelly. His design career started in Los Angeles in 1951, and he gained notoriety quickly. In 1959, he wins the Coty American Fashion Critics Hall of Fame Award. The 1959 honor marks the third time that Galanos had won the Coty Award; he also was honored in 1954 and 1956. The ceremony is held at a black-tie event in the fashion wing of the Metropolitan Museum of Art in New York City.

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Los Angeles Costumed for Democratic Convention

The Democratic Party nominates John F. Kennedy for president at the 1960 convention in Los Angeles, and local retailers celebrate the event. Stores are decked out with banners, bunting and flags. May Co. wins the race with red, white and blue marquees over its entrances proclaiming "Welcome Democratic Delegates!" A few days before the presidential election, a poll of California Apparel News readers is published with approximately 71 percent of those polled supporting Republican candidate Richard M. Nixon. One week following the election, an article is published with the headline "California Apparel Industry Takes Election of Kennedy in Stride.'

Automation Drives Rise in Employment for Retail Stores

Rather than reducing personnel in retail establishments, the increased use of electronic computer equipment is expected to play a part in adding people to the retail workforce as indicated this week by Stephen C. Bilheimer, president of the retail giant Silverwoods. Bilheimer, who serves as chairman of a Los Angeles Chamber of Commerce researchcommittee panel, asserts that the increased efficiency and rapidity made possible by automation in merchandising and accounting procedures have spurred store expansion.

Gernreich Wins 2nd Coty Award

Rudi Gernreich, best known for his topless monokini, captures the 63rd annual Coty American Fashion Critics Award. This is Gernreich's second Coty Award. In 1960, he was the recipient of a special honor for revolutionizing swimsuit styling and creating a great American classic in his knit maillot. The Coty Award is fashion's most coveted honor based on creativity of design and high standards of workmanship. It is designed to recognize both fresh new talent and mature and consistent design ability.

Hang Ten Rides Big Wave

Fashion experiences a revolution in the 1960s with California serving as one of the hubs of the style shift. The state served as the cradle of denim workwear in the late 19th century. By the 1960s, denim is the uniform of stylish youth, and California designers and entrepreneurs build it into a multibillion-dollar business. Around the same time, the big wave of surf fashion starts in California with brands such as Hang Ten. While bikini swimwear was introduced in France just after World War II, California designers make the bikini popular fashion on almost any beach. As 1960s fashions evolve, think Nehru jackets, paisley prints, miniskirts and tie-dye.

California Mart Dedicated

For many years, people doing business in California's fashion market had been saying, "What this market needs is a central location, a merchandise mart that will be the focal point. We're too scattered. This market isn't as convenient as it ought to be." On Jan. 30, 1964, at 5 p.m., the California apparel-industry merchandise center was officially unveiled. Tower A of the California Mart, on which its first piece of steel had been laid on Jan. 20, 1963, held its grand opening ceremony with Mayor Samuel W. Yorty dedicating the building.



'Costume Designers' Guild Awards: And The Winner Is—Barbra Streisand!

"And the winner for the bestdressed actress is-Barbra Streisand!" The scene is the Costume Designers Guild annual awards dinner-dance at the Century Plaza Hotel. Streisand was feeling good. She had even stopped for photographers when she entered the lobby of the hotel. "It is very flattering for a professional person to receive an award, but to me the most flattering thing is to be recognized as a woman...and what other field represents women more than fashion?," she says while accepting the gold trophy.

Carol Spencer Designs for Barbie

Carol Spencer gains fashion fame when she begins designing for Barbie, the doll that would go on to become a sought-after toy in the United States and gain status as a cultural icon. In April 1963, Spencer answers a helpwanted ad she saw in California Apparel News. Toymaker Mattel was looking for someone to make outfits for Barbie. Spencer made several pieces for Barbie, including a halter top and a boy-short bikini for the doll. Spencer secures the Mattel job and makes a career out of dressing Barbie.

FIDM Founded in Downtown Los Angeles

Fashion education gains momentum at the end of the 1960s when the Fashion Institute of **Design & Merchandising** opens in downtown Los Angeles in 1969. Founder Tonian Hohberg builds FIDM through her vision of establishing an institution of higher learning for students who are focused on developing artistic skills and design. The location in downtown Los Angeles at 919 S. Grand Ave. affords students an environment immersed in the apparel-making industry and the glamourous style-centric culture of Hollywood.

Endless Summer

At California Apparel News, the people who put together the paper also made major contributions to popular culture. Among them is John Van Hamersveld, who served as art director for Style Magazine, a California Apparel News publication. He is best known for designing some of the 1960s iconic images, such as the poster for the pioneering surf film The Endless Summer" as well as the album covers for the Beatles' "Magical Mystery Tour" and the Beach Boys' 1967 album "Wild Honey." In later years, Hamersveld worked on covers for the Rolling Stones' "Exile on Main Street" and Blondie's "Eat To The Beat."

San Francisco Couple Opens The Gap

On Ocean Avenue in San Francisco, Don and Doris Fisher open the first **Gap** store in 1969. The store's mission is to ease the process of buying jeans, selling men's **Levi's** plus music, referred to as "record tapes" at the time. In addition to their dedication to offering denim, the Fishers are also committed to running a business that will contribute to the greater good. The couple's commitment to the community lays the groundwork for a business they hope will positively impact the world.



Publisher J. R. **Osherenko Dies**

After founding California Apparel News 25 years earlier, publisher Joseph R. Osherenko passes away on April 26. Known as J.R., Osherenko started in the magazine industry in 1936 by acquiring California Stylist. He continued to build his fashion-news business with the launch of California Men's and Boys Stylist in 1941, followed a few years later by California Apparel News. His Blue Book directory was unveiled in 1955. In 1966, Osherenko built a structure for editorial and business departments at 1011 S. Los Angeles St., while the printing business continued at 1020 S. Main St. Osherenko launched Style for Men in 1969, completing his portfolio of California Fashion Publications.

Coco Chanel 1884-1971

On Jan. 10, 1971, Gabrielle "Coco" Chanel dies in Paris at the age of 81 years old. Creating a classic look in women's suiting, strands of pearls and laying the groundwork for what would eventually become a woman's wardrobe staple—the little black dress-Chanel was a pioneer of fashion in the 20th century. While Chanel's fashion influence is undeniable and her work ethic unmatched, rumors of her secret as a Nazi sympathizer during World War II continued to swirl after her death. Throughout her career in fashion, Chanel threatened to leave the industry, yet she remained at work on new designs until her final day.

Equal Rights Event on Tap

"To support the Equal Rights Amendment to the U.S. Constitution," Theta Sigma Phi, the national professional society for women in journalism and communications, organizes an "Each One Bring One" rally on Jan. 21, 1972, at El Pueblo De Los Angeles State Historical Park. Influential voices of support from within the apparel industry include Philip Hawley, chairman of the board of The Broadway; Bernard Brown, president of California Fashion Creators; Jack Berger, president of the Textile Association of Los Angeles; Arnold Kinsler, principal of the Kline-Kinsler buying office; Morey Millman, president of the Men's Apparel Guild in California; William Arnold, president of Robinson's; and Jerry Magnin, president of Jerry Magnin Associates.

Hermès Opens First U.S. Unit

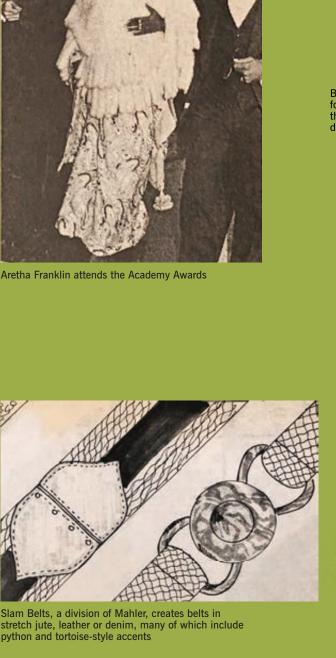
French luxury brand Hermès opens its first location in the United States on Dec. 15, 1972. The Beverly Hills, Calif., store opens at 343 N. Rodeo Drive following a presence through U.S. distributors Bonwit Teller, Garfinkle's and Neiman Marcus, where these partners sold the brand's wallets, belts, gloves, jewelry, silver, ties, the popular 'Hermès Agenda," golf bags, umbrella handles, apparel, Caleche perfume, custom leather car interiors, alligator backgammon sets and its signature silk scarves. Taking inspiration for its Paris store on the Faubourg S. Honoré, the Beverly Hills store relies on window-display inspiration from its Parisian counterpart, which incorporated the Hermès carriage museum.

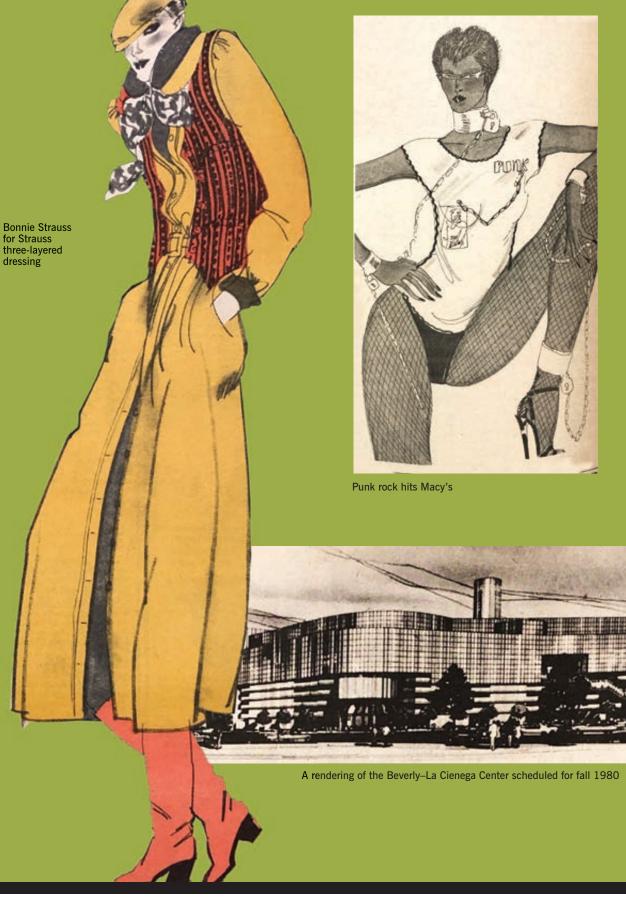
50 Candles on Saks Cake

With 31 stores comprising an empire that Andrew Saks began building in 1924, luxury retailer Saks Fifth Avenue turns 50. By the time the retailer reaches this anniversary, the brand has put down roots in California with locations in Beverly Hills-its first shop in the state—La Jolla, Palm Springs and Woodland Hills, with planning underway for a store in Newport Beach. The company's president, Norman Wecheiler, tells California Apparel News, "Today, customer service is even more important. We have stressed a high level of customer service in the past—we do so now—and we will even more in the future.'



Aretha Franklin attends the Academy Awards





Pret-a-Porter to Showcase American Fashion Makers

For the first time in its history, the Pret-a-Porter European ready-towear showcase plans to host brands from the United States during its Paris event. During the Oct. 19-24 show, held at the Port d' Versailles, Los Angeles brand Joshua Tree and San Francisco label Esprit de Corps would join 25 other brands from the U.S. Supported by the U.S. Commerce Department, the show would feature an American Pavilion to showcase brands from the United States with Joshua Tree spending \$1,350 to rent a booth in the section where it would show approximately 60 styles. Esprit de Corps plans to show looks from its lines Sweet Baby Jane, Plain Jane, Cecily and Rose Hips.

Back in Town

Jon Mandl returns to Los Angeles following time spent designing in New York and traveling the globe. Upon his return, Mandl unveils his Fall 1975 women's collection for a discerning clientele seeking day- and eveningwear. Looks from the designer include velvet pants paired with a redsequin halter top. Juxtaposing this more-masculine style with a romantic feel, Mandl also created a hand-painted, spaghetti-strap, empire-waist chiffon dress with matching scarf that relied on extra length to complement the long skirt featured on the dress.

Punk Rock Hits Macy's

Drawing inspiration from the punk-music underground movement, in 1977 Macy's brings the culture of the genre to the mainstream. With a punk rock-inspired T-shirt from Punk Shirts by Jim and Pam selling out, Macy's harnesses the spirit of punk and channels it into clothing that resonates with consumers. The style features the word "Punk" printed in a font the retailer felt reflected the culture, in addition to a transparent pocket featuring a picture of the Sex Pistols as well as a paper-clip chain safety pinned to the garment. The shirt retails for \$16.

Bill Proposes Licensing of Apparel Manufacturers

State assembly member Herschel Rosenthal (D-Los Angeles) introduces a bill that would require garment businesses that specialize in "sewing, cutting, making, processing, repairing, finishing, assembling or otherwise preparing any garment for sale or resale" to obtain a license. The initiative, which is proposed to ensure proper payment of apparelindustry workers, is also supported by the International Ladies Garment Workers Union. Many business owners within the industry are opposed to the measure.

Beverly-La Cienega Center Scheduled for Fall 1980

Planning begins for the Beverly-La Cienega Center, an innovative concept for the vertical shopping center. As a solution to the decreasing amount of land and the high price of commercial real estate, the center is planned to occupy nine acres and include 850,000 square feet of retail. When planning begins in 1979, the center is projected to be completed by fall of 1980. It is slated to include two department stores to anchor the property and boast 120 specialty shops, financial institutions, restaurants and parking for 3,100 vehicles.

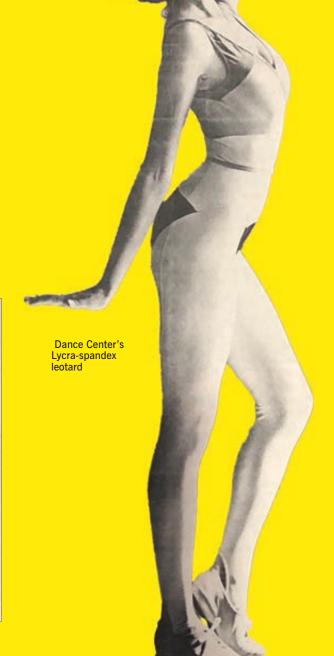




Olivia Newtown John in Xanadu



OP Juniors advertisement





Susan and Tommy Hilfiger



Karen Alexander's prairie skirt in a crinkle chambray accented with a tapestry yoke and fringe trim

Merchandising Goes Big Time

Apparel becomes a new, profitable and very visible form of movie and celebrity merchandising. By 1980, seeing a film title or a famous name on clothing is as common as seeing them on a movie marquee. The reason for it is the explosion of licensing. New apparel lines with names ranging from Xanadu to Urban Cowboy, from J.R. Ewing to Italy's Jesus, pop up more frequently as more manufacturers, in addition to movie and television studios, realize the financial benefits of celebrity licensing.

Chorus Line Fever

Flexible and colorful dancewear, previously considered to be a specialty item, shoots into the market with a versatility that is unmatched. Once hidden in dance studios and exercise gyms, leotards now triple as swimwear and outerwear-with legwarmers and tights complementing the new trend-adding a new spectrum to the apparel industry. The big news comes with the introduction of a cotton/Lycra blend, adding comfort and offering a breathable flexibility that is perfect for a vigorous workout.

Nobody Does It Better Than California, Say Buying Office Execs

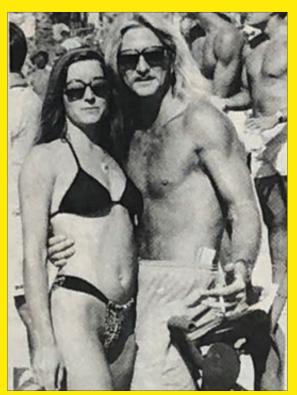
Nobody does it better than California, said representatives of local apparel-buying offices in a survey covering the appeal of California-styled clothing. "Californiawear" continues to receive mass consumer acceptance that is projected to continue for the unforeseen future, according to the buyers' report. The look is casual and the feeling is fresh, designed primarily with the body in mind for comfortable, versatile wear. California designers accurately target the look, said the representatives, but the look itself is purely homegrown-spawned by the California people and advanced by the designers.

Married Designers Susan and Tommy Hilfiger Split Collections

Like other young, married professionals with successful careers, Susan and Tommy Hilfiger often experienced the bittersweet pangs of irony that often accompany success. The Hilfigers, unlike most married designers, preferred working on separate collections rather than restricting their talents to one label. Both created silhouettes that captured the ease and simplicity of the popular fashions in 1983. Their Click Point and O'Tokyo brands maintained a distinct and often complementary philosophy in design and concept.

The Best of the West

The revival of the Western cinema, namely "Silverado," marks the return of a gamut of westerninspired attire cast in a variety of styles for the junior-contemporary market. As a prelude to Spring 1986, looks with the fervor of the American Heartlands take a formidable position in denim, chambray and homespun fabrications. Chambray is touted as a favorite, particularly strong in shirtwaist and dropped-torso dress silhouettes. Bustiers with full-circle skirting are scene stealers.

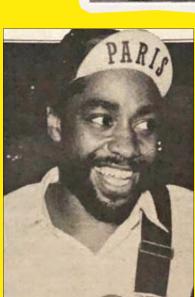


Ocean Pacific's Pro Surfing Championship in Huntington Beach



The Limited





Patrick Kelly

Richard Tyler



Brian Wilson, Jr., at MAGIC for Cross Colours

Surfwear Is More Than a Passing Wave

Like many other popular sports, surfing becomes more than a pastime—it evolves into big business. An accredited professional sport, surfing becomes the center of network-covered competitions, stacks of magazines, as well as profitable equipment, apparel and accessories. The surfer look is a fashionable mainstream style. While the majority of retail stores that cater specifically to the sport's enthusiasts are owned and staffed by surfing aficionados, a few swimwear manufacturers such as Eeni Meeni and Ocean Pacific embody the spirit of the surfer look and beach lifestyle.

Retailers Cash In On Specializing in Specializing

In 1967, department stores are thriving, so who would have thought that 20 years later a store resembling a jungle and carrying safari gear and housing a jeep careening out of its storefront would be among the most successful retail operators in the country? Or that a chain of Victorian boudoirs, complete with 19th-century antiques and soft pink lighting in a perfumed atmosphere, would set the intimate-apparel world on fire? Apparel specialty-store owners with a tremendous amount of foresight and ambition did. Of course, stores like Banana Republic and Victoria's Secret went on to have a lot of company.

Patrick Kelly Honored

Admitted to the Chambre Syndical Du Pret-A-Porter Des **Couturiers et Des Createurs** de Mode in 1988, Patrick Kelly becomes the first American to have the honor of being included in the French trade organization for women's ready-to-wear apparel, placing him among some of fashion's most iconic designers. According to the Council of Fashion Designers of America, Kelly, who was born in Mississippi, still faces challenges in Paris as a Black designer. He responds to these hurdles by supporting Black women on the runway.

Cross Colours Launches With New Concepts in Streetwear

Surf Fetish colleagues TJ Walker and Carl Jones launch Cross Colours in Los Angeles with a new concept that steers streetwear influences from the late 1980s into the early 1990s with models including Djimon Hounsou, Dr. Dre, Snoop Dogg and Earvin "Magic" Johnson, in addition to a celebrity following that includes Tupac Shakur, TLC and Jamie Foxx. Taking in orders of approximately \$10 million during the February 1990 edition of the MAGIC trade show and with an undeniable popularity among young people, the colorful brand with a message of peace, unity and beauty within underrepresented groups proves its profitability and impact.

The Tale of Tyler the

Richard Tyler, an immigrant from Melbourne, Australia, becomes a true-blue Angeleno. Achieving the California dream, Tyler sewed and cut his way into the elite group of the state's custom and costume designers catering to the luxury market's power dressers within the entertainment world. His men's and women's suits appeal to the **Armani** set because of the precisely placed handmade details and the glovelike fit.



First S.E.A. Awards a Successful Maiden Voyage

The inaugural Swim Environmental Awareness gala is hosted at the Westin Bonaventure Hotel in Los Angeles to benefit The Costeau Society. With more than 500 guests, the black-tie event raises over \$50,000. In addition to a cocktail hour and five-course dinner, the night's activities include a silent auction that includes environmentally inspired swimwear. Six high bidders—Catalina, Why Things Burn, La Blanca, Speedo, Brenda Welch and Hobie-win the opportunity to be modeled. The evening also includes a film viewing that reveals the plight of the sea dragon, an endangered species.

Life After the Riots

Following the March 3, 1991, police beating of Rodney King by officers from the Los Angeles Police Department, the victim's assailants are found not guilty on April 29, resulting in rage stemming from the injustice. After the verdict is handed down in Simi Valley, Calif., rioting begins in Los Angeles, much of it in the city's southern region, with retail stores looted and vandalized. Despite an April 30-May 4 dusk-todawn curfew, stores from large department operations including I. Magnin Bullock's Wilshire and Sears, Roebuck & Co., in addition to smaller operations, suffer extreme losses and damage, such as \$200,000 worth of goods stolen from Frederick's of Hollywood on Hollywood Boulevard and the \$5 Clothing Store.

Mr. Blackwell Joins Staff

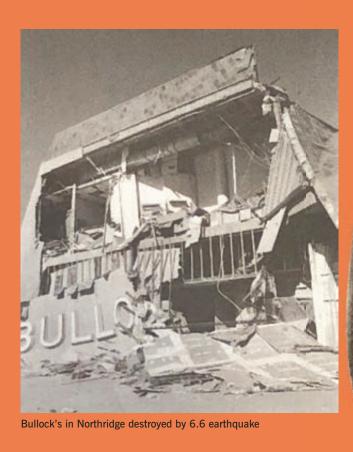
Born Richard Selzer in Brooklyn, N.Y., the designer and famous fashion critic Mr. Blackwell joins California Apparel News as a guest columnist. Known for his often biting critiques and rare compliments of celebrity style, Blackwell reached a level of recognition that rivaled the A-listers whose fashions he reviewed. In his first article under the "Blackwell's People" column, Blackwell addresses "Dress Code Etiquette" in which he chastises fashion rebels who don't abide by event dress codes. The column criticizes a new culture in Hollywood that bypasses the town's former redcarpet glamour and advises readers, "If you can learn Nintendo in five minutes, you can learn to tie a bow tie properly.

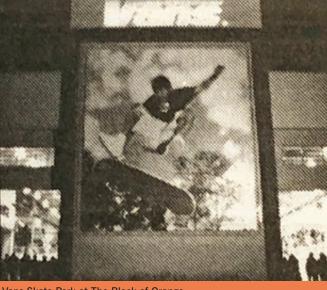
Betty Bottom Showroom Supports HIV/AIDS Research

Following the November 1991 announcement by Earvin "Magic" Johnson that he would retire from his position on the National Basketball Association's Los Angeles Lakers, apparel-industry businesses step up to show support. The Betty Bottom Showroom, Inc. announces that it will donate \$500 per month during the entire year of 1992. The showrooms message reads, "Thank you, Mr. Earvin (Magic) Johnson for making us more aware. We at the Betty Bottom Showroom, Inc. also believe in Magic." The wholesaler and the brands it represents pledge to support APLA, the Minority AIDS Project, AMFAR and the Maternal-Child AIDS Clinic at LAC +

Apparel, Textile Executives React to NAFTA

The North American Free Trade Agreement, which opens commerce between the United States, Canada and Mexico, passes the House of Representatives and the Senate to mixed opinions from apparel-industry business leaders. While supporters feel the legislation will open trade to entice Mexico's middle class to buy goods from the country's neighbor to the north, those leaders of businesses that operate on a smaller scale envision a crushing blow to apparel-industry employment with job losses expected once workers in certain segments of the trade are no longer needed from domestic workers as these positions are outsourced.





Vans Skate Park at The Block of Orange



Design by L. Bates

Summer '96 trends fuse surf, skate and streetwear

Southern California's Apparel Industry Copes with Shaker and Fashion Week Jolted by Earthquake

In the midst of the Summer 1994 market, held Jan. 14-18, a 6.6 earthquake shakes the Los Angeles area in the early morning hours of Jan. 17. Early projections estimate the quake resulted in 47 deaths—a figure later increased to 57. Initial figures for damages are estimated between \$15 billion and \$30 billion, which are later tallied at \$20 billion with \$49 billion in economic losses. Other operations closer to the Northridge epicenter in the San Fernando Valley are not as fortunate, such as a Bullock's department store at the Northridge Mall, which is demolished.

In-Your-Face Apparel

The mid-1990s bring apparel to a crossroads between moreshocking elements of the cultures of hip-hop, grunge and the feminist sexuality of the riot-grrrl movement. Zooport Riot Gear creates T-shirts that feature images of controversial figures including cult leader Charles Manson and cannibal Jeffrey Dahmer. Heathyr Lawrence Hall, owner of Her Majesty, which includes the Mantrap brand, relies on blunt messaging with a few choice alternate words for female genitalia. Other businesses have divided their efforts between controversial lines such as Ash Hudson's Conart, which relies on T-shirts featuring silkscreen graffiti images, and the controversial apparel in his Kaotic line.

California Fashion Association Formed

In order to afford a collective voice to the California apparel industry, the California Fashion **Association** is formed in 1995 as a collaborative body in addition to serving as a representative for interaction with the government and media. The trade network comprises manufacturers, suppliers, educational facilities and industry associates. Karen Kane Corporation President and owner Lonnie Kane serves as the nonprofit association's chairman. California Market Center General Manager Ilse Metchek assumes the role of executive director of the California Fashion Associa-

Versace's Death Stuns California Fashion World

On July 15, iconic Italian fashion designer Gianni Versace is murdered in Miami, shot while returning to his South Beach home from a morning stroll. Without any motive for the killing, by gunman Andrew Phillip Cunananwho later killed himself and murdered four others during his murder spree—many in the fashion industry are left shocked. Known for his colorful and sultry garments, Versace was also famous for featuring on his runway the era-defining supermodels including the decade's core four: Naomi Campbell, Cindy Crawford, Linda Evangelista and Christy Turling-

Vans Skate Park Opening

It was the culmination of success for the passionate skateboard veterans whose love of the sport led them to create gear for themselves and their peers when the Vans Skate Park opened at The Block of Orange in Orange, Calif. The 40,000-square-foot space is the world's largest skate park and features the most advanced technological offerings for this type of venue. A skate enthusiast's dream, the skate park features an 80-foot vertical ramp, a 20,000-squarefoot street course and two inground cement skate pools. There is also a retail center, 6,000-squarefoot mezzanine, food vendors and interactive video games.

Apparel News 2000s



Brave New Unwired World aims for cyberstyle.



Tukatech CEO Ram Sareen watches Joe Ganete cut the ribbon to





Rodeo Drive



Marithe + François Girbaud

And They're Off! Web Exchanges Jockey for Position

Business-to-business e-commerce sites start gaining momentum for the apparel industry in 2000. The exchanges are pitched as being able to boost profits by bringing together buyers and suppliers globally and by condensing the product development cycle. Two of the industry's biggest names, Walmart Stores Inc. and New York-based branded manufacturer Liz Claiborne Inc., are early adopters of the technology, investing millions to create exchanges for their employees and suppliers. Just a few years later, these sites would help transform the business.

Tukacenter Debuts in Fashion District

The Tukatech fashion-technology company opens a Tukacenter in downtown Los Angeles in May 2001. Tukatech executives hope the Tukacenter will bring high-tech CAD-based patternmaking to the masses. The opening draws a number of industry dignitaries. Ram Sareen, Tukatech's CEO, is quoted referring to the center and its technology offerings as providing a day of liberation for Los Angeles smaller manufacturers. The small businesses may not otherwise have been able to afford the price tags of similar CAD systems, digitizers and other new technology from his competitors, he said.

Premium Denim Takes

California is the cradle of denim styles, and Los Angeles is the site of a major growth spurt in denim during the early 2000s. People from across the world travel to L.A. to show new denim designs and strike it rich in this era's denim rush. Independent designers including Huzzi are showing denim styles at independent fashion shows such as one produced by the Coalition of Los Angeles **Designers** in November 2002. Brands that are already making a name for themselves such as Marithe + Francois Girbaud also unveil denim looks during special events at the California Market Center.

Los Angeles Fashion Week: Organizers Are Reviewing Schedules and Locations

Schedules clash for separate Los Angeles Fashion Week producers. The owners of Smashbox Studios in Culver City, Calif., where five days of fashion shows are held in fall 2003, and the organizers of Mercedes-Benz Shows L.A., which stages fashion shows during the same week at the Downtown Standard Hotel and nearby University Club in Los Angeles, are urged to coordinate their events by people in their growing audiences.

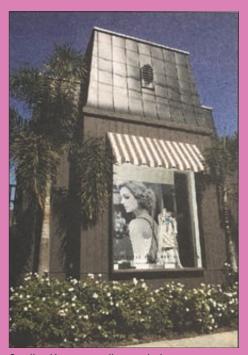
Top Designers Revive Rodeo Drive

Iconic designers and retailers ranging from **Prada** and **Michael Kors** to **BCBG Max Azria** spend much of 2004 opening new shops on Rodeo Drive or expanding their stores at Beverly Hills' top address for high-end retail. The year's flurry of real-estate activity on the 300 and 400 blocks of North Rodeo Drive is a confirmation that the luxury market is strong, witnessed by the spike in consumer interest in the premiumgoods category.

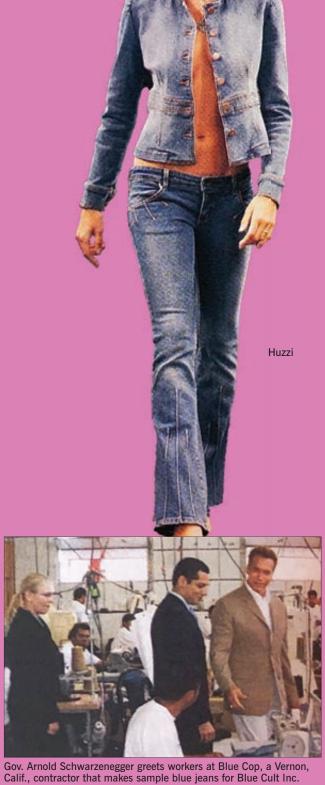




Isaace Nichelson



Carolina Herrera unveils new designer boutique on Melrose Place





Irvine, Calif.-based Stüssy opens a store in Hawaii



Directives West's Sandy Richmond and Stony Apparel's Tony Litman (pictured with the California Fashion Association's Ilse Metchek, center) are co-honorees at the annual Fashion Industries Guild gala in Beverly Hills

Gov. Kicks Off Factory Sweeps

Surrounded by scores of workers making blue-jean samples in Vernon, Calif., Gov. Arnold Schwarzenegger announces on July 29 that the state would mount a major campaign to root out garment contractors not complying with state labor and tax laws. Employment sweeps are made in various cities in California to find apparel makers who are not paying their workers a fair wage and do not have garment-manufacturing licenses.

Melrose Place: Off the Beaten Path and on Designers' Radar

Fashion houses Oscar de la Renta, Monique Lhuillier and Chloe open new boutiques on Melrose Place during spring 2006, as does New York-based Carolina Herrera with a red-carpet opening for her new boutique. During the years that followed, fashion houses such as Balenciaga and Isabel Marant would open shops on the quiet, tree-lined street that veers off of busy Melrose Avenue.

Making Eco Ready for Fashion

When Isaac Nichelson pitched designing organic fashion lines to various activewear labels before 2003, the designer and consultant consistently received red lights for green fashion. "I remember one guy telling me, 'It's just too expensive to save the Earth now," Nichelson remembered. But Nichelson found that trends had caught up with him. The same labels that might have initially rejected his ideas came to embrace his environmental expertise.

Stüssy, Streetwear **Brands Bucking Trends** in Slow Economy

The economy slows down during the months preceding and, of course, during the Great Recession. But Stüssy and a handful of other streetwear brands gain momentum. Stüssy is one of the granddaddies of the burgeoning streetwear fashion movement, opening a Las Vegas store in March 2008. Other streetwear brands are also rolling out new stores. Los Angeles-based The Hundreds opens a San Francisco boutique, also in March 2008. A short time later, streetwear brands opened stores on Los Angeles' Fairfax Avenue, making that street a hub for high-end streetwear.

Hints of Recovery for L.A. Maiors Market **Exhibitors**

"Better than April!" This is the recurring refrain among exhibitors at the October 2009 run of the Los Angeles Majors Market, which features juniors and volume merchandise and is geared toward department stores and chain retailers. Many department stores and chains had taken steps in the previous year to protect themselves from the ravages of the Great Recession, one of the roughest economies in memory.

ApparelNews 2010s

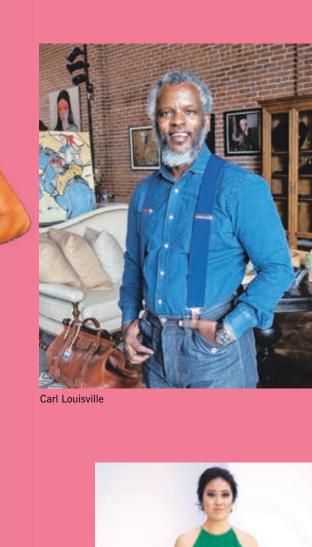


Kentaro Kameyama shows at FCI Fashion School



Michael Costello shows during 2nd annual Runway

charity event





Kevan Hall shows at Fashion Row.



Dress for Success

Apparel News Group Purchased by Industry Veteran Terry Martinez

In its 68th year of publication, the Apparel News Group, parent company of California Apparel *News*, is sold to **TLM Publishing** Inc., owned by Terry Martinez. After purchasing the company from MnM Publishing, Martinez makes the transition from director of sales and marketing, a position she has held since 2001, to chief executive officer and publisher. Martinez joined the California Apparel News in 1998 as an account executive, later receiving a promotion to national advertising manager in 2000. In addition to California Apparel News, the sale includes ApparelNews.net, Waterwear and Decorated.

West Hollywood Fur-Sale Ban Goes Into Effect

On Sept. 21, Los Angeles' West Hollywood, Calif., neighborhood would become the first city in the United States to enact a ban on the sale of fur apparel and accessories. Passed on Sept. 19, 2011, by a vote of the City Council, the legislation's date of implementation is pushed back to 2013. Affording time for retailers to adjust to the new legislation, the city allows a 60-to-90-day grace period, though West Hollywood's Code Compliance Department will issue warnings. After the period is over, businesses would be issued citations, with three of these tickets within a calendar vear bringing the potential of a misdemeanor charge.

Dress for Success to Host Fund-raiser Pop-Up Shop

During the October 2014 edition of Los Angeles Fashion Week, a benefit runway featuring brands including Single, Sea of Pearls, FBF by Checka, JHaus and Bri Seeley is held at the W Hollywood hotel in support of Dress for Success. Building on this momentum, the local fashion community strengthens its commitment to the cause Nov. 20–23 with more than 100 apparel brands participating in a pop-up event to benefit the Los Angeles chapter of the international nonprofit organization. Proceeds from the event are used to aid women from disadvantaged backgrounds by preparing them for interviews

Harlem's Fashion Row Comes West

The Harlem, New York-based advocacy group Fashion Row, which supports designers of color, unveils its first Los Angeles event on Feb. 6, 2015. Hosted during the same weekend as the Grammy Awards and the NAACP Image Awards, the event takes place during a time that affords a high amount of exposure for underrepresented designers. Devoted to the work of African-American designers, the event is held at an estate in Beverly Hills. Los Angeles luxury designer Kevan Hall opens the show with pieces from his eponymous label's Spring 2015 collection. Additional pieces shown are from a roster of designers that include Kimberly Goldson, Waraire Boswell and Joseph Bethune.

Emerald Expositions Buys Swim Collective, Active Collective Trade Shows

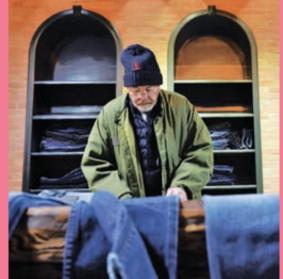
Emerald Expositions LLC, the San Juan Capistrano, Calif., event producer that owns Surf Expo and Outdoor Retailer, buys sibling trade shows Swim Collective and Active Collective. Former owner and founder Shannon Leggett and his team will join Emerald Expositions. The sale is made for an undisclosed amount. Launched in 2010, Swim Collective is a biannual trade show hosted in Huntington Beach, Calif., that welcomes professionals from the swimwear industry. Active Collective was launched in 2014 to bring a focus to the activewear segment.



Heidi Merrick



Max Azria



Adriano Goldschmied





Vegan Fashion Week



From left, actor Gabrielle Union, Kevan Hall, Ruth E. Carter, Angela Dean and TJ Walker during the Black Design Collective's inaugural scholarship gala.

Fashion-Retail Boon for Shop Owners in DTLA

Longtime successful apparel retailers and newcomers are building their businesses in downtown Los Angeles. Luxury-fashion retail veteran Carl Louisville launches Guerilla Atelier in 2012 at the downtown Los Angeles Arts District and, in 2017, shifts his multi-brand focus to his private line of the same name. In late 2016, Los Angeles designer Heidi Merrick opens her eponymous brand's DTLA boutique in the Fashion District selling her cool California-chic styles. In July 2017, Emily Park and Esther Paik build bricks-and-mortar shop Le Box Blanc in downtown Los Angeles' Luma South building.

Sustainable Fashion Comes Full Circle

Despite its popularity, ecologically sound fashion remains at a premium price point, which doesn't resonate with mainstream consumers. In June 2018, scientists Miranda Wang and Jeanny Yao introduce their Menlo Park, Calif., company BioCellection, whose breakthrough in recycling plastics can be used to produce apparel yarn. A few months later, Los Angeles denim veteran Adriano Goldschmied unveils new, green offerings by his company House of Gold, which also guides brands through fabric sourcing.

BDC Hosts Inaugural Gala

Following its October 2018 launch, the Black Design Collective hosts its inaugural scholarship gala at the downtown Los Angeles campus of the **Fashion** Institute of Design & Merchandising. In addition to the organization's three iconic fashion founders—Angela Dean of Dean-Zign; Kevan Hall, known for his high-end eponymous label; and Thomas "TJ" Walker, co-founder of Cross Colours—the guestlist includes an array of well-known faces. During the evening, the BDC honors Academy Awardwinning costume designer Ruth E. Carter, whose historic Academy Award win for the film "Black Panther" earlier in 2019 makes her the first African American artist to win an Oscar for best costume design.

Vegan Fashion Week Launches in L.A. With Fashion and Activism

Founder of Le Frenchlab creative agency, Emmanuelle Rienda, sets out on a mission to elevate cruelty-free fashion. In February 2019, Rienda launches Vegan Fashion Week, which seeks to elevate fashion derived from materials that aren't animal based. The inaugural event includes an industry gala at the Natural History Museum of Los Angeles, in addition to a marketplace at the California Market Center aimed at shifting vegan fashion from a niche category into the mainstream. A fashion show, also hosted at the CMC, showcases luxury-level vegan apparel with garments created by Matea Benedetti, Chloé Trujillo and Mink Shoes.

Max Azria, Founder of the BCBGMaxAzria Group, Passes Away in Houston

Veteran fashion designer Max Azria, who founded BCBGMax-Azria in 1989, passes away on May 6, 2019, in Houston at the age of 70. Born in Tunisia, Azria was raised in France, where he began his design career for the women's category in Paris, later immigrating to the United States in 1981. He was most well known for his BCBG clothing label, which was an acronym for the French phrase "bon chic, bon genre." The Los Angeles brand was a runway regular during the 1990s and became a favorite among Hollywood's influential women in entertainment.



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Apparellews 2020



Third Eye Blind performing at The Roxy Theatre



Missoni's Big Fashion Show at Pink's Hot Dogs Stand

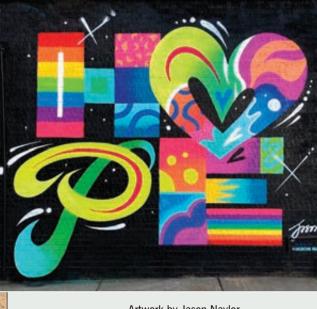








Model wears mask designed by



Artwork by Jason Navlor

Lucky Denim Rocks Into Milestone Birthday

In January, Lucky Brand celebrates 30 years of making denim by observing its anniversary with a concert at the Roxy Theatre on the famous Sunset Strip in Los Angeles. With opening act Role Model and headliners Third Eye Blind, the show celebrates the brand's milestone in true Los Angeles rock 'n' roll style-including Lucky Brand-Third Eye Blind special-edition merchandise for sale during the event. As to be expected at any Los Angeles rock event, tattoos are also available, provided by artist Silveransalt.

Missoni x Pink's Hot Dogs

"It was the first big party in 80 years," said Richard Pink, co-owner of Pink's Hot Dogs, when Italian luxury-fashion house Missoni produces an event showcasing its MMerica collection, an important step toward ecologically sound design. On Feb. 4, a double-decker bus filled with models wearing pieces from the collection, produced from repurposed Missoni dead-stock fabrics, rolls up to the Los Angeles landmark eatery. A crowd, including the brand's designer, Margherita Missoni, and Creative Director and President Angela Missoni, indulge in Pink's eats as they celebrate life in Los Angeles and a new life for Missoni fabrics.

California Apparel **Community Unites Against COVID-19**

As 2020 moved from the end of February toward its second quarter, the spread of the CO-VID-19 epidemic reaches the United States. It has now become a global issue that forces a worldwide response of stay-at-home orders and sheltering in place. The apparel industry bands together as part of the effort to alleviate the shortage of personal protective equipment with designers, brands and manufacturers making a variety of products from face masks to gowns for healthcare workers. By May 2020, COVID-19 has been declared a pandemic by the World Health Organization as retailers in certain U.S. states begin to make plans to reopen.

Stay-at-Home Orders **Give Rise to Digital Events**

Following the March editions of L.A. Market Week and LA Textile in Los Angeles, tradeshow organizers make the difficult decision to cancel or postpone upcoming editions of their apparel-industry events due to the spread of the COVID-19 pandemic. As soon as cancellations are placed on the calendar, many organizers quickly shift focus to serve in the role they have always assumed—central figures within the fashion family. During a time when social distancing and stayat-home orders threaten to drive apart members of the apparel industry, show organizers reorganize their approaches into digital formats.

Racial Inequities in U.S. Receive Overdue Attention From Fashion

On May 25, during the Memorial Day observance in the United States, George Floyd, an unarmed Black man, is murdered while in police custody in Minneapolis. Enormous protests demanding justice for Floyd, equity for African-American and Black citizens, acknowledgment that Black Lives Matter, and an end to police brutality erupt throughout the United States and around the world. The tragedy brings attention to these issues and inspires change that quickly affects all industries, including fashion, which examines its previous faults and commits to improvements.



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